

Offering Memorandum Shearer's Foods Headquarters

100 Lincoln Way East | Massillon, OH 44646

Colliers

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The Seller and Broker each expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offers regarding the Property and/or to terminate discussions with any entity at any time with or without notice. The Seller shall have no legal commitment or obligations to any entity reviewing the Offering Memorandum or making an offer to purchase the Property unless a written agreement for the purchase of the Property has been fully executed, delivered, and approved by the Seller and its legal counsel, and any conditions to the Seller’s obligation thereunder have been satisfied or waived.

The Offering Memorandum and the contents, except such information which is a matter of public record or is provided in sources available to the public, are of a

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No employee of seller or at the Subject Property is to be contacted without the written approval of the listing agents and doing so would be a violation of this confidentiality agreement.

Broker has created cash flow projections for the Property using Argus Financial Software. Neither Broker nor the Seller make any representation, warranty or guaranty of the economic value of the Property through the cash flow projections contained in this Offering or the associated Argus computer files.

Broker and their prospective buyers agree not to contact the tenants, their employees or customers of any business on the Property without prior permission from the Landlord.



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Offering Summary

100 Lincoln Way East
Massillon, OH 44646



The Ficke Team of Colliers is pleased to present to qualified investors the opportunity to acquire the Shearer's Foods Headquarters located at 100 Lincoln Way E, Massillon, Ohio 44646. Built in 2002, this single-tenant, four-story office building is 100% leased to Shearer's Foods and consists of 40,000 rentable square feet on 1.56 acres of land. The lease runs through September 30, 2032 with 2% annual escalations and two 5-year renewal options. Shearer's Food is rated B/B2 by S&P and Moody's, last confirmed in 2023 prior to Shearer's acquisition by private equity firm Clayton, Dubilier & Rice in February 2024.

Property Condition & Improvements:

- New HVAC: 4 – 25 ton units and 2 – 10 ton units (\$140,000) in 2018
- All new exterior awnings (\$17,000) in 2021
- New retaining wall on parking lot (\$40,000) in 2021
- Building features a full fire sprinkler system, supporting tenant safety and risk mitigation

Shearer's Foods is a leading contract manufacturer and private brand supplier for the snack industries in North America. Headquartered in Massillon, Ohio, Shearer's has 17 state-of-the-art production facilities across Ohio, Texas, Arkansas, Minnesota, Iowa, Indiana, Pennsylvania, Virginia, Florida, and Arizona, as well as Ontario and Alberta, Canada — including one of the industry's first platinum LEED® certified food manufacturing facilities in Massillon, Ohio. Shearer's produces the highest quality conventional, organic, gluten free, non-GMO and kosher salty snacks in assorted flavors and sizes, including kettle-cooked potato chips, traditional potato chips, tortilla chips, popcorn, baked chips, cheese curls, and a variety of pellet based and extruded snacks — as well as a full line of national brand equivalent and value cookies, crackers and wafers.

Massillon is strategically located in Northeast Ohio close to Akron, Cleveland, Columbus, and Pittsburgh. The city has a skilled workforce and an excellent school system, and is minutes from Stark State College (10,300+ students) and Kent State University at Stark (3,500+ students). Massillon's economy benefits from the many businesses that are either headquartered or have major operations in the city — including Shearer's, Fresh Mark, Heinz, Case Farms, MCTV, ARE Accessories, Sterilite, RW Screw, Midwest Health, Progressive Auto Group, Crown Cork and Seal, E-Tank, Quest Specialty Chemicals, NFM, Campbell Oil, Greif Packaging, and Baker Hughes.



Early Extension Signals Commitment

Shearer's recently extended their lease early through 9/30/2032, with two 5-year renewal options, demonstrating long-term commitment to the space as their Corporate Headquarters



Significant Discount to Replacement Cost

The estimated cost to replicate this headquarters is over \$12MM to rebuild, providing investors a meaningful basis below replacement value.



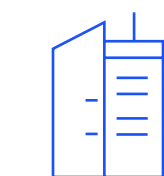
Contractual Rent Growth

2% annual escalations throughout the extension period and renewal options



Irreplaceable Headquarters Location

Serves as Shearer's Corporate Headquarters, with no comparable replacement office space of this scale available in Massillon for the company to relocate to



Minimal Landlord Obligations

NNN lease structure limits landlord responsibility to structure and roof only, minimizing ongoing capital exposure



Strong Corporate Backing

Lease obligation is backed by Shearer's Foods, the largest supplier of private-brand salty snacks and second-largest supplier of private-brand cookies and crackers in North America

Property Profile

Property Name	Shearer's Foods Headquarters
Property Address	100 Lincoln Way East, Massillon, OH 44646
Building Square Feet (+/-)	40,000
Lot Size, Acres	1.56
Lot Square Feet (+/-)	67,954
Year Built	2002
Building Height	4 Stories
Property Type	Office
Occupancy	100%
Tenancy	Single
Parking Spaces	136
Parking Ratio	3.40/1,000 SF

[1] Shearer’s Foods owns 108 parking spaces and leases the remaining 28 parking spaces.
[2] Lease states building square footage to be approximately 40,000 square feet



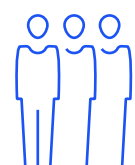
Aerial Overview



Demographics

Massillon, Ohio serves as an important economic hub in western Stark County, with a diversified economy anchored by manufacturing, food processing, healthcare, education, retail, and business services. The city is home to major employers such as Shearer’s Foods, Fresh Mark, Sterilite, Greif Packaging, and other industrial firms that build on Massillon’s long manufacturing tradition while supporting continued job growth and investment. As part of the Canton–Massillon metropolitan area, Massillon benefits from a skilled workforce, strong transportation connections through State Routes 21 and 30 and nearby Interstate 77, and access to major Midwest markets. The community also serves as a regional center for healthcare, education, and commercial activity, drawing residents and businesses from surrounding areas. Affordable operating costs, available industrial land, established infrastructure, and proactive economic development organizations create favorable conditions for business expansion and long-term investment. This combination of industrial strength, regional connectivity, and community support contributes to a stable and sustainable local economic environment.

Demographics in a 5-Mile Radius

	\$84,924 Average Household Income		25% Bachelor’s/Graduate/Prof Degree
	\$195,213 Median Home Value		31% Undergraduate Enrollment
	84,565 Current Total Population		2,026 Total Businesses
	36,122 Current Total Households		28,184 Total Employees



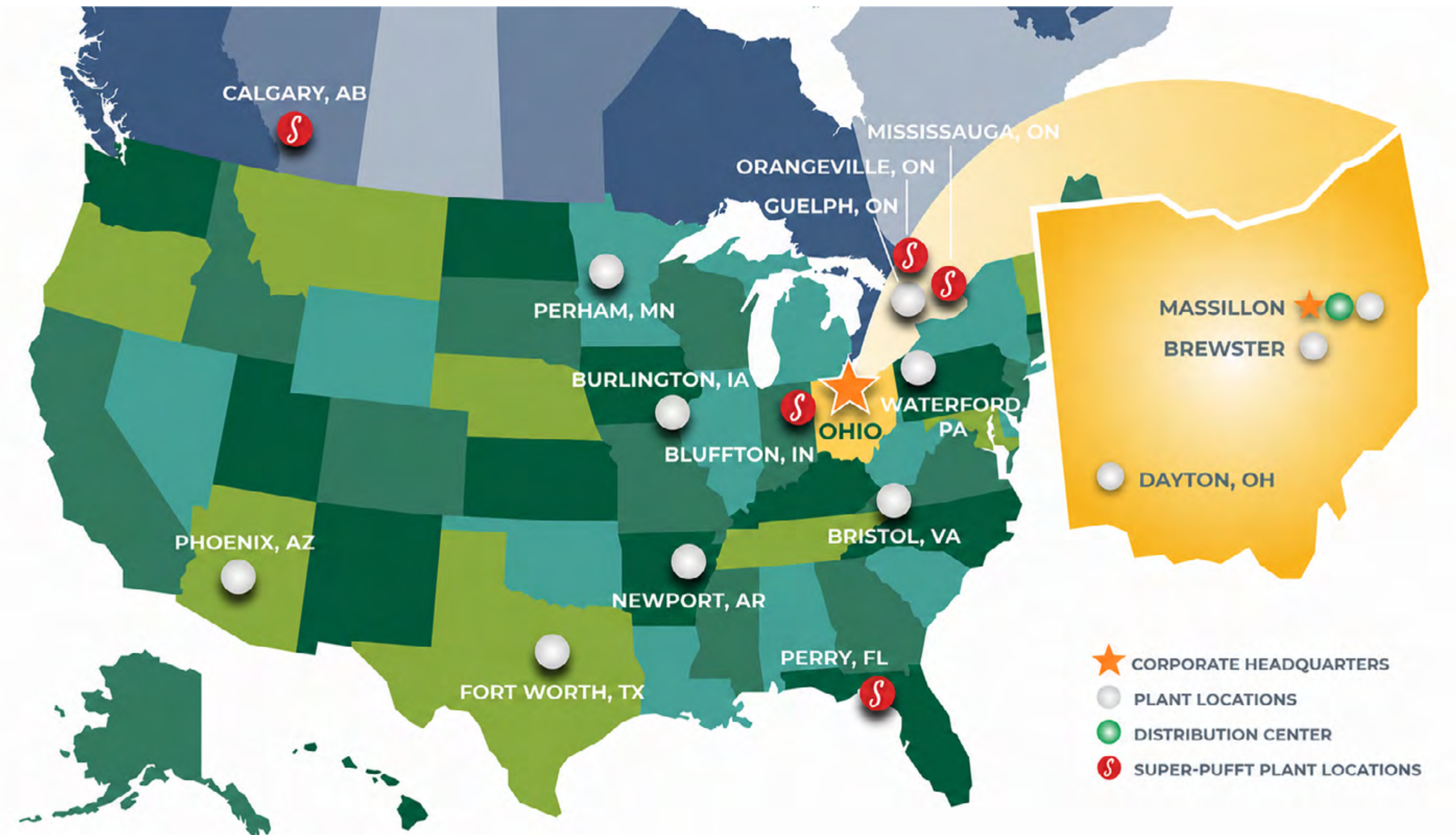
Tenant Overview



Shearer's Foods

Shearer's Foods is a leading manufacturer of private label and co-manufactured snack foods in North America. Founded in 1974 and headquartered in Massillon, Ohio, the company specializes in producing a wide range of salty snacks, cookies, crackers, and other snack products for retailers and nationally recognized brands. Shearer's is one of the largest private brand snack producers in North America, operating an extensive network of manufacturing facilities and distribution operations across the United States and Canada. The company focuses on innovation, quality, food safety, and sustainability while helping customers bring high-quality snack products to market.

- **Industry-Leading Supplier:** Largest supplier of private-brand salty snacks and the second-largest supplier of private-brand cookies and crackers in North America.
- **Major Employment & Economic Contributor:** Employs more than 5,000 team members across North America, supporting job creation and long-term economic investment in the communities it serves.
- **Long-Term Investment & Growth:** Founded in 1974, Shearer's has expanded into a multi-facility manufacturing platform with a proven history of operational growth, capital investment, and supply chain expansion.



Lease Abstract

Lease Abstract Shearer's Foods	
Lease Commencement Date	August 15, 2012
Lease Expiration Date	September 30, 2032
Lease Term (Years)	20.14
Lease Term Remaining	6.24
Lease Type	NNN
Current Base Rental Rate	\$12.08
Extension Base Rental Rate	\$12.50
Escalations	2% Annually
Renewal Options	Two (2) 5-Year Options
Landlord Responsibilities	Structure & Roof
Guarantor	Corporate

[1] Shearer's Foods executed an early 5-year extension on June 30, 2026.



Rent Schedule

Tenant Name	RSF Pro Rata %	Lease Status	Lease Term		Period	Rental Rates					Reimbursement Structure
			Start Date	End Date		Begin	Monthly	Annually	\$/SF	% Increase	
Shearer's Foods	40,000 100.0%	Contract	8/15/2012	9/30/2032	Current	8/15/2012 - 9/30/2027	\$40,282	\$483,389	\$12.08	-	NNN
					Extension Period	10/1/2027	\$41,667	\$500,000	\$12.50	3.4%	
						10/1/2028	\$42,500	\$510,000	\$12.75	2.0%	
						10/1/2029	\$43,350	\$520,200	\$13.01	2.0%	
						10/1/2030	\$44,217	\$530,604	\$13.27	2.0%	
						10/1/2031	\$45,101	\$541,216	\$13.53	2.0%	
					First Renewal Term	10/1/2032	\$46,003	\$552,040	\$13.80	2.0%	
						10/1/2033	\$46,923	\$563,081	\$14.08	2.0%	
						10/1/2034	\$47,862	\$574,343	\$14.36	2.0%	
						10/1/2035	\$48,819	\$585,830	\$14.65	2.0%	
						10/1/2036	\$49,796	\$597,546	\$14.94	2.0%	
					Second Renewal Term	10/1/2037	\$50,791	\$609,497	\$15.24	2.0%	
						10/1/2038	\$51,807	\$621,687	\$15.54	2.0%	
						10/1/2039	\$52,843	\$634,121	\$15.85	2.0%	
						10/1/2040	\$53,900	\$646,803	\$16.17	2.0%	
						10/1/2041	\$54,978	\$659,739	\$16.49	2.0%	

Pro Forma Cash Flow

For the Years Ending ^[1]		Year 1 Dec-2027	Year 2 Dec-2028	Year 3 Dec-2029	Year 4 Dec-2030	Year 5 Dec-2031	Year 6 Dec-2032	Year 7 Dec-2033	Year 8 Dec-2034	Year 9 Dec-2035	Year 10 Dec-2036	Year 11 Dec-2037	Total
Rental Revenue													
Shearer's Foods - Base Rent													
Total Rental Revenue													
Net Operating Income													

[1] Analysis begins January 1st, 2027, which blends the rental rates over the term.
[2] Analysis assumes Shearer's Foods excercises first and second renewal options.



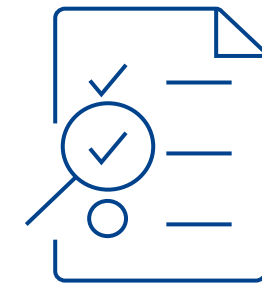
Pricing Details

Sale Price

Price Unstated

A Formal Call for Offers Date will be Established on a Date to be Determined.

Please contact our Investment Sales Team for questions or more information.



Offering Instructions

Offers should be submitted via email to:

Geoff.Ficke@colliers.com, & **Zack.Ficke@colliers.com**

Please include the following:

1. Purchase price
2. Source of debt and equity
3. Earnest money deposit
4. Due diligence and closing timelines
5. Detailed list of contingencies including investment committee, appraisal, and/or Lender approval that may be required
6. Detailed list of closing cost responsibilities

Reach out to get started.



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