

Vaaraway

Owner Portfolio Report · CJs on Siesta · 01/01/2026 – 12/31/2026 · Generated 08/05/2026

Reservations	Weighted Nights †	Net Revenue	Avg ADR
248	184.0	\$308,547.33 Potential Revenue: \$346,915.65 *	\$1,676.89

CJs on Siesta · Weight: 100%

No reservations recorded for this unit in 2026 (parent complex unit).

Sea Angel · 274 · Weight: 16.7%

Reservations	Total Nights	Net Revenue
36	166	\$47,327.31

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
Airbnb	12/28/2025	01/01/2026	4	\$948.54	\$237.13
VRBO	01/01/2026	01/06/2026	5	\$871.76	\$174.35
VRBO	01/07/2026	01/11/2026	4	\$767.59	\$191.90
VRBO	01/15/2026	01/19/2026	4	\$850.06	\$212.51
Airbnb	01/23/2026	01/26/2026	3	\$466.91	\$155.64
Airbnb	02/06/2026	02/09/2026	3	\$754.93	\$251.64
VRBO	02/12/2026	02/16/2026	4	\$1,945.97	\$486.49
Airbnb	02/20/2026	02/23/2026	3	\$1,262.13	\$420.71
Airbnb	02/25/2026	03/02/2026	5	\$1,631.46	\$326.29
VRBO	03/03/2026	03/10/2026	7	\$3,596.89	\$513.84
VRBO	03/10/2026	03/14/2026	4	\$825.14	\$206.28
VRBO	03/14/2026	03/19/2026	5	\$2,415.18	\$483.04
VRBO	03/19/2026	03/23/2026	4	\$2,298.85	\$574.71
Standard	03/27/2026	04/01/2026	5	\$2,606.18	\$521.24
VRBO	04/02/2026	04/05/2026	3	\$2,112.31	\$704.10
Airbnb	04/06/2026	04/09/2026	3	\$916.57	\$305.52
VRBO	04/09/2026	04/13/2026	4	\$2,272.98	\$568.25
VRBO	04/14/2026	04/18/2026	4	\$1,079.45	\$269.86
Standard	04/18/2026	04/21/2026	3	\$851.41	\$283.80
VRBO	04/21/2026	04/25/2026	4	\$1,090.04	\$272.51
Standard	04/25/2026	05/09/2026	14	\$2,920.45	\$208.60
VRBO	05/14/2026	05/18/2026	4	\$850.84	\$212.71
Airbnb	05/20/2026	05/24/2026	4	\$1,056.62	\$264.15
Airbnb	05/26/2026	05/30/2026	4	\$1,208.41	\$302.10
VRBO	06/02/2026	06/06/2026	4	\$939.87	\$234.97

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	06/09/2026	06/14/2026	5	\$1,101.48	\$220.30
VRBO	06/18/2026	06/28/2026	10	\$2,001.48	\$200.15
Standard	07/02/2026	07/07/2026	5	\$1,384.17	\$276.83
VRBO	07/10/2026	07/18/2026	8	\$1,630.75	\$203.84
VRBO	07/21/2026	07/26/2026	5	\$1,131.38	\$226.28
Standard	07/31/2026	08/05/2026	5	\$727.07	\$145.41
Airbnb	08/05/2026	08/09/2026	4	\$786.24	\$196.56
Airbnb	08/10/2026	08/14/2026	4	\$613.32	\$153.33
VRBO	08/15/2026	08/18/2026	3	\$453.39	\$151.13
Standard	08/27/2026	08/29/2026	2	\$400.66	\$200.33
VRBO	09/03/2026	09/07/2026	4	\$556.83	\$139.21
		Total	166	\$47,327.31	

Sea Breeze · 275 · Weight: 16.7%

Reservations	Total Nights	Net Revenue
43	195	\$54,020.17

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	12/23/2025	01/02/2026	10	\$2,962.33	\$296.23
VRBO	01/02/2026	01/09/2026	7	\$1,277.08	\$182.44
Airbnb	01/19/2026	01/26/2026	7	\$1,502.24	\$214.61
Standard	01/27/2026	01/31/2026	4	\$1,249.76	\$312.44
VRBO	02/06/2026	02/08/2026	2	\$745.17	\$372.58
Airbnb	02/09/2026	02/12/2026	3	\$930.48	\$310.16
VRBO	02/12/2026	02/16/2026	4	\$1,524.73	\$381.18
Airbnb	02/16/2026	02/22/2026	6	\$2,095.43	\$349.24
VRBO	02/22/2026	02/28/2026	6	\$2,036.34	\$339.39
VRBO	02/28/2026	03/03/2026	3	\$855.27	\$285.09
Standard	03/03/2026	03/13/2026	10	\$4,366.36	\$436.64
Standard	03/14/2026	03/19/2026	5	\$2,179.13	\$435.83
Standard	03/19/2026	03/22/2026	3	\$2,154.12	\$718.04
Standard	03/24/2026	03/27/2026	3	\$1,364.40	\$454.80
VRBO	03/27/2026	03/30/2026	3	\$1,748.45	\$582.82
VRBO	03/31/2026	04/06/2026	6	\$2,799.92	\$466.65
VRBO	04/06/2026	04/10/2026	4	\$1,050.68	\$262.67
Airbnb	04/10/2026	04/12/2026	2	\$778.93	\$389.46
VRBO	04/13/2026	04/18/2026	5	\$1,234.66	\$246.93
VRBO	04/18/2026	04/22/2026	4	\$944.53	\$236.13
VRBO	04/24/2026	04/27/2026	3	\$762.62	\$254.21
Standard	04/30/2026	05/03/2026	3	\$859.02	\$286.34
VRBO	05/07/2026	05/10/2026	3	\$668.84	\$222.95

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
Airbnb	05/12/2026	05/16/2026	4	\$1,095.31	\$273.83
VRBO	05/20/2026	05/24/2026	4	\$942.41	\$235.60
VRBO	05/26/2026	05/31/2026	5	\$1,151.23	\$230.25
VRBO	06/03/2026	06/07/2026	4	\$612.55	\$153.14
Standard	06/12/2026	06/15/2026	3	\$775.16	\$258.39
Airbnb	06/19/2026	06/21/2026	2	\$695.48	\$347.74
VRBO	06/21/2026	06/24/2026	3	\$680.58	\$226.86
VRBO	06/26/2026	07/01/2026	5	\$973.86	\$194.77
Airbnb	07/02/2026	07/07/2026	5	\$1,495.10	\$299.02
Airbnb	07/09/2026	07/12/2026	3	\$536.65	\$178.88
VRBO	07/12/2026	07/17/2026	5	\$1,061.17	\$212.23
HomeToGo	07/17/2026	07/22/2026	5	\$893.62	\$178.72
VRBO	07/22/2026	07/28/2026	6	\$900.90	\$150.15
VRBO	07/31/2026	08/07/2026	7	\$1,404.56	\$200.65
Standard	08/08/2026	08/12/2026	4	\$643.51	\$160.88
VRBO	08/13/2026	08/17/2026	4	\$554.95	\$138.74
Airbnb	08/20/2026	08/24/2026	4	\$607.85	\$151.96
Standard	08/27/2026	09/01/2026	5	\$1,030.25	\$206.05
Airbnb	09/20/2026	09/24/2026	4	\$631.32	\$157.83
VRBO	09/25/2026	10/02/2026	7	\$1,243.22	\$177.60
		Total	195	\$54,020.17	

Sea Coast · 276 · Weight: 16.7%

Reservations		Total Nights		Net Revenue	
32		150		\$41,749.33	
Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
<i>Owner (NPG)</i>	<i>12/15/2025</i>	<i>02/13/2026</i>	<i>60</i>	—	—
Airbnb	02/13/2026	02/16/2026	3	\$1,609.19	\$536.40
Airbnb	02/18/2026	02/22/2026	4	\$1,464.47	\$366.12
VRBO	02/22/2026	02/28/2026	6	\$1,666.68	\$277.78
<i>Owner (NPG)</i>	<i>02/28/2026</i>	<i>03/16/2026</i>	<i>16</i>	—	—
VRBO	03/16/2026	03/23/2026	7	\$3,110.12	\$444.30
Standard	03/27/2026	04/02/2026	6	\$2,700.00	\$450.00
VRBO	04/02/2026	04/07/2026	5	\$2,736.96	\$547.39
VRBO	04/07/2026	04/11/2026	4	\$1,848.86	\$462.21
VRBO	04/11/2026	04/18/2026	7	\$1,799.83	\$257.12
VRBO	04/20/2026	04/25/2026	5	\$1,356.70	\$271.34
VRBO	04/27/2026	05/02/2026	5	\$1,177.39	\$235.48
HomeToGo	05/04/2026	05/09/2026	5	\$1,285.42	\$257.08
Airbnb	05/14/2026	05/17/2026	3	\$569.19	\$189.73

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
Airbnb	05/21/2026	05/25/2026	4	\$1,072.48	\$268.12
VRBO	05/25/2026	05/29/2026	4	\$1,081.21	\$270.30
VRBO	05/29/2026	06/02/2026	4	\$1,039.84	\$259.96
VRBO	06/04/2026	06/07/2026	3	\$518.00	\$172.67
VRBO	06/10/2026	06/14/2026	4	\$920.05	\$230.01
Airbnb	06/15/2026	06/21/2026	6	\$1,309.72	\$218.29
VRBO	06/21/2026	06/26/2026	5	\$1,102.33	\$220.47
VRBO	06/27/2026	07/11/2026	14	\$3,960.75	\$282.91
Airbnb	07/12/2026	07/16/2026	4	\$664.96	\$166.24
VRBO	07/16/2026	07/20/2026	4	\$861.39	\$215.35
Airbnb	07/23/2026	07/26/2026	3	\$786.24	\$262.08
Standard	07/31/2026	08/13/2026	13	\$3,314.46	\$254.96
Airbnb	08/13/2026	08/16/2026	3	\$470.15	\$156.72
VRBO	08/20/2026	08/24/2026	4	\$545.39	\$136.35
Standard	08/24/2026	08/30/2026	6	\$810.45	\$135.08
VRBO	09/04/2026	09/06/2026	2	\$368.52	\$184.26
VRBO	09/18/2026	09/19/2026	1	\$352.48	\$352.48
VRBO	11/08/2026	11/14/2026	6	\$1,246.10	\$207.68
		Total	150	\$41,749.33	

Sea Dream · 171 · Weight: 16.7%

Reservations		Total Nights		Net Revenue	
39		172		\$43,099.89	
Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
<i>Owner Block</i>	<i>01/01/2026</i>	<i>01/07/2026</i>	<i>6</i>	—	—
Standard	01/07/2026	01/14/2026	7	\$1,332.41	\$190.34
Booking.com	01/19/2026	02/01/2026	13	\$2,340.37	\$180.03
<i>Owner (NPG)</i>	<i>02/01/2026</i>	<i>03/01/2026</i>	<i>28</i>	—	—
Standard	03/05/2026	03/09/2026	4	\$2,123.00	\$530.75
VRBO	03/11/2026	03/15/2026	4	\$1,073.73	\$268.43
VRBO	03/15/2026	03/19/2026	4	\$2,037.04	\$509.26
VRBO	03/20/2026	03/26/2026	6	\$2,168.48	\$361.41
Airbnb	03/27/2026	03/29/2026	2	\$879.80	\$439.90
VRBO	03/29/2026	04/04/2026	6	\$2,773.98	\$462.33
Airbnb	04/04/2026	04/08/2026	4	\$1,040.97	\$260.24
Airbnb	04/09/2026	04/12/2026	3	\$898.57	\$299.52
VRBO	04/15/2026	04/21/2026	6	\$1,643.03	\$273.84
VRBO	04/22/2026	04/29/2026	7	\$1,832.69	\$261.81
VRBO	04/30/2026	05/04/2026	4	\$861.89	\$215.47
Airbnb	05/07/2026	05/11/2026	4	\$951.00	\$237.75

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
Booking.com	05/12/2026	05/15/2026	3	\$777.34	\$259.11
VRBO	05/15/2026	05/18/2026	3	\$677.89	\$225.96
Booking.com	05/18/2026	05/22/2026	4	\$1,231.14	\$307.79
VRBO	05/22/2026	05/25/2026	3	\$844.89	\$281.63
Airbnb	05/29/2026	06/05/2026	7	\$221.01	\$31.57
VRBO	06/06/2026	06/11/2026	5	\$945.07	\$189.01
Airbnb	06/11/2026	06/14/2026	3	\$781.55	\$260.52
Standard	06/16/2026	06/20/2026	4	\$1,363.40	\$340.85
Standard	06/20/2026	06/27/2026	7	\$1,895.27	\$270.75
Standard	07/02/2026	07/07/2026	5	\$1,384.17	\$276.83
Standard	07/10/2026	07/15/2026	5	\$1,223.55	\$244.71
VRBO	07/16/2026	07/20/2026	4	\$657.24	\$164.31
VRBO	07/22/2026	07/26/2026	4	\$622.64	\$155.66
VRBO	07/28/2026	07/30/2026	2	\$343.38	\$171.69
VRBO	07/30/2026	08/02/2026	3	\$671.24	\$223.75
VRBO	08/07/2026	08/09/2026	2	\$464.27	\$232.13
Standard	08/13/2026	08/17/2026	4	\$600.00	\$150.00
VRBO	08/21/2026	08/24/2026	3	\$505.02	\$168.34
VRBO	09/04/2026	09/07/2026	3	\$579.98	\$193.33
VRBO	09/19/2026	09/27/2026	8	\$1,236.95	\$154.62
VRBO	11/05/2026	11/08/2026	3	\$680.27	\$226.76
Standard	11/22/2026	11/28/2026	6	\$1,952.58	\$325.43
Standard	11/30/2026	12/07/2026	7	\$1,484.08	\$212.01
		Total	172	\$43,099.89	

Sea Escape · 172 · Weight: 16.7%

Reservations		Total Nights		Net Revenue	
51		208		\$60,412.71	
Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	12/29/2025	01/06/2026	8	\$1,865.15	\$233.14
VRBO	01/17/2026	01/19/2026	2	\$417.00	\$208.50
Airbnb	01/22/2026	01/23/2026	1	\$169.00	\$169.00
Airbnb	01/23/2026	01/24/2026	1	\$11.25	\$11.25
Airbnb	01/24/2026	01/25/2026	1	\$152.10	\$152.10
Airbnb	01/25/2026	01/28/2026	3	\$488.02	\$162.67
HomeToGo	01/29/2026	02/03/2026	5	\$840.72	\$168.14
Standard	02/03/2026	02/20/2026	17	\$5,095.35	\$299.73
VRBO	02/22/2026	02/27/2026	5	\$2,299.57	\$459.91
Standard	02/28/2026	03/08/2026	8	\$3,982.50	\$497.81
HomeToGo	03/08/2026	03/14/2026	6	\$1,740.73	\$290.12

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	03/14/2026	03/20/2026	6	\$2,623.60	\$437.27
Airbnb	03/20/2026	03/23/2026	3	\$1,399.31	\$466.44
VRBO	03/25/2026	03/28/2026	3	\$945.84	\$315.28
Airbnb	03/28/2026	04/02/2026	5	\$3,480.52	\$696.10
VRBO	04/02/2026	04/04/2026	2	\$1,814.27	\$907.13
Airbnb	04/04/2026	04/09/2026	5	\$3,096.99	\$619.40
VRBO	04/09/2026	04/10/2026	1	\$257.54	\$257.54
Airbnb	04/11/2026	04/15/2026	4	\$1,067.57	\$266.89
Airbnb	04/15/2026	04/19/2026	4	\$1,089.48	\$272.37
VRBO	04/19/2026	04/23/2026	4	\$976.28	\$244.07
VRBO	04/24/2026	04/27/2026	3	\$865.46	\$288.49
VRBO	05/01/2026	05/03/2026	2	\$659.15	\$329.57
VRBO	05/03/2026	05/09/2026	6	\$1,406.23	\$234.37
Airbnb	05/09/2026	05/13/2026	4	\$921.27	\$230.32
Airbnb	05/14/2026	05/17/2026	3	\$805.47	\$268.49
VRBO	05/18/2026	05/21/2026	3	\$720.62	\$240.21
VRBO	05/22/2026	05/25/2026	3	\$822.55	\$274.18
VRBO	05/28/2026	05/30/2026	2	\$710.48	\$355.24
Airbnb	05/31/2026	06/05/2026	5	\$812.51	\$162.50
VRBO	06/05/2026	06/08/2026	3	\$627.09	\$209.03
VRBO	06/12/2026	06/16/2026	4	\$873.23	\$218.31
Airbnb	06/18/2026	06/21/2026	3	\$776.06	\$258.69
VRBO	06/25/2026	06/27/2026	2	\$618.88	\$309.44
Standard	06/27/2026	07/02/2026	5	\$1,469.99	\$294.00
Airbnb	07/02/2026	07/06/2026	4	\$1,183.37	\$295.84
Airbnb	07/06/2026	07/10/2026	4	\$1,038.18	\$259.55
Airbnb	07/11/2026	07/12/2026	1	\$342.67	\$342.67
Airbnb	07/15/2026	07/19/2026	4	\$713.47	\$178.37
VRBO	07/20/2026	07/25/2026	5	\$1,026.47	\$205.29
Standard	07/25/2026	08/02/2026	8	\$1,851.26	\$231.41
VRBO	08/02/2026	08/05/2026	3	\$417.57	\$139.19
Airbnb	08/05/2026	08/09/2026	4	\$650.10	\$162.53
VRBO	08/13/2026	08/15/2026	2	\$353.48	\$176.74
VRBO	08/20/2026	08/23/2026	3	\$568.64	\$189.55
VRBO	08/23/2026	08/28/2026	5	\$663.26	\$132.65
Airbnb	09/03/2026	09/07/2026	4	\$858.68	\$214.67
Airbnb	09/18/2026	09/20/2026	2	\$615.34	\$307.67
Airbnb	10/09/2026	10/12/2026	3	\$650.10	\$216.70
Airbnb	10/16/2026	10/24/2026	8	\$1,625.76	\$203.22
Standard	11/22/2026	11/28/2026	6	\$1,952.58	\$325.43

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
		Total	208	\$60,412.71	

Sea Foam · 173 · Weight: 16.7%

Reservations	Total Nights	Net Revenue
47	213	\$61,937.92

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	12/29/2025	01/02/2026	4	\$1,725.11	\$431.28
VRBO	01/14/2026	01/18/2026	4	\$712.33	\$178.08
Standard	01/19/2026	02/08/2026	20	\$5,402.43	\$270.12
VRBO	02/10/2026	02/14/2026	4	\$1,405.81	\$351.45
Standard	02/14/2026	02/21/2026	7	\$3,221.41	\$460.20
Airbnb	02/21/2026	02/25/2026	4	\$1,417.04	\$354.26
VRBO	02/26/2026	03/06/2026	8	\$3,548.55	\$443.57
VRBO	03/07/2026	03/12/2026	5	\$1,838.41	\$367.68
VRBO	03/12/2026	03/16/2026	4	\$2,391.12	\$597.78
VRBO	03/16/2026	03/20/2026	4	\$1,413.25	\$353.31
VRBO	03/20/2026	03/22/2026	2	\$881.20	\$440.60
Standard	03/22/2026	03/25/2026	3	\$795.15	\$265.05
VRBO	03/26/2026	03/30/2026	4	\$1,829.68	\$457.42
VRBO	04/02/2026	04/05/2026	3	\$1,727.86	\$575.95
Standard	04/05/2026	04/09/2026	4	\$2,005.52	\$501.38
Standard	04/09/2026	04/10/2026	1	\$275.00	\$275.00
VRBO	04/10/2026	04/13/2026	3	\$789.66	\$263.22
VRBO	04/18/2026	04/25/2026	7	\$1,391.62	\$198.80
VRBO	04/25/2026	04/30/2026	5	\$1,070.53	\$214.11
VRBO	05/01/2026	05/03/2026	2	\$685.17	\$342.58
Booking.com	05/04/2026	05/06/2026	2	\$1,044.61	\$522.30
VRBO	05/08/2026	05/11/2026	3	\$678.62	\$226.21
Airbnb	05/11/2026	05/15/2026	4	\$908.81	\$227.20
VRBO	05/15/2026	05/17/2026	2	\$663.59	\$331.80
VRBO	05/20/2026	05/25/2026	5	\$1,114.35	\$222.87
VRBO	05/28/2026	06/02/2026	5	\$1,145.29	\$229.06
Booking.com	06/05/2026	06/12/2026	7	\$2,244.42	\$320.63
Airbnb	06/12/2026	06/15/2026	3	\$695.54	\$231.85
Airbnb	06/16/2026	06/19/2026	3	\$688.44	\$229.48
VRBO	06/19/2026	06/22/2026	3	\$760.29	\$253.43
Airbnb	06/22/2026	06/26/2026	4	\$1,093.40	\$273.35
Standard	06/28/2026	07/01/2026	3	\$1,155.99	\$385.33
VRBO	07/01/2026	07/04/2026	3	\$508.95	\$169.65
Booking.com	07/04/2026	07/16/2026	12	\$4,078.07	\$339.84

Type	Check-In	Check-Out	Nights	Net Revenue	ADR *
VRBO	07/16/2026	07/19/2026	3	\$599.31	\$199.77
VRBO	07/20/2026	07/23/2026	3	\$700.99	\$233.66
Standard	07/23/2026	07/28/2026	5	\$865.01	\$173.00
VRBO	07/31/2026	08/03/2026	3	\$821.48	\$273.83
VRBO	08/06/2026	08/09/2026	3	\$455.22	\$151.74
VRBO	08/13/2026	08/16/2026	3	\$447.73	\$149.24
VRBO	08/20/2026	08/23/2026	3	\$544.48	\$181.49
Airbnb	08/23/2026	08/26/2026	3	\$470.15	\$156.72
VRBO	08/27/2026	08/30/2026	3	\$581.06	\$193.69
Airbnb	09/04/2026	09/08/2026	4	\$680.61	\$170.15
VRBO	09/10/2026	09/14/2026	4	\$572.74	\$143.19
Standard	10/10/2026	10/24/2026	14	\$2,917.76	\$208.41
VRBO	11/06/2026	11/11/2026	5	\$974.16	\$194.83
		Total	213	\$61,937.92	

Owner Block Revenue Opportunity Analysis

Unit	Block Type	Block Dates	Nts	Before ADR	After ADR	Est. ADR	Est. Lost Rev
Sea Coast (276)	Owner (NPG)	12/15/2025 02/13/2026	60	n/a *	\$370.33	\$370.33	\$22,219.90
Sea Coast (276)	Owner (NPG)	02/28/2026 03/16/2026	16	\$364.64	\$454.11	\$409.37	\$6,550.00
Sea Dream (171)	Owner Block	01/01/2026 01/07/2026	6	n/a *	\$185.19	\$185.19	\$1,111.12
Sea Dream (171)	Owner (NPG)	02/01/2026 03/01/2026	28	\$180.77	\$425.47	\$303.12	\$8,487.31
		TOTAL	110				\$38,368.32

2026 Realized Revenue	+ Est. Lost (Owner Blocks)	= Combined Potential Revenue
\$308,547.33	\$38,368.32	\$346,915.65

* **Potential Revenue** includes estimated lost revenue from owner blocks — see Owner Block Revenue Opportunity Analysis for full details. **ADR ***: Net Revenue ÷ Nights per reservation. **Avg ADR** in portfolio summary = total guest net revenue ÷ weighted guest nights. Report based on check-out date. Includes all 2026 departures including future confirmed bookings. Owner blocks shown in teal italics; excluded from revenue and ADR calculations. † **Weighted Nights**: CJs on Siesta (parent) is weighted at 100%; each of the 6 child units (Sea Angel, Sea Breeze, Sea Coast, Sea Dream, Sea Escape, Sea Foam) is weighted at 1/6 (~16.7%) of the parent. Portfolio weighted nights = sum of all unit guest nights ÷ 6. ‡ **Revenue Opportunity**: Estimated lost revenue per blocked night is the average of the blended ADR from the 14 guest nights immediately before the block and the 14 guest nights immediately after. * n/a = insufficient prior-year data on the before-block side (block starts before 2026 data begins).