

OFFERING MEMORANDUM

# Village Green Townhomes

2638 S 3rd Plz, Omaha, NE 68108

6 units • built 1966 • renovated 2024

 **LEE &  
ASSOCIATES**  
COMMERCIAL REAL ESTATE SERVICES

## EXCLUSIVELY PRESENTED BY



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## OFFERING SUMMARY

2638-2648 S. 3rd Street, known as Village Green Townhomes, presents a rare opportunity to acquire a fully stabilized, turnkey six-unit multifamily asset in one of Omaha's most established and enduring residential corridors – located within a mile of Lauritzen Gardens and just minutes from the Old Market, downtown, and the city's core employment centers. For an investor seeking a reliable, low-maintenance hold with meaningful tax advantages, this property checks every box.

The offering totals 15 bedrooms and 7.5 bathrooms across six units, with two units offering additional non-conforming bedroom space in their finished basements – 2638 S. 3rd includes two non-conforming bedrooms plus a finished living room, and 2640 S. 3rd includes one non-conforming bedroom, giving residents extra flexible living space beyond the primary unit count.

Every unit has been comprehensively updated with a consistent, high-quality finish package: hardwood floors, updated appliances, windows, paint, lighting, cabinets, bathrooms, and plumbing/electrical as needed, along with HVAC. The building also received a new roof in 2024, and the parking lot was completely re-finished the same year with 12 newly numbered stalls. Electronic door locks add a modern touch of convenience and security across all units. This isn't a property that demands a renovation budget – it's ready to perform from day one.

The expense structure is exceptionally landlord-friendly: tenants pay all utilities, with electricity separately metered per unit and water billed back on a fixed monthly basis, minimizing the owner's exposure to rising utility costs. A detached garage at the north end of the property – previously leased for \$200/month – offers an easy, immediate income addition for a new owner.

Beyond day-one stability, the property carries genuine upside. Current rents sit below prevailing market levels, giving a new owner a clear and achievable path to organic income growth simply by capturing the existing loss to lease – no capital investment required. For an owner looking to go further, several units still have basement space that hasn't been fully finished, presenting an attractive future opportunity to add functional living area and additional value down the road.

This is an ideal fit for a 1031 exchange buyer or a private investor prioritizing durability, minimal ongoing management, and dependable income with embedded upside – a stabilized asset with room to grow.



## Village Green Townhomes

2638 S 3rd Plz, Omaha, NE  
68108



Village Green  
Townhouses

Arbor Ct

Bancroft Plaza

Bancroft St

Richelieu Ave

Train Wheel S

Kenefick Park - U  
Pacific Locomo

Woodland Dr

S 2nd St

S 3rd St

S 4th St

S 5th St

S 5th St

Property Overview 01

Financial Overview 02

Market Overview 03

Outro 04



# 1

## Property Overview

Executive Summary

Photos

Investment Highlights

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## EXECUTIVE SUMMARY

### OFFERING SUMMARY

|                |                                                                        |
|----------------|------------------------------------------------------------------------|
| BUILDING STYLE | Townhome-Style                                                         |
| TOTAL UNITS    | 6                                                                      |
| BUILDINGS      | 1                                                                      |
| BUILDING SIZE  | 9,069 SF Gross (Main 3,619 SF +<br>Upper 2,994 SF + Basement 2,456 SF) |

### FINANCIAL SUMMARY

|                    |             |
|--------------------|-------------|
| PRICE              | \$1,050,000 |
| PRICE PER UNIT     | \$175,000   |
| OCCUPANCY          | 100%        |
| NOI (CURRENT)      | \$73,137    |
| NOI (STABILIZED)   | \$86,060    |
| CAP RATE (CURRENT) | 6.97%       |
| ROI (STABILIZED)   | 12.24%      |
| AVERAGE COC        | 8.7%        |





## PROPERTY FEATURES

|                   |           |
|-------------------|-----------|
| NO OF UNITS       | 6         |
| BUILDING SF       | *9,069 SF |
| LAND SF           | 15,682 SF |
| YEAR BUILT        | 1966      |
| ZONING TYPE       | R7        |
| CLASS             | B         |
| NUMBER OF STORIES | 2         |
| WASHER/DRYER      | In-Unit   |

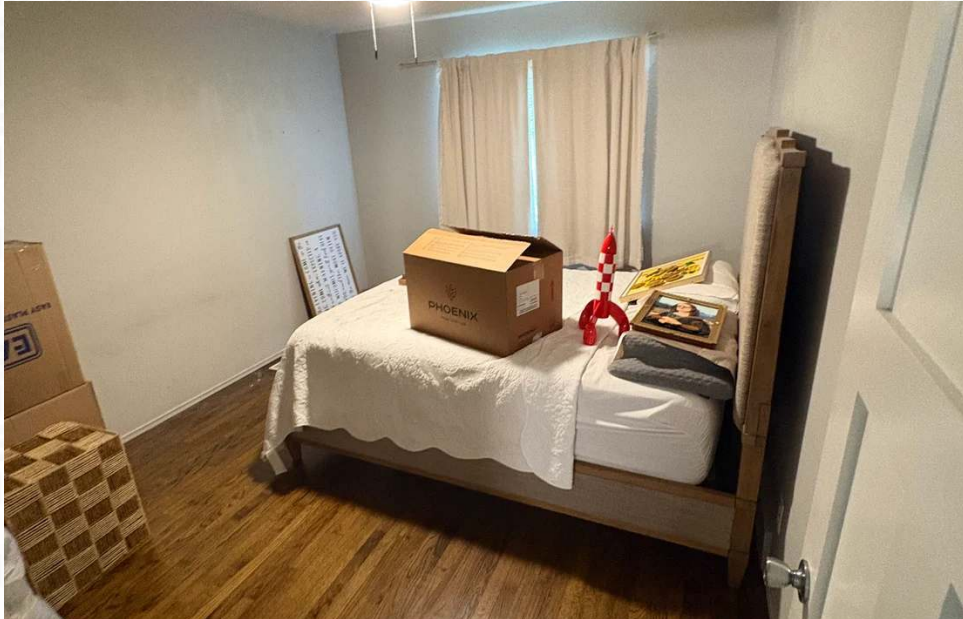
## UTILITIES

|          |                     |
|----------|---------------------|
| WATER    | Tenant - Fixed Rate |
| TRASH    | Landlord            |
| GAS      | Tenant - Fixed Rate |
| ELECTRIC | Tenant              |

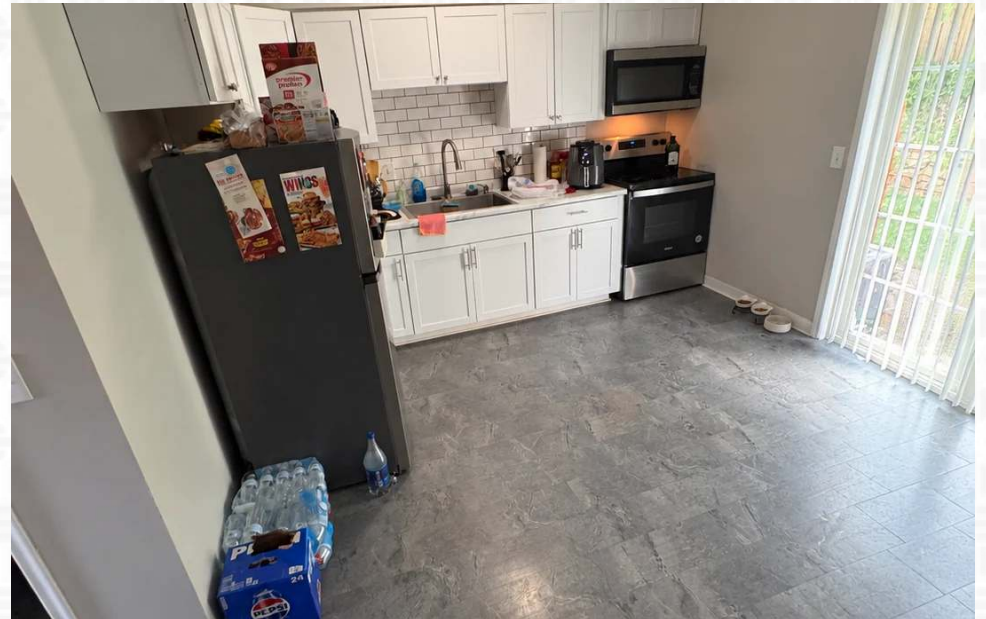
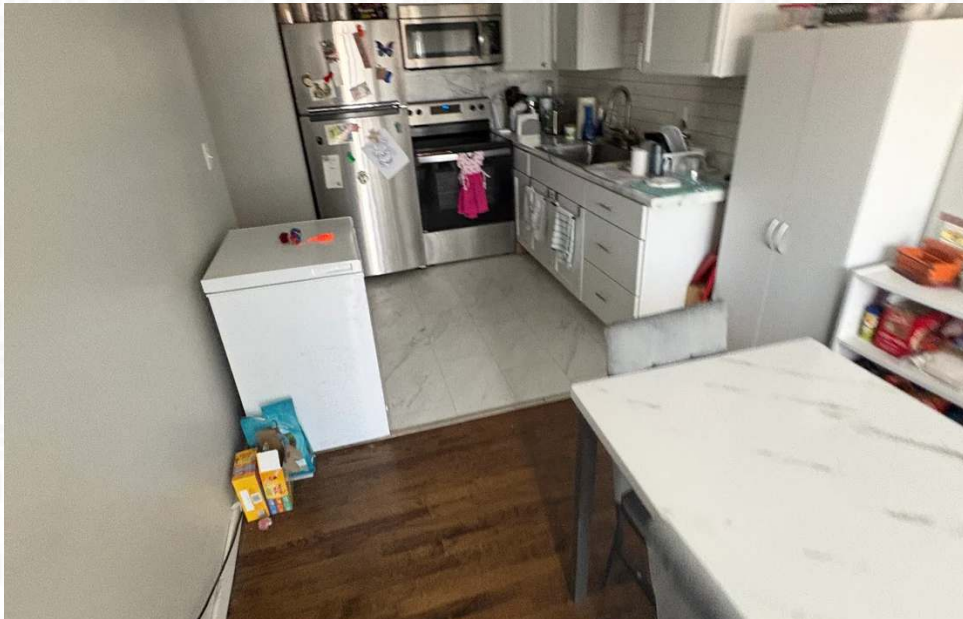
## CONSTRUCTION

|                |                                                           |
|----------------|-----------------------------------------------------------|
| FRAMING        | Wood                                                      |
| EXTERIOR       | Masonry/Brick Veneer & Frame Siding                       |
| PARKING        | 12 Dedicated Surface Stalls (Asphalt) + 1 Detached Garage |
| ROOF           | Shingle                                                   |
| HVAC           | Central Air                                               |
| WATER METER    | Single                                                    |
| ELECTRIC METER | Individual                                                |

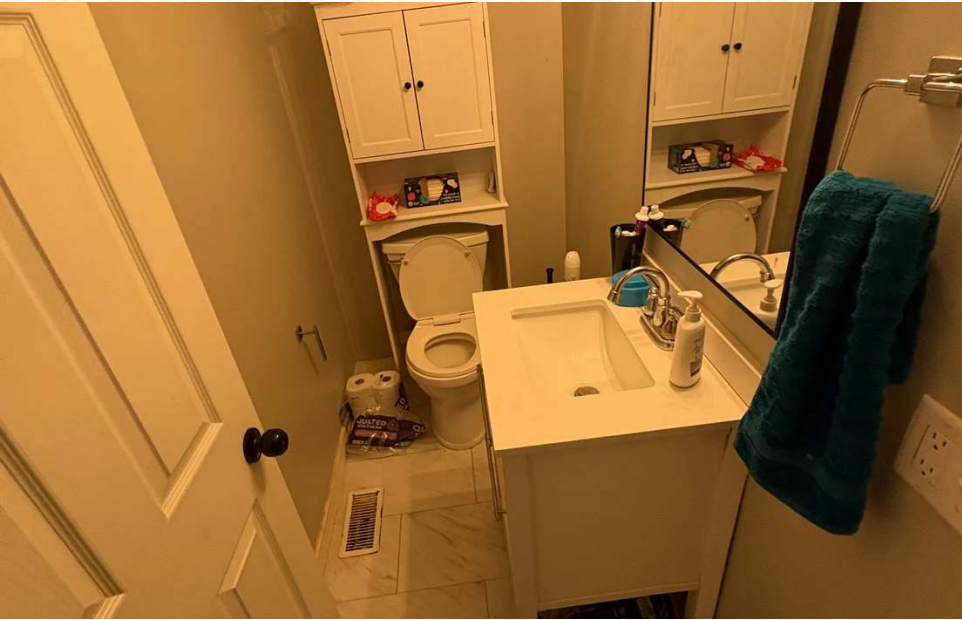
## — PROPERTY PHOTO



## PROPERTY PHOTO



— PROPERTY PHOTO



## — INVESTMENT HIGHLIGHTS

### PRIME LOCATION NEAR LAURITZEN GARDENS

Set in the desirable Riverview neighborhood just steps from Lauritzen Gardens, this property enjoys a rare blend of green space and city convenience – minutes from the Old Market, downtown, and Omaha's core employment centers.

### FULLY RENOVATED, MOVE-IN READY CONDITION

Every unit shares a consistent, high-end finish package – hardwood floors, updated kitchens and baths, new appliances, and electronic door locks – backed by a 2024 roof, a freshly re-finished 12-stall parking lot.

### 100% OCCUPIED AND CASH-FLOWING DAY ONE

Every unit is leased and performing today, with tenant-paid utilities keeping expenses simple and predictable – no lease-up risk, no stabilization period, just immediate income from closing.

### RENT UPSIDE WITH BONUS SPACE TO GROW

Current rents sit meaningfully below what these updated units can command, giving a new owner a clear, no-cost path to grow income simply through normal lease turnover. Two units already feature finished, non-conforming basement bedrooms adding extra income-producing space, while the remaining unfinished basements offer a low-risk opportunity to add even more value down the road.

### A TEXTBOOK 1031 AND TAX-ADVANTAGED HOLD

Low-maintenance, fully stabilized, and easy to manage from a distance – this is the kind of asset built for an exchange buyer or a private investor who wants durable income and depreciation benefits without taking on a project.





# 2

## Financial Overview

Unit Mix Summary

Rent Roll

Income and Expenses Analysis

Income and Expense Chart

Operating Projections

Financing

Assumptions

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## UNIT MIX SUMMARY

### Multifamily

| # of units     | unit type         | avg SF | current        | per SF | annually        | proforma       | per SF | annually         |
|----------------|-------------------|--------|----------------|--------|-----------------|----------------|--------|------------------|
| 1              | 1BR/1BA           | --     | \$975          | --     | \$11,700        | \$1,300        | --     | \$15,600         |
| 1              | 2BR/1.5BA         | --     | \$1,250        | --     | \$15,000        | \$1,450        | --     | \$17,400         |
| 1              | 3BR/1BA           | --     | \$1,375        | --     | \$16,500        | \$1,550        | --     | \$18,600         |
| 1              | 3BR/1.5BA         | --     | \$1,500        | --     | \$18,000        | \$1,600        | --     | \$19,200         |
| 1              | 2BR/1BA           | --     | \$1,370        | --     | \$16,440        | \$1,400        | --     | \$16,800         |
| 1              | 4BR/1.5BA         | --     | \$1,645        | --     | \$19,740        | \$1,750        | --     | \$21,000         |
| AVERAGES       |                   | --     | \$1,353        | --     | \$16,230        | \$1,508        | --     | \$18,100         |
| <b>6 units</b> | <b>15BR/7.5BA</b> | --     | <b>\$8,115</b> | --     | <b>\$97,380</b> | <b>\$9,050</b> | --     | <b>\$108,600</b> |

## RENT ROLL

### Multifamily

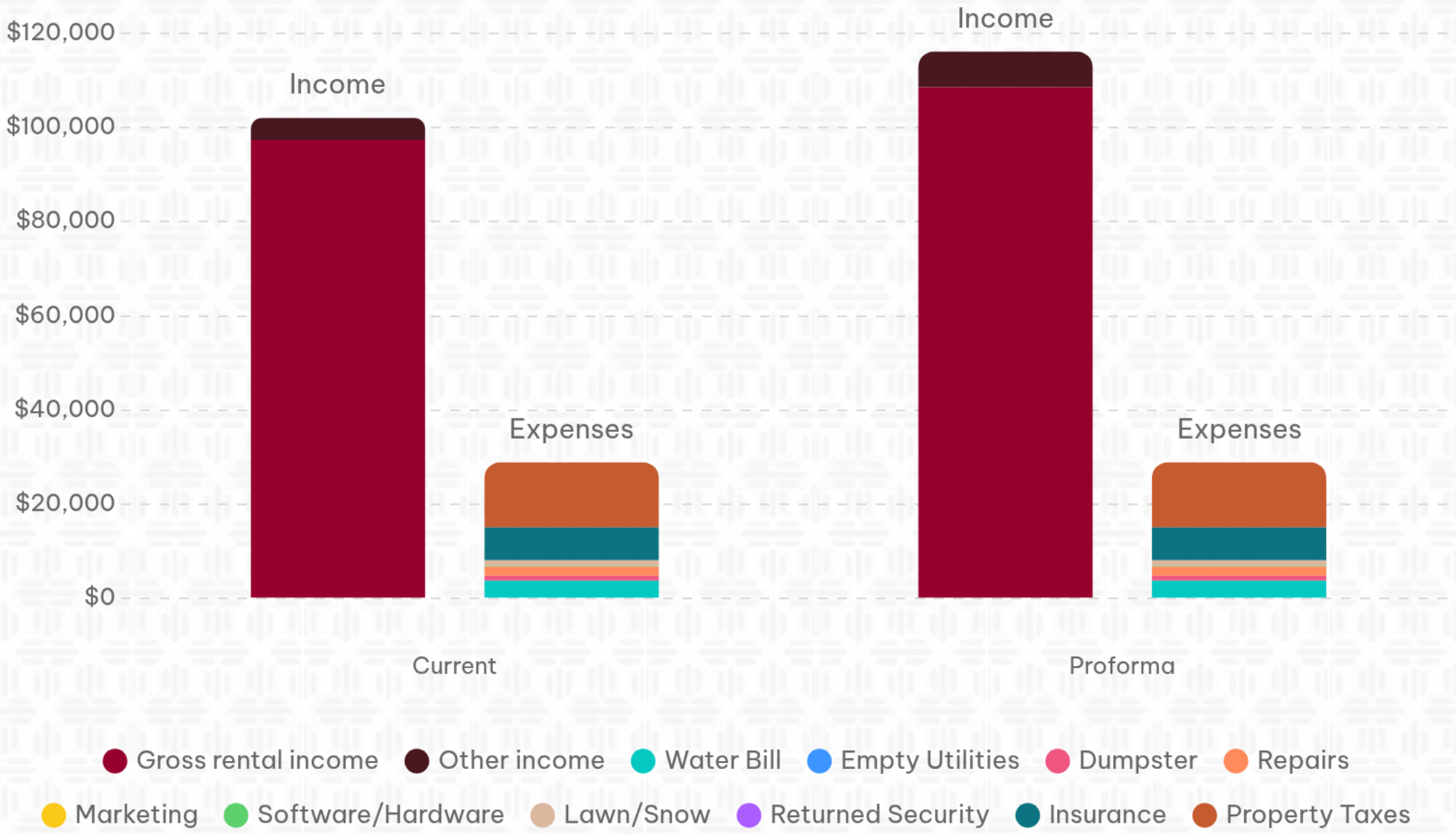
| unit #         | unit type | SF | current        | per SF | annually        | lease to   | proforma       | per SF | annually         | note               |
|----------------|-----------|----|----------------|--------|-----------------|------------|----------------|--------|------------------|--------------------|
| 2638 S. 3rd St | 1BR/1BA   | -- | \$975          | --     | \$11,700        | 09/07/2027 | \$1,300        | --     | \$15,600         | Finished, 2 NC...  |
| 2640 S. 3rd St | 2BR/1.5BA | -- | \$1,250        | --     | \$15,000        | 08/01/2027 | \$1,450        | --     | \$17,400         | ½ finished, 1 N... |
| 2642 S. 3rd St | 3BR/1BA   | -- | \$1,375        | --     | \$16,500        | 03/31/2027 | \$1,550        | --     | \$18,600         | Unfinished         |
| 2644 S. 3rd St | 3BR/1.5BA | -- | \$1,500        | --     | \$18,000        | 09/30/2027 | \$1,600        | --     | \$19,200         | Unfinished         |
| 2646 S. 3rd St | 2BR/1BA   | -- | \$1,370        | --     | \$16,440        |            | \$1,400        | --     | \$16,800         | Unfinished         |
| 2648 S. 3rd St | 4BR/1.5BA | -- | \$1,645        | --     | \$19,740        | 10/01/2027 | \$1,750        | --     | \$21,000         | 1/3 finished       |
| AVERAGES       | 3BR/1BA   | -- | \$1,353        | --     | \$16,230        |            | \$1,508        | --     | \$18,100         |                    |
| <b>6 units</b> |           | -- | <b>\$8,115</b> | --     | <b>\$97,380</b> |            | <b>\$9,050</b> | --     | <b>\$108,600</b> |                    |

## INCOME AND EXPENSES ANALYSIS

### Multifamily

| Income                                      | Current          | Per unit        | PSF | % GOI         | Proforma         | Per unit        | PSF | % GOI         |
|---------------------------------------------|------------------|-----------------|-----|---------------|------------------|-----------------|-----|---------------|
| <b>Multifamily Rental Revenue</b>           | <b>\$97,380</b>  | <b>\$16,230</b> | --  |               | <b>\$108,600</b> | <b>\$18,100</b> | --  |               |
| Vacancy - 0.00% (C) 5.00% (P)               | \$0              | \$0             | --  |               | \$5,430          | \$905           | --  |               |
| <b>Effective Multifamily Rental Revenue</b> | <b>\$97,380</b>  | <b>\$16,230</b> | --  | <b>95.41%</b> | <b>\$103,170</b> | <b>\$17,195</b> | --  | <b>93.17%</b> |
| <b>Other Income</b>                         |                  |                 |     |               |                  |                 |     |               |
| Water Reimbursement                         | \$4,680          | \$780           | --  |               | \$4,680          | \$780           | --  |               |
| Cam Fee                                     | \$0              | \$0             | --  |               | \$1,080          | \$180           | --  |               |
| Garage                                      | \$0              | \$0             | --  |               | \$1,800          | \$300           | --  |               |
| Total other income                          | \$4,680          | \$780           | --  | 4.59%         | \$7,560          | \$1,260         | --  | 6.83%         |
| <b>Gross Operating Income</b>               | <b>\$102,060</b> | <b>\$17,010</b> | --  |               | <b>\$110,730</b> | <b>\$18,455</b> | --  |               |
| <b>Expenses</b>                             |                  |                 |     |               |                  |                 |     |               |
| Water Bill                                  | \$3,822          | \$637           | --  | 3.74%         | \$3,822          | \$637           | --  | 3.45%         |
| Empty Utilities                             | \$0              | \$0             | --  | 0%            | \$0              | \$0             | --  | 0%            |
| Dumpster                                    | \$1,001          | \$167           | --  | 0.98%         | \$1,001          | \$167           | --  | 0.9%          |
| Repairs                                     | \$1,975          | \$329           | --  | 1.94%         | \$1,975          | \$329           | --  | 1.78%         |
| Marketing                                   | \$0              | \$0             | --  | 0%            | \$0              | \$0             | --  | 0%            |
| Software/Hardware                           | \$129            | \$22            | --  | 0.13%         | \$129            | \$22            | --  | 0.12%         |
| Lawn/Snow                                   | \$1,200          | \$200           | --  | 1.18%         | \$1,200          | \$200           | --  | 1.08%         |
| Returned Security                           | \$0              | \$0             | --  | 0%            | \$0              | \$0             | --  | 0%            |
| Insurance                                   | \$7,000          | \$1,167         | --  | 6.86%         | \$7,000          | \$1,167         | --  | 6.32%         |
| Property Taxes                              | \$13,796         | \$2,299         | --  | 13.52%        | \$13,796         | \$2,299         | --  | 12.46%        |
| <b>Total expenses</b>                       | <b>\$28,923</b>  | <b>\$4,821</b>  | --  | <b>28.34%</b> | <b>\$28,923</b>  | <b>\$4,821</b>  | --  | <b>26.12%</b> |
| <b>NET OPERATING INCOME</b>                 | <b>\$73,137</b>  | <b>\$12,189</b> | --  | <b>71.66%</b> | <b>\$81,807</b>  | <b>\$13,634</b> | --  | <b>73.88%</b> |

INCOME AND EXPENSE CHART



## OPERATING PROJECTIONS

|                                      | Current          | Proforma Y1      | Y2               | Y3               | Y4               | Y5               |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Gross Rental Revenue</b>          | <b>\$97,380</b>  | <b>\$99,992</b>  | <b>\$113,122</b> | <b>\$116,789</b> | <b>\$120,293</b> | <b>\$123,902</b> |
| Total Rental Loss                    | \$0              | \$5,000          | \$5,656          | \$5,839          | \$6,015          | \$6,195          |
| <b>Effective Rental Revenue</b>      | <b>\$97,380</b>  | <b>\$94,992</b>  | <b>\$107,465</b> | <b>\$110,950</b> | <b>\$114,279</b> | <b>\$117,707</b> |
| Water Reimbursement                  | \$4,680          | \$4,744          | \$4,886          | \$5,033          | \$5,184          | \$5,339          |
| Cam Fee                              | \$0              | \$1,095          | \$1,128          | \$1,161          | \$1,196          | \$1,232          |
| Garage                               | \$0              | \$1,825          | \$1,879          | \$1,936          | \$1,994          | \$2,054          |
| Total Other Income                   | \$4,680          | \$7,663          | \$7,893          | \$8,130          | \$8,374          | \$8,625          |
| <b>Gross Operating Income</b>        | <b>\$102,060</b> | <b>\$102,656</b> | <b>\$115,359</b> | <b>\$119,080</b> | <b>\$122,652</b> | <b>\$126,332</b> |
| Water Bill                           | \$3,822          | \$3,857          | \$3,934          | \$4,013          | \$4,093          | \$4,175          |
| Dumpster                             | \$1,001          | \$1,010          | \$1,030          | \$1,051          | \$1,072          | \$1,093          |
| Repairs                              | \$1,975          | \$1,993          | \$2,033          | \$2,074          | \$2,115          | \$2,157          |
| Software/Hardware                    | \$129            | \$130            | \$133            | \$135            | \$138            | \$141            |
| Lawn/Snow                            | \$1,200          | \$1,211          | \$1,235          | \$1,260          | \$1,285          | \$1,311          |
| Insurance                            | \$7,000          | \$7,000          | \$7,000          | \$7,000          | \$7,000          | \$7,000          |
| Taxes                                | \$13,796         | \$13,796         | \$13,934         | \$14,073         | \$14,214         | \$14,356         |
| <b>Total Operating Expenses</b>      | <b>\$28,923</b>  | <b>\$28,997</b>  | <b>\$29,299</b>  | <b>\$29,606</b>  | <b>\$29,917</b>  | <b>\$30,233</b>  |
| <b>Net Operating Income</b>          | <b>\$73,137</b>  | <b>\$73,658</b>  | <b>\$86,060</b>  | <b>\$89,474</b>  | <b>\$92,735</b>  | <b>\$96,099</b>  |
| <b>Cash Flow before Debt Service</b> | <b>\$73,137</b>  | <b>\$73,658</b>  | <b>\$86,060</b>  | <b>\$89,474</b>  | <b>\$92,735</b>  | <b>\$96,099</b>  |
| Debt Service                         | --               | \$59,553         | \$59,553         | \$59,553         | \$59,553         | \$59,553         |
| <b>Cash Flow after Debt Service</b>  | <b>--</b>        | <b>\$14,105</b>  | <b>\$26,506</b>  | <b>\$29,921</b>  | <b>\$33,182</b>  | <b>\$36,545</b>  |
| Principal Reduction                  | --               | \$12,136         | \$12,948         | \$13,815         | \$14,741         | \$15,728         |

# FINANCING

|              |           |                      |          |                      |      |
|--------------|-----------|----------------------|----------|----------------------|------|
| Loan Amount  | \$735,000 | Loan Term            | 5 years  | Interest rate        | 6.5% |
| Down Payment | \$315,000 | Interest only period | 0 years  | Interest rate spread | 0%   |
| LTV          | 70%       | Amortization         | 25 years | Loan fee             | 1%   |
| DCR          | 1.23      |                      |          |                      |      |

# — ASSUMPTIONS

| Income Assumptions | Occupancy | Rent growth | OI growth |
|--------------------|-----------|-------------|-----------|
| Year 1             | 95%       | 3%          | 3%        |
| Year 2             | 95%       | 3%          | 3%        |
| Year 3             | 95%       | 3%          | 3%        |
| Year 4             | 95%       | 3%          | 3%        |
| Year 5             | 95%       | 3%          | 3%        |

| Expense assumptions |    |
|---------------------|----|
| Proforma OE offset  | no |

| Loan Assumptions |          |
|------------------|----------|
| Loan Term        | 5 years  |
| LTV              | 70%      |
| Interest rate    | 6.5%     |
| Amortization     | 25 years |
| I/O              | no       |

| Property Tax Assumptions |       |
|--------------------------|-------|
| Effective tax rate       | 1.36% |
| Reassess on sale         | no    |
| Property tax growth rate | 1%    |

| Acquisition & Sale   |             |
|----------------------|-------------|
| Hold term            | 5 years     |
| Exit cap rate        | 6.50%       |
| Closing costs - sale | \$0         |
| Total cash to close  | \$322,350   |
| Acquisition date     | Sep 7, 2026 |



# 3

## Market Overview

City Overview

Demographics

Nearby Amenities

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## Area Description

Omaha is a stable and growing Midwestern metro supported by a diversified economy anchored by healthcare, finance, logistics, education, and manufacturing. The city is home to multiple major hospitals and medical employers, providing a consistent source of high-quality jobs and supporting durable housing demand across economic cycles.

The market benefits from strong affordability relative to national averages, steady population growth, and a business-friendly environment. Rising replacement costs and limited new supply of large-format units reinforce the value of existing properties with oversized floor plans. These fundamentals position Omaha as a resilient multifamily market offering stable cash flow characteristics and long-term appreciation potential.

## Recreational Delights

Omaha boasts a wealth of recreational opportunities, making it a fantastic place for outdoor enthusiasts. From serene lakes to sprawling parks, there's something for everyone. The city's crown jewel is the Omaha Henry Doorly Zoo and Aquarium, which is recognized as one of the best zoos in the world. For those who prefer outdoor adventures, the Fontenelle Forest offers hiking trails and educational programs amidst its breathtaking natural beauty. Additionally, the city's numerous public parks, such as Elmwood Park and Cohen Park, provide spaces for picnics, sports, and leisurely walks. Water sports can be enjoyed at Lake Zorinsky, where kayaking and fishing are popular pastimes. Furthermore, the Keystone Trail offers miles of scenic pathways for biking and jogging, catering to those who want to explore the city's natural landscape actively.

## Culinary Scene

The culinary scene in Omaha is as diverse as its residents, featuring a rich mix of traditional Midwestern fare and global cuisine. Known for its famous steaks and barbecue, the city has solidified its reputation as a foodie destination. The Old Market district is a notable hub, where visitors can find everything from trendy cafes to upscale dining establishments. Popular local specialties include Runza, a regional fast-food chain offering stuffed buns, and the Omaha-style Reuben sandwich. Additionally, Benson is an up-and-coming neighborhood known for its hip eateries and craft breweries, reflecting the city's growing interest in artisanal and locally-sourced ingredients. The city also embraces an array of international flavors, including Mexican, Vietnamese, and Italian cuisine, symbolizing the cultural tapestry of Omaha. Food festivals and farmers' markets further enhance the dining experience, creating a vibrant community atmosphere around food.

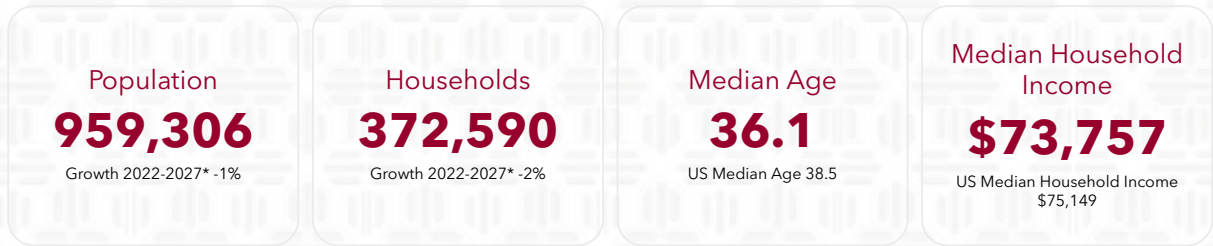




# DEMOGRAPHICS

## Highlights

- Omaha metro area population stands at approximately 488,059.
- The median age in Omaha is 35, younger than the national median of 38.5.
- Omaha's median household income is \$65,359, lower than the U.S. median of \$75,149.



## 2022 POPULATION BY AGE



## Quality of Life

Omaha provides a commendable quality of life, characterized by affordable housing, excellent schools, and abundant recreational activities. The city's vibrant community and cultural offerings foster a strong sense of belonging among residents, making it an attractive place to live and work.

## Entertainment

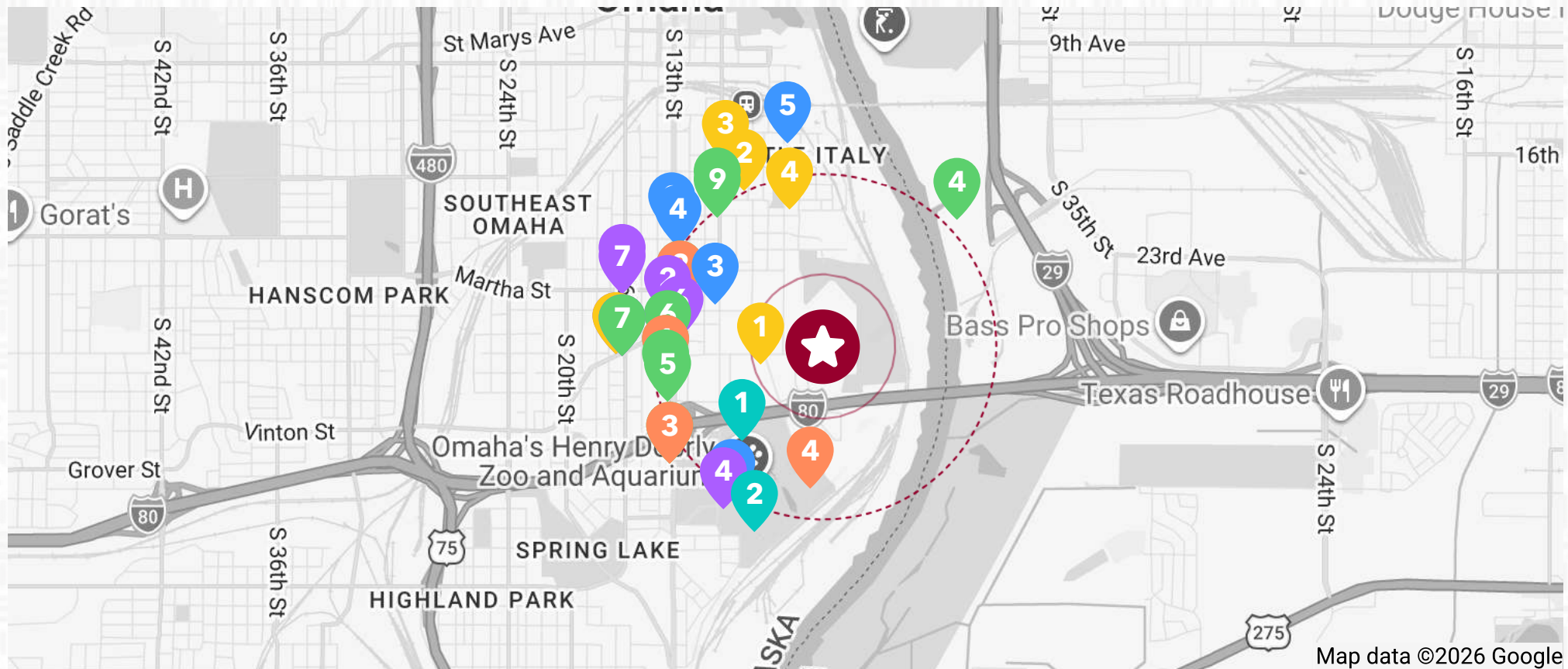
Orpheum Theater  
Lincoln Financial Field  
Omaha Community Playhouse  
The Holland Performing Arts Center

## Universities

UNMC  
Creighton University  
University of Nebraska-Omaha (UNO)

## NEARBY AMENITIES

— 5min walk    - - - 10min walk



Map data ©2026 Google

### DAILY NEEDS

- 1 La Mexicana Y Mas
- 2 Mary's Fruits and Vegetabl...
- 3 Fruteria Y Verduleria Nelly'...
- 4 Fnbo Plaza
- 5 ABARROTES EL MANA GT
- 6 Downtown Market Grocery
- 7 Abarrotes La Ceiba

### WALKABLE DINING & GATHERING

- 1 McDonald's
- 2 Cascio's Steakhouse
- 3 Casey's
- 4 The Buffet at Ameristar Cas...
- 5 Scooter's Coffee
- 6 Los Portales Mexican Food ...
- 7 El Patrón Mexican Restaurant
- 8 Burger King
- 9 La Sierra Restaurant

### 10 King Kong

#### QUICK MEALS

- 1 McDonald's
- 2 Burger King
- 3 King Kong
- 4 Ranger Camp Snacks

#### CULTURE & RECREATION

- 1 Lozier Giant Screen Theater
- 2 Re Vive Fitness

### 3 Fred Astaire birth home

- 4 FIVE FITNESS CLUB
- 5 Caniglia Dry Goods - Oma...

#### EDUCATION

- 1 Bancroft Elementary School
- 2 Pine Elementary School
- 3 All Saints Catholic School
- 4 Alpha School
- 5 Anne Savery

### TRANSIT ACCESS

- 1 Omaha Depot
- 2 Kenefick Depot

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Omaha, NE  
68108**

## CONTACT US



**Mo Barry**

Vice President

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