

HEARTLAND DENTAL

1536 FM 359 RD | RICHMOND, TX

**OFFERED
FOR SALE
\$1,715,000
7.25% CAP**



EXECUTIVE SUMMARY

Atlantic Capital Partners has been exclusively engaged to offer for sale Heartland Dental, a 4,900-square-foot net leased medical asset located at 1536 FM 359 Road in Richmond, Texas. The property is leased to Heartland Dental, LLC, the nation's largest dental support organization, under a corporate-guaranteed NN lease with approximately 6 years of remaining primary term. The lease features attractive 1.0% annual rent increases throughout the primary term and renewal options, providing investors with contractual income growth and long-term cash flow visibility.

Constructed in 1997 as a purpose-built dental facility, the property occupies a highly visible position along FM 359, which carries approximately 21,700 vehicles per day and serves as a primary commercial corridor within the Richmond-Rosenberg trade area. The asset benefits from affluent surrounding demographics, nearby master-planned communities, and continued residential and commercial development along the Grand Parkway corridor.

Located approximately 30 miles southwest of Downtown Houston, Richmond is among the fastest-growing communities within the Houston MSA and serves as a major residential and service hub for Fort Bend County. Supported by strong household incomes, sustained population growth, and continued investment throughout the region, Heartland Dental offers investors the opportunity to acquire a well-located healthcare asset leased to an industry-leading operator in one of Texas' strongest suburban growth markets.

RENT SCHEDULE	LEASE YEARS	ANNUAL RENT
Current Term	8/1/2026 - 7/31/2027	\$124,339
Rental Escalation	8/1/2027 - 7/31/2028	\$125,582
Rental Escalation	8/1/2028 - 7/31/2029	\$126,838
Rental Escalation	8/1/2029 - 7/31/2030	\$128,107
Rental Escalation	8/1/2030 - 7/31/2031	\$129,388
Rental Escalation	8/1/2031 - 7/31/2032	\$130,682
1.0% Annual Increases through Base Term		
1st Extension Term	8/1/2032 - 7/31/2037	\$131,988
2nd Extension Term	8/1/2037 - 7/31/2042	\$138,721
3rd Extension Term	8/1/2042 - 7/31/2047	\$145,797
4th Extension Term	8/1/2047 - 7/31/2052	\$153,234
1.0% Annual Increases through Extension Terms		

NOI	\$124,339
CAP	7.25%
PRICE	\$1,715,000

ASSET SNAPSHOT

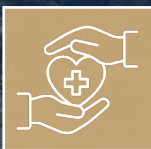
Tenant Name	Heartland Dental
Signator/Guarantor	Heartland Dental LLC (Corporate)
Address	1536 FM 359 Rd, Richmond, TX 77406
Building Size (GLA)	4,900 SF
Land Size	1.04 Acres
Year Built	1997
Lease Type	NN
Landlord Responsibilities	Roof & Structure
Lease Expiration Date	7/31/2032
Remaining Term	6 Years
Renewal Options	4 x 5-Years
Rental Increases (Base Term & Options)	1.0% Annual Increases
NOI	\$124,339



 **45,110** PEOPLE
IN 3 MILE RADIUS

 **\$147,104** AHHI
IN 3 MILE RADIUS

 **21,700** VPD
ON FM 359



NATION'S LARGEST DENTAL SUPPORT ORGANIZATION

Heartland Dental supports more than 3,000 dentists across over 1,900 affiliated dental offices in 39 states and the District of Columbia, making it the largest DSO in the United States.



INDUSTRY-LEADING SCALE & MARKET POSITION

The company's extensive national footprint creates significant operating advantages, brand recognition, and access to best-in-class recruiting, technology, and administrative resources.



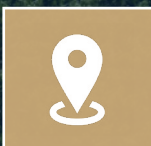
FORT BEND COUNTY - TOP-10 FASTEST-GROWING COUNTY IN THE U.S.

Fort Bend County is one of the top-10 fastest-growing counties in the United States by absolute population gain, driven by master-planned community development along the Grand Parkway corridor within the Greater Houston metro.



GRAND PARKWAY GROWTH CORRIDOR

The FM 359 / Grand Parkway corridor in Richmond is one of the most active residential development zones in the Houston metro, with thousands of new homes delivered in adjacent master-planned communities generating sustained demand for local services.



HOUSTON MSA - TEXAS'S LARGEST METRO

Richmond sits within the Houston-The Woodlands-Sugar Land MSA, the largest metro in Texas and fourth-largest in the United States, providing a deep, diversified economic base and long-term population growth runway.



STEADY ANNUAL RENT ESCALATION

Annual rent increases of 1.0% per year provide consistent, predictable income escalation over the lease term, complementing the corporate-guaranteed NN lease cash flow from Heartland Dental, LLC through July 2032.





NORTH AERIAL

1 MILE

6,476
PEOPLE

\$148,693
AHHI

3 MILES

45,110
PEOPLE

\$147,104
AHHI

5 MILES

145,004
PEOPLE

\$136,588
AHHI



THE CLUB AT
PECAN GROVE
COUNTRY CLUB



CAMPINILE AT
JONES CREEK
90 UNITS



FUTURE RETAIL
DEVELOPMENT



FM 359 RD 21,700 VPD

HEARTLAND
DENTAL
1536 FM 359 RD







LOCATION OVERVIEW

RICHMOND, TEXAS is one of the fastest-growing communities within the Houston metropolitan area, strategically located in Fort Bend County approximately 30 miles southwest of downtown Houston. The market has experienced exceptional population growth and residential development over the past decade, driven by its highly rated schools, affluent demographics, and proximity to major employment centers throughout Greater Houston. As one of the nation's fastest-growing counties, Fort Bend County continues to attract families and businesses seeking strong economic fundamentals, a diverse workforce, and a high quality of life.

Positioned along FM 359 within the rapidly expanding Richmond-Rosenberg corridor, the property benefits from access to a dense and growing consumer base supported by master-planned communities and ongoing commercial development. Major employers throughout the Houston MSA include Memorial Hermann Health System, Houston Methodist, Schlumberger, and Chevron. Supported by strong household incomes, continued population inflows, and sustained investment in infrastructure and housing, Richmond remains one of the most attractive retail and investment markets in the Houston region.

AUSTIN
152 MILES

SAN ANTONIO
175 MILES

HOUSTON
30 MILES

RICHMOND

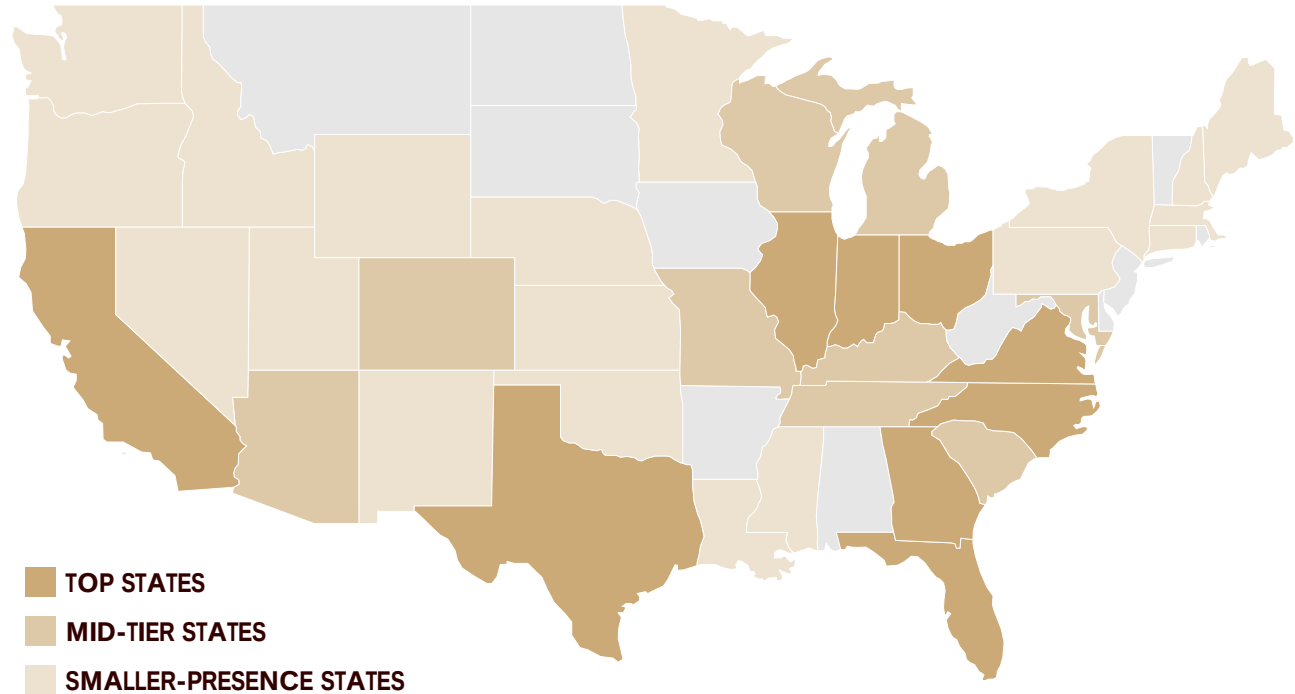


HEARTLAND DENTAL QUICK FACTS

Founded:	1997
Headquarters:	Effingham, IL
Ownership:	Private
Locations:	1,900+
Guaranty:	Corporate

Heartland Dental is the nation's largest dental support organization (DSO), providing comprehensive non-clinical administrative services to a network of affiliated dental practices across 39 states and the District of Columbia. Founded in 1997 by Dr. Rick Workman, the company has grown into an industry leader, supporting more than 3,000 dentists across over 1,900 locations nationwide. Heartland Dental is backed by leading institutional investors, including KKR and the Ontario Teachers' Pension Plan, reflecting the strength and scale of its platform.

Through its centralized operating model, Heartland Dental provides affiliated practices with essential business support services, including marketing, technology, human resources, accounting, and compliance, allowing providers to focus on patient care. Supported by favorable demographic trends and a highly fragmented dental industry, the company continues to expand its national footprint through new affiliations and de novo growth, reinforcing its position as the market leader in the dental services sector.



\$4.2B
2025 REVENUE



1,900+
TOTAL LOCATIONS



39 STATES
GEOGRAPHIC FOOTPRINT



40,000+
TOTAL EMPLOYEES



S&P: B
CREDIT RATING



[READ MORE](#)

1536 FM 359 RD | RICHMOND, TX

HEARTLAND DENTAL

**OFFERED
FOR SALE
\$1,715,000
7.25% CAP**

Exclusively Offered By



PRIMARY DEAL CONTACTS

DAVID HOPPE

Head of Net Lease Sales

980.498.3293

dhoppe@atlanticretail.com

BEN OLMSTEAD

Associate

980.498.3296

bolmstead@atlanticretail.com

KENDRA DOHERTY

Analyst

857.400.1568

kdoherthy@atlanticretail.com

ERIC SUFFOLETTO

Managing Director & Partner

508.272.0585

esuffoletto@atlanticretail.com

MIKE LUCIER

Executive Vice President

980.337.4469

mlucier@atlanticretail.com

BROKER OF RECORD

BRIAN BROCKMAN

Broker

License #: 701472

Bang Realty-Texas, Inc

bor@bangrealty.com

513-898-1551

This Offering Memorandum has been prepared by Atlantic Capital Partners ("ACP") for use by a limited number of prospective investors of Heartland Dental - Richmond, TX (the "Property") and is not to be used for any other purpose or made available to any other person without the express written consent of the owner of the Property and ACP. All information contained herein has been obtained from sources other than ACP, and neither Owner nor ACP, nor their respective equity holders, officers, employees and agents makes any representations or warranties, expressed or implied, as to the accuracy or completeness of the information contained herein. Further, the Offering Memorandum does not constitute a representation that no change in the business or affairs of the Property or the Owner has occurred since the date of the preparation of the Offering Memorandum. This Offering Memorandum is the property of Owner and Atlantic Capital Partners and may be used only by prospective investors approved by Owner and Atlantic Capital Partners. All analysis and verification of the information contained in the Offering Memorandum is solely the responsibility of the recipient. ACP and Owner and their respective officers, directors, employees, equity holders and agents expressly disclaim any and all liability that may be based upon or relate to the use of the information contained in this Offering Memorandum.