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Offering Memorandum

Popeyes

3350 South Cobb Drive, Smyrna (Atlanta MSA), GA 30080



Executive Summary

Sale Price

\$2,420,000

Offering Summary

Cap Rate:	6.0%
NOI:	\$145,200
Building Size:	2,256 SF
Lot Size:	0.72 Acres
Year Built:	1989
Year Remodeled	2015

Property Highlights

- Popeyes is a globally recognized and fast-growing QSR brand with strong international brand loyalty – over 4,000 restaurants globally.
- Leased to C&M Foods Group LLC, operator of a 14-unit Popeyes Louisiana Kitchen portfolio across Georgia, backed by experienced multi-unit franchise operators with extensive restaurant and real estate experience. Lease guarantee with GPS Hospitality, which recently sold the 14 restaurants to C&M.
- Long-term Absolute NNN lease ending in 2033, with rent increases every five years, and three x five-year renewal options – the restaurant was remodeled in 2015
- Freestanding restaurant with fee-simple real estate ownership, providing depreciation benefits – large corner lot.
- Highly visible location north of Atlanta along South Cobb Drive, a major commercial corridor in Smyrna and greater Cobb County, with 31,000 cars passing per day.
- Strong north Atlanta suburban retail market with dense surrounding residential.
- 96,356 residents within 3 miles and 238,818 residents within 5 miles, both projected to grow – average household incomes ranging from \$117,840 to \$129,428.

Property Overview

This investment offering presents the opportunity to acquire a free-standing Popeyes restaurant located north of Atlanta in Smyrna, Georgia, within the highly desirable Cobb County submarket of metro Atlanta. The property is leased to C&M Foods Group LLC, which acquired a 14-unit Popeyes Louisiana Kitchen portfolio across Georgia and is backed by experienced multi-unit franchise operators with extensive restaurant and real estate experience. The long-term absolute NNN lease provides passive income with no landlord responsibilities.

The lease commenced in 2013 with an initial 20-year term and includes three x five-year renewal options. Rental increases occur every five (5) years, including during the option periods, providing built-in income growth over the life of the lease. The offering includes ownership of the real estate (not a ground lease), allowing the investor to benefit from depreciation of the building.

Location Description

This Popeyes is well located along South Cobb Drive, a major north-south commercial corridor serving Smyrna, Marietta, and surrounding Cobb County communities. The property benefits from strong visibility, easy access, and consistent traffic flow generated by nearby residential neighborhoods and retail uses.

The surrounding area features a dense mix of established housing, neighborhood retail, and service-oriented businesses, supporting strong daytime and evening traffic. The property also benefits from convenient access to I-285 and I-75, providing regional connectivity to downtown Atlanta and the broader metro area. Smyrna is a mature and stable suburban market that continues to experience residential growth and redevelopment, making it an attractive location for national quick-service restaurant operators.

Aerial Photos



Additional Photos



Additional Photos



Retailer Map



Retailer Map



Lease Abstract

Tenant Overview

Tenant:	Popeyes – C&M Foods Group LLC
Square Feet:	2,256 SF
Lease Start Date:	September 1, 2013
Lease Expiration Date:	August 31, 2033
Annual Base Rent:	\$145,200
Current Reimbursement:	NNN

Lease Term	Monthly Base Rent	Annual Base Rent
Years 1 to 5	\$10,000	\$120,000
Years 6 to 10	\$11,000	\$132,000
Years 11 to 15 – Current	\$12,100	\$145,200
Years 16 to 20	\$13,310	\$159,720
Option 1: Years 21 to 25	\$14,641	\$175,692
Option 2: Years 26 to 30	\$16,105	\$193,260
Option 3: Years 31-35	\$17,716	\$212,592



POPEYES®

Popeyes Overview



RESTAURANT BRANDS INTERNATIONAL (NYSE: QSR)

Restaurant Brands International Inc. (RBI) is a publicly traded global QSR company and one of the largest restaurant operators in the world. RBI owns Burger King, Tim Hortons, Popeyes Louisiana Kitchen, and Firehouse Subs, and acquired Popeyes in 2017 to expand its presence in the fast-growing chicken segment. With tens of thousands of locations worldwide, RBI provides operational scale, global development expertise, and marketing resources to support continued domestic and international growth.

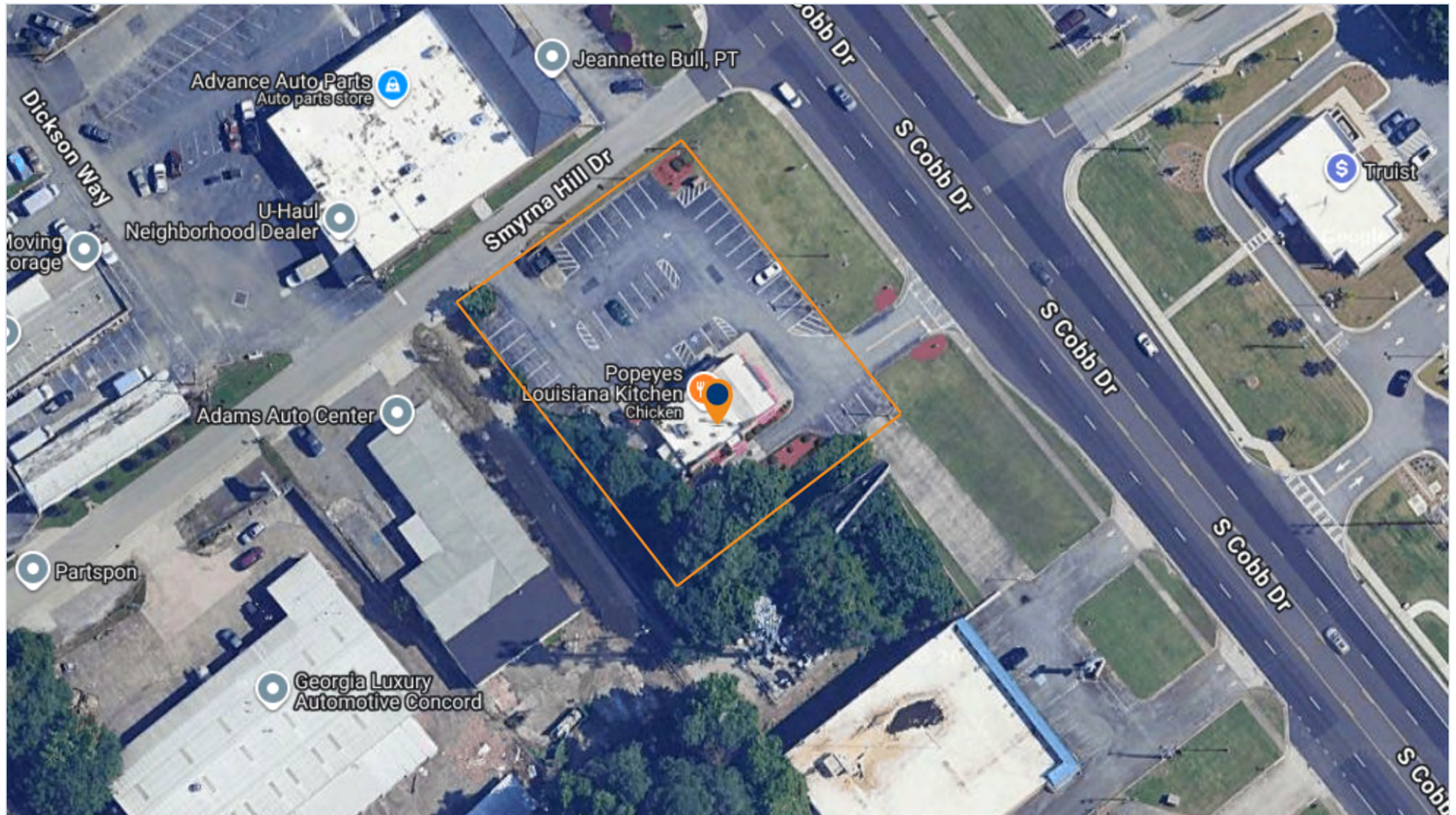
POPEYES

Founded in 1972 in New Orleans, Louisiana, Popeyes Louisiana Kitchen is an iconic American QSR brand with over 50 years of operating history. Known for its Louisiana-inspired flavors, Popeyes has grown into one of the largest and fastest-growing chicken concepts globally, with thousands of locations in the U.S. and internationally. Backed by Restaurant Brands International, the brand continues to expand with strong consumer demand and global recognition.

Year	Percentage
1990	65
1991	68
1992	68
1993	75
1994	75
1995	75
1996	70
1997	70
1998	68
1999	72
2000	75
2001	75
2002	78
2003	75
2004	70
2005	70
2006	75
2007	80
2008	80
2009	85
2010	75



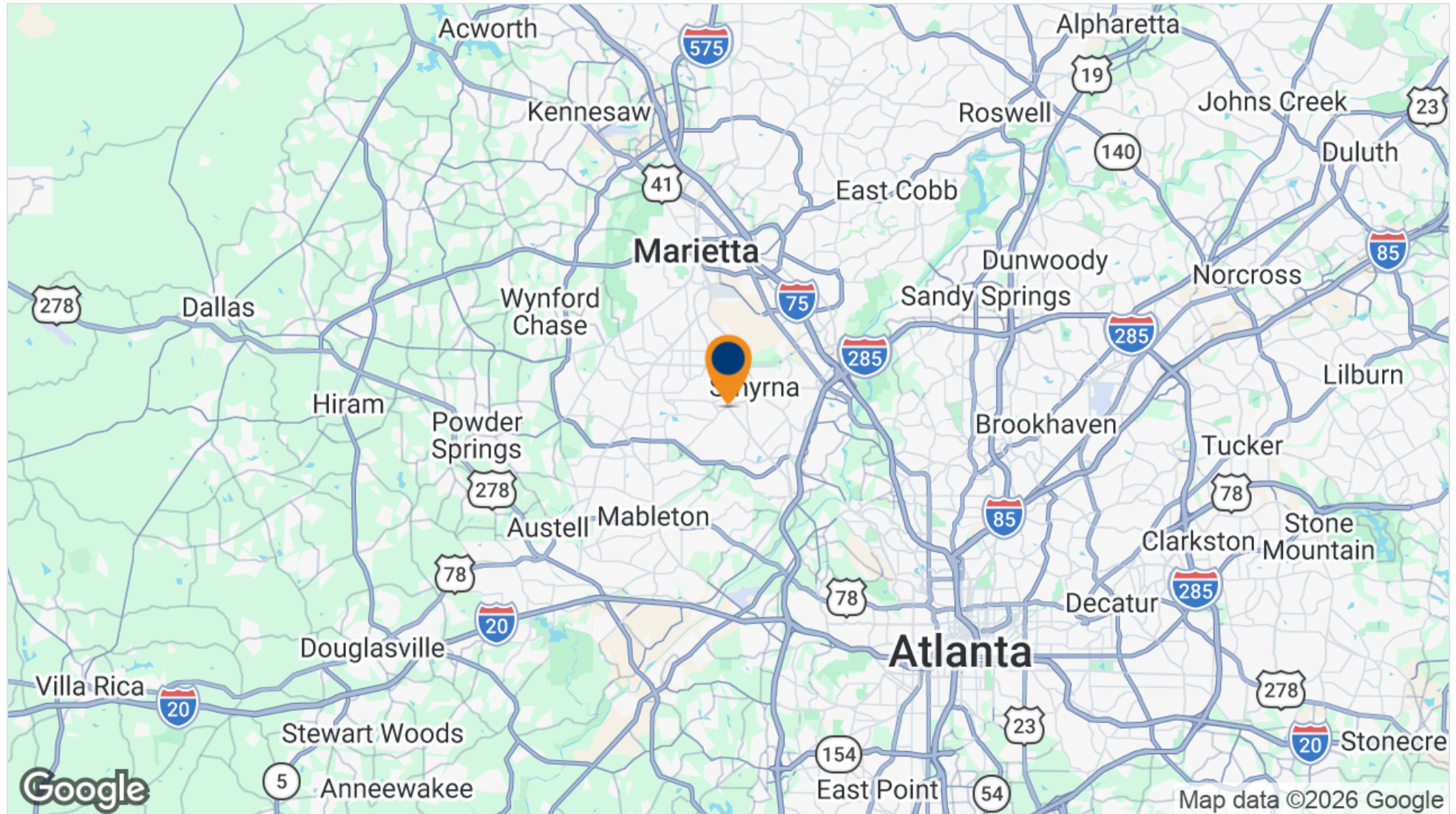
Parcel Map



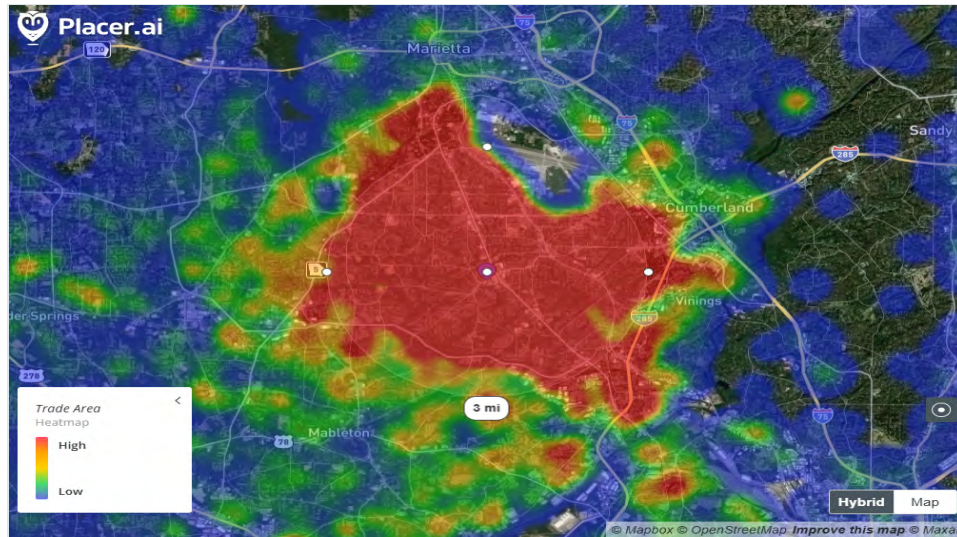
Aerial Map



Location Map

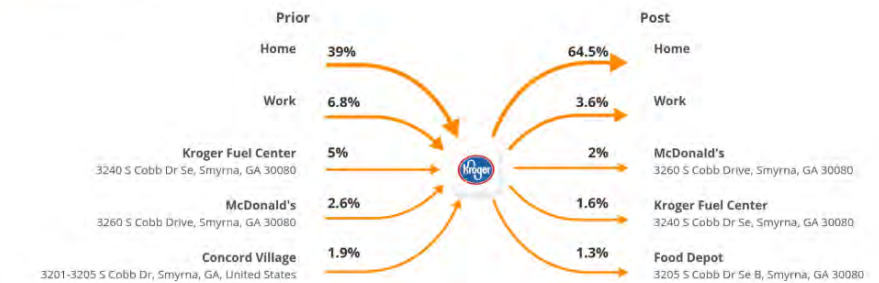


Foot Traffic Insights – Kroger



Visitor Journey

Kroger
3240 S Cobb Dr SE, Smyrna, GA



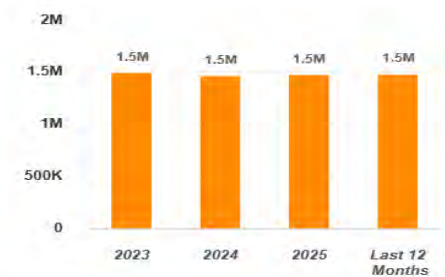
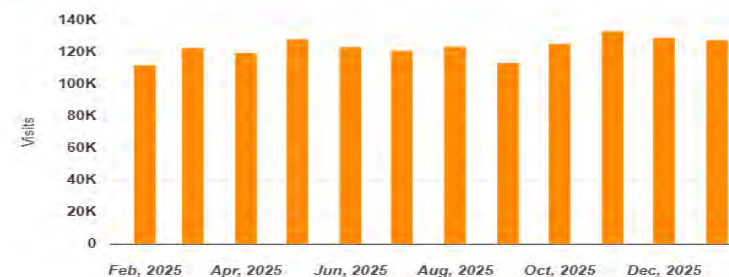
Show by: | Feb 1st, 2025 - Jan 31st, 2026
Data provided by Placer Labs Inc. (www.placer.ai)

Metrics 02/01/2025-12/31/2026

Estimated # of Visits:	1.5M
Estimated # of Visitors:	217.4K
Average Visit Frequency:	6.79
Average Length of Stay:	25 min
Visits YoY:	+0.5%
Market:	Atlanta
Submarket:	Smyrna

Visits Trend

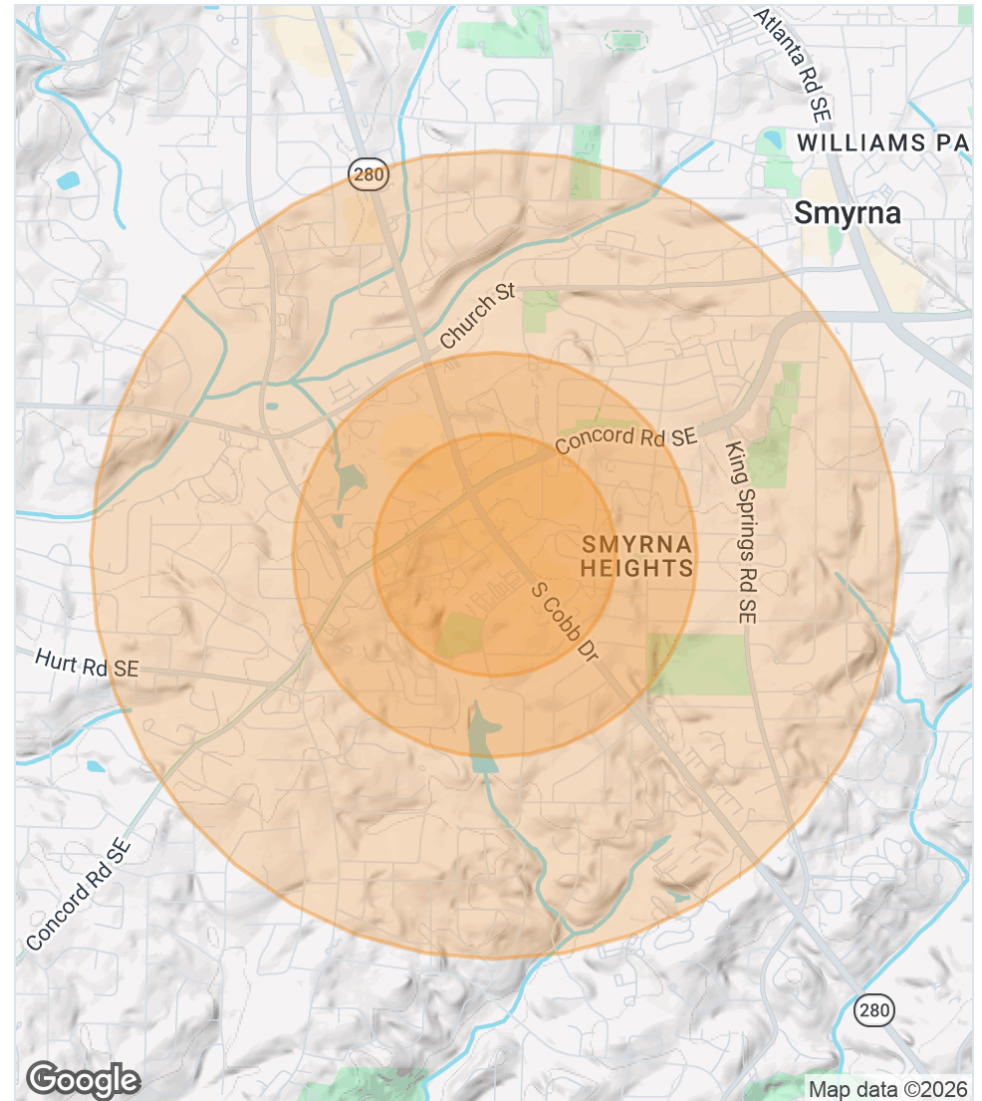
Kroger
3240 S Cobb Dr SE, Smyrna, GA



Monthly | Visits | Feb 1st, 2025 - Jan 31st, 2026
Data provided by Placer Labs Inc. (www.placer.ai)

Demographics

Population	One-Mile	Three-Mile	Five-Mile
2024 Population	10,704	96,356	238,818
2020 Population	10,335	94,169	236,729
5 Year Projected	11,009	100,268	253,349
Households			
2024 Population	4,417	39,977	102,554
2020 Population	4,590	39,085	97,254
5 Year Projected	4,545	41,673	109,304
Income			
2024 Average Household Income	\$125,847	\$129,428	\$117,840
5 Year Projected	\$158,836	\$163,111	\$148,489



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Advisor Biographies Page



Elliott Kyle

SVP | Partner

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Elliott Kyle is responsible for Skyline Seven's Investment Sales Division and is one of Atlanta's top sale producers. Elliott offers a breadth of brokerage experience having represented private investors, institutions and lenders/ special services. Over the last 16 years alone, Elliott closed real estate transactions in excess of \$750,000,000.

Previously, Elliott was Vice President for Shane Investment Property Group, an Atlanta-based investment sales brokerage firm. In his capacity at Shane, Elliott transacted various property types and was instrumental in the training of new agents. Elliott also held previous senior management positions with Rock-Tenn Company and Manhattan Associates, a multi-national firm. Elliott attended Tulane University and the University of Georgia, earning a degree in Economics. Following his undergraduate studies, Elliott attended Georgia State University, earning his MBA. Elliott lives in Atlanta with his wife, Mary, and son, Charles. Elliott, is a native of Atlanta, and enjoys a number of hobbies, one being an avid golfer and a member of Druid Hills Golf Club. In addition, Elliott has been involved in a number of not-for-profit organizations, such as Senior Warden of the Vestry at St. Luke's Episcopal Church, President of the Board of Trustees at Canterbury Court (CCRC), Vice President with the Druid Hills Civic Association, Courtland Street Mission, and more.



Chase Murphy

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Chase Murphy is a Senior Vice President of Investment Sales and Partner at Skyline Seven Real Estate. Chase represents buyers and sellers and has a vast knowledge of transactional real estate. With a tremendous breadth of experience and contacts, Chase successfully transacts single and multi-tenant retail and office assets throughout the United States. Whether representing developers, institutions or private investors, Chase is committed to profitable and seamless sales for his clients. In the last 10 years alone, Chase has sold in excess of \$750,000,000 of commercial property making him one of the most respected advisors within the capital markets.

Prior to joining Skyline Seven, Chase was an asset manager for Altisource and oversaw a real estate portfolio in excess of \$35,000,000. While under Chase's direction, the company impressively removed \$70,000,000 of distressed real estate assets from their client's balance sheets. Additionally, Chase specialized in building relationships with high touch clients while advising as well as executing loss-mitigation strategies for his client's real estate assets. Chase attended Valdosta State University, earning a degree in finance. A long-time Atlanta resident, Chase lives in Dunwoody with his wife, Kris, son, Patrick, and daughter Merritt. In his free time, he enjoys spending time with his family, playing golf, and attending sporting events whenever possible.

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