



KELLER WILLIAMS CAPITAL REALTY

CONFIDENTIAL
INVESTMENT OFFERING

OFFERING MEMORANDUM

651 NW 106th Street

Industrial/Flex Investment & Owner-User Opportunity · Miami, FL

BUILDING AREA	SITE AREA	PRO FORMA NOI	OFFERED AT
±4,861 SF	10,053 SF	\$120,261	\$2,400,000

LISTING ADVISORS · KW COMMERCIAL

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AND FURNISHED SOLELY FOR THE
PURPOSE OF EVALUATING THE
SUBJECT PROPERTY.

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All inquiries, tours, and communications regarding the Property are to be directed exclusively to Advisor. Do not contact the Owner, occupants, or any on-site personnel directly.

01 The Offering

KW Commercial is pleased to present **651 NW 106th Street**, a ±4,861-square-foot industrial / flex building on a 10,053-square-foot infill site in the heart of Miami's NW 7th Avenue corridor. The Property offers a rare opportunity to acquire a free-standing, owner-user-ready asset in one of South Florida's most supply-constrained and liquid industrial submarkets.

Delivered vacant, the Property is positioned for an owner-operator seeking immediate occupancy and long-term equity accumulation, or for a private investor looking to stabilize a true triple-net (NNN) income stream and mark rents to market. On a stabilized basis, the Property supports a pro forma net operating income of **\$120,261**, underpinned by a generous site that anchors value independent of the improvements.

OFFERING SNAPSHOT

Address	651 NW 106th Street Miami, FL 33150
Asset Type	Industrial / Flex
Building Area	±4,861 SF
Site Area	10,053 SF (0.23 AC)
Occupancy	Vacant — delivered free & clear
Pro Forma NOI	\$120,261 (NNN)

PRICING

Asking Price	\$2,400,000
Price / SF	\$494 / SF
Going-In Yield	5.0% (NNN)
Comp Sale Range	\$667 – \$792 / SF
Financing	SBA-eligible (owner-user)
Land Value Floor	≈ \$1.0M

Going-in yield reflects stabilized NNN income at the asking price, with mark-to-market rent growth potential. The Property is offered below the per-square-foot pricing of recent small-bay sales in the submarket. Building area is estimated and subject to survey verification.

02 Investment Highlights

01 Miami's Tightest Industrial Segment

Small-bay infill industrial is the most in-demand and liquid product type in Miami-Dade, where occupier appetite continues to concentrate in spaces under 50,000 SF while big-box absorbs new supply.

02 Dual Buyer Appeal

The Property is engineered to attract both SBA-eligible owner-users and private investors — a deliberately broad demand pool that supports pricing power and a competitive sale process.

03 Delivered Vacant

Immediate occupancy for an owner-operator, or a clean canvas for an investor to execute a lease at current market rents — no in-place lease constrains the upside.

04 True Triple-Net Income Profile

Stabilized pro forma NOI of \$120,261 on an NNN basis shifts taxes, insurance, and maintenance to the tenant — clean, low-management cash flow for a passive owner.

05 Land-Value Downside Protection

The 10,053 SF site underpins an estimated land value near \$1.0M, protecting basis in a land-constrained market where infill dirt is increasingly scarce.

06 Irreplaceable Location

Positioned on the NW 7th Avenue corridor — minutes to I-95, SR-112, Miami International Airport, and the urban core — for premium last-mile and service-industrial positioning.

03 Property Overview

Street Address	651 NW 106th Street, Miami, FL
Folio / Legal	30-2136-019-0110
Asset Type	Industrial / Flex
Building Area	±4,861 SF
Site Area	10,053 SF (0.23 AC)
Building Coverage	≈ 48% (yard / parking balance)
Zoning / Use	BU-2 6400 / Commercial
Year Built	[to confirm]
Construction	Masonry / Concrete Block
Parking / Yard	Fenced — on-site
Occupancy	Vacant — delivered free & clear



PROPERTY DESCRIPTION

651 NW 106th Street is a free-standing industrial / flex building offering functional warehouse space with supporting improvements on a rectangular infill parcel. The building's footprint occupies roughly half of the 10,053 SF site, leaving fenced yard and parking area that adds operational flexibility — at a premium in dense urban-core submarkets where excess land is rare.

The Property's scale and configuration make it well suited to a range of service-industrial, light-manufacturing, distribution, and flex uses. Its vacant status allows a buyer to occupy or lease without the friction of an existing tenancy.

Photography and site plan to be inserted from professional marketing package. Building area, year built, construction type, and legal description are estimates pending survey and public-record verification.

04 Financial Overview

The analysis below presents a stabilized pro forma on a triple-net basis, derived from recent small-bay lease comparables in the submarket. Figures assume full occupancy at market rent and are presented for evaluation purposes only.

STABILIZED PRO FORMA (NNN)

LINE ITEM	BASIS	AMOUNT
Gross Leasable Area	—	4,861 SF
Market Rent (blended)	per SF	\$24.74
Potential Base Rent	NNN	\$120,261
Operating Expenses	tenant-paid	\$0
Net Operating Income		\$120,261

Under a true NNN structure, taxes, insurance, and maintenance are reimbursed by the tenant, yielding a net income equal to base rent at stabilization. A purchaser should underwrite vacancy, management, and reserve assumptions to its own standard.

PRICING METRICS

Asking Price	\$2,400,000
Price / SF	\$494
Pro Forma NOI	\$120,261
Going-In Yield	5.0%
Est. Land Value Floor	≈ \$1,000,000

PRICING SUPPORT

PRICE / SF	SMALL-BAY COMP \$/SF	SITE VALUE	STABILIZED NOI
\$494	\$667–792	≈\$1.0M	\$120,261
ASKING	SUBJECT BELOW	LAND FLOOR	+ RENT UPSIDE

The asking price reflects owner-user and replacement value for a free-standing, occupiable infill building — supported on a per-square-foot basis by recent small-bay sales and underpinned by site value. For an income investor, in-place stabilized rent provides a going-in NNN yield with meaningful upside as rents are marked to market.

05 Market Comparables

SALE COMPARABLES

COMPARABLE	BLDG SF	SALE PRICE	\$ / SF	STATUS
Comp 1 — NW Miami-Dade 10051 NW 7th Ave Miami, FL 33150	±1,500	\$1,000,000	\$667	CLOSED
Comp 2 — NW Miami-Dade 640 NW 129th St North Miami, FL 33168	±1,200	\$950,000	\$792	CLOSED
Comp 3 — NW Miami-Dade 9795 NW 7th Ave Miami, FL 33150	±2,500	\$1,700,000	\$680	ACTIVE

Note on per-SF metrics: the comparables are smaller buildings on similarly sized lots, where pricing is heavily land-influenced. The subject delivers a larger free-standing building on a substantial infill site and is offered at \$494/SF — below the comparable range — with site value providing a firm basis of support.

LEASE COMPARABLES

COMPARABLE	STRUCTURE	RATE / SF	SIGNED
Small-bay industrial — submarket 664-672 NW 118th St Miami, FL 33168	Modified Gross	\$26.74	May 2026
Small-bay industrial — submarket 730-750 NW 7th Ave Miami, FL 33150	Modified Gross	\$22.74	May 2026
Blended pro forma assumption	NNN basis	\$24.74	—

Lease comparables executed on a Modified Gross basis; the pro forma applies a blended market rate on a triple-net basis. A purchaser should account for the structural difference between Modified Gross and NNN when underwriting net income. Comparable addresses and full transaction detail available upon request.

06 Market Overview

Miami-Dade's industrial market has transitioned from the record-low vacancy of 2022–2023 into a more balanced, durable phase — one where demand remains positive, new supply is self-correcting, and pricing continues to hold near all-time highs.

~6.3%

AVG. SOUTH FLORIDA
INDUSTRIAL CAP RATE (Q1
2026)

<7%

MID-MARKET CAP RATE,
10K–50KSF PRODUCT

~7%

REGION-WIDE VACANCY —
WITHIN A HEALTHY RANGE

–45%

YOY DECLINE IN NEW DELIVERIES — PIPELINE CONTRACTING

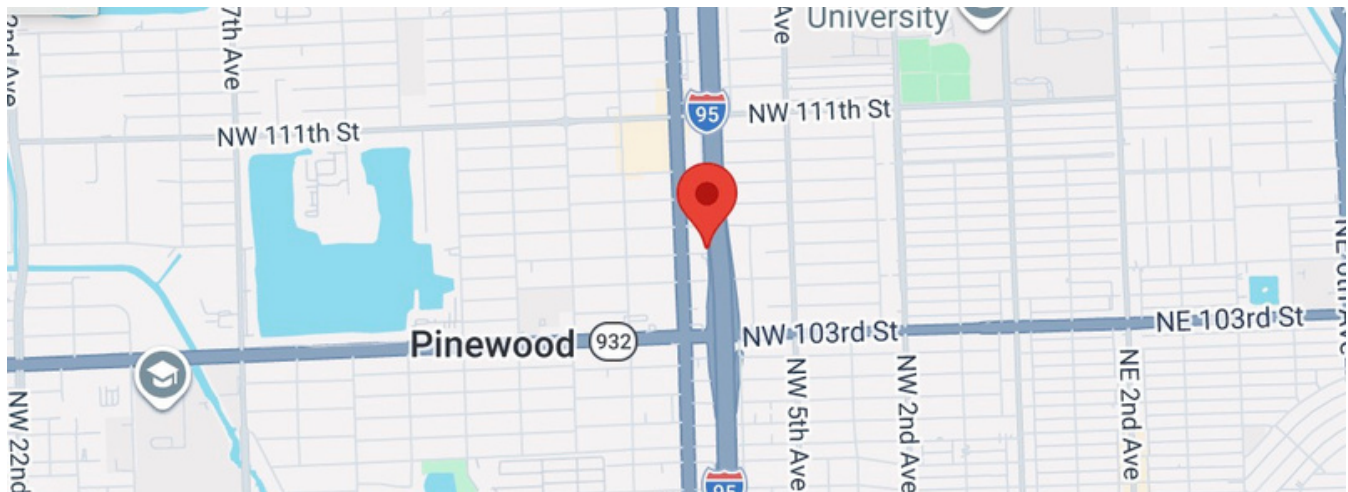
Several dynamics favor a small-bay infill asset such as the Property. Occupier demand is increasingly concentrated in spaces under 50,000 SF, while vacancy is most pronounced in larger big-box product — a structural tailwind for compact, functional buildings in established locations. At the same time, the construction pipeline has contracted sharply, with deliveries down meaningfully year-over-year, which is expected to support stabilization and preserve landlord pricing power.

Asking rents across the county remain near record highs on a triple-net basis, with infill and small-bay space commanding a premium to the market-wide average. Capitalization rates expanded modestly through the recent cycle to offset higher borrowing costs, yet pricing per square foot has held firm — a sign of the depth and resilience of investor demand for Miami industrial product.

For the Property, this backdrop translates into a deep and motivated buyer pool: owner-users competing for scarce, occupiable infill space, and investors seeking durable, low-management income in a supply-constrained market with strong long-term fundamentals.

Market data synthesized from publicly available Q1 2026 research from Colliers, CBRE, Avison Young, Savills, and CoStar. Figures are approximate and provided for general market context.

07 Location



SUBMARKET

The Property sits on the NW 7th Avenue corridor in northwest Miami-Dade — an established, infill industrial and commercial district serving Miami's dense urban core. The area's mix of service-industrial, distribution, and small-business users, combined with its proximity to major arterials, makes it a durable last-mile and service-industrial location.

CONNECTIVITY

I-95	≈ 5 min
SR-112 / Airport Expwy	≈ 8 min
Miami Int'l Airport (MIA)	≈ 15 min
Downtown / Brickell	≈ 15 min
PortMiami	≈ 20 min

WHY IT MATTERS

Infill industrial land in this part of Miami-Dade is effectively irreplaceable — there is little developable dirt remaining and entitlements for new industrial are constrained. That scarcity is the foundation of the Property's land-value floor and its long-term appreciation profile, while its central position keeps it relevant to the widest possible pool of occupiers and tenants.

Drive times are approximate and provided for general reference.

08 The Opportunity

651 NW 106th Street is structured to win on two fronts. Its vacant, occupiable footprint and SBA-eligible profile make it a prize for an owner-user, while its triple-net pro forma and land-backed basis make it a clean, defensible hold for a private investor.

For the Owner-User

OCCUPY · BUILD EQUITY

- Immediate occupancy of a free-standing building — no landlord, no lease escalations.
- SBA 504 financing typically allows as little as ~10% down with long-term, below-market fixed financing for qualified owner-occupants.
- Convert rent payments into equity in a scarce, appreciating infill asset.
- On-site fenced yard and parking add operational flexibility uncommon in the urban core.

For the Investor

STABILIZE · MARK TO MARKET

- Stabilized pro forma NOI of \$120,261 on a true triple-net, low-management basis.
- Vacant delivery allows rents to be set at current market — no legacy lease capping income.
- Land value near \$1.0M protects basis and limits downside in a land-constrained market.
- Exposure to Miami's tightest, most liquid industrial segment with strong long-term fundamentals.

Two qualified buyer pools, one scarce asset — the foundation for a competitive process and a premium outcome.

09 Exclusive Advisor

For additional information, to request comparable detail and due-diligence materials, or to arrange a tour of the Property, please contact the exclusive listing advisor. All inquiries are to be directed solely to Advisor.

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