

Retail Opportunity

11740 State Highway 249, Houston, TX 77086

Shoppes at 249



ALISON COMMERCIAL GROUP

By: **KW** Commercial

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Each Office Independently Owned and Operated

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Property Overview

Property Address: 11740 State Highway 249, Houston, TX 77086

Building Size: 32,196 SF

Land Area: 3.81 Acres

Occupancy: 100%

Year Built: 2019

Units: 7

Asset Type: Multi-tenant retail shopping center

Property Highlights:

- 100% occupied, 2019-built "essential use" retail center anchored by Family Dollar and Dollar Tree
- 51,000+ vehicles per day on Hwy 249, one of Houston's primary northwest corridor arteries
- Diverse tenant mix including retail, medical, insurance, and service users
- 125,000+ residents within a 3-mile radius with a projected submarket growth rate of 5.8–6.0% through 2030
- \$64,442 median household income within the immediate trade area
- Well-positioned below market with upside potential
- New hotel developed on adjacent pad site, driving additional co-tenancy traffic to the center

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.



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Aerial Photo



Tomball Parkway
46,912 Vehicles
Per Day

SUBJECT
PROPERTY



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Investment Highlight



Offering Price: \$\$7,453,020.92 | **Price PSF:** \$231.49



Cap Rate: 6.5%



Occupancy: 100% | **Number of Units:** 7



NOI: \$484,446

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Rent Roll



32,196 TOTAL SF			7 TOTAL UNITS	100% OCCUPANCY	\$40,370.53 MONTHLY BASE RENT		\$25,117.30 MONTHLY NNNS		\$785,853.96 ANNUAL INCOME
#	UNIT	SF	TENANT	LEASE START	LEASE END	PSF/YR	BASE RENT/MO	NNNS/MO	TOTAL/MO
1	A	5,264	Smile Squad of Houston 249 PLLC	10/07/2019	11/30/2029	\$25.50	\$11,186.00	\$4,104.68	\$15,290.68
2	D	10,080	Dollar Tree Store #7517	04/17/2019	04/30/2029	\$11.00	\$9,240.00	\$7,860.03	\$17,100.03
3	E-1	1,995	La Esperanza #2	06/01/2020	05/31/2029	\$27.50	\$4,571.88	\$1,555.63	\$6,127.51
4	E-2	1,191	Fred Loya Insurance	10/22/2019	11/30/2029	\$25.80	\$2,560.65	\$1,000.00	\$3,560.65
5	F	8,402	Family Dollar #32229	01/31/2019	01/31/2029	\$9.64	\$6,750.00	\$6,551.58	\$13,301.58
6	G	1,102	Jarquin Paint Shop	03/01/2024	01/31/2029	\$20.69	\$1,900.00	\$800.00	\$2,700.00
7	H	4,162	Laundry 4U	03/20/2021	04/30/2036	\$12.00	\$4,162.00	\$3,245.38	\$7,407.38
Portfolio Total		32,196	7 Units / 100% Occupied	—			\$40,370.53	\$25,117.30	\$65,487.83

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Photos



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DEMOGRAPHIC SUMMARY

11740 State Highway 249, Houston, Texas, 77086
Ring of 5 miles

KEY FACTS

329,292

Population



109,674

Households

33.7

Median Age

\$49,658

Median Disposable Income

EDUCATION

26.4%

No High School Diploma



30.3%

High School Graduate



24.6%

Some College/
Associate's Degree



18.6%

Bachelor's/Grad/
Prof Degree

INCOME



\$56,243

Median Household Income



\$26,271

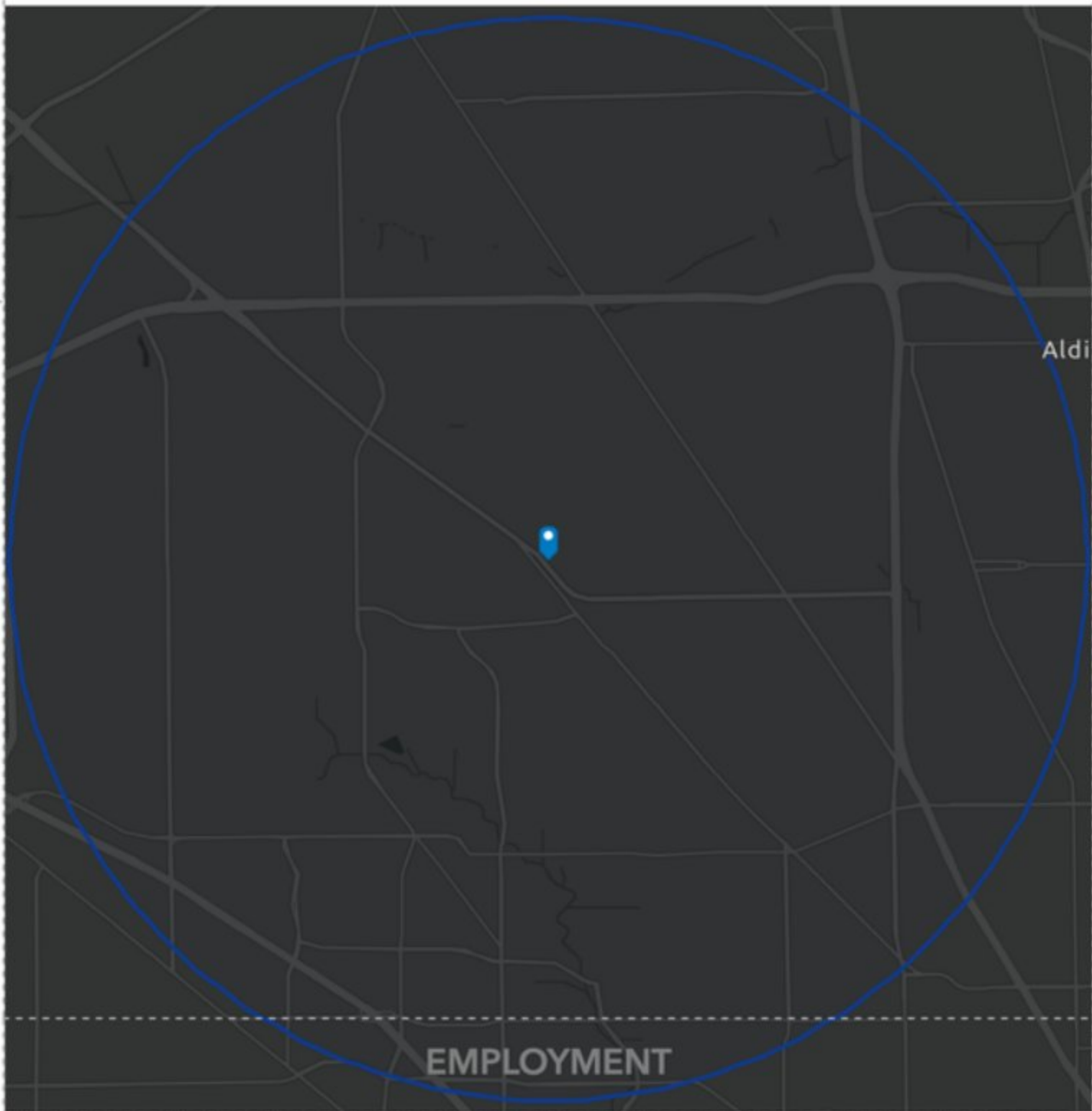
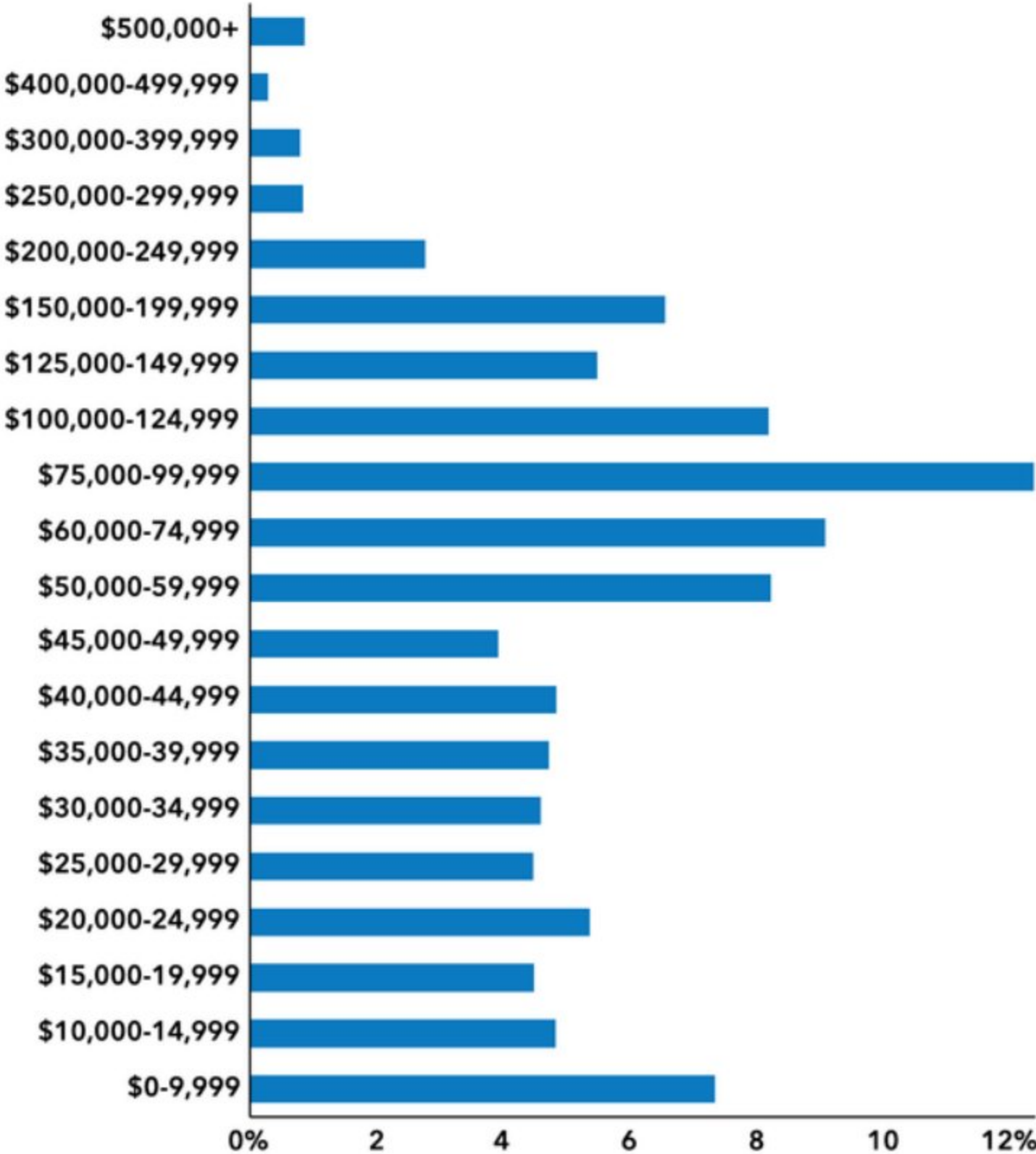
Per Capita Income



\$78,377

Median Net Worth

HOUSEHOLD INCOME



46.8%

White Collar

36.1%

Blue Collar

20.3%

Services

4.8%

Unemployment Rate

Source: This infographic contains data provided by Esri (2025, 2030). © 2026 Esri

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Houston Market

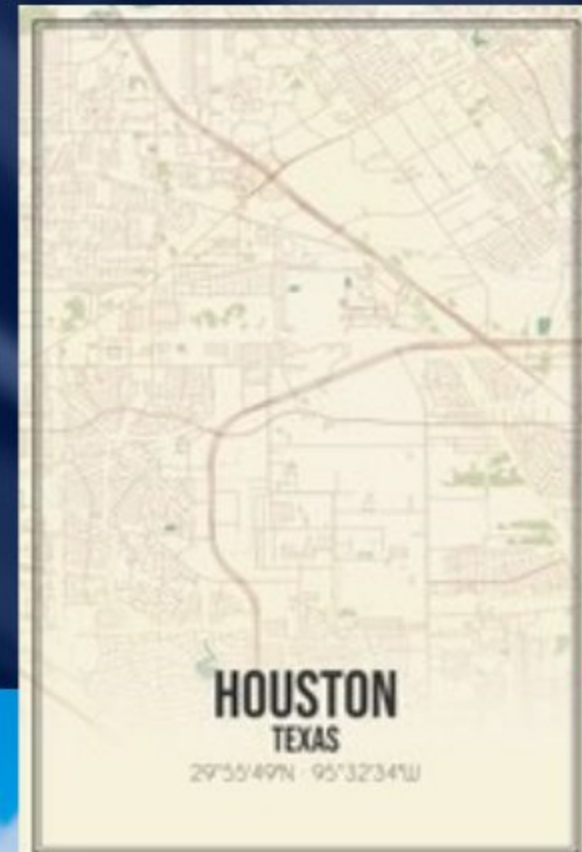
For the first time in a decade, Houston ranks among the top 10 markets in ULI's "Emerging Trends in Real Estate" report — a clear testament to the city's momentum as a hub of growth, opportunity, and investment. Known for its innovation and resilience, Houston has cemented its place as a leading player on national and global stages. This dynamic market, fueled by rapid population growth and economic diversity, is generating strong demand in retail and land development.

Houston's population exceeds 7 million, making it the fourth-largest metropolitan area in the U.S. and one of the fastest-growing. In 2023, Houston recorded the second-largest year-over-year population increase among major U.S. metros. This influx drives demand for retail spaces that are accessible, visible, and tailored to the evolving behaviors of consumers.

Retail centers offering experiential shopping and convenient access attract both tenants and investors. Land acquisition and development remain fundamental to Houston's growth and development. Infrastructure improvements and expanding suburbs have opened areas ripe for commercial, medical, entertainment, and retail projects.

Houston's economic diversification, with 26 Fortune 500 companies headquartered here and a strong presence in energy, healthcare, logistics, and manufacturing, adds stability and fuels continuous commercial real estate activity. This, coupled with a growing workforce and improving infrastructure, keeps Houston's retail and land sectors attractive to investors seeking sustainable growth.

At Alison Commercial Group, we leverage deep local knowledge and a results-driven approach to help clients capitalize on these market dynamics and achieve their investment goals



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Meet the Team & Professional Bio



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Alison Commercial Group, affiliated with KW Commercial, is a Houston-based commercial real estate firm providing clear, results-oriented representation for landlords, tenants, buyers, and investors.

We specialize in retail and land, with proven expertise in sales, acquisitions, and leasing. Our team combines deep market knowledge with hands-on transaction experience to deliver tailored strategies for investors, developers, and business owners.

Our services include 1031 exchanges, sale-leasebacks, user and investor acquisitions, consulting, and broker opinions of value all backed by data-driven market analysis to support confident decision-making.

At Alison, our goal is to provide practical, strategic solutions aligned with our clients' priorities. Backed by the national resources of KW Commercial, we bring Houston market expertise together with the reach and tools of a larger platform helping clients move confidently at every stage of their commercial real estate journey.

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Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.



11-2-2015

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Keller Williams Signature Realty		9004054	klrw17@kw.com	(281) 599-7600
Licensed Broker/Broker Firm Name or Primary Assumed Business Name		License No.	Email	Phone
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Licensed Supervisor of Sales Agent/ Associate		License No.	Email	Phone
Imtiaz Ali		0728721	ialy@kwcommercial.com	(281) 599-7600
Sales Agent/Associate's Name		License No.	Email	Phone
Buyer/Tenant/Seller/Landlord Initials		Date		

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

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