

**1127 12TH STREET**  
**BOULDER, CO 80302**

PRICE: \$3,850,000  
PRICE / BEDROOM: \$320,833  
PRICE / SF: \$780.93



**SALES CONTACTS:**

**PHILIP DANKNER**  
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Offering Memorandum From



*A Division of Unique Properties, Inc.*

## INVESTMENT SALES CONTACTS

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*A Division of Unique Properties, Inc.*

### UNIQUE APARTMENT GROUP

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Denver, CO 80209

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01





# **PROPERTY SUMMARY**

# 1127 12TH STREET





**UNIT CONFIGURATION**  
**12 Bed / 4 Bath**



**WALKING DISTANCE**  
**10 Mins to Campus**



**TOTAL SQUARE FEET**  
**4,102 SF**



PROPERTY SUMMARY

The Unique Apartment Group is pleased to present 1127 12th Street, a 12-bed, 4-bath student housing investment on University Hill in Boulder, Colorado, steps from the CU Boulder campus and The Hill’s retail, restaurant, and bar corridor. Demand consistently outpaces supply in this submarket: University Hill is geographically landlocked and largely built out, with zoning and topography sharply limiting new construction, while CU Boulder enrolls over 38,000 students against a persistent on-campus housing shortfall.

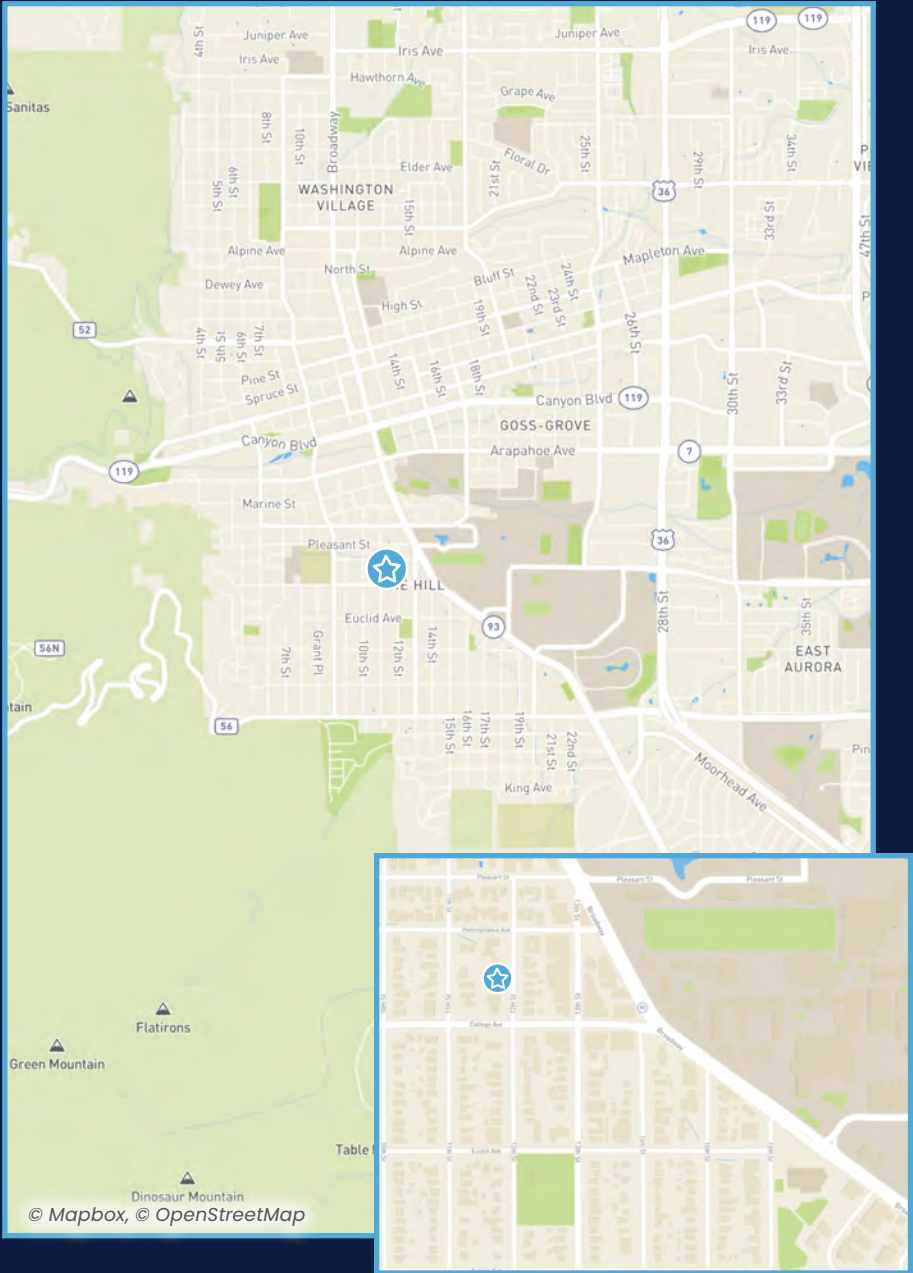
The Hill operates on a pre-leasing cycle, with next year’s leases typically executed the prior fall — giving ownership rare forward visibility into occupancy and income. The property is currently leased to a fraternity as its main house, providing an organizational lease guarantee and a built-in occupancy pipeline through the chapter’s recruitment cycle. Annual rent step-ups are the submarket norm, and the group lease configuration reduces turnover friction for a stabilized, hands-off cash flow profile.

Ownership has invested meaningfully in recent years, minimizing near-term capital exposure for a buyer: the exterior deck was replaced with Trex decking in 2024, two bathrooms were fully remodeled in 2025, and a \$120,000 interior modernization was completed in 2026, including a full electrical and panel upgrade, drywall replacement, fresh paint, and general maintenance.

Beyond in-place cash flow, the property offers long-term development upside. Zoned RH-5 (Residential High Density) on a lot, it benefits from Boulder’s 2025 zoning amendments eliminating parking minimums, minimum land area per dwelling unit, and occupancy limits. A 2020 Landmark Alteration Certificate for rear additions sympathetic to the historic 1899 structure established design precedent with City staff and the Landmarks Design Review Committee, though that approval has expired and would need refreshing. Inclusionary housing requirements and Landmarks review remain part of the entitlement path, but the zoning framework and prior design work give the next owner a clear runway to expand density.

| REGULATION       | PREVIOUS STANDARD | 2025 CHANGE                         |
|------------------|-------------------|-------------------------------------|
| Parking Minimums | Required per DU   | Eliminated                          |
| Occupancy Limits | City-defined caps | Intl. Maintenance Code (SqFt Based) |
| Open Space       | 5,400 SF per DU   | 15% of Lot Size (Fixed)             |
| Floor Area Ratio | No FAR Limit      | 1.5x Lot Area (Up to 23,437 SF)     |

LOCATION MAP





#### INVESTMENT BULLET POINTS:

- **Irreplaceable Location:** University Hill is geographically landlocked and effectively built out, with zoning and topography that sharply limit new supply.
- **Durable Demand:** CU Boulder enrolls over 38,000 students against a persistent on-campus housing shortfall, with The Hill the first submarket to absorb each leasing cycle.
- **Tenant Desirability:** Proximity to campus and immersion in the university's social, retail, and entertainment corridor establish The Hill as the preferred student submarket in Boulder, translating into deep tenant demand and minimal marketing effort at each lease cycle.
- **Forward Visibility:** The Hill operates on a pre-leasing cycle, with the following academic year's leases typically executed in the prior fall semester.
- **Enhanced Lease Credit:** The property is leased to a fraternity chapter's main house, providing an organizational lease guarantee and a recruitment-driven pipeline for future occupancy.
- **Programmed Rent Growth:** Annual rent step-ups are the submarket norm, supported by a chronic supply and demand imbalance.
- **Recent Capital Investment:** Ownership has invested meaningfully in recent years — including a \$120,000 interior modernization, deck replacement, and bathroom remodels — leaving a new buyer with minimal near-term capital exposure.
- **Future Redevelopment Potential:** RH-5 zoning supports future density expansion, with Boulder's favorable 2025 zoning amendments and a prior Landmark Alteration Certificate establishing design precedent and de-risking a future value-add program.
- **Predictable Cash Flow:** The combination of location, demand, lease structure, and recent capital work positions the offering to deliver consistent year-over-year income growth in one of Colorado's most durable rental submarkets.



SUBJECT PROPERTY



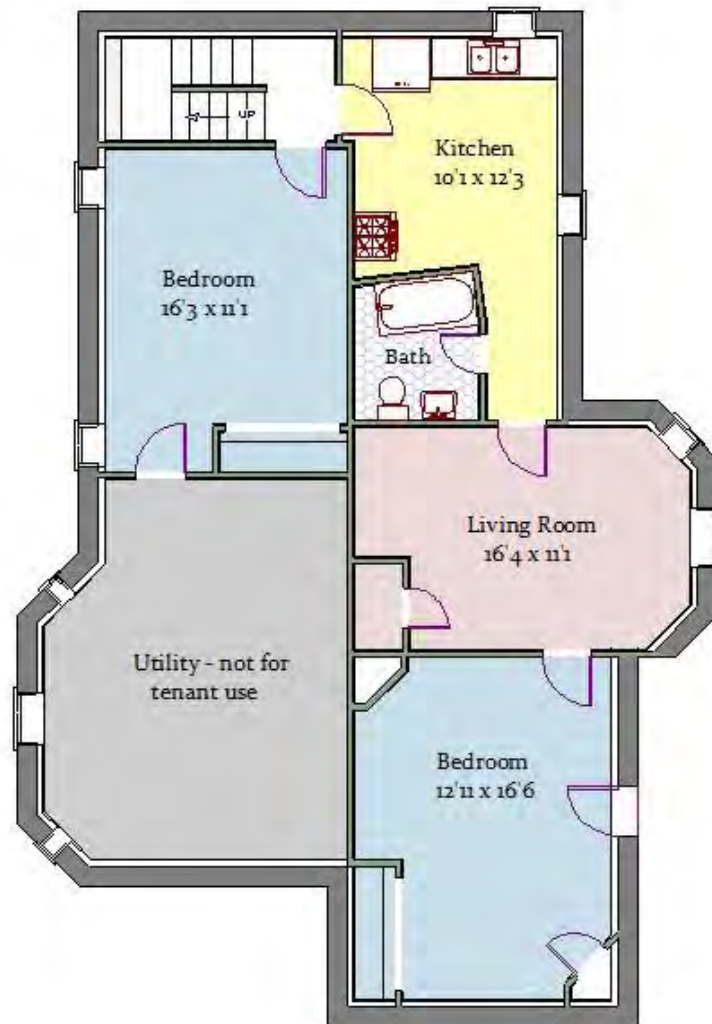
## PROPERTY OVERVIEW

|                         |                                            |
|-------------------------|--------------------------------------------|
| Address:                | 1127 12th St<br>Boulder, CO 80302          |
| County:                 | Boulder                                    |
| Type:                   | Single Family Student Housing              |
| Units:                  | 3                                          |
| Buildings:              | 2                                          |
| Stories:                | 3                                          |
| Rentable Building Area: | 4,102 SF                                   |
| Zoning:                 | RH-5 Residential - High 5 (HR-E)           |
| Exterior Construction:  | Wood Frame and Wood Siding                 |
| Y.O.C.:                 | 1899                                       |
| Lot Size:               | 9,200 SF                                   |
| Parking:                | Uncovered Parking Lot & Street   10 Spaces |
| Heating:                | Boiler                                     |
| Metering: Water/Sewer   | Master                                     |
| Gas:                    | Master                                     |
| Electric:               | Master                                     |





Lower Level

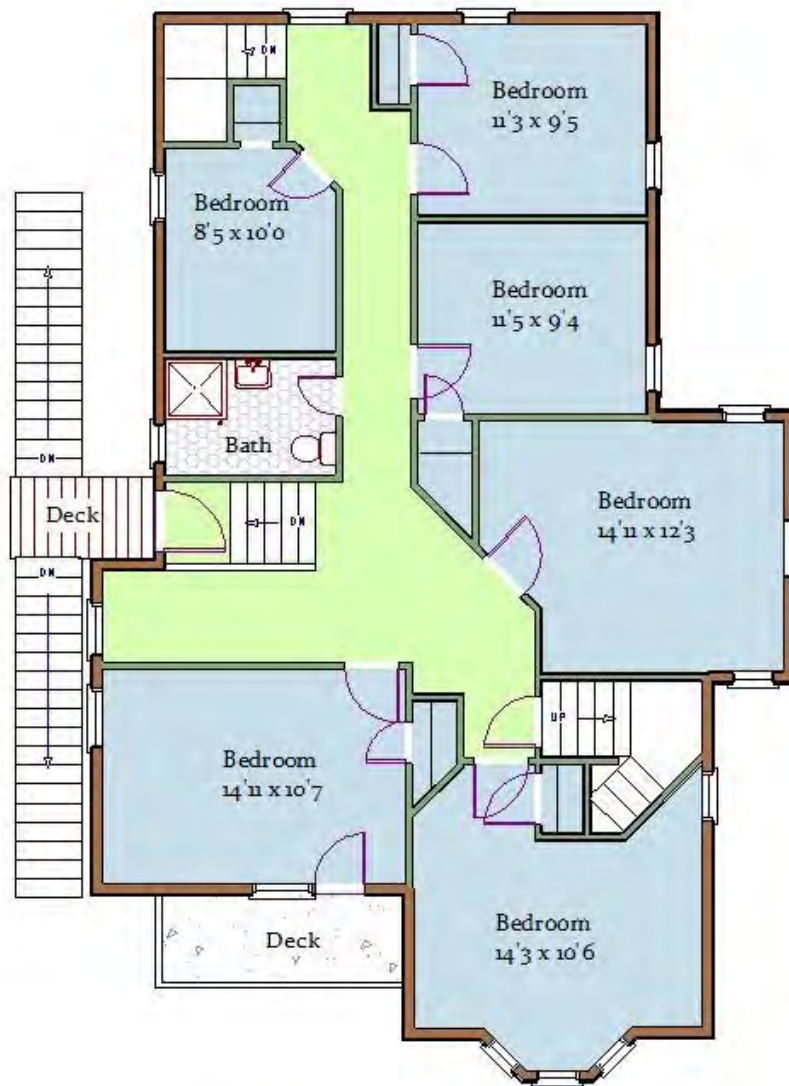


Floor plan prepared by Overhead Views, (303)886-9578, eswaldner@nednet.net

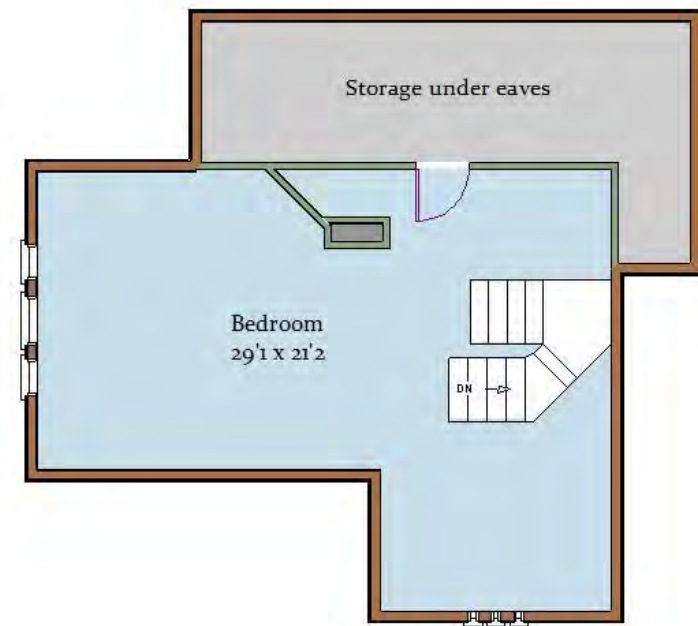
Main Level



## Second Level



## Third Level



Floor plan prepared by Overhead Views, (303)886-9578, eswaldner@nednet.net

02





# **LOCATION OVERVIEW**

## DEMOGRAPHICS



**106,802**

Residents

*City of Boulder*



**330,262**

Residents

*Boulder County*



**\$87,493**

Median Household Income

*City of Boulder*



**\$103,994**

Median Household Income

*Boulder County*



**\$783,000**

Median Home Value

*City of Boulder*



**\$1,115,300**

Median Home Value

*Boulder County*



**28,610**

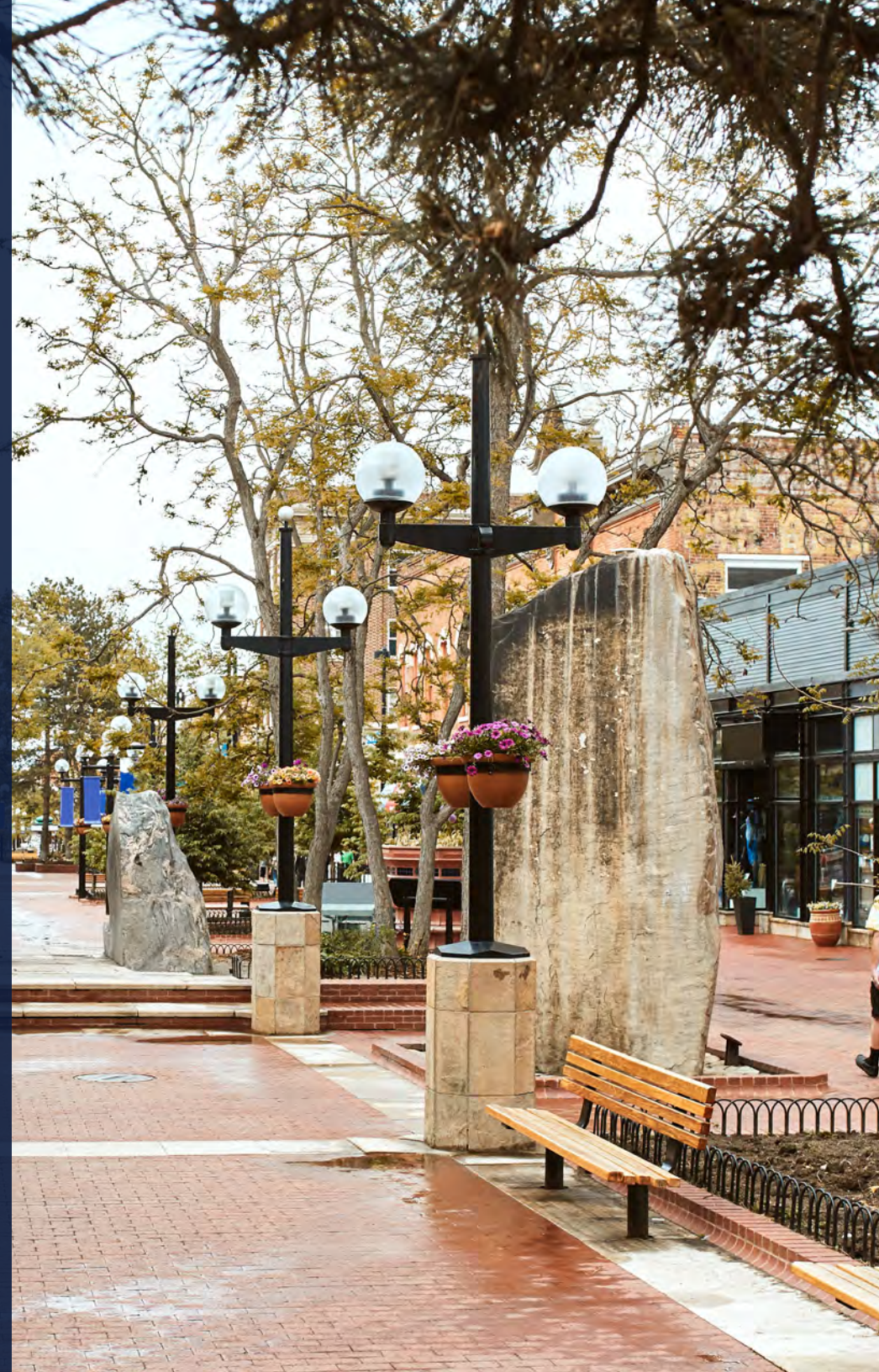
Renter Occupied Housing Units

*City of Boulder*



**29**

Average Age of Residents





# BOULDER, CO

Boulder is one of the most supply-constrained and institutionally sought-after multifamily markets in the Mountain West, driven by structural limitations on new development rather than cyclical growth. Strict zoning regulations, limited land availability, and a highly regulated entitlement process have significantly restricted new housing supply, creating a persistently tight housing environment. This dynamic has historically supported strong occupancy, limited vacancy, and long-term pricing power for existing assets.

Demand fundamentals in Boulder are supported by a highly educated, high-income population and a diverse economic base anchored in technology, research, and professional services. In addition, the presence of the University of Colorado Boulder provides a consistent and recurring source of rental demand. The university continues to see strong application volume, with more than 68,000 applicants and a student population exceeding 38,000, supported by a 90% retention rate. This contributes to steady leasing velocity and reinforces occupancy across the broader rental market.

The city's demographic and economic profile further strengthens its multifamily fundamentals. Boulder has a population of approximately 105,000 residents with a median age under 30, reflecting a young and renter-oriented base. Educational attainment is among the highest in the country, with over 75% of residents holding a bachelor's degree or higher. Median household income ranges from approximately \$85,000 to over \$100,000, with Boulder County exceeding \$100,000, supporting a tenant base with strong purchasing power and the ability to absorb rent growth over time.

Beyond its economic drivers, Boulder offers a lifestyle that continues to attract and retain residents. The city combines a highly walkable urban core, anchored by destinations such as Pearl Street Mall, with direct access to outdoor recreation including the Flatirons and Chautauqua Park. Proximity to Denver and the broader Front Range employment corridor further enhances its appeal. For investors, Boulder represents a durable, long-term market where limited new supply, a diversified economic base, and consistent demand drivers support stable cash flow and long-term appreciation.



## SHOPPING AND DINING

### Pearl Street Mall

- One mile from subject. Historic, four-block, outdoor pedestrian mall.
- Arc'teryx, Athleta, Cotopaxi, Free People, Urban Outfitters, The North Face, Steve Madden, Lighthouse Bookstore, University Bicycles.

### Twenty Ninth Street

- Premier outdoor shopping center in the Greater Boulder area.
- Apple, Lululemon, F45 Training, SEPHORA, Anthropologie, Men's Wearhouse.
- Surrounding stores include Target, The Home Depot, Trader Joe's, REI.

### Eateries

- Postino Boulder
- Avanti Food & Beverage
- SALT
- bartaco
- Snooze, an A.M. Eatery
- CAVA
- Chipotle Mexican Grill
- Panera Bread
- Shake Shack
- Five Guys
- True Food Kitchen

## CITY OF BOULDER | LARGEST PRIVATE EMPLOYERS (NON-RETAIL)

| EMPLOYER                              | INDUSTRY                     | EMPLOYEES |
|---------------------------------------|------------------------------|-----------|
| University of Colorado Boulder        | Higher Education / Research  | ~10,000+  |
| BAE Systems (formerly Ball Aerospace) | Aerospace & Defense          | ~5,000+   |
| Boulder Valley School District        | K-12 Education               | ~4,000+   |
| Boulder Community Health (BCH)        | Healthcare                   | ~2,000+   |
| Boulder County Government             | Government / Public Services | ~2,000+   |
| Google                                | Technology / Software        | ~1,500+   |
| City of Boulder                       | Municipal Government         | ~1,500+   |
| IBM                                   | Technology / IT Services     | ~1,400+   |
| Medtronic                             | Medical Devices / MedTech    | ~1,000+   |
| Crocs                                 | Consumer Products / Footwear | ~500+     |

Sources: US Census Bureau, US Bureau of Labor, Wikipedia, CoStar Analytics, Google Maps, Metro Denver Economic Development Corp., Livability, Forbes, University of Colorado Anschutz Medical Campus, University of Colorado Denver, University of Denver.



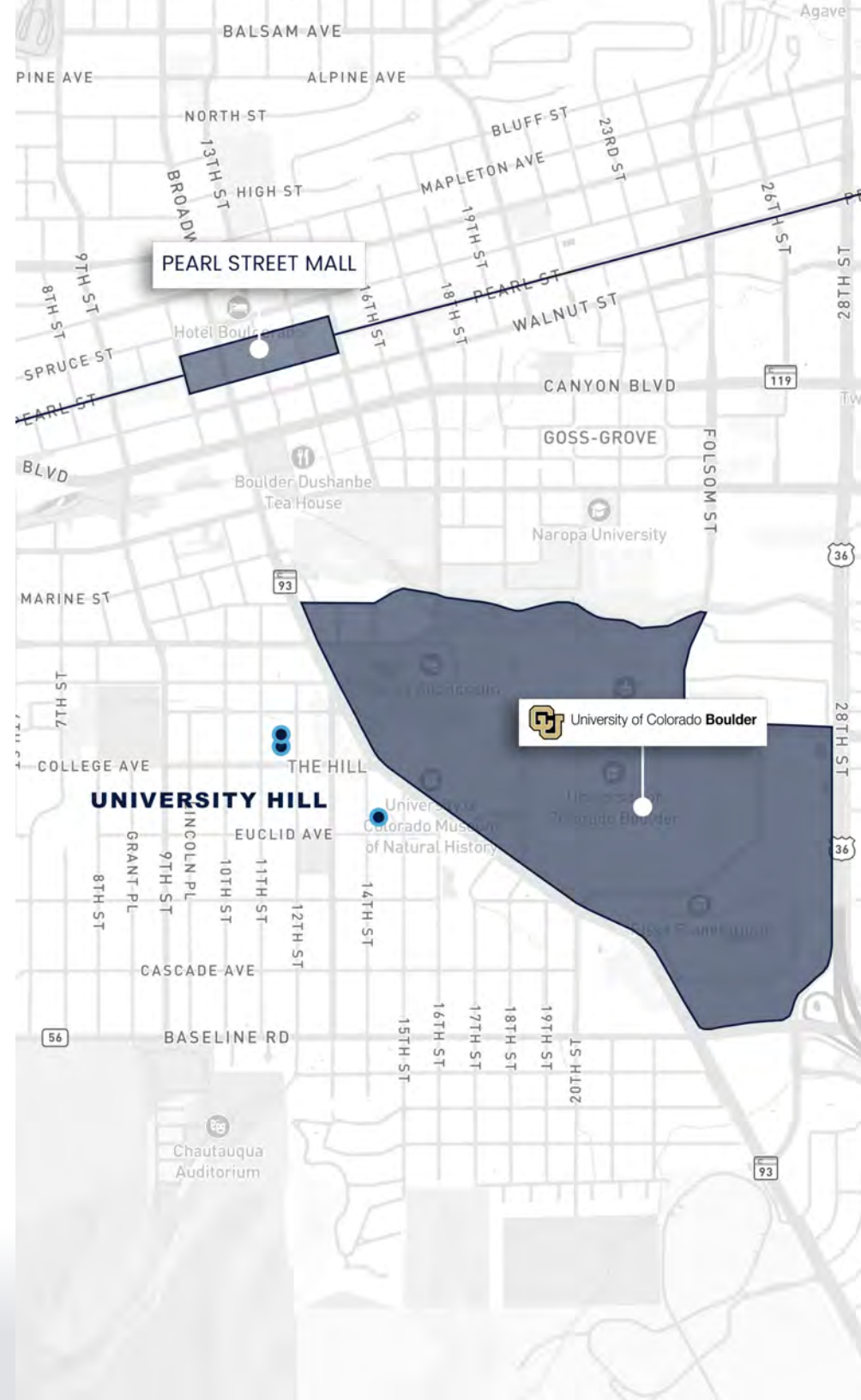
# UNIVERSITY HILL

University Hill is widely recognized as the premier student housing submarket in Boulder, defined by its immediate proximity to the University of Colorado Boulder and its concentration of student-oriented housing and retail. Located directly adjacent to campus, the area serves as the primary off-campus housing option for students, driving consistent demand and making it one of the most competitive rental environments in the region.

The submarket benefits from an irreplaceable location, with the majority of properties situated within a five-minute walk of campus and along the 13th Street corridor, the core of student life. This level of walkability, combined with access to dining, retail, and entertainment, creates a self-contained rental ecosystem that continues to attract tenants year after year. Additionally, Pearl Street Mall sits just minutes away, further enhancing the area's connectivity to Boulder's broader retail and lifestyle amenities.

Supply in University Hill remains extremely limited. Restrictive zoning and long-standing land use controls have significantly curtailed new development, particularly for higher-density multifamily product. At the same time, student demand continues to expand, contributing to a measurable housing shortage and reinforcing the long-term value of existing assets. This imbalance between supply and demand has historically supported strong rent growth and minimized vacancy risk. The submarket is also in the midst of a broader revitalization, with the recent openings of Moxy Boulder (2024) and Limelight Boulder (2025), representing the first major hospitality development in Boulder in over six years, bringing significant new retail, dining, and event activation to The Hill.

For investors, University Hill represents a highly durable and specialized submarket where performance is driven by proximity and scarcity. Assets in this location benefit from consistent tenant demand, accelerated leasing timelines, and strong retention of value over time. The combination of limited future supply and a recurring, university-driven renter base positions University Hill as one of the most resilient multifamily submarkets in Colorado.





# UNIVERSITY OF COLORADO, BOULDER

A global leader in research, innovation, and athletics, driving \$5.7 billion in annual economic impact for the state of Colorado

## ADMISSIONS DEMAND

**69,000+**

First-Year Applications (Fall '24)

~20% YoY Application Growth

## TOTAL ENROLLMENT

**38,808**

+1.0% YoY Growth

8,300+ Student Increase (10yr)

## RETENTION RATE

**90%**

Highest in School History

72% Graduation Rate

## TUITION POLICY

**4-Year**

Guaranteed Rate

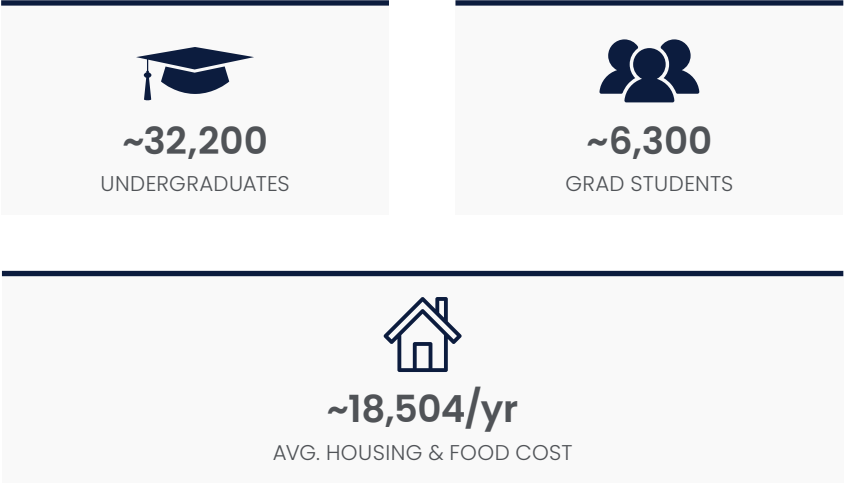
Ensures Enrollment Stability

# HOUSING DEMAND DYNAMICS

With a total undergraduate population of ~32,200 and a requirement for first-year students to live on campus, demand for near-campus housing remains critical.

|                                 |             |
|---------------------------------|-------------|
| On-Campus Bed Capacity          | ~7,550      |
| Upperclassmen Living Off-Campus | Predominant |
| Primary Student Housing         | The Hill    |

“The limited supply of on-campus housing (~7,550 beds) relative to the ~32,200 undergraduate population forces a heavy reliance on the surrounding private market, specifically The Hill.”



| PROGRAM TIER                                    | IN STATE | OUT OF STATE | INTERNATIONAL |
|-------------------------------------------------|----------|--------------|---------------|
| Base Rate<br>Arts, Humanities, Education, Music | \$14,606 | \$44,748     | \$46,848      |
| Tier 2<br>Comm, Media, Design, Info             | \$16,574 | \$46,736     | \$48,724      |
| Tier 3<br>Engineering, Natural Sciences         | \$18,542 | \$48,378     | \$50,356      |
| Tier 4<br>Leeds School of Business              | \$20,678 | \$48,736     | \$50,832      |

TOTAL COST (IN STATE)  
\$34,310 – \$40,382

TOTAL COST (OUT OF STATE)  
\$64,452 – \$68,440

TOTAL COST (INTERNATIONAL)  
\$66,552 – \$70,536



## PRIME TIME IN BOULDER

ECONOMIC, ENROLLMENT & BRAND ACCELERATION AT CU BOULDER

**\$5.0 BILLION**

ANNUAL ECONOMIC IMPACT (2025)

**\$146.5 MILLION**

FOOTBALL REGIONAL IMPACT (2024)

**1.2 MILLION**

GLOBAL MEDIA IMPRESSIONS

**85.4%**

RECORD JUNIOR RETENTION RATE

**62.1%**

4-YEAR GRADUATION RATE (RECORD)

## ECONOMIC DRIVERS

- **Statewide Engine:** The CU System reached a record \$20B impact, with Boulder contributing \$5B through operations, research, and visitor spending.
- **Hospitality Win:** Visit Boulder estimates show home games generate between \$17M and \$35.9M per weekend, keeping hotel occupancy at peak levels.
- **Research Excellence:** \$634M in annual research expenditures fuels local tech and innovation clusters.

## MARKET STANDING

- **Top Employer:** CU remains a top 5 employer in the state, with over 25,000 faculty and staff on the Boulder campus.
- **Brand Value:** CU Football is now ranked as the 20th most valuable program in the nation, worth an estimated \$870M.
- **TV Ratings Dominance:** In 2024, the Buffaloes were one of the most-watched teams in the country, attracting over 54 million total viewers. They appeared in several of the most-watched regular-season games in college football history.

### THE PRIME EFFECT

"Enrollment diversity has increased by 15% as the 'Prime Effect' draws a more global applicant pool than ever before."

The resurgence of the Buffs under Coach Prime has catalyzed an unprecedented economic windfall. For the 2024-25 cycle, CU Boulder generated a massive \$5.0 Billion in total statewide impact, driven by record-breaking student interest and a football season that generated \$146.5 Million in regional impact – a 23% increase year-over-year.

### TOTAL REVENUE IMPACT (\$ MILLIONS)

|  | \$85 | \$112 | \$146.5 |
|--|------|-------|---------|
|  | 2022 | 2023  | 2024    |

# SUNDANCE FILM FESTIVAL: THE BOULDER TRANSFORMATION

Beginning in 2027, the Sundance Film Festival will conclude its 40-year legacy in Park City, Utah, and begin a new era in Boulder, Colorado. This 10-year hosting agreement represents a definitive global hub for independent storytelling.

## THE FISCAL ENGINE

DECADE PROJECTION

**\$2 BILLION**

Estimated cumulative economic impact for the State of Colorado.

### State Tax Credits (HB25-1005)

\$34M in refundable credits over the 10-year term to facilitate relocation and growth.

### Annual Impact Floor

Expected to exceed \$200M/year due to increased accessibility and regional population density.

## THE SCALE ADVANTAGE

"Sundance organizers cited the need for 'room to grow' as a primary driver. Boulder provides a significantly deeper infrastructure pool."



**30 MINS TO DENVER INTL AIRPORT**



**37,000+ CU Boulder Students**



**3 MILLION METRO POP. REACH**



*Photo courtesy of Eddie Clark and Sundance Film Festival*

# THE SUNDANCE LOOP: URBAN INTEGRATION

**STRATEGIC DEVELOPMENT**  
The Pearl Arts District is being accelerated, featuring a 2,500-seat multi-use venue specifically designed for festival-scale screenings and world premieres.

## FESTIVAL GEOGRAPHY

**Downtown & Pearl Street (Cultural Heart)**  
Boulder Theater (Premiere Venue), eTown Hall, and the Dairy Arts Center. Pearl Street Mall serves as the high-density "Activation Zone."

**CU Boulder Campus (Academic Hub)**  
Macky Auditorium, Muenzinger, and Roe Green Theatre. Old Main will anchor the primary industry summits and panel discussions.

## TECHNICAL INFRASTRUCTURE & INVESTMENT

**Cinema Standards Upgrades**

**Macky Auditorium:**  
Installation of "Dolby Live" (Atmos) immersive sound systems.

**DCI Compliance:**  
Transitioning 10+ local screens to theatrical-grade 4K projection.

**Acoustics:**  
Custom sound treatment and "hush box" booths for campus auditoriums.

LAUNCH  
Jan 21, 2027

FIRST TERM  
2027-2036

TARGET AUDIENCE  
Global / Tier 1

GROWTH GOAL  
+25% Cap.

03





# **12TH STREET**

## **DEVELOPMENT POTENTIAL**

# DEVELOPMENT SUMMARY

## 1127 & 1139 12TH STREET

University Hill | Boulder, Colorado

1127 and 1139 12th Street are two adjacent late 19th century residential properties located on University Hill in Boulder, Colorado, directly adjacent to the University of Colorado campus. The properties are part of the University Terrace Subdivision (Lots 24, 25, 26, 27 of Block 4) and are zoned RH-5 (Residential High Density). Both structures were built in 1899 and are potentially eligible for local landmark designation as well as listing on the National Register of Historic Places. The properties sit within the identified potential University Hill Historic District.

Both properties retain their historic and architectural integrity per the 1990 Historic Building Inventory Form. The City of Boulder has indicated that staff would likely recommend landmark designation applications be submitted as a condition of any discretionary review approval.

**PROPERTIES CAN BE PURCHASED TOGETHER OR SEPARATELY**

### PROPERTY DETAILS

|                         |                                                                    |
|-------------------------|--------------------------------------------------------------------|
| Address                 | 1127 & 1139 12th Street, Boulder, CO 80302                         |
| Zoning                  | RH-5 (Residential High Density)                                    |
| Subdivision             | University Terrace Subdivision, Lots 24-27, Block 4                |
| 1139 12th Parcel Area   | 6,350 SF                                                           |
| 1127 12th Parcel Area   | 9,275 SF                                                           |
| Combined Parcel Area    | 15,625 SF (assumes lot line elimination)                           |
| 1139 12th Bldg Coverage | 1,480 SF                                                           |
| 1127 12th Bldg Coverage | 495 SF                                                             |
| Total Existing Coverage | 3,925 SF (includes garage)                                         |
| Year Built              | 1899 (both structures)                                             |
| Architect (Addition)    | Creative West Architects (Jonathon Warner)                         |
| Surveyor                | Flatirons, Inc. Land Surveying Services (James Z. Gowan, Licensed) |

1127 12TH STREET

A 2-story residential structure described as a very intact residence with notable architectural details including a projecting gabled bay with arched vergeboards, oriel window with floral swag trim and lattice windows, balcony and porch with classical details, and raised stone foundation with clapboard and shingle wall cladding. The 1990 survey found the property potentially eligible for the National Register of Historic Places in addition to local landmark designation.

1139 12TH STREET

A 3-story residential structure described as a well-preserved example of late 19th century architectural tastes in Boulder. Notable details include the steeply pitched shingled front gable with Palladian window, widely overhanging pent roof, stone walls, and projecting porch supported by stone pillars and columns.

| REGULATION       | PREVIOUS STANDARD | 2025 CHANGE                         |
|------------------|-------------------|-------------------------------------|
| Parking Minimums | Required per DU   | Eliminated                          |
| Occupancy Limits | City-defined caps | Intl. Maintenance Code (SqFt Based) |
| Open Space       | 5,400 SF per DU   | 15% of Lot Size (Fixed)             |
| Floor Area Ratio | No FAR Limit      | 1.5x Lot Area (Up to 23,437 SF)     |

DEVELOPMENT SCENARIOS

SCENARIO A

Above Grade Optimized

Focuses on standard construction without excavation risk.

14 Bedrooms

Unit Mix

(3) 2-Bed, (2) 4-Bed

Total Floor Area

~4,600 SF

Below Grade

NONE

SCENARIO B

Maximum Yield

Includes high-value basement living space.

19 Bedrooms

Unit Mix

(7) Units Total

Total Floor Area

~6,900 SF

Basement Component

5 BEDROOMS

ENTITLEMENT PATHWAY

Pre-Application Review

Completed April 2019 (PAR2019-00009)

Landmark Designation Application

Initiate formal preservation status for 1127 & 1139.

Landmark Alteration Certificate (LAC)

Re-apply for expired certificate (HIS2020-00077 precedent).

Site Review / Building Permit

Concurrent review allowed. 2025 code reduces Site Review complexity.

City Council Hearings

Final approval on Landmark Designation (Approx. 6 months).

Download the full Development Overview

04



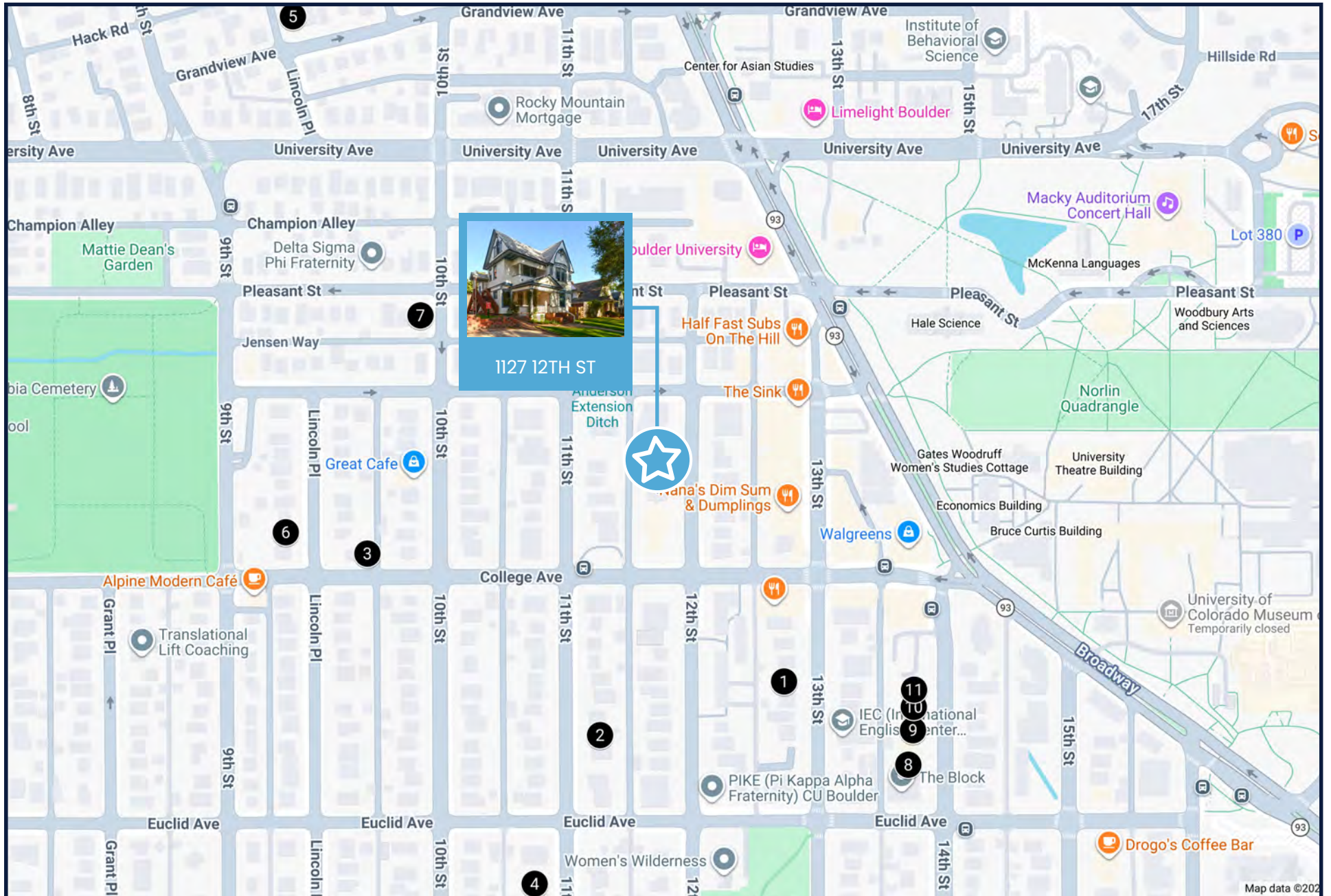


# **COMPARABLE PROPERTIES**

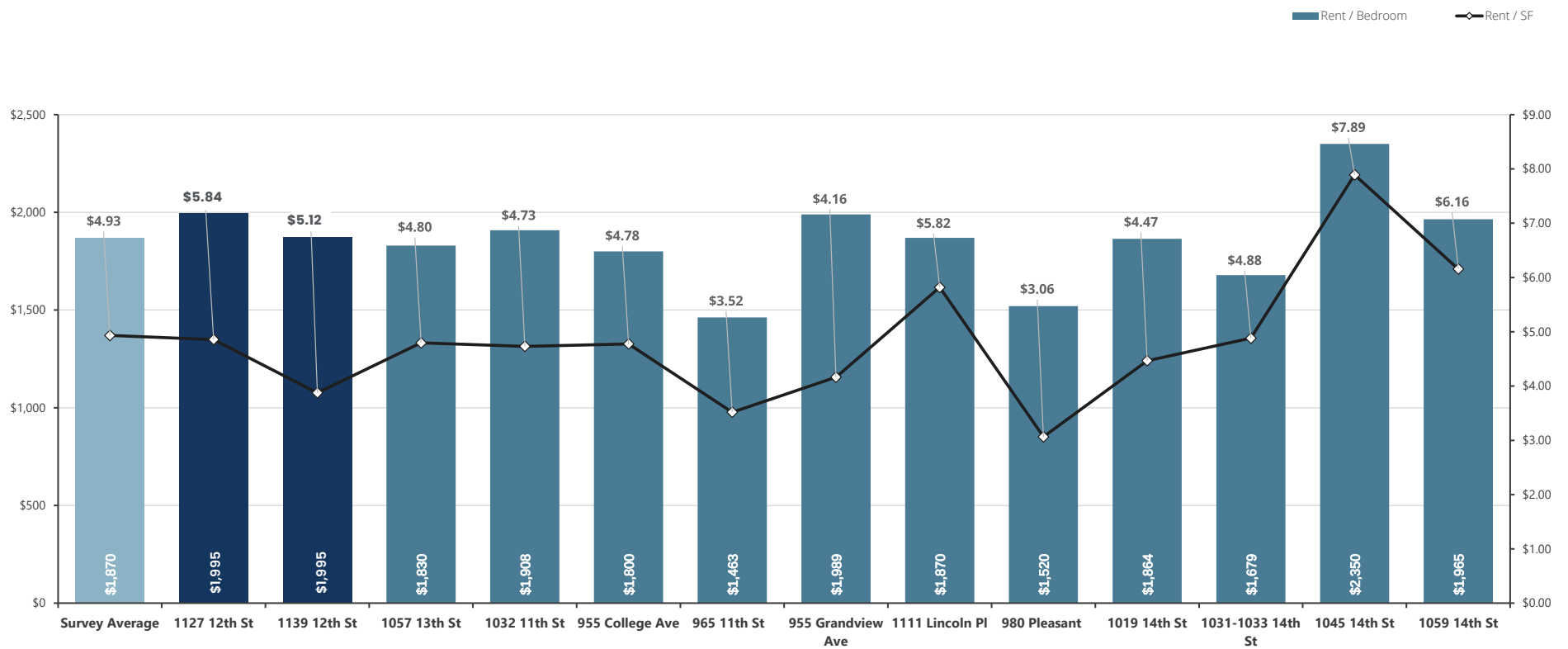
COMPARABLE RENTAL PROPERTIES SUMMARY

|                                                                                    | PROPERTY NAME                             | BEDROOMS | AVG SF | OCC %  | YEAR BUILT | RENT     | RENT / SF |
|------------------------------------------------------------------------------------|-------------------------------------------|----------|--------|--------|------------|----------|-----------|
|                                                                                    | 1127 12th St<br>Boulder, CO 80302         | 12       | 4,102  | 100.0% | 1899       | \$23,940 | \$5.84    |
|    | 1. 1057 13th St<br>Boulder, CO 80302      | 10       | 3,816  | 100.0% | 1900       | \$18,300 | \$4.80    |
|    | 2. 1032 11th St<br>Boulder, CO 80302      | 6        | 2,420  | 100.0% | 1902       | \$11,450 | \$4.73    |
|    | 3. 955 College Ave<br>Boulder, CO 80302   | 8        | 3,015  | 100.0% | 1924       | \$14,400 | \$4.78    |
|    | 4. 965 11th St<br>Boulder, CO 80302       | 8        | 3,325  | 100.0% | 1904       | \$11,700 | \$3.52    |
|   | 5. 955 Grandview Ave<br>Boulder, CO 80302 | 16       | 7,644  | 100.0% | 1901       | \$31,825 | \$4.16    |
|  | 6. 1111 Lincoln Pl<br>Boulder, CO 80302   | 7        | 2,250  | 100.0% | 1923       | \$13,090 | \$5.82    |
|  | 7. 980 Pleasant<br>Boulder, CO 80302      | 5        | 2,480  | 100.0% | 1909       | \$7,600  | \$3.06    |
|  | 8. 1019 14th St<br>Boulder, CO 80302      | 20       | 8,346  | 100.0% | 1946       | \$37,287 | \$4.47    |

| PROPERTY NAME                                                                    |                                           | BEDROOMS | AVG SF | OCC %        | YEAR BUILT | RENT     | RENT / SF |
|----------------------------------------------------------------------------------|-------------------------------------------|----------|--------|--------------|------------|----------|-----------|
| 1127 12th St<br>Boulder, CO 80302                                                |                                           | 12       | 4,102  | 100.0%       | 1899       | \$23,940 | \$5.84    |
|  | 9. 1031-1033 14th St<br>Boulder, CO 80302 | 12       | 4,128  | 100.0%       | 1909/1922  | \$20,150 | \$4.88    |
|  | 10. 1045 14th St<br>Boulder, CO 80302     | 11       | 3,276  | 100.0%       | 1909       | \$25,850 | \$7.89    |
|  | 11. 1059 14th St<br>Boulder, CO 80302     | 10       | 3,192  | 100.0%       | 1909       | \$19,650 | \$6.16    |
| TOTAL / AVG                                                                      |                                           | 10       | 3,990  | 100.0%       | 1913       | \$19,209 | \$4.93    |
|                                                                                  |                                           |          |        | 1127 12th St | Pro Forma  | \$24,657 | \$6.01    |



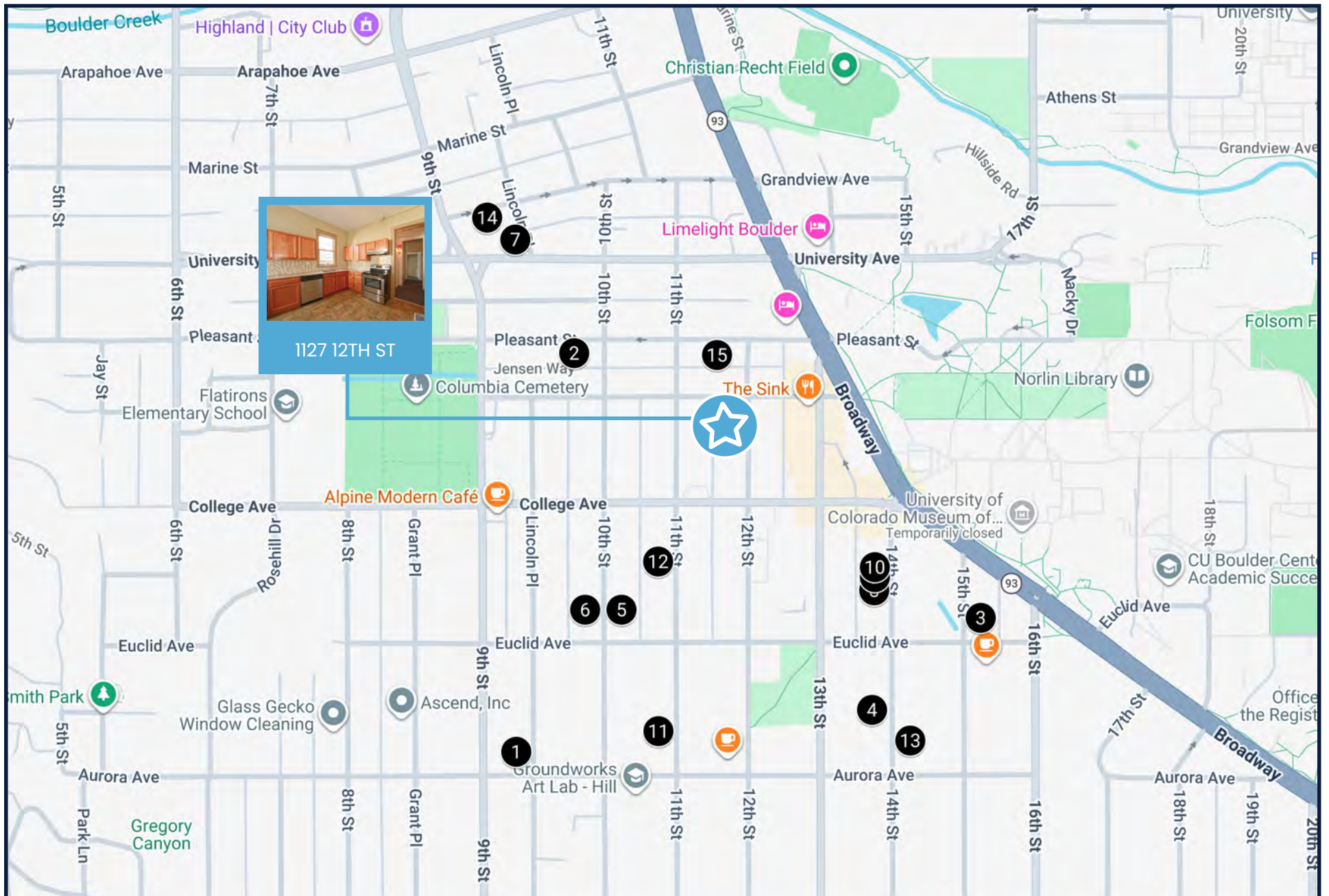
## AVERAGE RENT COMPARISON



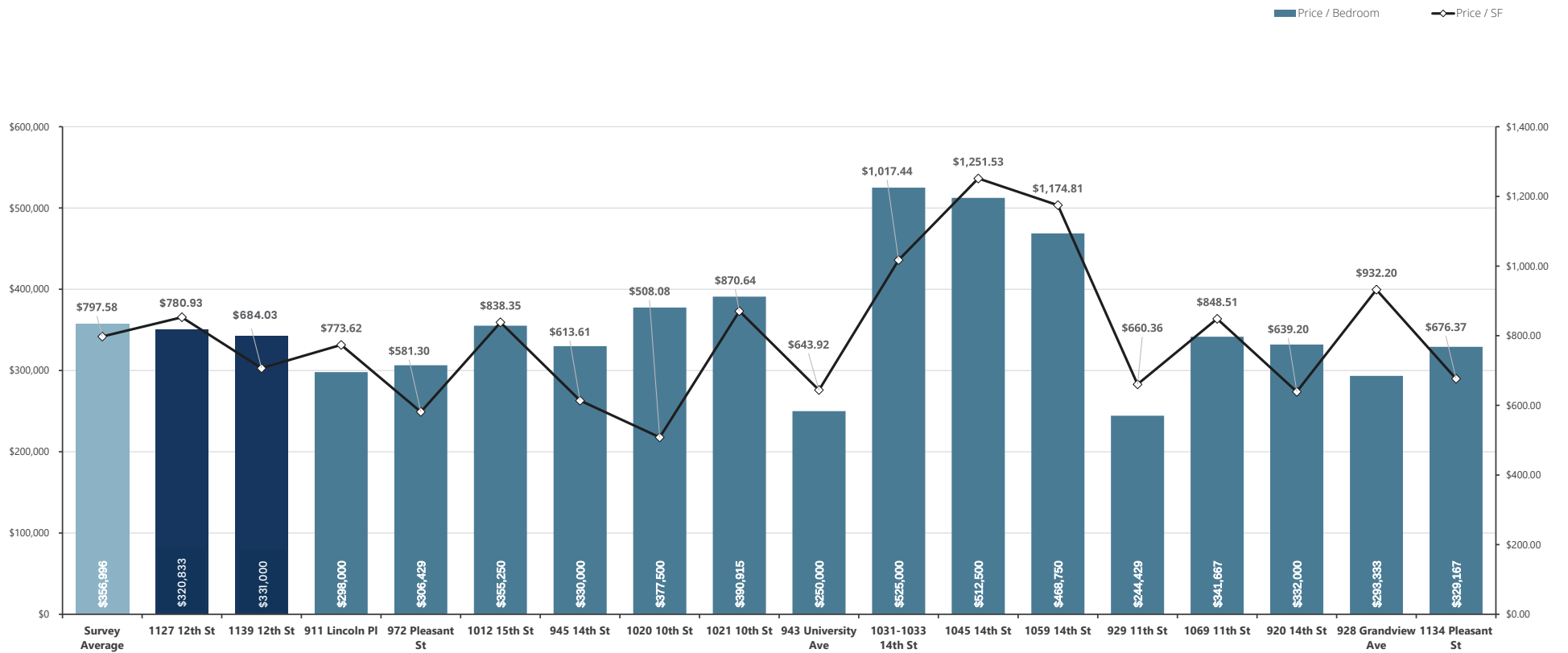
COMPARABLE SALE PROPERTIES SUMMARY

|                                                                                    | PROPERTY NAME                              | YEAR BUILT | LAYOUT      | TOTAL SF | CLOSED DATE | SALE PRICE  | SALE PRICE /<br>BEDROOM | SALE PRICE /<br>SF |
|------------------------------------------------------------------------------------|--------------------------------------------|------------|-------------|----------|-------------|-------------|-------------------------|--------------------|
|                                                                                    | 1127 12th St<br>Boulder, CO 80302          | 1899       | 12Bed/4Bath | 4,102    | Proposed    | \$3,850,000 | \$320,833               | \$780.93           |
|    | 1. 911 Lincoln Pl<br>Boulder, CO 80302     | 1935       | 5Bed/3Bath  | 1,926    | 3/30/2026   | \$1,490,000 | \$298,000               | \$773.62           |
|    | 2. 972 Pleasant St<br>Boulder, CO 80302    | 1913       | 7Bed/5Bath  | 3,690    | 3/26/2026   | \$2,145,000 | \$306,429               | \$581.30           |
|    | 3. 1012 15th St<br>Boulder, CO 80302       | 1907       | 8Bed/6Bath  | 3,390    | 3/26/2026   | \$2,842,000 | \$355,250               | \$838.35           |
|    | 4. 945 14th St<br>Boulder, CO 80302        | 1912       | 5Bed/3Bath  | 2,689    | 12/4/2025   | \$1,650,000 | \$330,000               | \$613.61           |
|   | 5. 1020 10th St<br>Boulder, CO 80302       | 1908       | 4Bed/3Bath  | 2,972    | 11/21/2025  | \$1,510,000 | \$377,500               | \$508.08           |
|  | 6. 1021 10th St<br>Boulder, CO 80302       | 1909       | 5Bed/2Bath  | 2,245    | 10/31/2025  | \$1,954,577 | \$390,915               | \$870.64           |
|  | 7. 943 University Ave<br>Boulder, CO 80302 | 1960       | 8Bed/4Bath  | 3,106    | 3/31/2025   | \$2,000,000 | \$250,000               | \$643.92           |
|  | 8. 1031-1033 14th St<br>Boulder, CO 80302  | 1909/1922  | 11Bed/4Bath | 4,128    | 3/20/2026   | \$4,200,000 | \$525,000               | \$1,017.44         |

|                                                                                    | PROPERTY NAME                                     | YEAR BUILT  | LAYOUT                  | TOTAL SF     | CLOSED DATE | SALE PRICE         | SALE PRICE /<br>BEDROOM | SALE PRICE /<br>SF |
|------------------------------------------------------------------------------------|---------------------------------------------------|-------------|-------------------------|--------------|-------------|--------------------|-------------------------|--------------------|
|                                                                                    | <b>1127 12th St</b><br>Boulder, CO 80302          | 1899        | 12Bed/4Bath             | 4,102        | Proposed    | \$3,850,000        | \$320,833               | \$780.93           |
|    | <b>9.</b> 1045 14th St<br>Boulder, CO 80302       | 1909        | 11Bed/4Bath             | 3,276        | 3/20/2026   | \$4,100,000        | \$512,500               | \$1,251.53         |
|    | <b>10.</b> 1059 14th St<br>Boulder, CO 80302      | 1909        | 10Bed/4Bath             | 3,192        | 3/20/2026   | \$3,750,000        | \$468,750               | \$1,174.81         |
|    | <b>11.</b> 929 11th St<br>Boulder, CO 80302       | 1937        | 7Bed/4Bath              | 2,591        | 1/16/2025   | \$1,711,000        | \$244,429               | \$660.36           |
|    | <b>12.</b> 1069 11th St<br>Boulder, CO 80302      | 1905        | 6Bed/3Bath              | 2,416        | 9/30/2024   | \$2,050,000        | \$341,667               | \$848.51           |
|   | <b>13.</b> 920 14th St<br>Boulder, CO 80302       | 1912        | 5Bed/3Bath              | 2,597        | 7/8/2024    | \$1,660,000        | \$332,000               | \$639.20           |
|  | <b>14.</b> 928 Grandview Ave<br>Boulder, CO 80302 | 1922        | 3Bed/2Bath              | 944          | 6/27/2024   | \$880,000          | \$293,333               | \$932.20           |
|  | <b>15.</b> 1134 Pleasant St<br>Boulder, CO 80302  | 1911        | 12Bed/8Bath             | 5,840        | 5/30/2024   | \$3,950,000        | \$329,167               | \$676.37           |
|                                                                                    | <b>TOTAL / AVG</b>                                | <b>1918</b> | <b>7.13Bed/5.86Bath</b> | <b>3,000</b> |             | <b>\$2,392,838</b> | <b>\$356,996</b>        | <b>\$797.58</b>    |



## AVERAGE SALE COMPARISON



05





# **FINANCIAL ANALYSIS**

UNIT MIX AND RENT SCHEDULE

| DESCRIPTION      | CURRENT RENT | AVERAGE RENT | AVERAGE SIZE | RENT / SF    | MONTHLY PRO FORMA | UNIT SIZE | LOWEST RENT | HIGHEST RENT |
|------------------|--------------|--------------|--------------|--------------|-------------------|-----------|-------------|--------------|
| 4 Bed, 1.5 Bath  | \$7,980      | \$7,980      | 1,461        | \$5.46       | \$8,219           | 1,461     | \$7,980.00  | \$7,980.00   |
| 4 Bed, 1.5 Bath  | \$7,980      | \$7,980      | 1,461        | \$5.46       | \$8,219           | 1,461     | \$7,980.00  | \$7,980.00   |
| 4 Bed, 1 Bath    | \$7,980      | \$7,980      | 1,160        | \$6.88       | \$8,219           | 1,160     | \$7,980.00  | \$7,980.00   |
| TOTAL            | \$23,940     |              |              | All Units--> | \$24,657          | 4,082     |             |              |
| ANNUALIZED TOTAL | \$287,280    |              |              |              | \$295,884         |           |             |              |

NET OPERATING INCOME

| INCOME                       | CURRENT   |              | PER UNIT    | PRO FORMA |              | PER UNIT    |
|------------------------------|-----------|--------------|-------------|-----------|--------------|-------------|
| Scheduled Rent Income        | \$287,280 |              |             | \$295,884 |              |             |
| Other Income                 | \$41,730  |              |             | \$41,730  |              |             |
| Scheduled Gross Income       |           | \$329,010    | \$109,670   |           | \$337,614    |             |
| Vacancy Allowance            |           | -\$8,618     | -\$2,873    |           | -\$8,877     |             |
| Effective Gross Income:      |           | \$320,392    | \$106,797   |           | \$328,737    | \$109,579   |
| EXPENSES                     |           |              |             |           |              |             |
| Taxes, Property:             |           |              |             |           |              |             |
| Real                         |           | \$21,288     | \$7,096     |           | \$21,288     | \$7,096     |
| Insurance:                   |           |              |             |           |              |             |
| Property                     |           | \$8,315      | \$2,772     |           | \$8,315      | \$2,772     |
| Management:                  |           |              |             |           |              |             |
| Off-Site                     |           | \$22,427     | \$7,476     |           | \$23,012     | \$7,671     |
| Utilities:                   |           |              |             |           |              |             |
| Gas & Electric               | \$5,688   |              |             | \$5,688   |              |             |
| Trash Collection             | \$8,204   |              |             | \$8,204   |              |             |
| Water & Sewer                | \$2,276   |              |             | \$2,276   |              |             |
| RUBS Charges                 | \$312     |              |             | \$312     |              |             |
| Storm Drain                  | \$940     |              |             | \$940     |              |             |
| Total Utilities:             |           | \$17,419     | \$5,806.31  |           | \$17,419     | \$5,806.31  |
| Repairs & Maintenance:       |           |              |             |           |              |             |
| Appliances                   | \$1,012   |              |             | \$1,012   |              |             |
| Electrical                   | \$360     |              |             | \$360     |              |             |
| Fire Prevention              | \$2,213   |              |             | \$2,213   |              |             |
| Lawn & Landscaping           | \$2,400   |              |             | \$2,400   |              |             |
| Plumbing                     | \$462     |              |             | \$462     |              |             |
| General R&M                  | \$2,441   |              |             | \$2,441   |              |             |
| Turnover                     | \$8,938   |              |             | \$8,938   |              |             |
| Total Repairs & Maintenance: |           | \$17,825     | \$5,941.68  |           | \$17,825     | \$5,941.68  |
| General & Administrative:    |           |              |             |           |              |             |
| General & Administrative:    |           | \$1,882      | \$627.48    |           | \$1,882      | \$627.48    |
| Total Expenses               |           | \$89,156.41  | \$29,718.80 |           | \$89,741.41  | \$29,913.80 |
| NET OPERATING INCOME         |           | \$231,235.19 | \$77,078.40 |           | \$238,996.07 | \$79,665.36 |

## OFFERING TERMS

|                                     | PROPOSED PRICING           |
|-------------------------------------|----------------------------|
|                                     | <u>CURRENT / PRO FORMA</u> |
| Price                               | \$3,850,000                |
| Down Payment                        | \$1,347,500 (35%)          |
| Loan Amount                         | \$2,502,500                |
| Interest Rate / Amortization        | 6.00% / 30 Years           |
| Current NOI / Pro Forma NOI         | \$231,235 / \$238,996      |
| <b>CURRENT / PRO FORMA ANALYSIS</b> |                            |
|                                     | <u>CURRENT / PRO FORMA</u> |
| Debt Service                        | \$(180,045)                |
| Net Cash Flow After Debt Service    | \$51,190 / \$58,951        |
|                                     | 3.80% / 4.37%              |
| Principal Reduction                 | \$30,731                   |
| Total Return                        | \$81,921 / \$89,682        |
|                                     | 6.08% / 6.66%              |
| Cap Rate                            | 6.01% / 6.21%              |
| GRM                                 | 13.40 / 13.01              |
| Price/Unit                          | \$1,283,333                |
| Price/Sq Ft                         | \$780.93                   |





## SALES CONTACTS:

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Offering Memorandum From



**UNIQUE**  
APARTMENT GROUP

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