

FOR SALE

# Rogers Commons

Tewksbury, Massachusetts

20-UNIT TOWNHOUSE COMMUNITY



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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by NortheastPCG, Inc. in compliance with all applicable fair housing and equal opportunity laws.

## OVERVIEW

# Executive Summary

## Subject to Offers

SALE PRICE

2005

YEAR BUILT

20

TOTAL UNITS

27,500 SF

BUILDING SIZE

## PROPERTY OVERVIEW

Northeast Private Client Group, Inc. is pleased to present **Rogers Commons**, a 20-unit multifamily community at 42 Rogers Street in Tewksbury, Massachusetts. The property sits in the Merrimack Valley at the northern edge of Greater Boston, minutes from downtown Lowell and near the crossroads of Interstate 495 and Interstate 93.

The community comprises twenty identical two-bedroom, one-and-a-half-bath residences, each a two-story layout with a finished garage, built in 2005 on a 1.26-acre lot. The uniform floor plans simplify leasing, renovation scope, and rent standardization. Residents pay their own heat, electricity, and water and sewer, while ownership covers only trash, common-area electric, and routine repairs and landscaping.

In-place rents at Rogers Commons sit below the levels the building itself has already proven, leaving a clear path to higher income as leases roll to market. Because tenants carry heat, electricity, and water and sewer, the owner's controllable expense load stays light — an efficient operating profile for a stabilized, uniformly configured asset that was leased in its entirety at the time of underwriting.

Rogers Commons offers a stabilized, fully leased multifamily investment with proven rent upside, a light landlord expense structure, and a Merrimack Valley location minutes from downtown Lowell and the Interstate 495 and Interstate 93 corridor. Please reach out to the deal contacts for more information.



## OFFERING SUMMARY

Building Size **27,500 SF**

Number of Units **20**

Net Operating Income **\$478,457 (current)**

Pro Forma NOI **\$555,350**

# Investment Highlights

## INCOME & UPSIDE

### Rents Below Proven Marks

In-place rents average \$2,645 per unit against a \$3,000 pro forma, and one home already rents at \$2,950 — mark-to-market upside proven inside the building itself.

### Standardized Two-Bedroom Homes

All 20 residences are identical 1,375-square-foot, two-bed / one-and-a-half-bath homes, letting an owner mark rents to a single repeatable standard across the property.

### Tenants Pay Their Own Utilities

Residents cover their own heat, electricity, and water/sewer, holding the landlord's controllable costs to taxes, insurance, trash, common-area electric, repairs, and landscaping.



## PROPERTY & LOCATION

### Garaged Townhouse Residences

Every home is a two-story townhouse with its own finished garage, served by roughly 20,000 square feet of paved parking on the 1.26-acre site.

### Minutes from Lowell

Downtown Lowell, with its UMass Lowell and Middlesex Community College campuses, sits a routed ~4 miles and about 12 minutes away, with Boston roughly 37 minutes south.

### I-495 / I-93 Crossroads

The property sits near the meeting of Interstate 495 and Interstate 93, linking the Merrimack Valley to Boston, southern New Hampshire, and Worcester about 49 minutes west.

# Property Improvements

Ownership has reinvested across the asset, modernizing homes and hardscape alike. These recent capital improvements are already in place — reducing near-term deferred maintenance for a buyer while reinforcing the mark-to-market rent thesis.



## Newly Renovated Units

Renovated homes feature updated kitchens, baths, and finishes, delivering a turnkey product that commands premium rents and helps validate the **\$3,000 pro forma** mark against the \$2,645 in-place average.



## New Trex Decks

New low-maintenance **Trex composite decks** replace aging wood, adding durable, weather-resistant private outdoor space that lifts curb appeal and tenant retention with minimal ongoing upkeep.



## Brand-New Paved Parking Lot

The roughly **20,000-square-foot** lot has been freshly paved, eliminating a major deferred-maintenance item and delivering a clean, professionally managed first impression across the 1.26-acre site.

SECTION 01

# The Property



# Property Overview

## SITE SUMMARY

|               |                                 |
|---------------|---------------------------------|
| Address       | 42 Rogers Street, Tewksbury, MA |
| Property Type | Multifamily                     |
| Building Size | 27,500 SF                       |
| Lot Size      | 1.26 Acres                      |
| Year Built    | 2005                            |
| Stories       | 2                               |
| Zoning        | R40                             |

## UTILITIES

|                 |                                  |
|-----------------|----------------------------------|
| Heat            | Forced air, gas · Tenant-paid    |
| Electric        | Tenant-paid · Separately metered |
| Water & Sewer   | Tenant-paid                      |
| Trash           | Landlord-paid                    |
| Common Electric | Landlord-paid                    |

## CONSTRUCTION & SYSTEMS

|         |                                                |
|---------|------------------------------------------------|
| Parking | Finished garages; ~20,000 SF asphalt-paved lot |
|---------|------------------------------------------------|

## UNIT MIX & RENTS

|                |                                |
|----------------|--------------------------------|
| 2 Bed 1.5 Bath | 20 units · \$2,200–\$2,950     |
| In-Place Rent  | \$52,900 / mo · \$634,800 / yr |
| Pro Forma Rent | \$60,000 / mo · \$720,000 / yr |

## INVESTMENT PROFILE

|               |                   |
|---------------|-------------------|
| Sale Price    | Subject to Offers |
| Current NOI   | \$478,457         |
| Pro Forma NOI | \$555,350         |

## Aerial Views



## Unit Interiors



## Unit Interiors



## Garages, Basement & Systems





SECTION 02

# Financial Analysis

## Rent Roll

| UNIT     | TYPE           | SF     | IN-PLACE | PRO FORMA |
|----------|----------------|--------|----------|-----------|
| 1        | 2 Bed 1.5 Bath | 1,375  | \$2,800  | \$3,000   |
| 2        | 2 Bed 1.5 Bath | 1,375  | \$2,900  | \$3,000   |
| 3        | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 4        | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 5        | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 6        | 2 Bed 1.5 Bath | 1,375  | \$2,950  | \$3,000   |
| 7        | 2 Bed 1.5 Bath | 1,375  | \$2,800  | \$3,000   |
| 8        | 2 Bed 1.5 Bath | 1,375  | \$2,700  | \$3,000   |
| 9        | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 10       | 2 Bed 1.5 Bath | 1,375  | \$2,700  | \$3,000   |
| 11       | 2 Bed 1.5 Bath | 1,375  | \$2,700  | \$3,000   |
| 12       | 2 Bed 1.5 Bath | 1,375  | \$2,200  | \$3,000   |
| 13       | 2 Bed 1.5 Bath | 1,375  | \$2,500  | \$3,000   |
| 14       | 2 Bed 1.5 Bath | 1,375  | \$2,500  | \$3,000   |
| 15       | 2 Bed 1.5 Bath | 1,375  | \$2,450  | \$3,000   |
| 16       | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 17       | 2 Bed 1.5 Bath | 1,375  | \$2,800  | \$3,000   |
| 18       | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 19       | 2 Bed 1.5 Bath | 1,375  | \$2,600  | \$3,000   |
| 20       | 2 Bed 1.5 Bath | 1,375  | \$2,700  | \$3,000   |
| 20 Units |                | 27,500 | \$52,900 | \$60,000  |

### UNITS BY TYPE



2 Bed 1.5 Bath

20 · 100%

### GROSS SCHEDULED RENT — IN-PLACE VS PRO FORMA

In-Place

\$634,800

Pro Forma

\$720,000

+\$85,200 · +13% rental upside

# Income & Expense Analysis

**\$478,457**

NOI — CURRENT (IN-PLACE)

**\$555,350**

NOI — PRO FORMA

## OPERATING INCOME

| Income                       | In-Place         | %     | Pro Forma        | %    |
|------------------------------|------------------|-------|------------------|------|
| Gross Potential Rent         | \$720,000        |       | \$720,000        |      |
| Loss to Lease (below market) | -\$85,200        | 11.8% | \$0              | 0.0% |
| Gross Scheduled Rent         | <b>\$634,800</b> |       | <b>\$720,000</b> |      |
| Vacancy & Collections Loss   | -\$31,740        | 5.0%  | -\$36,000        | 5.0% |
| Effective Rental Income      | <b>\$603,060</b> |       | <b>\$684,000</b> |      |
| Effective Gross Income       | <b>\$603,060</b> |       | <b>\$684,000</b> |      |

## OPERATING EXPENSES

| Expense                  | In-Place         | \$/Unit         | Pro Forma        | \$/Unit         |
|--------------------------|------------------|-----------------|------------------|-----------------|
| Real Estate Tax          | \$55,760         | \$2,788         | \$55,760         | \$2,788         |
| Property Management (5%) | \$30,153         | \$1,508         | \$34,200         | \$1,710         |
| Property Insurance       | \$12,060         | \$603           | \$12,060         | \$603           |
| Electric                 | \$730            | \$37            | \$730            | \$37            |
| Trash Removal            | \$8,400          | \$420           | \$8,400          | \$420           |
| Repairs and Maintenance  | \$10,000         | \$500           | \$10,000         | \$500           |
| Landscaping/Snow Removal | \$7,500          | \$375           | \$7,500          | \$375           |
| Total Expenses           | <b>\$124,603</b> | <b>\$6,230</b>  | <b>\$128,650</b> | <b>\$6,433</b>  |
| Net Operating Income     | <b>\$478,457</b> | <b>\$23,923</b> | <b>\$555,350</b> | <b>\$27,768</b> |



SECTION 03

# Location & Market

# Tewksbury Overview

A Merrimack Valley town where I-495 meets I-93, minutes from Lowell.

Tewksbury is a suburban town in Middlesex County, Massachusetts, set in the Merrimack Valley north of Boston and just east of downtown Lowell. It sits at the crossroads of Interstate 495 and Interstate 93, with Route 38 (Main Street) as its commercial spine — a stable, commuter-oriented residential market at the northern edge of Greater Boston.

The town's economy is anchored by names known across the region: the Demoulas Market Basket supermarket chain is headquartered here, defense-technology employer Raytheon operates a major campus, and Tewksbury Hospital has served as a state public-health institution for more than a century. Everyday retail, dining, and recreation cluster along Route 38, while the surrounding Greater Lowell area adds universities, hospitals, and a deep employment base.

With a population of roughly 31,000, Tewksbury pairs suburban housing and highway access with proximity to two of the state's largest job centers — Greater Lowell to the west and metropolitan Boston to the south.

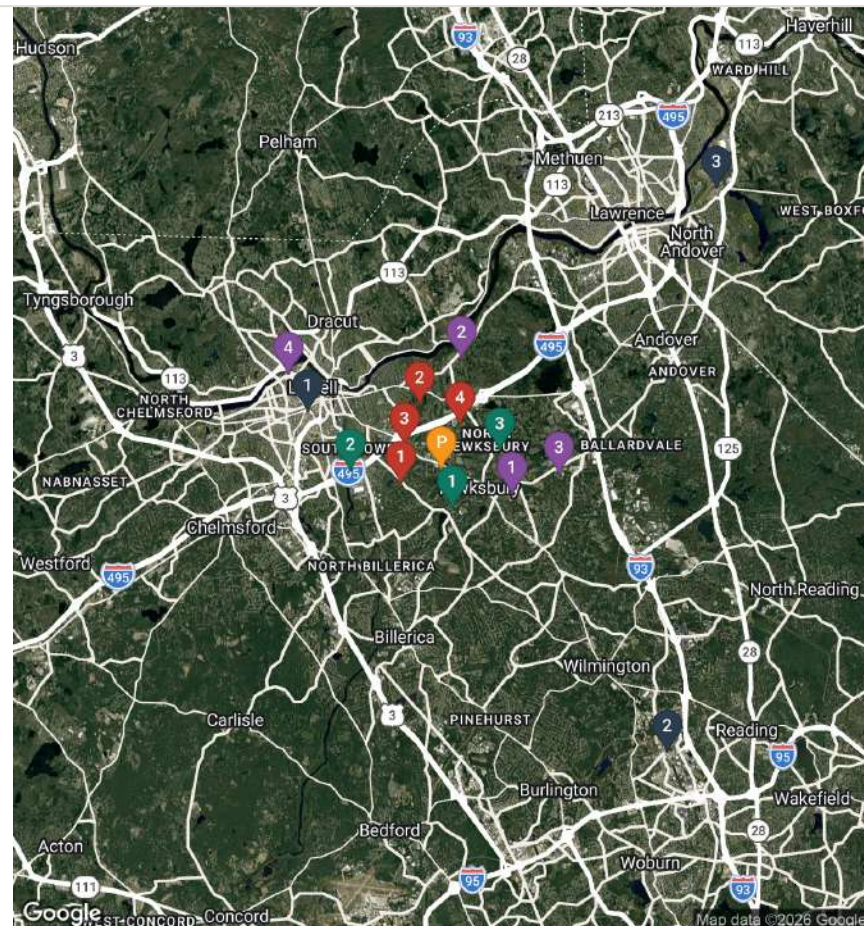
## ABOUT TEWKSBURY

- Middlesex County town in the Merrimack Valley, north of Boston
- Population of roughly 31,000 residents
- At the crossroads of Interstate 495 and Interstate 93
- Home to Demoulas Market Basket's corporate headquarters
- Raytheon defense-technology campus and Tewksbury Hospital
- Downtown Lowell a routed four miles away



# Location & Amenities

Rogers Commons sits just off Route 38 in Tewksbury, minutes from the everyday retail, dining, and recreation clustered along Main Street. Major employers are close at hand — Tewksbury Hospital, Raytheon's defense-technology campus, and the Demoulas Market Basket headquarters all lie within town, while downtown Lowell's universities and hospitals sit just to the west. The property is well connected: the MBTA Lowell Line carries commuters to Boston's North Station, and the meeting of Interstate 495 and Interstate 93 puts the region's highway network at the doorstep.



Map locations are approximate; nearby pins may be offset slightly to prevent overlap.

## Subject Property — 42 Rogers Street

### EVERYDAY RETAIL & DINING

- 1 Wamesit Lanes  
Bowling & arcade entertainment
- 2 Vic's Waffle House  
Local breakfast staple
- 3 IHOP  
Family dining · Main Street
- 4 Mexica Burrito Grill  
Casual Mexican

### EMPLOYMENT ANCHORS

- 1 Tewksbury Hospital  
State public-health hospital
- 2 Raytheon (RTX) Tewksbury  
Defense-technology campus
- 3 Market Basket Headquarters  
Supermarket chain HQ
- 4 UMass Lowell  
Public research university · Lowell ~4 mi
- Lowell General Hospital  
Regional medical center · Lowell

### CIVIC & LIFESTYLE

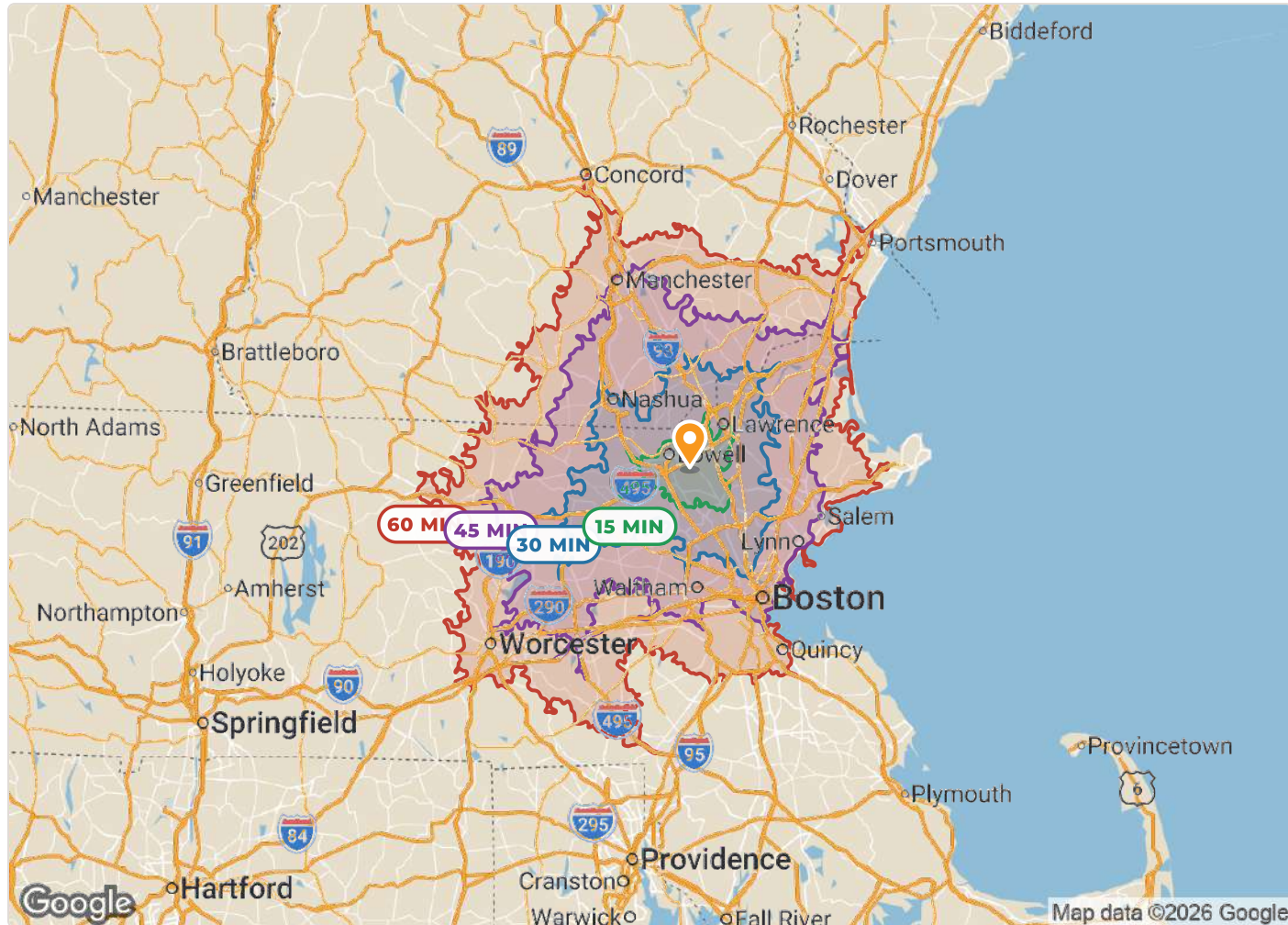
- 1 Tewksbury Town Common  
Town green
- 2 Melvin Rogers Park  
Neighborhood park
- 3 Tewksbury Public Library  
Municipal library
- Tewksbury Town Hall  
Municipal center

### TRANSIT & ACCESS

- 1 Lowell Station (MBTA Lowell Line)  
Commuter rail to Boston · Lowell ~4 mi
- 2 Anderson/Woburn Regional Transportation Center  
Lowell Line · park-and-ride
- 3 Lawrence Municipal Airport (LWM)  
Regional airport · ~9.5 mi
- Boston Logan International Airport  
Boston's international gateway

## Drive Times

**Road-network reach from the property.** Drive-time bands at 15, 30, 45, and 60 minutes; city times are routed on the same engine as the bands.



- 📍 Subject property
- 🕒 15-min drive
- 🕒 30-min drive
- 🕒 45-min drive
- 🕒 60-min drive

### Boston

~24 mi • 37 min

### Lowell

~4 mi • 12 min

### Andover

~10 mi • 14 min

### Nashua

~21 mi • 30 min

### Worcester

~43 mi • 49 min

Drive-time bands reflect typical road-network travel times and are approximate; actual times vary with traffic and time of day.

# Greater Boston Overview

Greater Boston is one of the largest and most productive metropolitan economies in the United States, home to roughly 4.9 million people across eastern Massachusetts and southern New Hampshire. Its economy runs on a dense concentration of universities, teaching hospitals, biotechnology, finance, and defense technology — sectors that draw a highly educated workforce and sustain deep, durable housing demand. Tewksbury sits at the metro's northern edge, tied to both Greater Lowell and the urban core by the Interstate 495 and Interstate 93 corridors.

## TEWKSBURY VS. GREATER BOSTON

| METRIC                  | TEWKSBURY  | GREATER BOSTON |
|-------------------------|------------|----------------|
| Population              | ~31,000    | ~4.9 million   |
| Median household income | ~\$120,000 | ~\$105,000     |
| Median age              | ~44        | ~39            |

Sources: U.S. Census Bureau, American Community Survey (2023). Figures rounded.

## MAJOR REGIONAL EMPLOYERS

### Education & Research

Harvard University, MIT, Boston University, and UMass Lowell headline a university system that supplies the metro's research output and its pipeline of skilled labor.

### Healthcare & Life Sciences

Mass General Brigham, Beth Israel Lahey Health, and the Kendall Square biotechnology cluster make health care and life sciences the region's largest and fastest-growing employment base.

### Defense & Technology

Along the Interstate 495 belt, defense and technology employers — including Raytheon's Tewksbury and Andover operations — anchor a high-wage advanced-manufacturing corridor north of the city.



# Regional Positioning

**Rogers Commons anchors the Merrimack Valley, on the Interstate 495 and Interstate 93 corridors at the northern gateway to Greater Boston.** The location links three economies — Greater Lowell, metropolitan Boston, and southern New Hampshire — within New England's Boston-anchored knowledge economy. Boston, the northern terminus of the Northeast Corridor, places the region within rail and interstate reach of Providence, Hartford, New York, and Washington to the south.

**~12 min**

TO DOWNTOWN LOWELL

**~37 min**

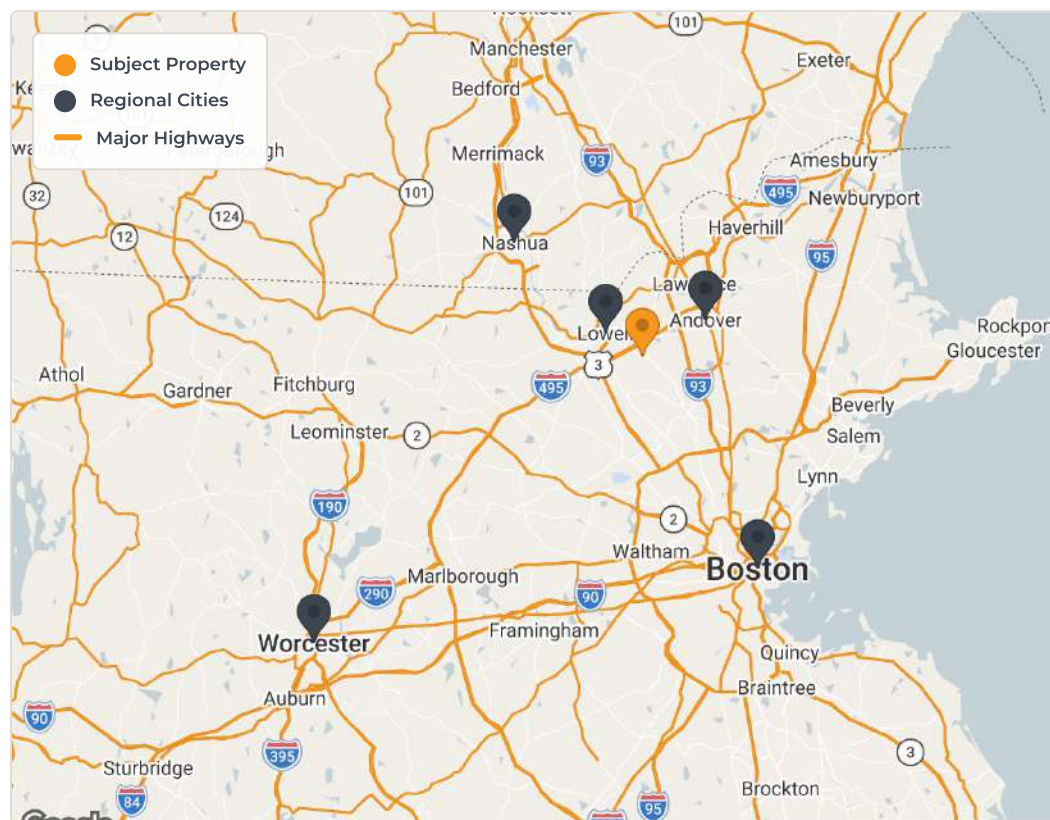
TO BOSTON

**~49 min**

TO WORCESTER

**Lowell Line**

MBTA COMMUTER RAIL



## DRIVE & COMMUTE TIMES

|           |                 |
|-----------|-----------------|
| Boston    | ~24 mi • 37 min |
| Lowell    | ~4 mi • 12 min  |
| Andover   | ~10 mi • 14 min |
| Nashua    | ~21 mi • 30 min |
| Worcester | ~43 mi • 49 min |

## HIGHWAY ACCESS

The property sits near the interchange of **Interstate 495** and **Interstate 93**, the two highways that frame eastern Massachusetts. **Route 38 (Main Street)** carries local traffic toward Lowell and Wilmington, while **Route 3** connects north to Nashua and southern New Hampshire — a routed 30 minutes away.

## ECONOMIC ANCHORS

Greater Boston's economy runs on education, healthcare, biotechnology, finance, and defense technology. The Interstate 495 belt around Tewksbury concentrates advanced manufacturing and defense employers — Raytheon operates nearby in Tewksbury and Andover — while Greater Lowell adds UMass Lowell and a growing health-care base. Boston, the corridor's northern anchor, ties the region to the university and life-science economies stretching south toward New York.



SECTION 04

# The Team

## Our Team

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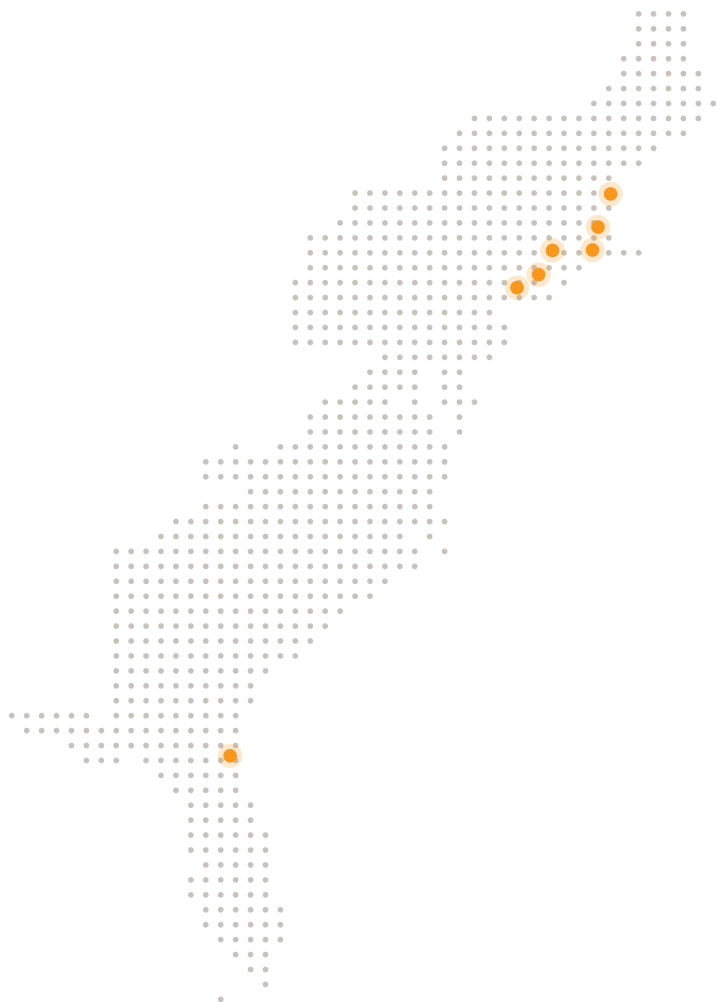
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