



## 18-unit South Side Portfolio



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Licensed through Apartment Cash Flow, Inc.

## Executive Summary

We are pleased to exclusively present the South Side Portfolio, a four-property, 18-unit multifamily assemblage located across the established South Side neighborhoods of Milwaukee, Wisconsin. Built between 1890 and 1914, the portfolio offers a diverse unit mix, strong in-place cash flow, and a below-replacement-cost basis. The four properties may be purchased as a full portfolio.

## Investment Highlights

- 18 units across four separate tax parcels, sold as a portfolio
- Approximately \$146,965 in current NOI at an 8.65% going-in cap rate
- Diverse unit mix spanning 1, 2, 3, and 4-bedroom floor plans
- Established South Side locations near Downtown Milwaukee and Lake Michigan
- Below-replacement-cost basis with rent upside across all four assets

**18**

TOTAL UNITS

**\$1,700,000**

PORTFOLIO PRICE

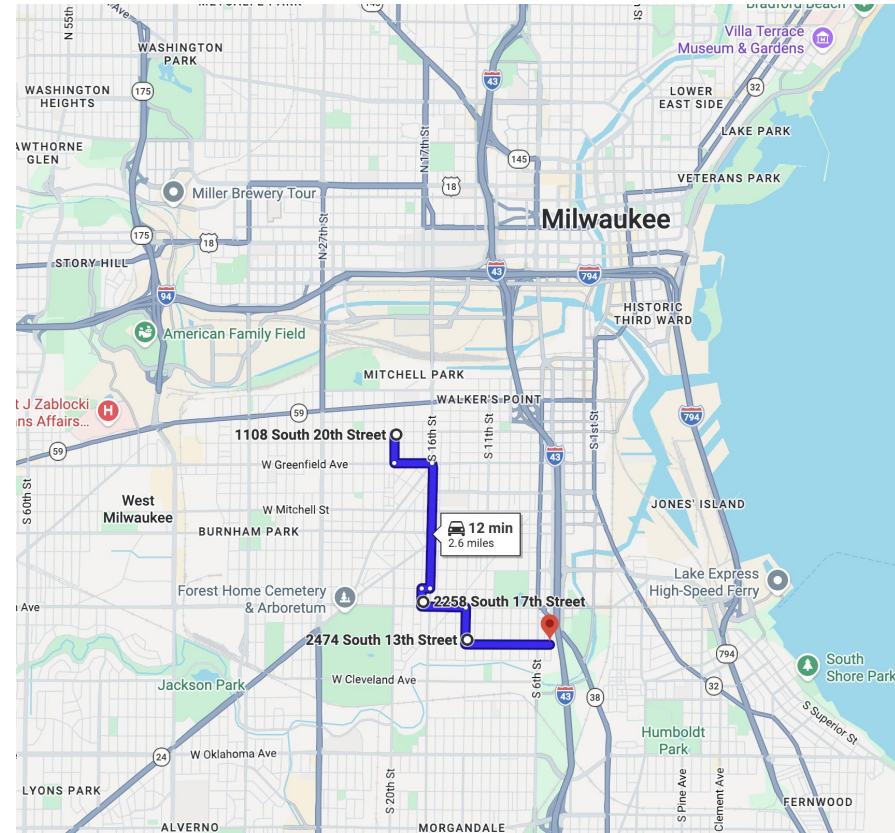
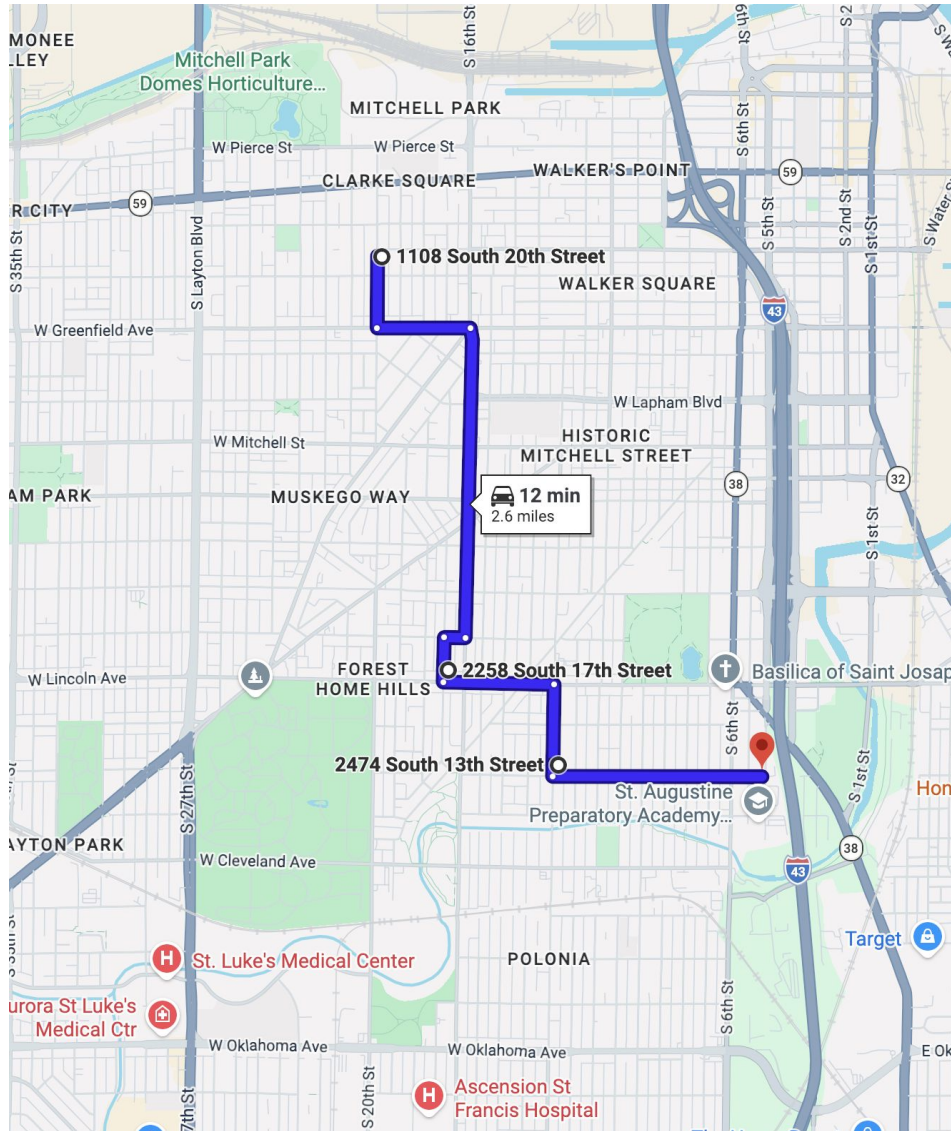
**\$94,444**

PRICE / UNIT

**8.65%**

CURRENT CAP RATE

## Portfolio at a Glance



- 500 W Arthur Ave, Milwaukee, WI 53207
- 2474 S 13th St, Milwaukee, WI 53215
- 2258 S 17th St, Milwaukee, WI 53215
- 1108-1110 S 20th St, Milwaukee, WI 53204

## Property Summary

|                  |                     |
|------------------|---------------------|
| Address          | 500 W Arthur Ave    |
| City, State, Zip | Milwaukee, WI 53207 |
| Year Built       | 1909                |
| Parcel ID        | 4980586100          |
| Zoning           | RT4                 |
| Acreage          | 0.12                |
| # of Units       | 3                   |
| SF Per Unit      | 803                 |
| Net Rentable SF  | 2,409               |

## Pricing Summary

|                   |           |
|-------------------|-----------|
| Price             | \$300,000 |
| Price / Unit      | \$100,000 |
| Price / SF        | \$124.53  |
| Current Cap Rate  | 9.52%     |
| Proforma Cap Rate | 8.95%     |

## Rent Roll Summary

| Unit Type              | Count    | Average SF | Current Rent   | Market Rent    |
|------------------------|----------|------------|----------------|----------------|
| 1×1                    | 1        | 600        | \$875          | \$1,000        |
| 3×1                    | 1        | 859        | \$1,400        | \$1,400        |
| 4×1                    | 1        | 950        | \$1,300        | \$1,500        |
| <b>Total / Average</b> | <b>3</b> | <b>803</b> | <b>\$1,192</b> | <b>\$1,300</b> |





## Property Summary

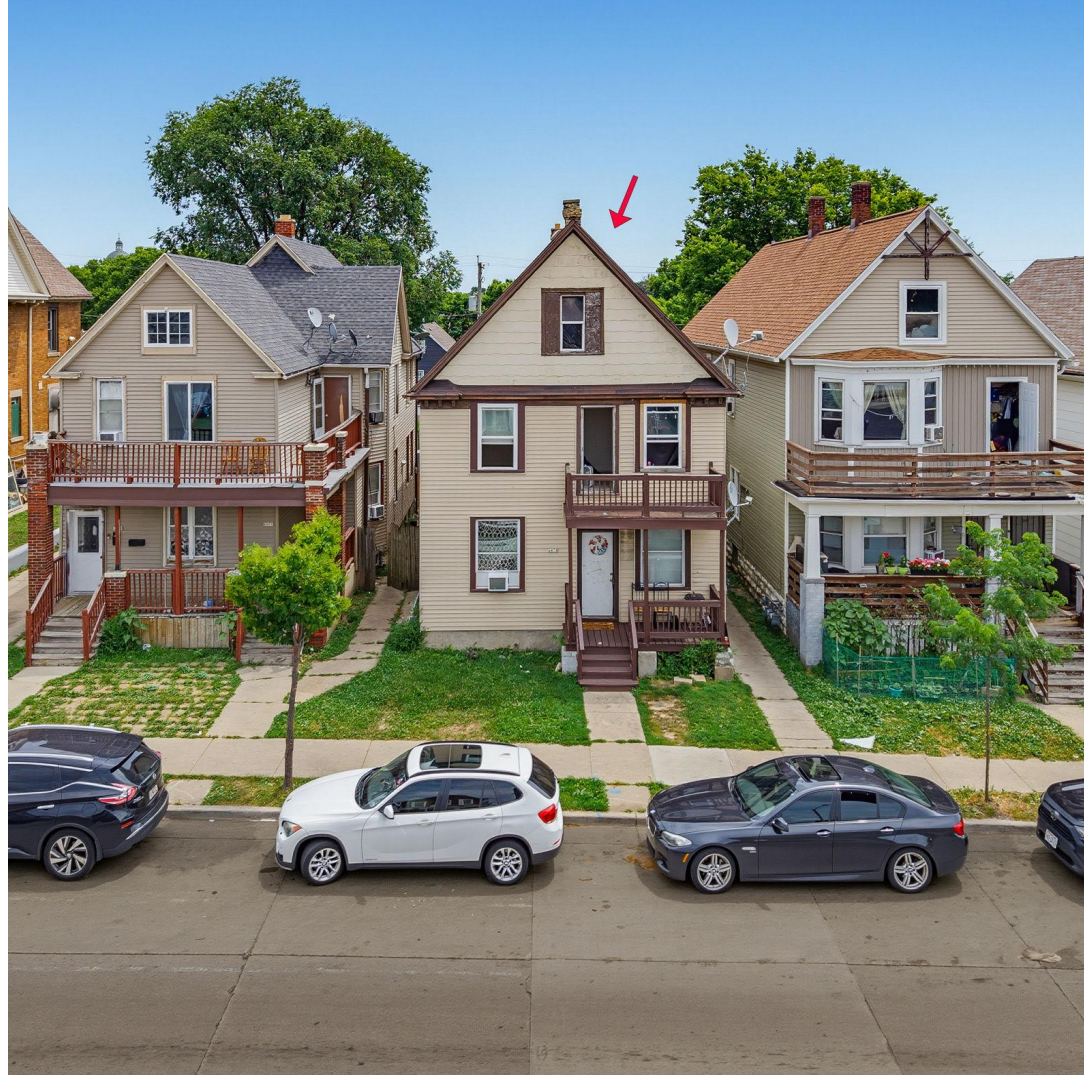
|                  |                     |
|------------------|---------------------|
| Address          | 2474 S 13th St      |
| City, State, Zip | Milwaukee, WI 53215 |
| Year Built       | 1907                |
| Parcel ID        | 4970121000          |
| Zoning           | RT4                 |
| Acreage          | 0.09                |
| # of Units       | 4                   |
| SF Per Unit      | 788                 |
| Net Rentable SF  | 3,150               |

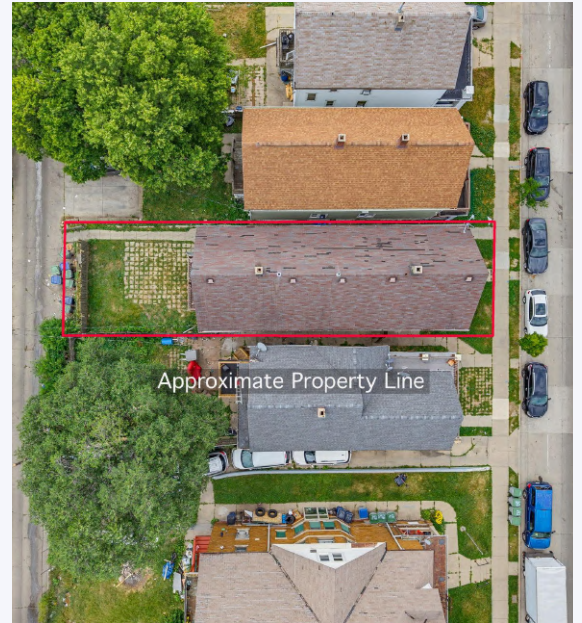
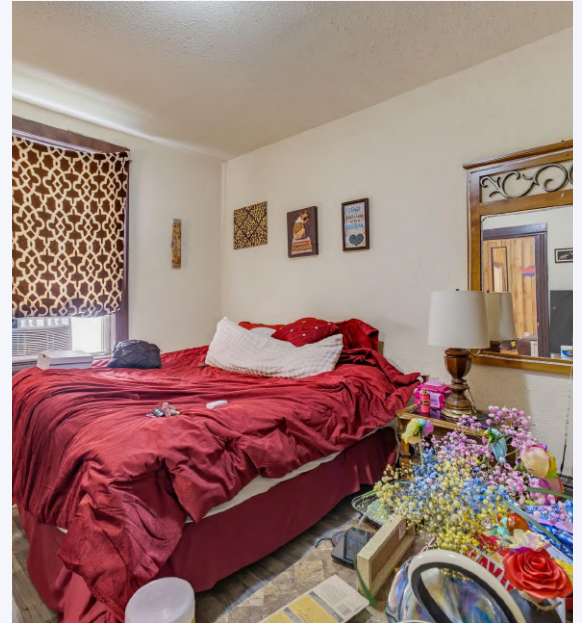
## Pricing Summary

|                   |           |
|-------------------|-----------|
| Price             | \$375,000 |
| Price / Unit      | \$93,750  |
| Price / SF        | \$119.05  |
| Current Cap Rate  | 8.93%     |
| Proforma Cap Rate | 8.81%     |

## Rent Roll Summary

| Unit Type              | Count    | Average SF | Current Rent   | Market Rent    |
|------------------------|----------|------------|----------------|----------------|
| 2x1                    | 3        | 750        | \$1,033        | \$1,200        |
| 3x1                    | 1        | 900        | \$1,100        | \$1,300        |
| <b>Total / Average</b> | <b>4</b> | <b>788</b> | <b>\$1,050</b> | <b>\$1,225</b> |





## Property Summary

|                  |                     |
|------------------|---------------------|
| Address          | 2258 S 17th St      |
| City, State, Zip | Milwaukee, WI 53215 |
| Year Built       | 1890                |
| Parcel ID        | 4691832000          |
| Zoning           | RT4                 |
| Acreage          | 0.07                |
| # of Units       | 8                   |
| SF Per Unit      | 669                 |
| Net Rentable SF  | 5,350               |

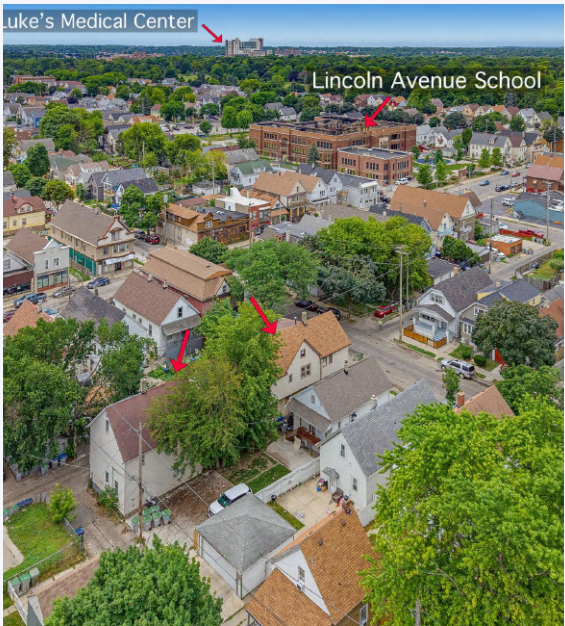
## Pricing Summary

|                   |           |
|-------------------|-----------|
| Price             | \$700,000 |
| Price / Unit      | \$87,500  |
| Price / SF        | \$130.84  |
| Current Cap Rate  | 8.22%     |
| Proforma Cap Rate | 7.89%     |

## Rent Roll Summary

| Unit Type              | Count    | Average SF | Current Rent | Market Rent    |
|------------------------|----------|------------|--------------|----------------|
| 1×1                    | 4        | 600        | \$863        | \$1,000        |
| 2×1                    | 3        | 700        | \$942        | \$1,150        |
| 3×1                    | 1        | 850        | \$1,350      | \$1,400        |
| <b>Total / Average</b> | <b>8</b> | <b>669</b> | <b>\$953</b> | <b>\$1,106</b> |





## Property Summary

|                  |                             |
|------------------|-----------------------------|
| Address          | 1108, 1110, 1110a S 20th St |
| City, State, Zip | Milwaukee, WI 53204         |
| Year Built       | 1914                        |
| Parcel ID        | 4331968000                  |
| Zoning           | RT4                         |
| Acreage          | 0.09                        |
| # of Units       | 3                           |
| SF Per Unit      | 1,150                       |
| Net Rentable SF  | 3,450                       |

## Pricing Summary

|                   |           |
|-------------------|-----------|
| Price             | \$325,000 |
| Price / Unit      | \$108,333 |
| Price / SF        | \$94.20   |
| Current Cap Rate  | 8.43%     |
| Proforma Cap Rate | 8.09%     |

## Rent Roll Summary

| Unit Type              | Count    | Average SF   | Current Rent   | Market Rent    |
|------------------------|----------|--------------|----------------|----------------|
| 3x1                    | 3        | 1,150        | \$1,167        | \$1,300        |
| <b>Total / Average</b> | <b>3</b> | <b>1,150</b> | <b>\$1,167</b> | <b>\$1,300</b> |





# 16/18 Units Below Market

ON ALL UNITS

## Month to Month Leases

ON ALL UNITS

# \$18,900

CURRENT MONTHLY RENT

# \$21,450

MARKET MONTHLY RENT

### Rent Roll Summary

| Unit #                             | Unit Type | SF    | Current Rent | Lease Type | Market Rent |
|------------------------------------|-----------|-------|--------------|------------|-------------|
| <b>500 W Arthur</b>                |           |       |              |            |             |
| 1                                  | 1×1       | 600   | \$875        | MTM        | \$1,000     |
| 2                                  | 3×1       | 859   | \$1,400      | MTM        | \$1,400     |
| 3                                  | 4×1       | 950   | \$1,300      | MTM        | \$1,500     |
| <b>2474 S 13th St</b>              |           |       |              |            |             |
| 1                                  | 2×1       | 750   | \$1,100      | MTM        | \$1,200     |
| 2                                  | 2×1       | 750   | \$800        | MTM        | \$1,200     |
| 3                                  | 2×1       | 750   | \$1,200      | MTM        | \$1,200     |
| 4                                  | 3×1       | 900   | \$1,100      | MTM        | \$1,300     |
| <b>2258 S 17th St</b>              |           |       |              |            |             |
| 1                                  | 1×1       | 600   | \$975        | MTM        | \$1,000     |
| 2                                  | 1×1       | 600   | \$825        | MTM        | \$1,000     |
| 3                                  | 2×1       | 700   | \$975        | MTM        | \$1,150     |
| 4                                  | 1×1       | 600   | \$825        | MTM        | \$1,000     |
| 5                                  | 2×1       | 700   | \$975        | MTM        | \$1,150     |
| 6                                  | 1×1       | 600   | \$825        | MTM        | \$1,000     |
| 7                                  | 2×1       | 700   | \$875        | MTM        | \$1,150     |
| 8                                  | 3×1       | 850   | \$1,350      | MTM        | \$1,400     |
| <b>1108, 1110, 1110a S 20th St</b> |           |       |              |            |             |
| Bottom                             | 3×1       | 1,150 | \$1,200      | MTM        | \$1,300     |
| Top                                | 3×1       | 1,150 | \$1,200      | MTM        | \$1,300     |
| Back                               | 3×1       | 1,150 | \$1,100      | MTM        | \$1,300     |

## Rent Comparables

### 1-Beds

| Address                    | City      | Year Built | Units | Rent         | SF | PSF |
|----------------------------|-----------|------------|-------|--------------|----|-----|
| 2459 S 8th St              | Milwaukee | 1895       | 2     | -            | -  | -   |
| 2132 S 23rd St             | Milwaukee | 1900       | 2     | -            | -  | -   |
| 2235 S 20th St             | Milwaukee | 1905       | 4     | -            | -  | -   |
| 1306 W Scott St            | Milwaukee | 1885       | 4     | -            | -  | -   |
| 632 W Historic Mitchell St | Milwaukee | 1892       | 7     | -            | -  | -   |
| 1710 W Mineral St          | Milwaukee | 1897       | 4     | \$925        | -  | -   |
| 1239 S 8th St              | Milwaukee | 1894       | 8     | -            | -  | -   |
| 1574 S Union St            | Milwaukee | 1899       | 4     | -            | -  | -   |
| 2468 S 6th St              | Milwaukee | 1890       | 2     | -            | -  | -   |
| <b>Average</b>             | -         | -          | -     | <b>\$925</b> | -  | -   |

### 2-Beds

### 3-Beds

### 4-Beds

| Rent           | SF         | PSF           | Rent           | SF           | PSF           | Rent           | SF | PSF |
|----------------|------------|---------------|----------------|--------------|---------------|----------------|----|-----|
| \$1,000        | 900        | \$1.11        | -              | -            | -             | -              | -  | -   |
| \$1,000        | -          | -             | -              | -            | -             | -              | -  | -   |
| \$1,000        | -          | -             | -              | -            | -             | -              | -  | -   |
| \$1,100        | -          | -             | -              | -            | -             | -              | -  | -   |
| \$1,205        | -          | -             | -              | -            | -             | -              | -  | -   |
| -              | -          | -             | -              | -            | -             | -              | -  | -   |
| -              | -          | -             | \$1,300        | 1,000        | \$1.30        | -              | -  | -   |
| -              | -          | -             | \$1,250        | -            | -             | -              | -  | -   |
| -              | -          | -             | -              | -            | -             | \$1,600        | -  | -   |
| <b>\$1,061</b> | <b>900</b> | <b>\$1.18</b> | <b>\$1,275</b> | <b>1,000</b> | <b>\$1.28</b> | <b>\$1,600</b> | -  | -   |

## Portfolio Financials

### Operating Income

- 5% vacancy assumed

### Operating Expenses

- Standard assumptions for admin, legal, landscaping, repairs/maintenance, turnover, and management (7%)
- Owner paid common electric and water/sewer
- Trash expense only for 17th St
- All taxes reassessed at sales price in proforma
- Capital reserves set to \$350/unit/year

\*Stabilized underwriting incorporates market rents while normalizing management, capital reserves, and real estate taxes at the proposed purchase price, resulting in a conservative view of ongoing portfolio operations.

## Income & Expense Summary

| Operating Income              | Current        | Proforma       |
|-------------------------------|----------------|----------------|
| Market Rent                   | 258,600        | 258,600        |
| Vacancy Loss                  | (11,340)       | (12,870)       |
| Gain / (Loss) to Lease        | (31,800)       | 0              |
| <b>Effective Gross Income</b> | <b>215,460</b> | <b>245,730</b> |

| Operating Expenses         | Current       | Proforma      |
|----------------------------|---------------|---------------|
| General / Administrative   | 900           | 900           |
| Legal / Accounting         | 900           | 900           |
| Landscaping                | 5,400         | 5,400         |
| Repairs / Maintenance      | 14,400        | 14,400        |
| Turnover                   | 5,400         | 5,400         |
| Management                 |               | 17,116        |
| <b>Total Controllables</b> | <b>27,000</b> | <b>44,116</b> |

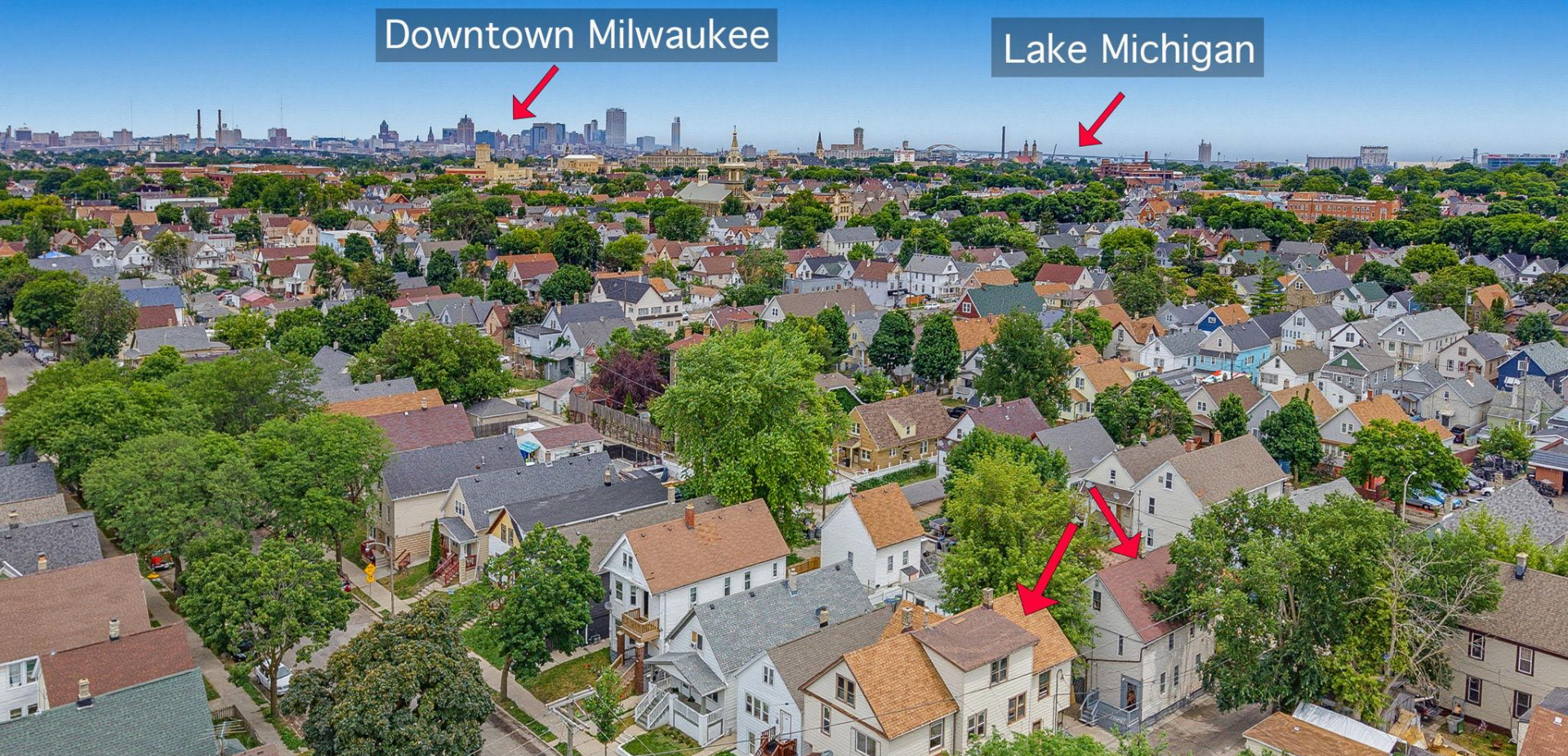
|                           |               |               |
|---------------------------|---------------|---------------|
| Utilities - Electric      | 2,700         | 2,700         |
| Utilities - Water / Sewer | 3,600         | 3,600         |
| Utilities - Trash         | 1,800         | 1,800         |
| Taxes                     | 20,495        | 34,361        |
| Insurance                 | 12,900        | 12,900        |
| Capital Reserves          |               | 6,300         |
| <b>Total Fixed</b>        | <b>41,495</b> | <b>61,661</b> |

|                                 |               |                |
|---------------------------------|---------------|----------------|
| <b>Total Operating Expenses</b> | <b>68,495</b> | <b>105,777</b> |
| <i>Expenses / EGI %</i>         | <i>31.79%</i> | <i>43.05%</i>  |

|                             |                |                |
|-----------------------------|----------------|----------------|
| <b>Net Operating Income</b> | <b>146,965</b> | <b>139,953</b> |
|-----------------------------|----------------|----------------|

Downtown Milwaukee

Lake Michigan



Contact



*Exclusively Presented by:*

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