



Established 20-Year Mobile Locksmith Business with Commercial Accounts & 1,500+ Customer Database

Established in 2005, this well-established mobile locksmith and security services business has served Butler County and surrounding communities for more than 20 years. Known for responsive service, professional workmanship, and long-standing customer relationships, the company has built a strong reputation across residential, commercial, and automotive markets.

Operating as a mobile-only business, the company provides a wide range of locksmith and security services, including lock installation and repair, rekeying, master key systems, high-security lock solutions, electronic access control, automotive key services, and emergency lockout assistance. The

streamlined mobile model allows for low overhead while maintaining flexibility and efficient service throughout the service area.

Over the years, the business has developed valuable relationships with commercial clients, including medical facilities, retail properties, industrial locations, property management companies, and local businesses. These relationships, combined with a substantial residential customer base, have generated consistent repeat business and referral-driven revenue.

This opportunity is especially attractive for an existing locksmith company seeking to expand into Butler County, Cranberry and surrounding markets. Rather than building a presence from the ground up, an acquirer can immediately benefit from an established customer database, recognized local reputation, existing commercial relationships, and proven operating history. The business also offers an excellent opportunity for an owner-operator looking to step into an established operation with immediate revenue potential.

Included in the sale is a fully outfitted locksmith service vehicle equipped with key-cutting equipment, programming machines, professional locksmith tools, organized storage systems, and inventory necessary for day-to-day operations. The business is being offered as a turnkey operation, allowing for a smooth transition and continued service to its loyal customer base.

Included Assets

- Fully equipped locksmith service van (estimated value: \$20,000)
- Inventory (estimated value: \$2,000)
- Customer database containing more than 1,500 clients
- Established business name, phone number, and goodwill
- Existing commercial and residential customer relationships

Financial Performance

- Annual Revenue: Approximately \$80,000
- Seller's Discretionary Earnings: Approximately \$55,000

- Consistent profitability with low operating overhead
- Diversified revenue stream across residential, commercial, and automotive services

Growth Opportunities

While the business has historically relied on referrals and repeat customers, significant growth opportunities remain available. A new owner could increase revenue through expanded digital marketing, additional service vehicles, broader geographic coverage, enhanced commercial account development, access control system installations, and expanded automotive key programming services. For an established locksmith company, the acquisition provides an efficient way to add customers, increase market share, and expand service territory.

Key Attributes

- 1,500-client database
- 20-year operating history
- Major commercial accounts
- Acquisition value for another locksmith company

Transition Support

The seller is willing to provide training and transition assistance to ensure a smooth ownership transfer and continued customer satisfaction.

Reason for Sale

Owner plans to relocate out of state.