



**STARBUCKS, JIMMY JOHN'S & STANTON OPTICAL**  
**5011 EAST 42ND STREET, ODESSA, TEXAS 79762**

OFFERING MEMORANDUM

SHOP<sup>CO.</sup>

SHOP<sup>COS.</sup>

OFFERING MEMORANDUM

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# STARBUCKS, JIMMY JOHN'S & STANTON OPTICAL

LOCATION

**5011 EAST 42ND STREET  
ODESSA, TEXAS 79762**

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PREPARED BY

*Tim Axilrod*

**TAXILROD@SHOPCOMPANIES.COM / 214-960-2835 / 4809 COLE AVE STE 330, DALLAS, TX 75205**



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OFFERED BY

*Tim Axilrod* / **TAXILROD@SHOPCOMPANIES.COM** / **214-960-2835**

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## EXECUTIVE SUMMARY

# INVESTMENT HIGHLIGHTS

### **100% Leased, Starbucks, Jimmy John's & Stanton Optical | Outparcel to Walmart & Sam's Club | Average Lease Term Expiration May 2032**

- Dominant Tenant Mix with Starbucks (Drive-Thru End Cap), Jimmy John's, & Stanton Optical
- 100% Original Tenancy Since 2016 with Built-In Rent Escalations; All Tenants Have Renewal Options
- Starbucks (Corporate, SBUX): The Largest Coffeehouse Chain with 1,470+ Locations Across Texas Alone & 41,000+ Globally
- Stanton Optical (Corporate): National Optical Retail Concept with 300+ Locations Across the U.S. with 80 Across Texas
- Heavily Trafficked Intersection of East 42nd Street (SH 191) & Parkway Boulevard (75,200+ Combined VPD); Odessa's Primary Retail Corridor with 4.0M+ SF of Retail GLA in a 2 Mile Radius

### **Located at Odessa's Dominant Retail Intersection | Surrounded by High-Performing National Retailers & Major Demand Drivers**

- Adjacent to Music City Mall; 750K+ SF with 100+ Retailers, 14,000 SF Roller Rink, & an Estimated 10M+ Annual Visitors – Anchored by Dillard's, At Home, Burlington, & JC Penney
- Neighboring National Retailers Include Lowe's Home Improvement, Market Street, Target, H-E-B, The Home Depot & Cinemark, Among Several Others
- Directly Across SH 191 from The University of Texas Permian Basin (5,600+ Students), Undergoing a \$25M Campus Redevelopment Driving Future Enrollment Growth & Area Demand
- 3.7M+ SF of Office GLA within a 1.5-Mile Radius
- Significant Regional Growth Drivers Include The University of Texas Permian Basin \$25M Campus Expansion & the \$400M+ Athena Natural Gas Processing Plant Supporting Continued Economic & Population Growth



## EXECUTIVE SUMMARY

# PROPERTY PROFILE

### LOCATION

5011 East 42nd Street  
Odessa, Texas 79762



**JIMMY  
JOHN'S**

**Stanton  
OPTICAL**

### YEAR BUILT

2016

### PERCENT LEASED

100%

### KEY TENANTS

| TENANT           | SF       | % OF SF | LEASE EXP. |
|------------------|----------|---------|------------|
| Starbucks Coffee | 2,000 SF | 31.80%  | March 2031 |
| Jimmy John's     | 1,400 SF | 22.26%  | April 2034 |
| Stanton Optical  | 2,890 SF | 45.95%  | July 2031  |

### BUILDING SIZE

6,290 SF

### LAND AREA

0.89 Acres

### PRICE

\$5,000,000

### CAP RATE

6.25%

### DEMOGRAPHICS

| VARIABLE                   | 1 MILE   | 3 MILES  | 5 MILES  |
|----------------------------|----------|----------|----------|
| 2025 Total Population      | 6,966    | 61,018   | 118,048  |
| 2025 Avg. Household Income | \$88,417 | \$99,684 | \$94,899 |
| 2025 Total Households      | 2,595    | 23,125   | 43,412   |

### TRAFFIC COUNTS

East 42nd Street  
Parkway Boulevard

45,464 VPD-25  
29,838 VPD-25

# ADDITIONAL INFORMATION



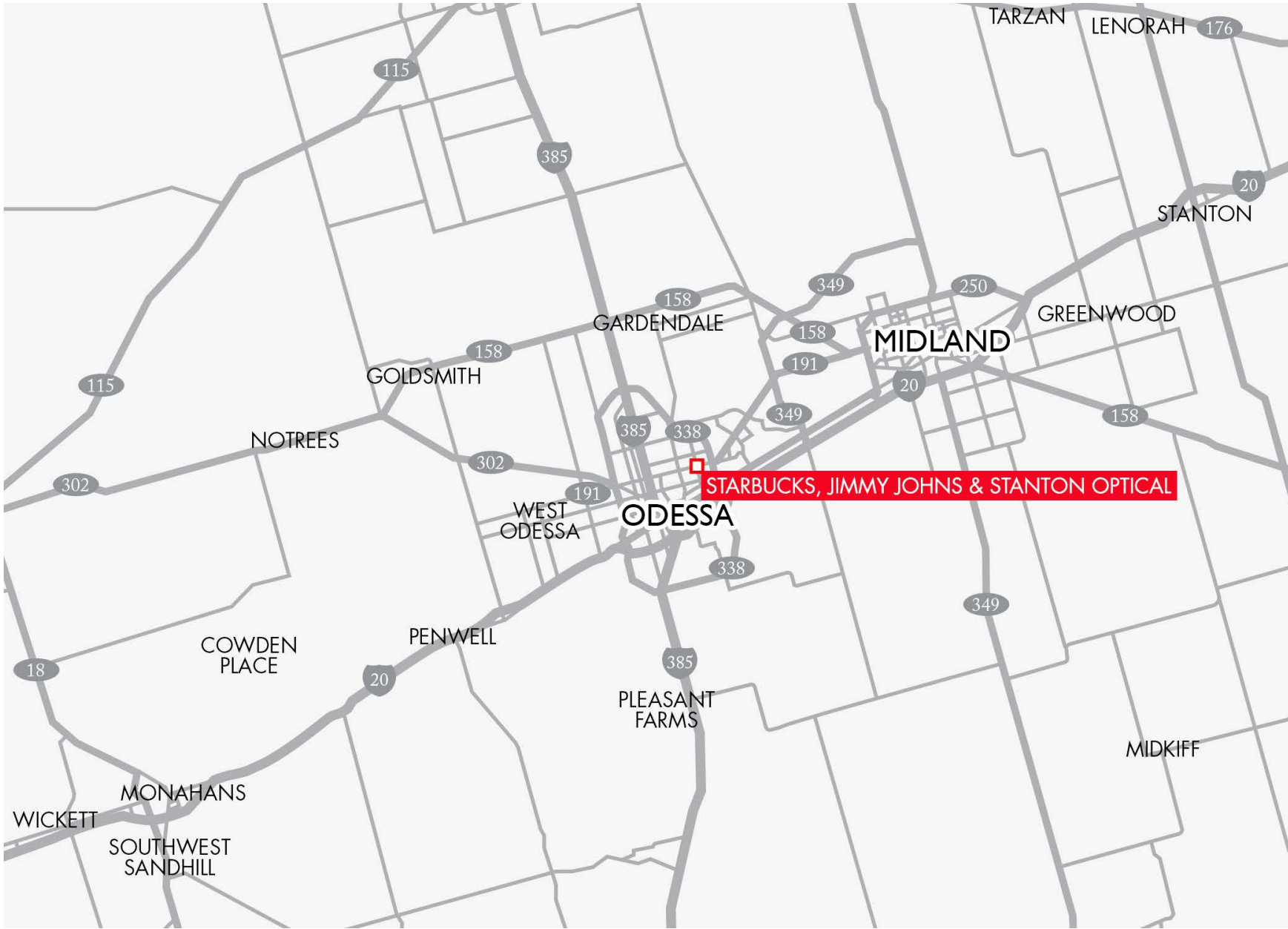
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PROPERTY OVERVIEW



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## PROPERTY OVERVIEW

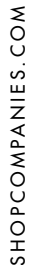


## PROPERTY OVERVIEW



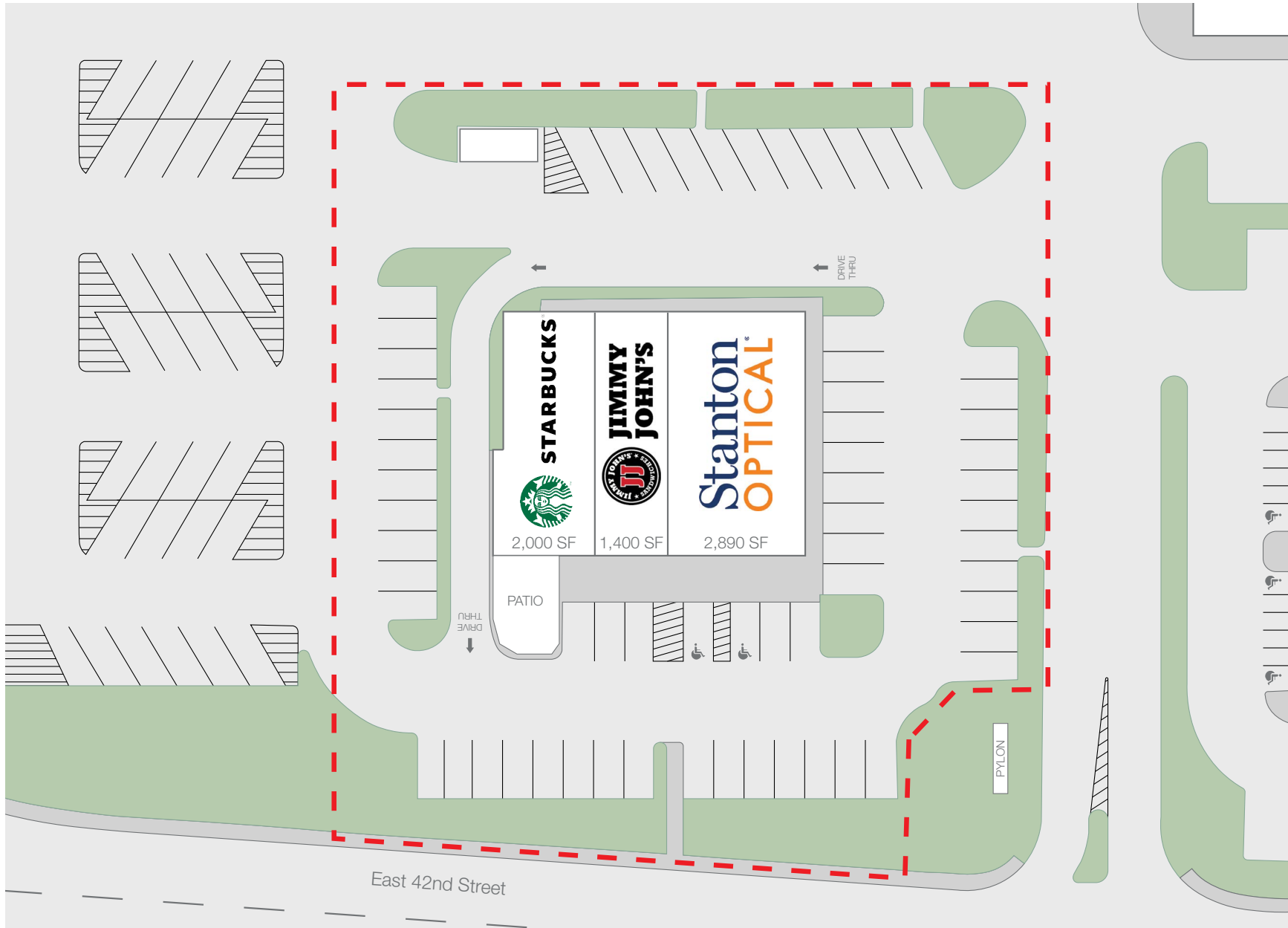
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## PROPERTY OVERVIEW



PROPERTY OVERVIEW

SITE PLAN





## FINANCIAL OVERVIEW

# FINANCIAL SUMMARY

| Property                                  | GLA      | Percent Leased | Projected Year 1 NOI |
|-------------------------------------------|----------|----------------|----------------------|
| Starbucks, Jimmy John's & Stanton Optical | 6,290 SF | 100%           | \$312,515            |

The following information is provided to assist investors in their underwriting of the asset:

- a. Rent Roll
- b. Income & Expenses
- c. Pricing
- d. Tenant Profiles



## FINANCIAL OVERVIEW

# RENT ROLL

| Suite              | Tenant           | SF    | % of Property | Rent Term |        | Annual Base Rent |           | Escalations |         |           | Lease Type | Renewal Options & Comments                                              |
|--------------------|------------------|-------|---------------|-----------|--------|------------------|-----------|-------------|---------|-----------|------------|-------------------------------------------------------------------------|
|                    |                  |       |               | Start     | End    | PSF              | Total     | Date        | PSF     | Total     |            |                                                                         |
| A                  | Starbucks Coffee | 2,000 | 31.80%        | Mar-16    | Mar-31 | \$57.63          | \$115,260 |             |         |           | NNN        | Three 5-year options at:<br>1st: \$63.39; 2nd: \$69.73;<br>3rd: \$76.70 |
| B                  | Jimmy John's     | 1,400 | 22.26%        | Apr-16    | Apr-34 | \$42.08          | \$58,912  | Apr-27      | \$42.92 | \$60,090  | NNN        | No Renewal Options                                                      |
|                    |                  |       |               |           |        |                  |           | Apr-28      | \$43.78 | \$61,292  |            |                                                                         |
|                    |                  |       |               |           |        |                  |           | Apr-29      | \$44.66 | \$62,518  |            |                                                                         |
|                    |                  |       |               |           |        |                  |           | Apr-30      | \$45.55 | \$63,768  |            |                                                                         |
|                    |                  |       |               |           |        |                  |           | Apr-31      | \$46.46 | \$65,044  |            |                                                                         |
|                    |                  |       |               |           |        |                  |           | Apr-32      | \$47.39 | \$66,346  |            |                                                                         |
|                    |                  |       |               |           |        |                  |           | Apr-33      | \$48.34 | \$67,671  |            |                                                                         |
| C                  | Stanton Optical  | 2,890 | 45.95%        | Jul-16    | Jul-31 | \$45.10          | \$130,339 | Aug-26      | \$49.61 | \$143,373 | NNN        | Two 5-year options at:<br>1st: \$54.57; 2nd: \$60.03                    |
| TOTAL AREA:        |                  | 6,290 |               |           |        |                  | \$304,511 |             |         |           |            |                                                                         |
| TOTAL LEASED AREA: |                  | 6,290 | 100.00%       |           |        |                  |           |             |         |           |            |                                                                         |
| TOTAL VACANT AREA: |                  | 0     | 0.00%         |           |        |                  |           |             |         |           |            |                                                                         |

## FINANCIAL OVERVIEW

# INCOME/EXPENSE

### EXPENSES

|                               | CURRENT         | PER SF        |
|-------------------------------|-----------------|---------------|
| Real Estate Taxes             | \$16,797        | \$2.67        |
| Insurance                     | \$7,098         | \$1.13        |
| Common Area Maintenance       |                 |               |
| Electrical/Lighting           | \$1,325         | \$0.21        |
| Grounds Keeping               | \$5,754         | \$0.91        |
| Parking Lot Maintenance       | \$691           | \$0.11        |
| Parking Lot Sweeping          | \$7,739         | \$1.23        |
| Utilities - Electric          | \$501           | \$0.08        |
| Utilities - Water             | \$343           | \$0.05        |
| Utilities - Trash             | \$6,803         | \$1.08        |
| Tree Trimming                 | \$1,150         | \$0.18        |
| Total Common Area Maintenance | \$24,306        | \$3.86        |
| Management Fee                | \$10,990        | \$1.75        |
| <b>TOTAL EXPENSES</b>         | <b>\$59,192</b> | <b>\$9.41</b> |

### INCOME & EXPENSES

|                               | 12-MONTH         | PER SF         |
|-------------------------------|------------------|----------------|
| Base Rent                     |                  |                |
| Occupied Space                | \$318,134        | \$50.58        |
| <b>GROSS POTENTIAL RENT</b>   | <b>\$318,134</b> | <b>\$50.58</b> |
| Expense Reimbursements        |                  |                |
| Real Estate Taxes             | \$16,797         | \$2.67         |
| Insurance                     | \$7,098          | \$1.13         |
| Common Area Maintenance       | \$24,306         | \$3.86         |
| Management Fee                | \$2,446          | \$0.39         |
| Administrative Fee            | \$2,925          | \$0.46         |
| Total Expense Reimbursements  | \$53,573         | \$8.52         |
| <b>GROSS POTENTIAL INCOME</b> | <b>\$371,707</b> | <b>\$59.09</b> |
| <b>EFFECTIVE GROSS INCOME</b> | <b>\$371,707</b> | <b>\$59.09</b> |

### Expenses

|                         |                 |               |
|-------------------------|-----------------|---------------|
| Real Estate Taxes       | \$16,797        | \$2.67        |
| Insurance               | \$7,098         | \$1.13        |
| Common Area Maintenance | \$24,306        | \$3.86        |
| Management Fee          | \$10,990        | \$1.75        |
| <b>Total Expenses</b>   | <b>\$59,192</b> | <b>\$9.41</b> |

**NET OPERATING INCOME \$312,515 \$49.68**



FINANCIAL OVERVIEW

PRICING

|           |             |                      |           |
|-----------|-------------|----------------------|-----------|
| PRICE     | \$5,000,000 | GLA                  | 6,290 SF  |
| CAP RATE  | 6.25%       | NOI                  | \$312,515 |
| LAND SIZE | 0.89 Acres  | AVG LEASE EXPIRATION | May 2032  |



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# FINANCIAL OVERVIEW

## LEASE EXPIRATION SCHEDULE

| Year  | Tenant                       | Suite | Expiration Date | Square Feet | % of Property | Cumulative Square Feet | Cumulative Expiration % |
|-------|------------------------------|-------|-----------------|-------------|---------------|------------------------|-------------------------|
| MTM   |                              |       |                 |             |               |                        |                         |
| 2026  |                              |       |                 |             |               |                        |                         |
|       | Total for Year Ending 2026   |       |                 | 0           | 0.00%         | 0                      |                         |
| 2027  |                              |       |                 |             |               |                        |                         |
|       | Total for Year Ending 2027   |       |                 | 0           | 0.00%         | 0                      |                         |
| 2028  |                              |       |                 |             |               |                        |                         |
|       | Total for Year Ending 2028   |       |                 | 0           | 0.00%         | 0                      |                         |
| 2029  |                              |       |                 |             |               |                        |                         |
|       | Total for Year Ending 2029   |       |                 | 0           | 0.00%         | 0                      |                         |
| 2030  |                              |       |                 |             |               |                        |                         |
|       | Total for Year Ending 2030   |       |                 | 0           | 0.00%         | 0                      |                         |
| 2031+ | Starbucks Coffee             | A     | Mar-31          | 2,000       | 31.80%        |                        |                         |
|       | Stanton Optical              | C     | Jul-31          | 2,890       | 45.95%        |                        |                         |
|       | Jimmy John's                 | B     | Apr-34          | 1,400       | 22.26%        |                        |                         |
|       | Total for Year Ending 2031+  |       |                 | 6,290       | 100.00%       | 6,290                  | 100.00%                 |
|       | TOTAL LEASED SQUARE FOOTAGE: |       |                 | 6,290       | 100.00%       |                        |                         |
|       | TOTAL VACANT SQUARE FOOTAGE: |       |                 | 0           | 0.00%         |                        |                         |
|       | TOTAL SQUARE FEET:           |       |                 | 6,290       | 100.00%       |                        |                         |

## FINANCIAL OVERVIEW

# TENANT PROFILES



| Starbucks Coffee   |               |
|--------------------|---------------|
| Square Feet:       | 2,000 SF      |
| % of Building GLA: | 31.80%        |
| In-Place Rent PSF: | \$52.39       |
| Lease Expiration:  | March 2031    |
| Company Website:   | starbucks.com |

Starbucks is the world's largest coffeehouse chain and a publicly traded company listed on the Nasdaq under the ticker SBUX. Founded in 1971, the company operates more than 41,000 locations globally, including approximately 16,800 stores throughout the United States across all 50 states. Starbucks operates a mix of company-owned and licensed stores, supporting a highly scalable and efficient operating platform. The company reported over \$35 billion in annual revenue in fiscal year 2025, reflecting strong consumer demand and global brand strength. Leveraging its global scale and recognized brand, Starbucks consistently delivers premium coffee experiences and reliable service that reinforce its market-leading position.



| Jimmy John's       |                |
|--------------------|----------------|
| Square Feet:       | 1,400 SF       |
| % of Building GLA: | 22.26%         |
| In-Place Rent PSF: | \$41.25        |
| Lease Expiration:  | April 2034     |
| Company Website:   | jimmyjohns.com |

Jimmy John's is a nationally recognized fast-casual sandwich chain founded in 1983 and headquartered in Champaign, Illinois. The brand operates more than 2,800 locations across 43 states, with the majority of restaurants operated by franchisees. Jimmy John's is owned by Inspire Brands, one of the largest restaurant companies in the United States, backed by private equity firm Roark Capital. The chain generates over \$2.4 billion in annual systemwide sales, reflecting strong demand and brand loyalty within the quick-service sandwich segment.



| Stanton Optical    |                    |
|--------------------|--------------------|
| Square Feet:       | 2,890 SF           |
| % of Building GLA: | 45.95%             |
| In-Place Rent PSF: | \$45.10            |
| Lease Expiration:  | July 2031          |
| Company Website:   | stantonoptical.com |

Stanton Optical is a national optical retail concept offering eye exams, prescription eyewear, and same-day glasses solutions. Founded in 2006 and headquartered in West Palm Beach, Florida, the brand operates more than 300 locations across 32+ states, primarily in high-visibility retail corridors and neighborhood shopping centers. The company's integrated service model combines healthcare and retail offerings to attract a broad customer base. Stanton Optical emphasizes value-focused products, convenient access, and comprehensive optical care services.



## TRADE AREA OVERVIEW

# DEMOGRAPHICS

| Variable                                                         | 1 mile   | 3 miles  | 5 miles  |
|------------------------------------------------------------------|----------|----------|----------|
| 2025 Total Population                                            | 6,966    | 61,018   | 118,048  |
| 2030 Total Population (Esri)                                     | 7,117    | 62,472   | 121,081  |
| 2010 Total Population (U.S. Census)                              | 6,416    | 52,900   | 95,832   |
| 2000 Total Population (U.S. Census)                              | 5,377    | 47,898   | 87,050   |
| 2000-2020 Population: Compound Annual Growth Rate (U.S. Census)  | 1.05%    | 1.02%    | 1.06%    |
| 2024-2029 Population: Compound Annual Growth Rate (Esri)         | 0.43%    | 0.47%    | 0.51%    |
| 2025 Total Daytime Population (Esri)                             | 12,093   | 56,463   | 129,172  |
| 2025 Median Age (Esri)                                           | 32.6     | 35.2     | 34.5     |
| 2025 Total Households (Esri)                                     | 2,595    | 23,125   | 43,412   |
| 2030 Total Households (Esri)                                     | 2,658    | 23,790   | 44,795   |
| 2010 Total Households (U.S. Census)                              | 2,660    | 20,671   | 35,677   |
| 2000 Total Households (U.S. Census)                              | 2,503    | 19,257   | 32,931   |
| 2024-2029 Families: Compound Annual Growth Rate (Esri)           | 0.25%    | 0.40%    | 0.48%    |
| 2025 Average Household Income (Esri)                             | \$88,417 | \$99,684 | \$94,899 |
| 2025 Median Household Income (Esri)                              | \$65,519 | \$75,609 | \$71,395 |
| 2025 Per Capita Income (Esri)                                    | \$33,272 | \$37,699 | \$34,888 |
| 2025 Population Age 25+: Less than 9th Grade (Esri) (%)          | 3%       | 4%       | 7%       |
| 2025 Population Age 25+: 9-12th Grade/No Diploma (Esri) (%)      | 7%       | 7%       | 9%       |
| 2025 Population Age 25+: High School Diploma (Esri) (%)          | 18%      | 25%      | 26%      |
| 2025 Population Age 25+: Some College/No Degree (Esri) (%)       | 30%      | 23%      | 21%      |
| 2025 Population Age 25+: Associate's Degree (Esri) (%)           | 10%      | 11%      | 10%      |
| 2025 Population Age 25+: Bachelor's Degree (Esri) (%)            | 17%      | 17%      | 14%      |
| 2025 Population Age 25+: Graduate/Professional Degree (Esri) (%) | 9%       | 8%       | 7%       |
| 2025 Total (SIC01-99) Businesses                                 | 508      | 2,256    | 4,642    |
| 2025 Total (SIC01-99) Employees                                  | 7,786    | 25,346   | 61,973   |

# INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

## TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly

## A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

**TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:**

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for informational purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

SHOP Investment Sales, LLC

Licensed Broker /Broker Firm Name or Primary Assumed Business Name

9003219

License No.

Email

214-960-4545

Phone

Thomas Tucker

Designated Broker of Firm

543816

License No.

ttucker@shopcompanies.com

Email

214-960-2887

Phone

Tim Axilrod

Sales Agent/Associate's Name

617806

License No.

taxilrod@shopcompanies.com

Email

214-960-2835

Phone

Buyer/Tenant/Seller/Landlord Initials

Date

Information available at [www.trec.texas.gov](http://www.trec.texas.gov)

Regulated by the Texas Real Estate Commission



*Tim Axilrod*

4809 COLE AVE STE 330, DALLAS, TX 75205

TAXILROD@SHOPCOMPANIES.COM

214-960-2835

SHOP <sup>COS.</sup>