



11.8+/- ACRES
FM 982 | Princeton, Texas 75407

JORDAN CORTEZ
Managing Principal
214-556-1951
Jordan.Cortez@VanguardREA.com

JUSTIN TIDWELL
Managing Director
214-556-1955
Justin.Tidwell@VanguardREA.com

MASON JOHN
Managing Director
214-556-1953
Mason.John@VanguardREA.com

HALEY BIRMINGHAM
Director
214-556-1956
Haley@VanguardREA.com

WILL DROESE
Director
214-556-1952
Will@VanguardREA.com

REID PIERCE
Director
214-556-1954
Reid@VanguardREA.com

TIM MARRON
Senior Associate
214-556-2381
Tim@VanguardREA.com

ALEX JOHNSON
Associate
214-556-1948
Alex@VanguardREA.com

Vanguard Real Estate Advisors (“VREA”) has been exclusively retained by Ownership to offer the opportunity to purchase a 11.8+/- acre tract located along FM 982, in Princeton, TX (the “Site”). Located on a hard corner approximately 7 miles south of US 380, this versatile Site falls outside any city zoning and ETJ, delivering exceptional development flexibility. A number of new residential subdivisions are being developed in proximity to the Site, including one that is adjacent. This adds immediate demand and long-term value to this opportunity; priced at only **\$2,950,000 for the entire 11.8+/- acre lot.**

A 2% co-broker fee is available to a Co-Broker that sources a Principal that VREA has not previously contacted in any format or sent information regarding this opportunity. If seeking a Co-Broker Fee, the third-party broker must be identified upon initial conversation with listing broker.

INVESTMENT OVERVIEW ⁽¹⁾

Property	11.8+/- Acres
Location	Along FM 982, Princeton, TX 75407 (33.066430,-96.502784)
Access	Via FM 982 & County Road 739
Utilities	Water: Culleoka WSC (6" Line fronting Site along CR 739) Sewer: City of Princeton CCN (6" main along CR 739)
Zoning	Collin County (No Zoning)
Appraisal District Property ID	2763457, 2000438, 1996661
School District	Princeton ISD (B+ Rating per Niche.com)

(1) Purchaser to confirm all information during due diligence.

PRICING

Asking Price	\$2,950,000
Price per Square Foot	\$5.74







TAX INFORMATION

Taxing Entity	Tax Rate
Collin County	0.149343
Collin College	0.081220
Princeton ISD	1.255200
Total Tax Rate	1.485763

*Please note this property is currently ag exempt. Please verify with appraisal district to confirm.

Princeton, TX

2025 Demographics at a Glance

 25,229 Population	 32.4 yrs Median Age	 \$105,200 Median HH Income
 \$331,000 Median Home Value	 75.7% Homeownership	 +965% Growth Since 2000

SOURCES:

U.S. Census Bureau ACS 2024 · DataUSA 2024
Texas Demographics / City-Data 2024

INVESTMENT HIGHLIGHTS



Strategic Location

- Strategically positioned within Collin County, south of Princeton, with convenient access to US 380 and US 75, providing seamless connectivity to the greater Dallas–Fort Worth Metroplex, including the booming employment hubs of McKinney, Wylie, Lavon, and Plano.
- The Site is located on the corner of FM 982 and County Road 739. FM 982 is one of the major north-south thoroughfares in the Princeton area, with several master-planned communities in close proximity of the Site.
- Situated in southeast Collin County near the thriving communities of Wylie, Murphy, and Princeton, this property benefits from proximity to established retail, dining, and services while maintaining a scenic natural setting that sets it apart from typical suburban land offerings.



Zoning

- Located outside incorporated city limits or any ETJ, offering exceptional flexibility with reduced regulatory constraints — ideal for a wide range of development uses.
- No city zoning and outside the ETJ means buyers have the freedom to bring their own vision to life, whether it's a retail center, boat and rv storage, mini-storage, restaurant, fuel station, flex commercial space, or a strategic long-term land hold positioned perfectly in the path of Princeton's rapid residential growth.
- The Site is made up of 3 parcels, two which are adjacent, and with the third being a small 0.29 +/- acre parcel a block north.
- *Buyer to verify any zoning or county restrictions.*



Population and Demographics

- Between July 2023 and July 2024, Collin County added nearly 46,694 new residents, reaching an estimated 1,254,658 — and since the 2020 Census, the county has added nearly 200,000 residents total (per LandWatch), cementing its status as one of the fastest-growing counties in the nation and a prime target for real estate investment.
- Per County data, as of 2026, the median household income in Collin County stands at \$121,600, reflecting an affluent, high-spending consumer base that drives strong demand for premium residential, recreational, and lifestyle-oriented real estate.
- According to Texas Demographic Center projections, Collin County is expected to be home to over 2.4 million people by 2060 — roughly double its current population — making now the ideal time to secure land in this corridor before values inevitably climb with continued regional expansion.



Princeton Municipal Complex



Collin County Courthouse

11.8+/- ACRES
PRINCETON, TEXAS



Lake Lavon

Lucas Road

Mattei Middle School

Janice James Elementary School

Bridgewater | Lennar
Homes for Sale up to \$320,100

Tillage Farms | Lennar
Homes for Sale up to \$311,999

Arbor Trails South | DR Horton
Homes for Sale up to \$276,990



Ranger Crossing
Homes for Sale up to \$390K

VREA 10+/- Acres
For Sale

County Road 739

11.8+/- Acres

Under Development
S2 Land Development



11.8+/- ACRES
PRINCETON, TEXAS



County Road 739

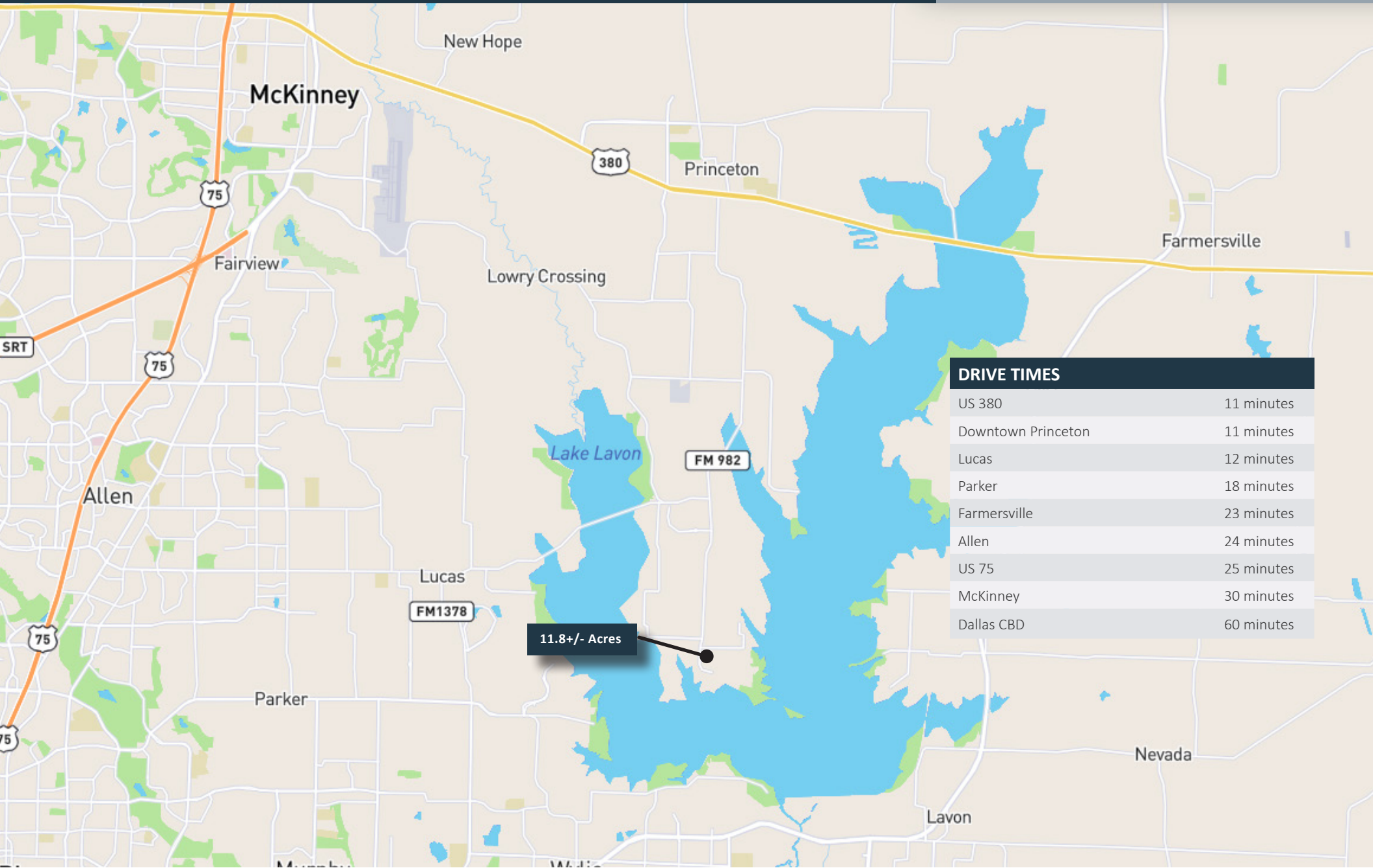
Under Development
S2 Land Development

Additional Land

11.8+/- Acres



11.8+/- ACRES
PRINCETON, TEXAS



DRIVE TIMES	
US 380	11 minutes
Downtown Princeton	11 minutes
Lucas	12 minutes
Parker	18 minutes
Farmersville	23 minutes
Allen	24 minutes
US 75	25 minutes
McKinney	30 minutes
Dallas CBD	60 minutes

DFW HIGHLIGHTS

- The DFW area boasts a resilient and well-diversified economy, securing the fifth spot in the nation for growth, the total gross domestic product (GDP) for the Dallas-Fort Worth-Arlington metropolitan area (MSA) in 2024 was \$800 Billion. Recent surveys conducted by the Urban Land Institute have affirmed its stature, ranking it as the top market for real estate investment in 2025.
- The DFW metro's estimated population of 8.3 million ranks it fourth among metro areas nationwide. Projections foresee substantial growth, with an anticipated rise to nearly 10 million by 2030, poised to surpass Chicago as the third-largest metro in the U.S.
- The Dallas Fed expects there to be 155,000 new jobs to be added in 2026, further solidifying its position as a powerhouse in employment dynamics.
- DFW's recent accolades include being ranked #2 in the nation for Most Commercial Projects Underway, attaining the status of the #5 Fastest-Growing Economy in 2025, and securing the position of the #6 Most Innovative City in the World.
- Collin County, where the Site is located, is witnessing demographic shifts, and experienced a population surge of 2.95 percent from 2024-2025, per the US Census Bureau.

Positioned within Collin County, a vital component of the Dallas-Fort Worth-Arlington Metropolitan Statistical Area ("DFW"), the Site contributes to the region's robust demographic landscape. DFW, encompassing 12 counties in North Texas, reigns as the largest population center in Texas, the fourth largest in the U.S., and the seventh largest in the Americas.



**GROSS METROPOLITAN
PRODUCT**
\$800 Billion



**DFW POPULATION
GROWTH**
2.18% (2023-2024)



**DFW ESTIMATED
POPULATION**
8.3 Million



Downtown Dallas



Collin County

ECONOMIC OVERVIEW

Princeton is located within Collin County, and has experienced tremendous population growth in recent years, nearly doubling between 2000 and 2010, followed by an increase of 150% from 2010 and 2020. The city is a popular target for planned residential development and presents major opportunities for retail and commercial growth. The Site is strategically positioned in the northeastern sector of the Dallas Fort Worth area, the fourth largest metropolitan statistical area in the country. Princeton has experienced sustained growth due to its proximity to DFW, and because of the consistent outflow of urban dwellers from Dallas and Fort Worth. DFW is one of the fastest growing economies in the nation with Collin County having an impressive average hourly wage of over \$38 across all industries as of Q1 2026 according to the Dallas Federal Reserve Bank. The Dallas-Fort Worth MSA economy centers around well-established industries such as manufacturing, logistics, professional/business services, and healthcare. According to the Federal Reserve Bank of Dallas, the Dallas Fort Worth metro experienced continued job growth seeing employment in DFW rise 2.8 percent in August 2025, with the unemployment rate dipping to only 3.6 percent.



COLLIN COUNTY MAJOR EMPLOYERS

COMPANY NAME	EMPLOYEES
Frito Lay	15,321
JP Morgan Chase	12,000
Conifer Health Solutions	11,000
Liberty Mutual	5,000
Toyota	4,000
Ericsson	4,000
Raytheon	3,000
Encore Wire	1,672
Medical City McKinney	1,149

Per Collin County Business Alliance



AREA OVERVIEW

Princeton is located along US 380, the main east-west thoroughfare in Collin County, situated just east of McKinney, which was rated the sixth fastest growing U.S. city in 2018 and currently has approximately 237,000 residents. Princeton is approximately eight miles east of US 75. Princeton residents benefit from convenient accessibility to major employment hubs including Watters Creek, CityLine, Legacy West, The Star, and the Dallas CBD. Princeton's estimated population in 2025 is 37,000, a 30.6% increase from the previous year, per the U.S. Census Bureau. The population is expected to accelerate over the next several decades and reach a population of nearly 80,000 residents by 2050.

TRANSPORTATION



Air: McKinney National, located 9 miles northwest of the Site, is currently undergoing construction of a new \$72 million commercial passenger terminal, with plans to initially serve over 200,000 passengers annually. DFW International Airport, located approximately 33 miles southwest from the Site, is the third busiest airport in the world by aircraft movement and the second busiest in the world by passenger traffic. The total estimated economic output of DFW Airport was \$78 Billion and it served over 88 million passengers in 2024. Additionally, located 25 miles southwest is Love Field airport. Love Field serves as the operational hub for Southwest Airlines and services about 17 million passengers per year



Highway: The Site is approximately 7 miles south of U.S. Highway 380, which gives access to the entirety of the MSA. US Highway 75, which provides convenient access into the City of Dallas, is located just over 11 miles west of the Site.

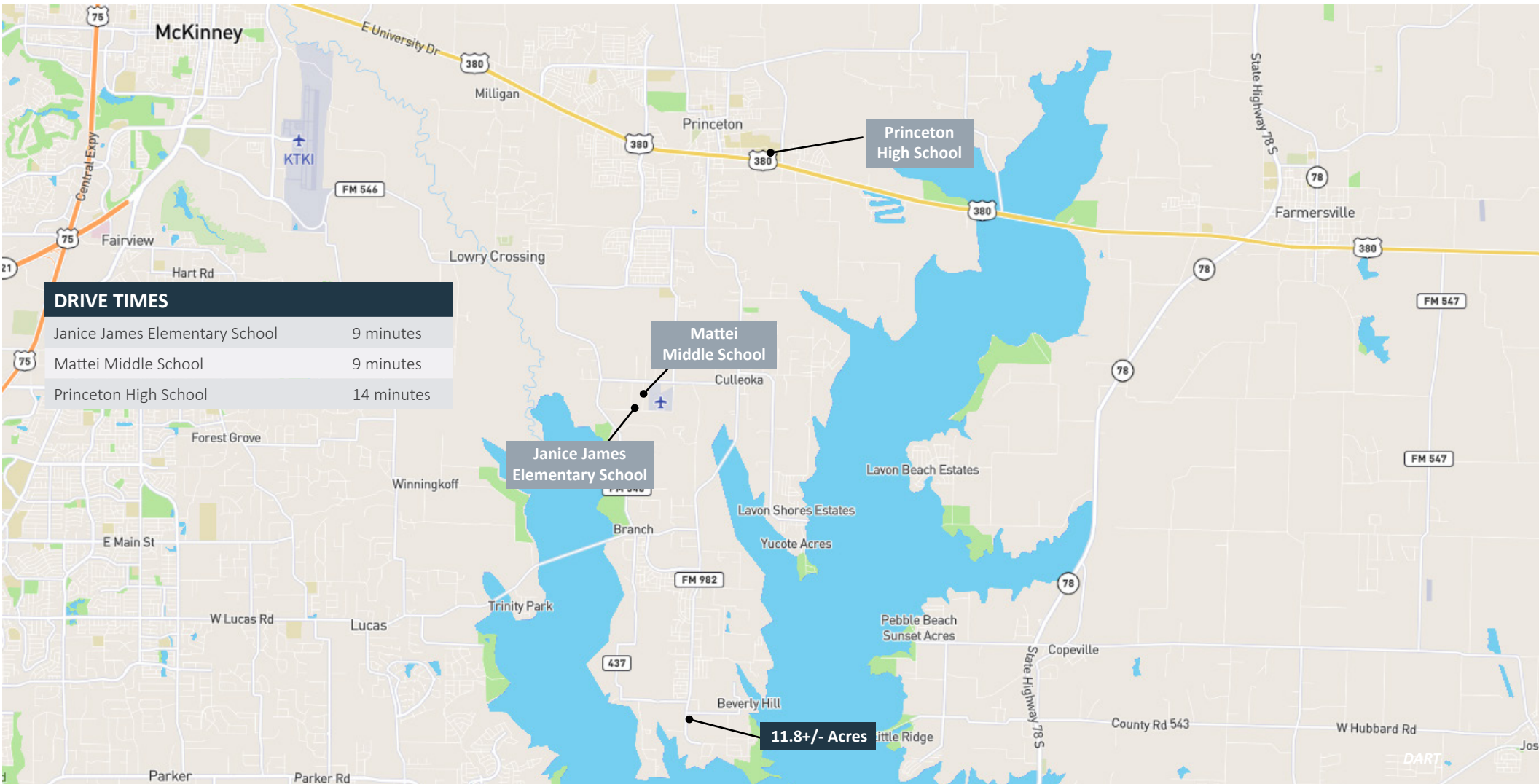


Public Transit: Dallas Area Rapid Transit (DART) Mobility Service provides public transportation for Collin County Transit. Collin County Transit is a rider assistance program for eligible riders that offers transit options for McKinney Urban Transport District (MUTD) service area cities.

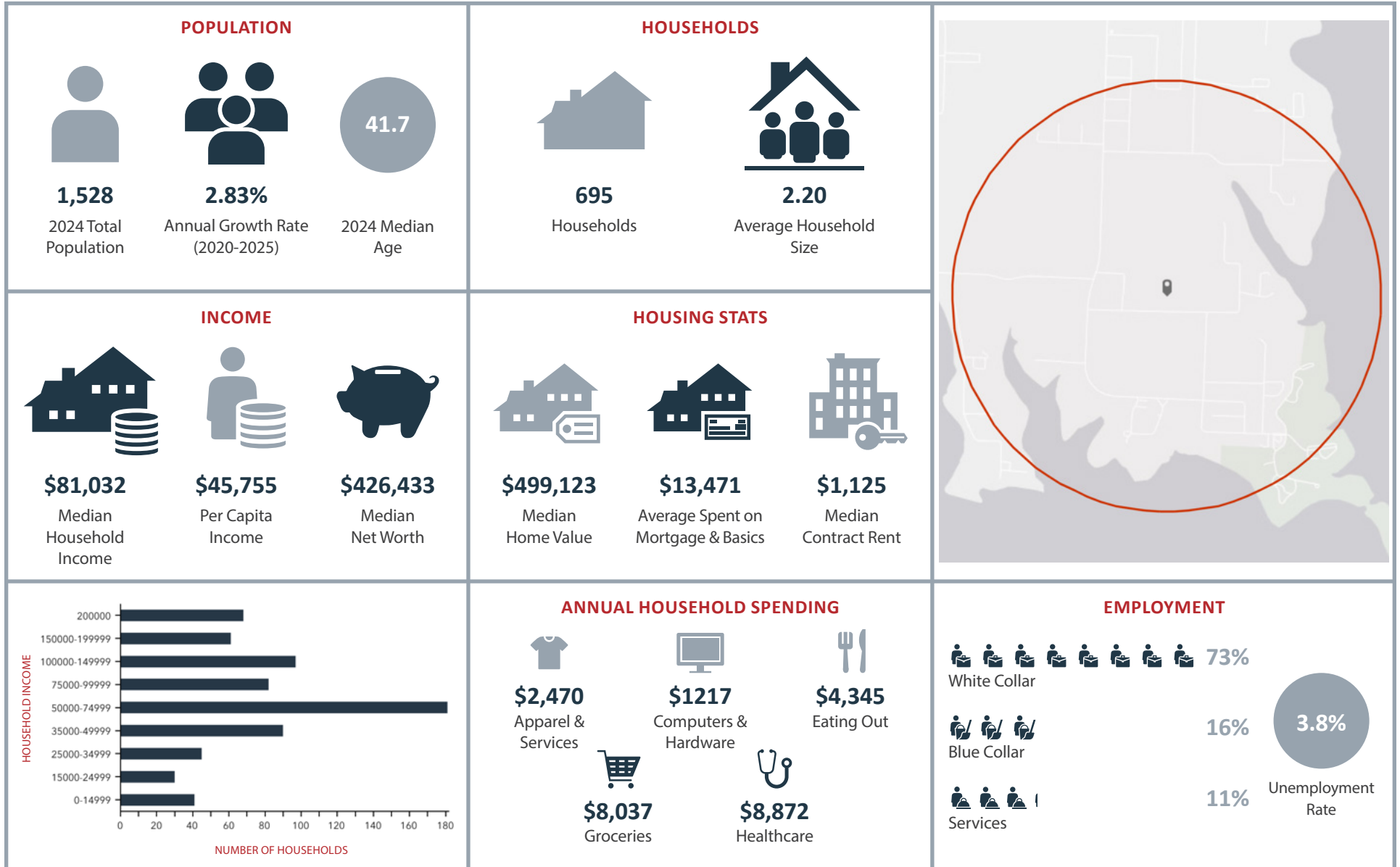


EDUCATION

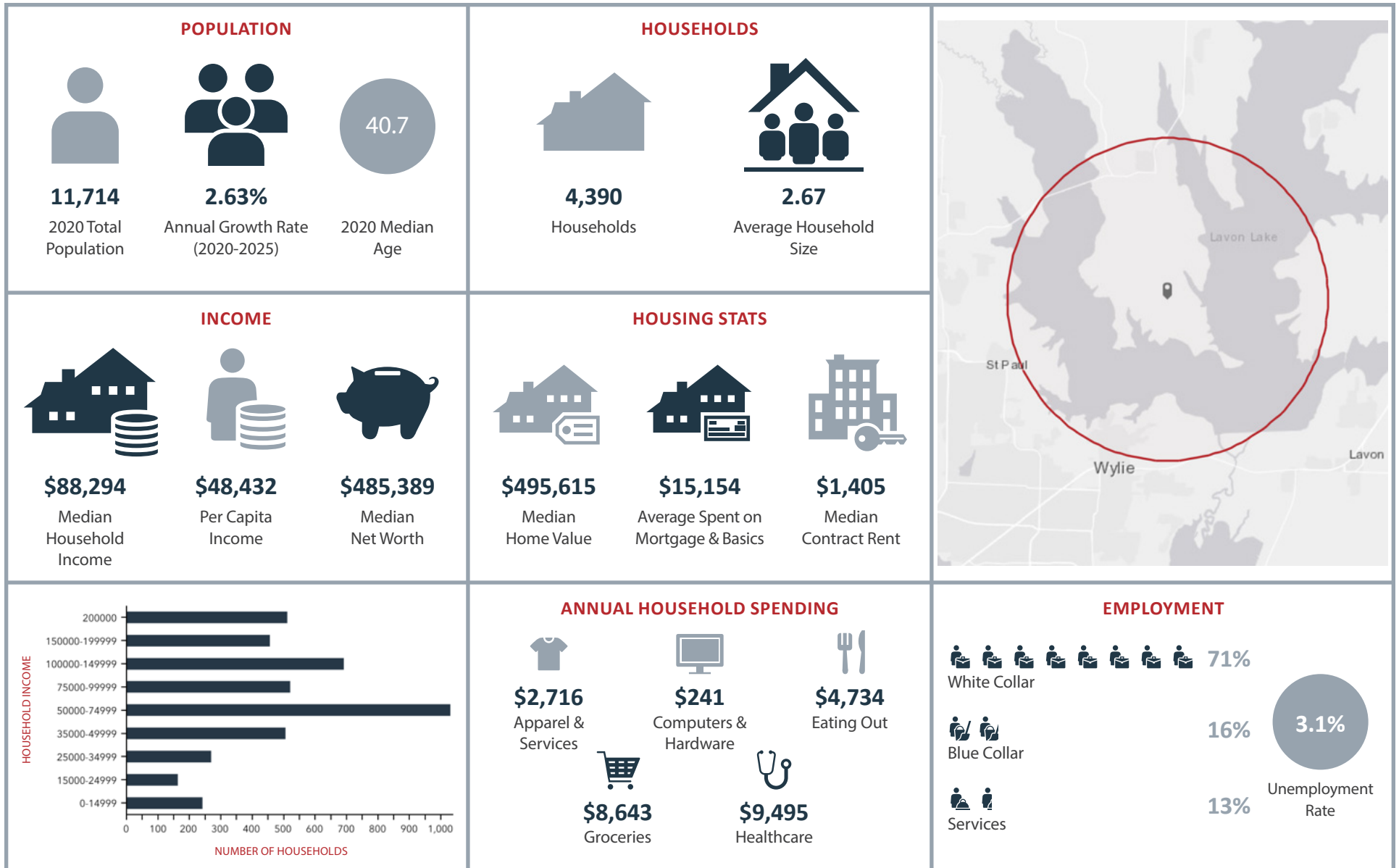
The Site is served by Princeton ISD, one of the top-rated school districts in Texas receiving numerous awards and recognition. Princeton ISD proudly accommodates a student body of approximately 11,000 students across 16 campuses. The Site is served by Janice James Elementary School (5.7 mile north), Mattei Middle School (5.5 miles north), and Princeton High School (9.2 miles north).



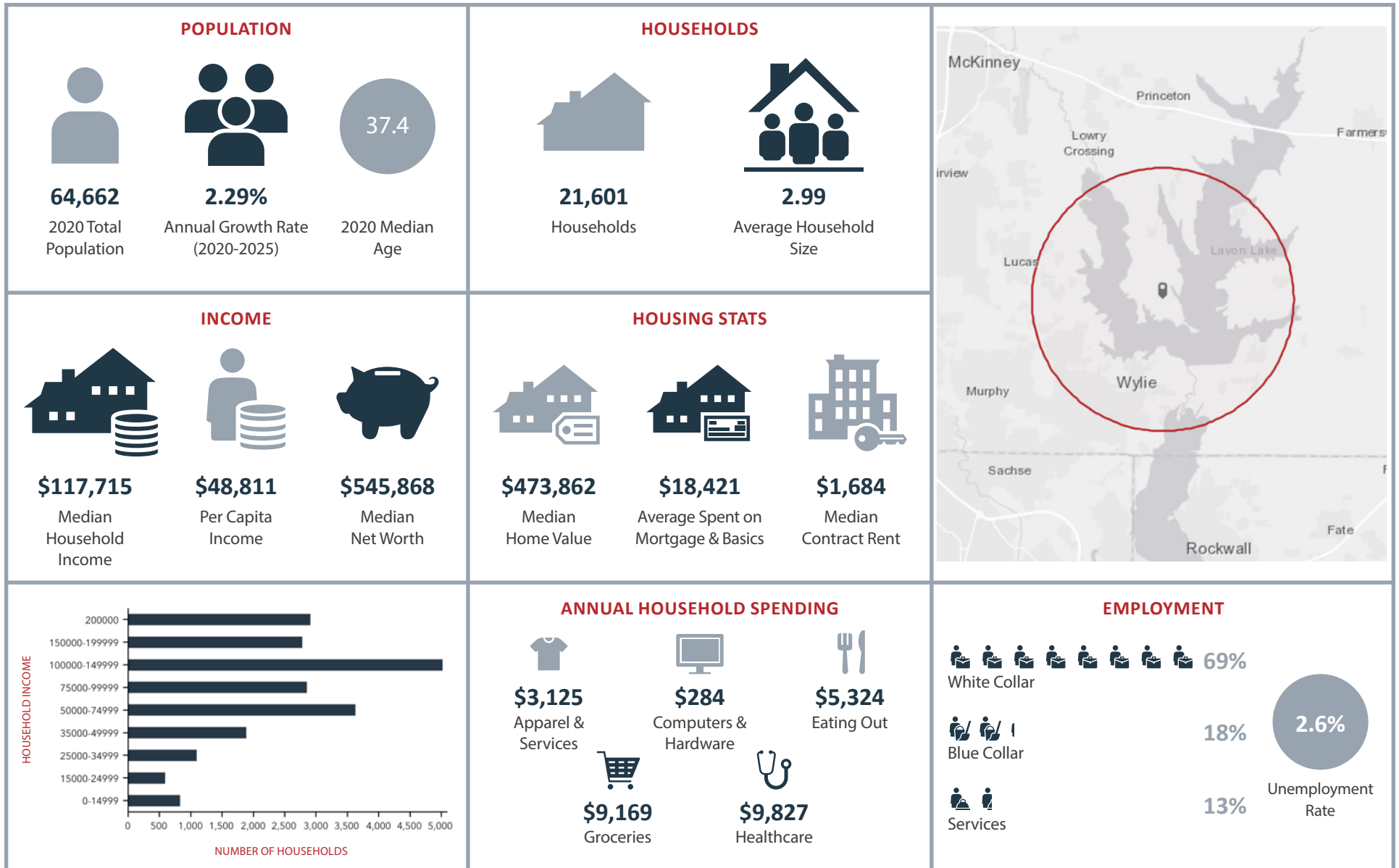
DEMOGRAPHIC OVERVIEW | 1-MILE RADIUS



DEMOGRAPHIC OVERVIEW | 3-MILE RADIUS



DEMOGRAPHIC OVERVIEW | 5-MILE RADIUS



INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (a client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH – INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Licensed Broker/Broker Firm Name or Primary Assumed Business Name: Vanguard Real Estate Advisors | License No. 9003054 | Jordan.Cortez@VanguardREA.com | 214-556-1951

Designated Broker of Firm: Jordan Cortez | License No. 494942 | Jordan.Cortez@VanguardREA.com | 214-556-1951

Licensed Supervisor of Sales Agent/Associate: Justin Tidwell | License No. 647170 | Justin.Tidwell@VanguardREA.com | 214-556-1955

Sales Agent/Associate: Mason John | License No. 682887 | Mason.John@VanguardREA.com | 214-556-1953

Sales Agent/Associate: Haley Birmingham | License No. 765057 | Haley@VanguardREA.com | 214-556-1956

Sales Agent/Associate: Will Droese | License No. 770325 | Will@VanguardREA.com | 214-556-1952

Sales Agent/Associate: Reid Pierce | License No. 791138 | Reid@VanguardREA.com | 214-556-1954

Sales Agent/Associate: Alex Johnson | License No. 815359 | Alex@VanguardREA.com | 214-556-1948

Sales Agent/Associate: Tim Marron | License No. 839620 | Tim@VanguardREA.com | 214-556-2381

Disclaimer: Recipients must perform their own research and seek professional guidance before acting on any information contained herein. All figures, pricing, and terms are preliminary and may be altered or rescinded at any time. Forward-looking statements and estimates are illustrative in nature and should not be treated as guaranteed outcomes. Vanguard Real Estate Advisors neither confirms nor endorses the validity of this material, as it has been compiled from third-party sources without independent verification.

11.8+/- Acres | FM 982 | Princeton, Texas 75407



JORDAN CORTEZ | *Managing Principal* | 214-556-1951 | Jordan.Cortez@VanguardREA.com

JUSTIN TIDWELL | *Managing Director* | 214-556-1955 | Justin.Tidwell@VanguardREA.com

MASON JOHN | *Managing Director* | 214-556-1953 | Mason.John@VanguardREA.com

HALEY BIRMINGHAM | *Director* | 214-556-1956 | Haley@VanguardREA.com

WILL DROESE | *Director* | 214-556-1952 | Will@VanguardREA.com

REID PIERCE | *Director* | 214-556-1954 | Reid@VanguardREA.com

TIM MARRON | *Senior Associate* | 214-556-2381 | Tim@VanguardREA.com

ALEX JOHNSON | *Associate* | 214-556-1948 | Alex@VanguardREA.com

