

# WELLS FARGO @ THE RITZ CARLTON DOVE MOUNTAIN ENTRANCE

**ABSOLUTE NNN CORPORATE GROUND LEASE  
BRANCH HAS APPROXIMATELY \$90M IN DEPOSITS**

12140 NORTH DOVE MOUNTAIN BOULEVARD, MARANA (TUCSON), ARIZONA



OFFERING MEMORANDUM

Marcus & Millichap



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# Executive Summary

12140 North Dove Mountain Blvd, Marana, AZ 85658

## FINANCIAL SUMMARY

|                |                    |
|----------------|--------------------|
| <b>Price</b>   | <b>\$2,050,000</b> |
| Cap Rate       | 6.0%               |
| Net Cash Flow  | 6.0% \$122,984*    |
| Building Size  | 4,692 SF           |
| Year Completed | 2006               |
| Lot Size       | 0.71 Acres         |

## LEASE SUMMARY

|                         |                                        |
|-------------------------|----------------------------------------|
| Lease Type              | Absolute Triple-Net (NNN) Ground Lease |
| Tenant                  | Wells Fargo                            |
| Guarantor               | Wells Fargo Bank, N.A.                 |
| Lease Commencement Date | November 1, 2006                       |
| Lease Expiration Date   | October 31, 2031                       |
| Lease Term Remaining    | 5 Years                                |
| Rental Increases        | 10% Every 5 Years                      |
| Renewal Options         | 3, 5 Year Options                      |
| Right of First Refusal  | None                                   |
| Deposits                | \$86,315,000                           |

\*Based on November 1, 2026 rent increase.

## ANNUALIZED OPERATING DATA

| <b>Lease Years</b>                | <b>Annual Rent</b> | <b>Cap Rate</b> |
|-----------------------------------|--------------------|-----------------|
| 11/1/2026 – 10/31/2031            | \$122,984.40       | 6.00%           |
| <b>Renewal Options</b>            | <b>Annual Rent</b> | <b>Cap Rate</b> |
| Option 1 (11/1/2031 – 10/31/2036) | \$135,282.84       | 6.60%           |
| Option 2 (11/1/2036 – 10/31/2041) | \$148,811.12       | 7.26%           |
| Option 3 (11/1/2041 – 10/31/2046) | \$163,692.24       | 7.98%           |

|                             |                       |
|-----------------------------|-----------------------|
| <b>Base Rent</b>            | <b>\$122,984</b>      |
| <b>Net Operating Income</b> | <b>\$122,984</b>      |
| <b>Total Return</b>         | <b>6.0% \$122,984</b> |

The Wells Fargo logo is displayed on a red rectangular background. The words "WELLS" and "FARGO" are stacked vertically in a white, bold, sans-serif font. A thin yellow horizontal bar is located at the bottom of the red rectangle.

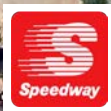
WELLS  
FARGO



DOVE MOUNTAIN  
MASTER-PLANNED COMMUNITY  
[ ±9,159 UNITS AT BUILD-OUT ]

LA SONORA  
AT DOVE MOUNTAIN  
RETIREMENT COMMUNITY

LEGACY APARTMENTS  
AT DOVE MOUNTAIN  
[ 168 UNITS ]



Walgreens



13,330 CPD  
N DOVE MOUNTAIN BLVD

14,785 CPD  
W TANGERINE ROAD



# Property Description



## INVESTMENT HIGHLIGHTS

- » **Absolute Triple-Net (NNN) Ground Lease with 5 Years Remaining on Lease Term**
- » 10% Rental Increases Every 5 Years with Multiple Renewal Options
- » **58,077 Residents within a 5-Mile Radius - Dense Trade Area in the Tucson MSA**
- » Located in Rapidly Growing Marana - Households and Population Projected to Increase Approximately 5%+ in the Surrounding Area by 2030
- » **More Than 28,000 Cars per Day at the Nearby Intersection of West Tangerine Road and North Dove Mountain Boulevard**
- » Prime Location at the Gateway to the Affluent Dove Mountain Master-Planned Community (±9,159 Units at Build-Out)
- » **Average Household Income Exceeds \$150,000 in the Immediate Area**
- » Situated in a Shopping Center with 95% Occupied Inline Retail Space
- » **Minutes from The Ritz Carlton Dove Mountain, a Forbes Travel Guide Five-Star Resort and Spa**



## DEMOGRAPHICS

### 1-mile

### 3-miles

### 5-miles

### Population

|                    |       |        |        |
|--------------------|-------|--------|--------|
| 2030 Projection    | 4,101 | 14,863 | 60,847 |
| 2025 Estimate      | 3,979 | 14,129 | 58,077 |
| Growth 2025 – 2030 | 3.09% | 5.20%  | 4.77%  |

### Households

|                    |       |       |        |
|--------------------|-------|-------|--------|
| 2028 Projection    | 1,833 | 6,311 | 24,677 |
| 2025 Estimate      | 1,760 | 5,998 | 23,465 |
| Growth 2025 – 2030 | 4.18% | 5.22% | 5.16%  |

### Income

|                                    |           |           |           |
|------------------------------------|-----------|-----------|-----------|
| 2025 Est. Average Household Income | \$143,494 | \$150,056 | \$130,951 |
| 2025 Est. Median Household Income  | \$127,067 | \$127,557 | \$109,166 |

# Tenant Overview



**WELLS  
FARGO**



**SAN FRANCISCO, CALIFORNIA**  
Headquarters



**WWW.WELLSFARGO.COM**  
Website



**4,090+**  
Locations



**NYSE: WFC**  
Stock Symbol

Wells Fargo & Company (NYSE: WFC) is a leading financial services company that has approximately \$2.3 trillion in assets. Wells Fargo provides a diversified set of banking, investment and mortgage products and services, as well as consumer and commercial finance, through four reportable operating segments: Consumer Banking and Lending, Commercial Banking, Corporate and Investment Banking, and Wealth & Investment Management. Wells Fargo ranked No. 38 on Fortune's 2026 rankings of America's largest corporations.

With 4,090 locations and 11,000 ATMs, Wells Fargo does business with 70 million customers and one in three U.S. households. The company has approximately 205,000 team members worldwide.

In 2025, Wells Fargo reported net income of \$21.3 billion, representing an 8% increase from 2024. Total revenue reached \$83.7 billion, a 2% increase from 2024.

# Property Photos



# Location Overview



Located just northwest of Tucson in southern Arizona, Marana is a town that lies mostly in Pima County with a small portion in Pinal County. Home to nearly 52,000 residents, it is among the fastest-growing cities in Arizona, growing at a rate of nearly 150 percent since 2000. Marana is home to a number of world-class science and technology companies and is also home to the Forbes 5-Star Rated world-class Ritz-Carlton Dove Mountain Resort.

In recent years, Marana has experienced rapid commercial and residential growth. The Tucson Premium Outlets, as well as the new 200,000-square-foot American Furniture Warehouse and Bill Luke Dealership, are located at I-10 and Twin Peaks Road. Near the Tucson Premium Outlets, Tucson Medical Center will be constructing a new health care campus.

Approximately six miles north of the subject property, Mesa, Arizona-based development company Bela Flor Communities is developing a 162-acre mixed-use project. This development will consist of residential, shopping, and entertainment, and is projected to add as many as 1,500 new residential units. In response, Marana Mayor Ed Honea stated to AZCentral.com that this project will be an asset adding much-needed rentals to the area to meet demand. This project will be adjacent to the 342-acre master-planned community, Mandarin, which is currently in development. With large companies such as Lucid Motors, Procter and Gamble, and Nikola Corporation having operations near Marana within an easy 30 minute drive. Mayor Honea attributes much of the town's growth to employees choosing to live in Marana.

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the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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