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1429  
HAVENHURST

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# PROPERTY OVERVIEW

1429 N. Havenhurst Drive, West Hollywood

**1429 N. Havenhurst Drive presents the rare opportunity to acquire an exceptionally well-maintained 18-unit apartment community in one of Los Angeles' most desirable and supply-constrained multifamily markets, just steps from the world-famous Sunset Strip.**

Situated on an expansive 15,220-square-foot WDR4-zoned lot, the property combines stable in-place income, significant rental upside, extensive capital improvements, and long-term redevelopment potential. Opportunities to acquire apartment communities of this size and quality in the Sunset Strip submarket are increasingly limited, making 1429 N. Havenhurst a compelling investment for private investors, family offices, and institutional buyers seeking long-term wealth preservation and appreciation. The property has been meticulously maintained and features numerous recent capital improvements, including a completed seismic retrofit, new dual-pane windows throughout, central air conditioning and heat, and many beautifully renovated apartments with modern kitchens, bathrooms, flooring, and finishes. These improvements enhance tenant appeal while minimizing near-term capital expenditure requirements for future ownership.

Currently 100% occupied, the property benefits from historically strong tenant demand driven by its premier West Hollywood location. Investors have the opportunity to capitalize on more than 35% rental upside through natural tenant turnover while further enhancing value through the potential addition of up to seven Accessory Dwelling Units (ADUs)(Buyer to Verify). This combination of stable current income and multiple value-creation strategies positions the asset for both immediate cash flow and meaningful long-term growth.

Offered at \$4,800,000 (\$266,667 per unit), the property represents an attractive entry point into one of Southern California's strongest apartment markets. With a 13.37 GRM, substantial embedded rental upside, and a rare large land parcel, 1429 N. Havenhurst provides investors with a unique opportunity to acquire an irreplaceable multifamily asset in a market where new apartment development remains highly constrained.





# PROPERTY HIGHLIGHTS

1429 N. Havenhurst Drive, West Hollywood

## RARE OPPORTUNITY

1429 N. Havenhurst offers a rare opportunity to acquire a larger multifamily asset in one of Los Angeles' highest-barrier-to-entry rental markets.

## IRREPLACEABLE WEST HOLLYWOOD LOCATION

Positioned west of Crescent Heights and just south of Sunset Boulevard, steps from the Sunset Strip's world-class dining, nightlife, and retail—one of the most supply-constrained and consistently outperforming rental markets in Los Angeles.

## SCALE IN A TROPHY RENTAL POCKET (18 UNITS)

Critical mass in a premier location—ideal for private capital and family offices seeking scale in a high-barrier-to-entry submarket where opportunities to acquire 15+ unit assets are extremely limited.

## SIGNIFICANT VALUE-ADD & RENTAL UPSIDE

Large one- and two-bedroom units offer a clear path to interior renovations and premium repositioning—capture substantial rent increases in a market where renovated units command top-tier pricing.

## OVERSIZED LOT WITH LONG-TERM OPTIONALITY

Situated on a larger-than-average parcel for the area, providing enhanced tenant appeal, improved livability, and potential future redevelopment or density optimization (buyer to verify).

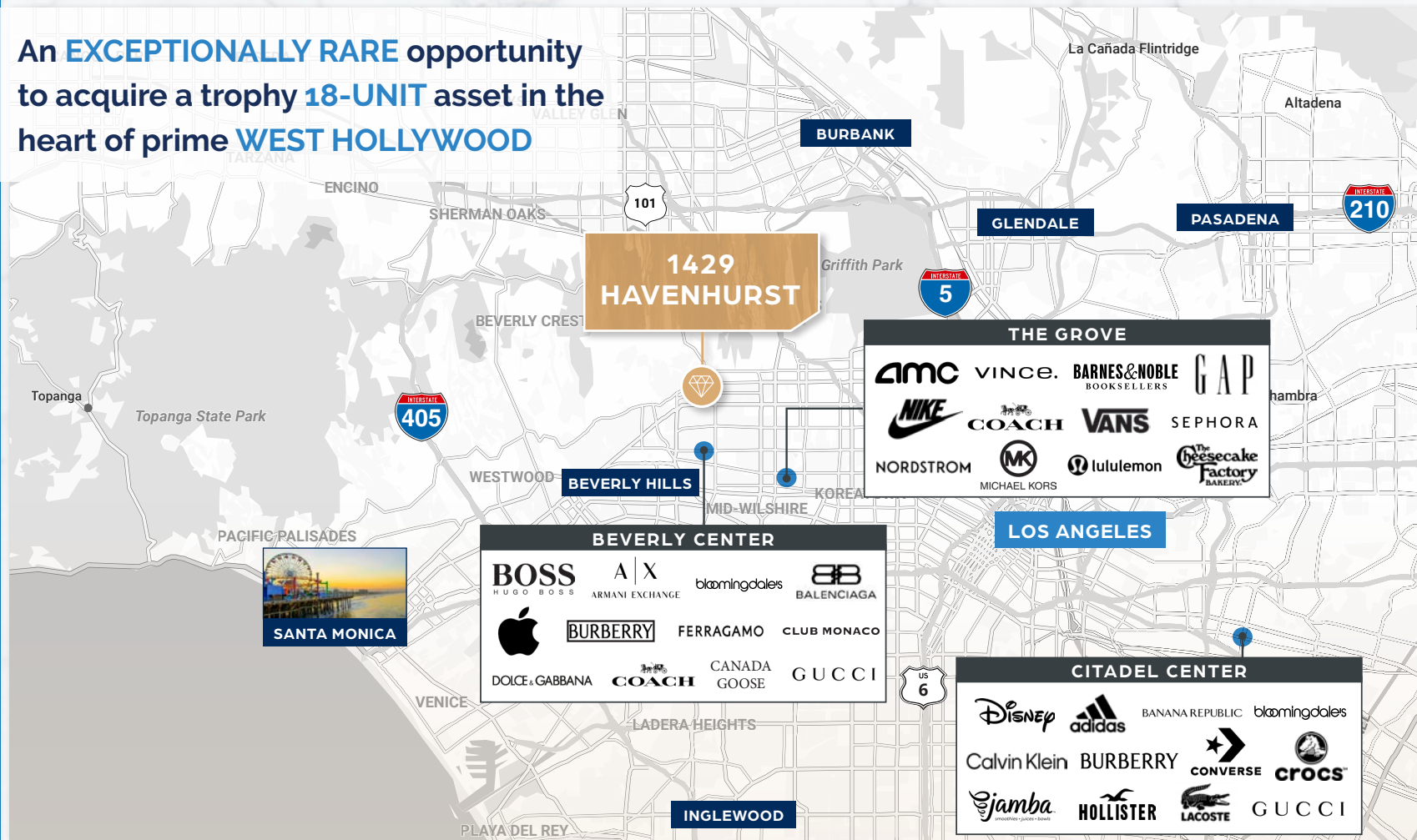




# 1429 HAVENHURST

1429 N. HAVENHURST DRIVE, WEST HOLLYWOOD

An **EXCEPTIONALLY RARE** opportunity to acquire a trophy **18-UNIT** asset in the heart of prime **WEST HOLLYWOOD**



## BUILDING DETAILS

|                      |                                                      |
|----------------------|------------------------------------------------------|
| Address              | 1429 N. Havenhurst Drive<br>West Hollywood, CA 90046 |
| Building SF          | 13,824                                               |
| Lot Size             | 0.35 Acres                                           |
| Avg. Monthly Rent    | \$1,793                                              |
| Year Built           | 1949                                                 |
| Number of Units      | 18                                                   |
| Capital Expenditures | Soft Story Retrofit,<br>New Windows                  |





1429

1429  
HAVENHURST



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# FINANCIAL SUMMARY

1429 N. Havenhurst Drive, West Hollywood

| PROPERTY INFORMATION |             |      |
|----------------------|-------------|------|
| Price                | \$4,800,000 |      |
| Down Payment         | \$4,800,000 | 100% |
| Number of Units      | 18          |      |
| Price Per Unit       | \$266,667   |      |
| Price Per SqFt       | \$414.51    |      |
| Gross SqFt           | 11,580      |      |
| Lot Size             | 0.35 Acres  |      |
| Approx. Year Built   | 1949        |      |

| RETURNS             | CURRENT | YEAR 1 |
|---------------------|---------|--------|
| CAP Rate            | 5.58%   | 7.67%  |
| GRM                 | 13.37   | 10.38  |
| Cash-on-Cash        | 5.58%   | 7.67%  |
| Debt Coverage Ratio | N/A     | N/A    |

| # OF UNITS | UNIT TYPE   | SOFT/ UNIT | SCHEDULED RENTS | MARKET RENTS |
|------------|-------------|------------|-----------------|--------------|
| 16         | 1 BD / 1 BA | 609        | \$1,590         | \$2,350      |
| 2          | 2 BD / 2 BA | 915        | \$3,415         | \$3,650      |

| INCOME                               |       | CURRENT          |                  | YEAR 1                        |
|--------------------------------------|-------|------------------|------------------|-------------------------------|
| <b>Gross Scheduled Rent</b>          |       | <b>\$359,102</b> |                  | <b>\$462,420</b>              |
| Less: Vacancy/Deductions             | 3.0%  | \$10,773         | 3.0%             | \$13,873                      |
| <b>Total Effective Rental Income</b> |       | <b>\$348,329</b> |                  | <b>\$448,547</b>              |
| Other Income                         |       | \$5,402          |                  | \$5,565                       |
| <b>Effective Gross Income</b>        |       | <b>\$353,732</b> |                  | <b>\$454,112</b>              |
| Less: Expenses                       | 24.2% | \$85,740         | 18.9%            | \$85,740                      |
| <b>Net Operating Income</b>          |       | <b>\$267,991</b> |                  | <b>\$368,371</b>              |
| Cash Flow                            |       | \$267,991        |                  | \$368,371                     |
| Debt Service                         |       | \$0              |                  | \$0                           |
| Net Cash Flow After Debt Service     | 5.58% | \$267,991        | 7.67%            | \$368,371                     |
| Principal Reduction                  |       | \$0              |                  | \$0                           |
| <b>Total Return</b>                  |       | <b>5.58%</b>     | <b>\$267,991</b> | <b>7.67%</b> <b>\$368,371</b> |

| EXPENSES                  |  | CURRENT         | YEAR 1          |
|---------------------------|--|-----------------|-----------------|
| Real Estate Taxes         |  | \$53,760        | \$53,760        |
| Insurance                 |  | \$15,466        | \$15,466        |
| Utilities - Electric      |  | \$1,050         | \$1,050         |
| Utilities - Water & Sewer |  | \$5,759         | \$5,759         |
| Utilities - Gas           |  | \$363           | \$363           |
| Trash Removal             |  | \$4,189         | \$4,189         |
| General & Administrative  |  | \$1,554         | \$1,554         |
| Operating Reserves        |  | \$3,600         | \$3,600         |
| <b>Total Expenses</b>     |  | <b>\$85,740</b> | <b>\$85,740</b> |
| <b>Expenses/Unit</b>      |  | <b>\$4,763</b>  | <b>\$4,763</b>  |
| <b>Expenses/SF</b>        |  | <b>\$7.40</b>   | <b>\$7.40</b>   |

\*Property taxes are pro forma based on list price, not current tax rate



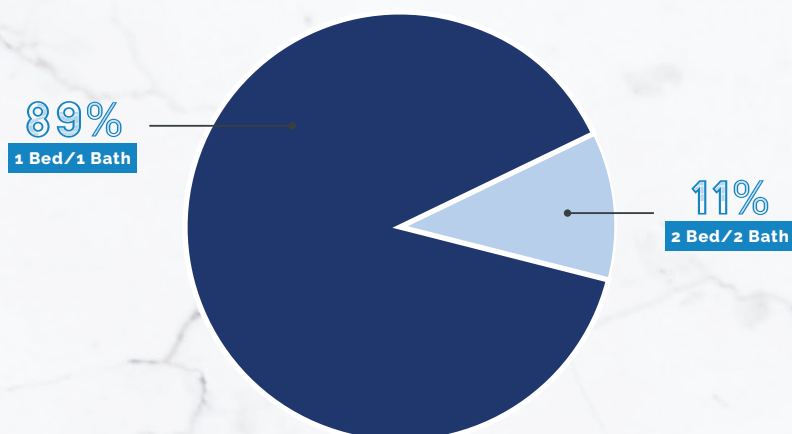
# RENT ROLL SUMMARY

1429 N. Havenhurst Drive, West Hollywood

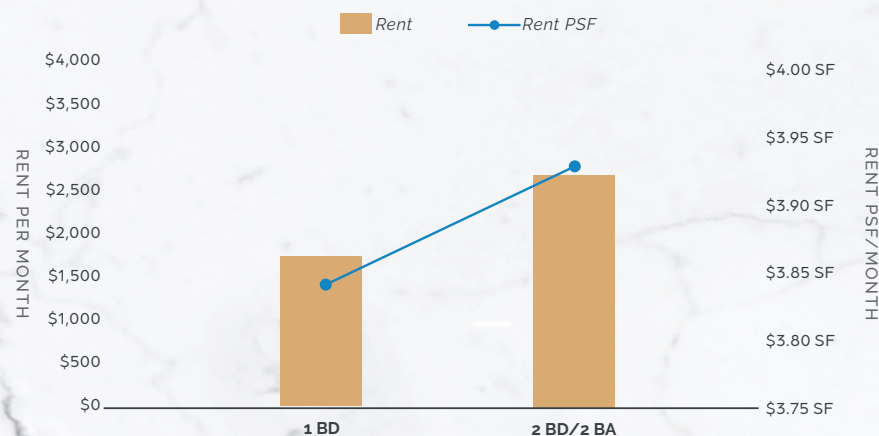
1429

| Unit Type          | # of Units | Avg. Unit Size (SF) | Rental Range      | SCHEDULED RENT      |                    |                | POTENTIAL RENT      |                    |                |
|--------------------|------------|---------------------|-------------------|---------------------|--------------------|----------------|---------------------|--------------------|----------------|
|                    |            |                     |                   | Avg. Rent (Monthly) | Average Rent (PSF) | Monthly Income | Avg. Rent (Monthly) | Average Rent (PSF) | Monthly Income |
| 1 BD / 1 BA        | 16         | 609                 | \$628 – \$2,557   | \$1,590             | \$2.61             | \$25,444       | \$2,350             | \$3.86             | \$37,600       |
| 2 BD / 2 BA        | 2          | 915                 | \$3,150 – \$3,681 | \$3,415             | \$3.73             | \$6,831        | \$3,650             | \$3.99             | \$7,300        |
| Total/Avg.         | 18         | 643                 |                   | \$1,793             | \$2.79             | \$32,275       | \$2,494             | \$3.88             | \$44,900       |
| Total (Annualized) |            |                     |                   |                     |                    | \$387,302      |                     |                    | \$538,800      |

UNIT TYPE BREAKDOWN



GROSS RENT & RENT PSF BY UNIT TYPE





# OPERATING STATEMENT

1429 N. Havenhurst Drive, West Hollywood

| Income                    | Current    |       | Year 1     |       | Per Unit | Per SF  | Notes |
|---------------------------|------------|-------|------------|-------|----------|---------|-------|
| Rental Income             |            |       |            |       |          |         |       |
| Gross Potential Rent      | 538,800    |       | 554,964    |       | 30,831   | 47.92   | [1]   |
| Loss / Gain to Lease      | (179,698)  | 33.4% | (92,544)   | 16.7% | (5,141)  | (7.99)  |       |
| Gross Current Rent        | 359,102    |       | 462,420    |       | 25,690   | 39.93   |       |
| Physical Vacancy          | (10,773)   | 3.0%  | (13,873)   | 3.0%  | (771)    | (1.20)  |       |
| Total Vacancy             | (\$10,773) | 3.0%  | (\$13,873) | 3.0%  | (\$771)  | (\$1)   |       |
| Effective Rental Income   | 348,329    |       | 448,547    |       | 24,919   | 38.73   |       |
| Other Income              |            |       |            |       |          |         |       |
| Reimbursement Income      | 2,465      |       | 2,539      |       | 141      | 0.22    | [2]   |
| All Other Income          | 2,937      |       | 3,025      |       | 168      | 0.26    | [3]   |
| Total Other Income        | \$5,402    |       | \$5,565    |       | \$309    | \$0.48  |       |
| Effective Gross Income    | \$353,732  |       | \$454,112  |       | \$25,228 | \$39.22 |       |
|                           |            |       |            |       |          |         |       |
| Expenses                  | Current    |       | Year 1     |       | Per Unit | Per SF  | Notes |
| Real Estate Taxes         | 53,760     |       | 53,760     |       | 2,987    | 4.64    |       |
| Insurance                 | 15,466     |       | 15,466     |       | 859      | 1.34    |       |
| Utilities – Electric      | 1,050      |       | 1,050      |       | 58       | 0.09    |       |
| Utilities – Water & Sewer | 5,759      |       | 5,759      |       | 320      | 0.50    |       |
| Utilities – Gas           | 363        |       | 363        |       | 20       | 0.03    |       |
| Trash Removal             | 4,189      |       | 4,189      |       | 233      | 0.36    |       |
| General & Administrative  | 1,554      |       | 1,554      |       | 86       | 0.13    | [4]   |
| Operating Reserves        | 3,600      |       | 3,600      |       | 200      | 0.31    | [5]   |
| Total Expenses            | \$85,740   |       | \$85,740   |       | \$4,763  | \$7.40  |       |
| EXPENSES AS % OF EGI      | 24.2%      |       | 18.9%      |       |          |         |       |
| Net Operating Income      | \$267,991  |       | \$368,371  |       | \$20,465 | \$31.81 |       |

Notes:

[1] – Current Rents have several legacy tenants that have been in occupancy for along time and pay well below market rates.

We based our potential gross income on the following prevailing market rates provided by the agent. 1 BD / 1 BA: \$2,350/Mo. 2 BD / 2 BA: \$3,650/Mo.

[2] – We combined Reimb Material, Reimb Labor, & Reimb Insurance as our reimbursement income. The income items were broken out as follows. Materials: \$764.95, Labor: \$1,103.05 & Insurance: \$597.26

[3] – We combined Credit Check Income, Fee Income, & Laundry Coins as our other income. The income items were broken out as follows. Credit: \$248, Fee: \$1,229.92 & Laundry: \$1459.25

[4] – We combined Gifts, Appliances, Bank Services Charges, & Credit Chk expenses to be our total Admin Expense, which were broken out as follows. Gifts: \$600, Appliances: \$748.09, Bank Services: \$30, & Credit Chk: \$176

[5] – We assumed \$200 per unit per year for our reserves. Which came out to \$3,600 annually



# CASH FLOW

1429 N. Havenhurst Drive, West Hollywood

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| Income                         | Current         | 2027            | 2028            | 2029            | 2030            | 2031            |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Rental Income</b>           |                 |                 |                 |                 |                 |                 |
| Gross Potential Rent           | 538,800         | 554,964         | 571,613         | 588,761         | 606,424         | 624,617         |
| Loss / Gain to Lease           | (179,698)       | (92,544)        | (95,321)        | (98,180)        | (101,126)       | (104,159)       |
| <b>Gross Current Rent</b>      | <b>359,102</b>  | <b>462,420</b>  | <b>476,292</b>  | <b>490,581</b>  | <b>505,298</b>  | <b>520,457</b>  |
| Physical Vacancy               | (10,773)        | (13,873)        | (14,289)        | (14,717)        | (15,159)        | (15,614)        |
| <b>Total Vacancy</b>           | <b>(10,773)</b> | <b>(13,873)</b> | <b>(14,289)</b> | <b>(14,717)</b> | <b>(15,159)</b> | <b>(15,614)</b> |
| <b>Effective Rental Income</b> | <b>348,329</b>  | <b>448,547</b>  | <b>462,003</b>  | <b>475,864</b>  | <b>490,140</b>  | <b>504,844</b>  |
| Reimbursement Income           | 2,465           | 2,539           | 2,666           | 2,799           | 2,939           | 3,086           |
| All Other Income               | 2,937           | 3,025           | 3,177           | 3,335           | 3,502           | 3,677           |
| <b>Total Other Income</b>      | <b>5,402</b>    | <b>5,565</b>    | <b>5,843</b>    | <b>6,135</b>    | <b>6,442</b>    | <b>6,764</b>    |
| <b>Effective Gross Income</b>  | <b>353,732</b>  | <b>454,112</b>  | <b>467,846</b>  | <b>481,998</b>  | <b>496,581</b>  | <b>511,607</b>  |

|                             |                 |                 |                 |                 |                 |                 |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Expenses</b>             |                 |                 |                 |                 |                 |                 |
| Operating Expenses          | (5,743)         | (5,743)         | (5,743)         | (5,743)         | (5,743)         | (5,743)         |
| Real Estate Taxes           | (53,760)        | (53,760)        | (53,760)        | (53,760)        | (53,760)        | (53,760)        |
| Insurance                   | (15,466)        | (15,466)        | (15,466)        | (15,466)        | (15,466)        | (15,466)        |
| Utilities                   | (7,172)         | (7,172)         | (7,172)         | (7,172)         | (7,172)         | (7,172)         |
| <b>Total Expenses</b>       | <b>(82,140)</b> | <b>(82,140)</b> | <b>(82,140)</b> | <b>(82,140)</b> | <b>(82,140)</b> | <b>(82,140)</b> |
| <b>Operating Reserves</b>   | <b>(3,600)</b>  | <b>(3,600)</b>  | <b>(3,600)</b>  | <b>(3,600)</b>  | <b>(3,600)</b>  | <b>(3,600)</b>  |
| <b>Net Operating Income</b> | <b>267,991</b>  | <b>368,371</b>  | <b>382,106</b>  | <b>396,258</b>  | <b>410,841</b>  | <b>425,867</b>  |

|                                          |             |                |                |                |                |                |
|------------------------------------------|-------------|----------------|----------------|----------------|----------------|----------------|
| <b>Purchase Price/Net Residual Value</b> |             |                |                |                |                |                |
| Purchase Price/Net Residual Value        | (4,800,000) |                |                |                |                |                |
| <b>Cash Flow Before Debt Financing</b>   |             | <b>368,371</b> | <b>382,106</b> | <b>396,258</b> | <b>410,841</b> | <b>425,867</b> |
| <b>Investor Return</b>                   |             |                |                |                |                |                |
| Cash on Cash Return                      |             | 7.67%          | 7.96%          | 8.26%          | 8.56%          | 8.87%          |





# RENT ROLL DETAIL

1429 N. Havenhurst Drive, West Hollywood

| Unit  | Unit Type   | Square Feet | Current Rent/Month | Current Rent/SF/Month | Potential Rent/Month | Potential Rent/SF/Month |
|-------|-------------|-------------|--------------------|-----------------------|----------------------|-------------------------|
| H01   | 2 BD / 2 BA | 915         | \$3,681            | \$4.02                | \$3,650              | \$3.99                  |
| H02   | 1 BD / 1 BA | 600         | \$748              | \$1.25                | \$2,350              | \$3.92                  |
| H03   | 1 BD / 1 BA | 600         | Vacant             | \$0.00                | \$2,350              | \$3.92                  |
| H04   | 1 BD / 1 BA | 600         | \$2,264            | \$3.77                | \$2,350              | \$3.92                  |
| H05   | 1 BD / 1 BA | 650         | \$2,557            | \$3.93                | \$2,350              | \$3.62                  |
| H06   | 1 BD / 1 BA | 600         | \$628              | \$1.05                | \$2,350              | \$3.92                  |
| H07   | 1 BD / 1 BA | 650         | \$1,996            | \$3.07                | \$2,350              | \$3.62                  |
| H08   | 1 BD / 1 BA | 600         | \$987              | \$1.64                | \$2,350              | \$3.92                  |
| H09   | 1 BD / 1 BA | 600         | \$2,446            | \$4.08                | \$2,350              | \$3.92                  |
| H21   | 2 BD / 2 BA | 915         | \$3,150            | \$3.44                | \$3,650              | \$3.99                  |
| H22   | 1 BD / 1 BA | 600         | \$813              | \$1.35                | \$2,350              | \$3.92                  |
| H23   | 1 BD / 1 BA | 600         | \$2,364            | \$3.94                | \$2,350              | \$3.92                  |
| H24   | 1 BD / 1 BA | 600         | \$787              | \$1.31                | \$2,350              | \$3.92                  |
| H25   | 1 BD / 1 BA | 600         | \$1,926            | \$3.21                | \$2,350              | \$3.92                  |
| H26   | 1 BD / 1 BA | 600         | \$662              | \$1.10                | \$2,350              | \$3.92                  |
| H27   | 1 BD / 1 BA | 650         | \$2,150            | \$3.31                | \$2,350              | \$3.62                  |
| H28   | 1 BD / 1 BA | 600         | \$1,569            | \$2.62                | \$2,350              | \$3.92                  |
| H29   | 1 BD / 1 BA | 600         | \$1,196            | \$1.99                | \$2,350              | \$3.92                  |
| Total |             | 11,580      | \$29,925           | \$2.58                | \$44,900             | \$3.88                  |





1429  
HAVENHURST

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# WEST HOLLYWOOD, NEIGHBORHOOD

**West Hollywood is strategically positioned in the heart of Los Angeles County, bordered by Beverly Hills and Hollywood.**

Despite encompassing just under two square miles, the highly influential community is home to over 34,000 residents and serves as a major center for entertainment, hospitality, design, and creative industries. Furthermore, the city is one of Southern California's most vibrant commercial corridors and boasts an outsized reputation as a cultural trendsetter.

The economy of West Hollywood is anchored by a strong employment base made up of large employers in the healthcare, hospitality, professional services, entertainment production, and retail sectors. Cedars-Sinai Medical Center is the largest jobs provider in the area, employing over 10,000 staff members and medical specialists. Overall, the city benefits from its central location and direct access to busy regional thoroughfares like Sunset Boulevard, Santa Monica Boulevard, and La Cienega Boulevard. This location also provides convenient access to Beverly Hills, Century City, and the greater Los Angeles freeway network. Public transportation options and rideshare accessibility provide connectivity to Downtown Los Angeles, and nearby employment centers. Additionally, both Los Angeles International Airport and Hollywood Burbank Airport are within a reasonable commute.

## GROWTH SNAPSHOT



**51,089**

Population  
Summary  
[2029]



**\$155,578**

Average Household  
Income  
[2029]



**68.3%**

Bachelor's  
Degree or  
Higher  
[2029]

WEST HOLLYWOOD





## ONE OF THE MOST LIVABLE CITIES IN NORTH AMERICA

West Hollywood is home to the Sunset Strip – one of the nation’s most iconic retail and hospitality destinations – featuring a mix of famous music venues, luxury hotels, prestigious rooftop lounges, and high-profile restaurants. Santa Monica Boulevard, Melrose Avenue, and the Beverly Center further anchor the city’s retail offerings, blending national brands with independent boutiques, posh art galleries, and acclaimed dining concepts. Likewise, the West Hollywood Design District is home to numerous premier showrooms, galleries, and flagship stores.

Beyond its commercial activity, West Hollywood is nationally recognized as a longstanding cultural hub. The city is characterized by walkable neighborhoods, active nightlife, and landmarks such as the Pacific Design Center and West Hollywood Park. Ongoing mixed-use development and streetscape improvements continue to enhance the urban experience, reinforcing West Hollywood’s position as a premier destination for business, lifestyle, and entertainment in the Los Angeles metropolitan area.

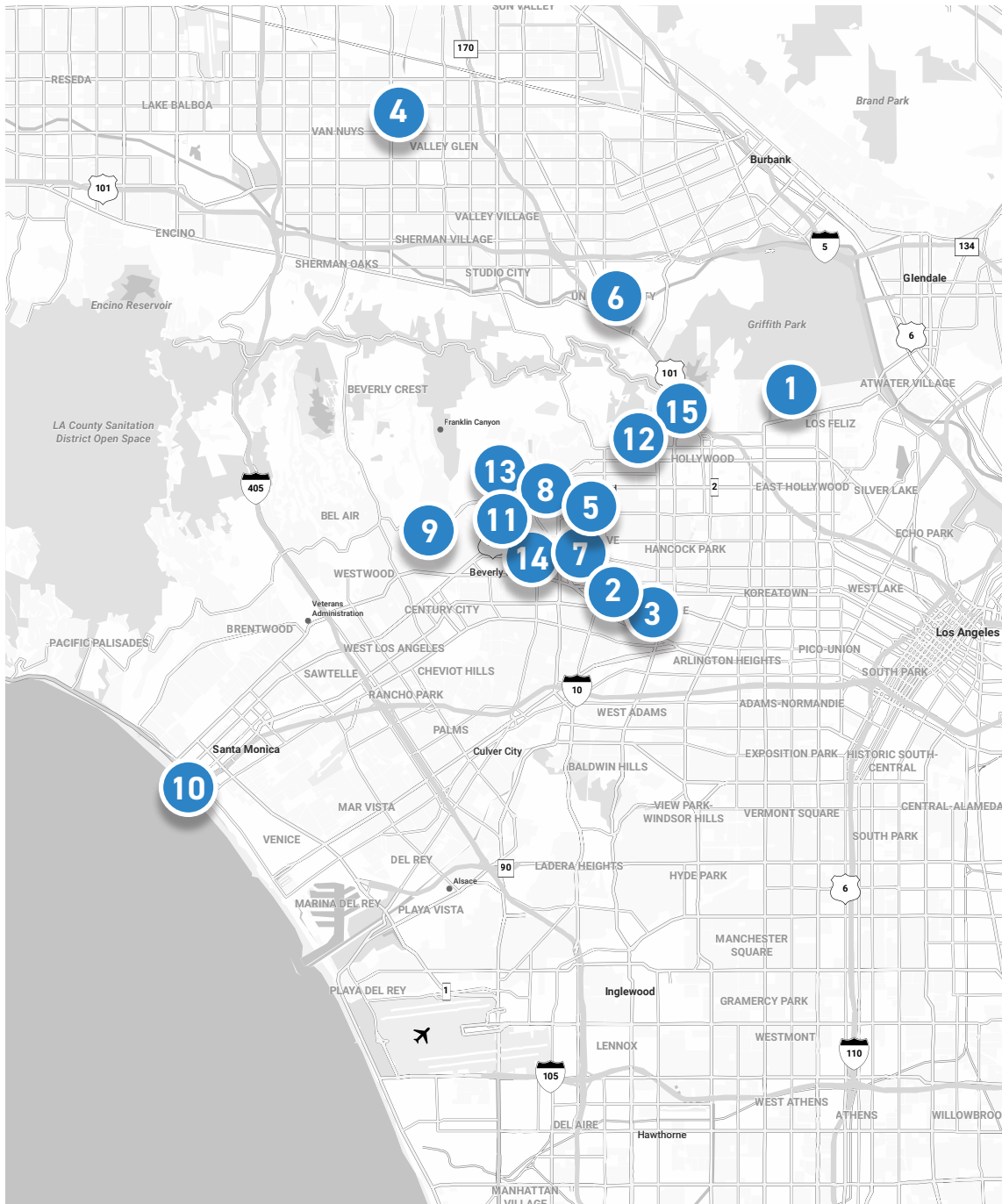
## MARKET DRIVERS

The West Hollywood area benefits from its proximity to two of Los Angeles’ leading medical and research institutions – Cedars-Sinai Medical Center and Ronald Reagan UCLA Medical Center. Cedars-Sinai, located just northeast along Beverly Boulevard, is a nationally recognized non-profit teaching hospital with approximately 915 licensed beds, over 2,000 physicians, and 10,000 employees, generating more than 2.1 million outpatient visits annually. A short drive west, UCLA’s 1,050,000-square-foot Ronald Reagan UCLA Medical Center in Westwood includes 520 inpatient beds, 90 pediatric beds, and 74 neuropsychiatric beds, serving more than 50,000 emergency patients per year and consistently ranking among the nation’s top hospitals. The proximity of these two premier medical campuses anchors a large base of healthcare professionals, clinical researchers, and support staff living throughout Pico-Robertson and nearby neighborhoods—supporting long-term housing demand, rental stability, and upward demographic trends in the area.

## LOCATION HIGHLIGHTS

- Centrally positioned between Beverly Hills and Hollywood, West Hollywood is home to 34,000+ residents and major employers across entertainment, healthcare, and hospitality.
- Recognized as one of Southern California’s most dynamic commercial corridors.
- Cedars-Sinai Medical Center, located within two miles, employs 10,000+ and spans nearly 2 million square feet.
- Strong regional access via the greater freeway network, with convenient proximity to Downtown Los Angeles, Los Angeles International Airport, and Hollywood Burbank Airport.
- Sunset Strip features iconic music venues, luxury hotels, rooftop lounges, and acclaimed dining.





## AREAS OF INTEREST

| Mark | Location                      |
|------|-------------------------------|
| 1    | Griffith Observatory          |
| 2    | Museum Row/LACMA              |
| 3    | La Brea Tar Pits              |
| 4    | The Sunset Strip              |
| 5    | Melrose Ave Shopping District |
| 6    | Universal Studios Hollywood   |
| 7    | Beverly Center                |
| 8    | Pacific Design Center         |
| 9    | Rodeo Drive                   |
| 10   | Santa Monica Pier             |
| 11   | West Hollywood Park           |
| 12   | Runyon Canyon Park            |
| 13   | Soho House West Hollywood     |
| 14   | Cedars-Sinai Medical Center   |
| 15   | Hollywood Bowl                |



Griffith Observatory

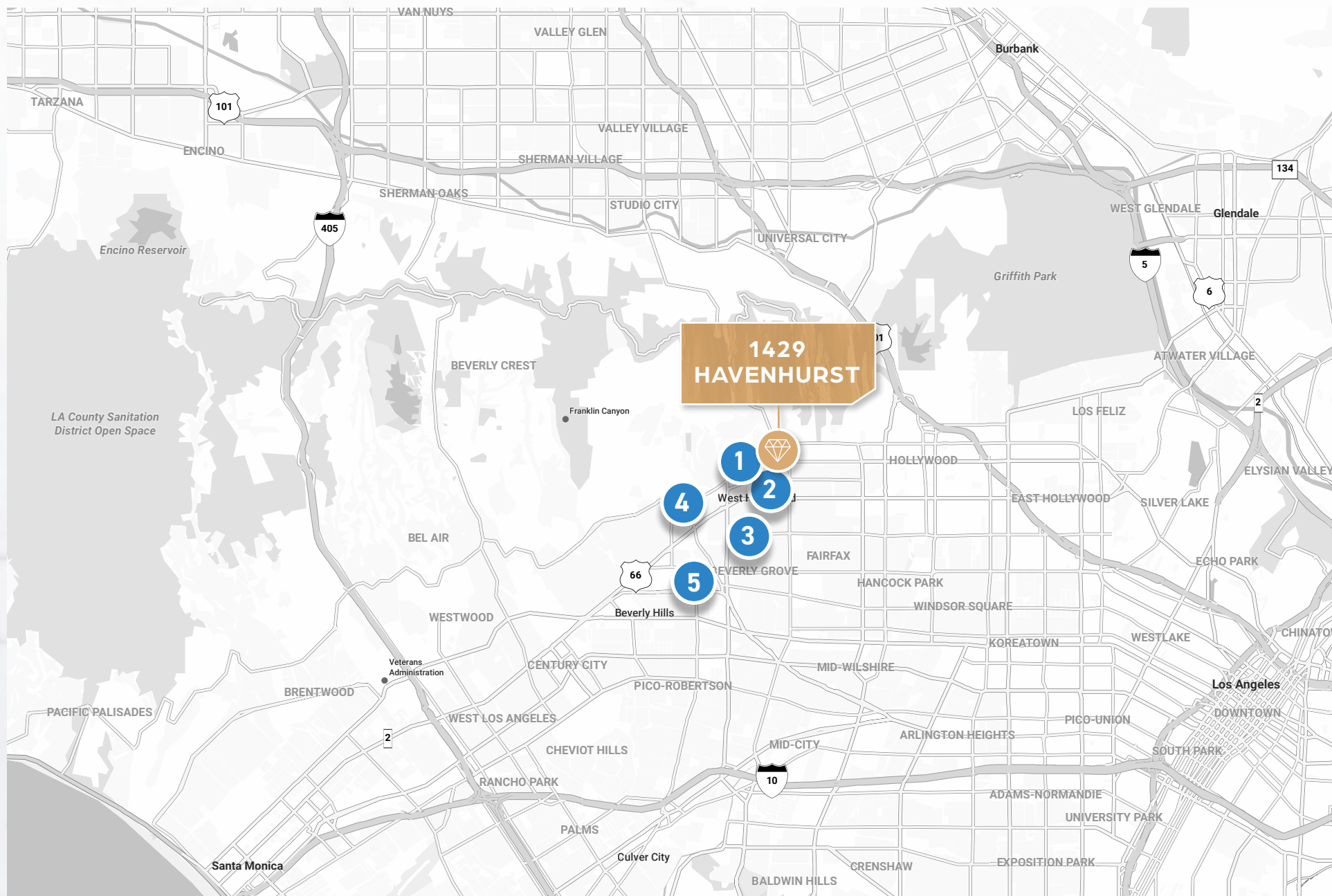


# WEST HOLLYWOOD DEMOGRAPHICS

|                                     | Radius    |           |           | Zip Code  | Submarket | City           | Metro       | County      | State      | National      |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|----------------|-------------|-------------|------------|---------------|
| YEAR                                | 1 MILE    | 3 MILE    | 5 MILE    | 90046     | HOLLYWOOD | WEST HOLLYWOOD | LOS ANGELES | LOS ANGELES | CALIFORNIA | UNITED STATES |
| POPULATION SUMMARY                  |           |           |           |           |           |                |             |             |            |               |
| 2010                                | 38,825    | 235,374   | 757,395   | 47,788    | 262,969   | 34,407         | 9,841,286   | 9,818,603   | 37,253,819 | 310,631,538   |
| 2020                                | 39,812    | 244,912   | 765,637   | 50,179    | 264,074   | 35,757         | 9,907,380   | 10,014,009  | 39,538,223 | 331,774,748   |
| 2024                                | 39,927    | 245,911   | 764,936   | 50,180    | 267,017   | 35,973         | 9,776,728   | 9,770,352   | 39,284,968 | 335,709,751   |
| 2029*                               | 40,774    | 251,575   | 779,558   | 51,089    | 272,024   | 36,638         | 9,782,449   | 9,874,561   | 39,913,621 | 341,976,078   |
| 20-34 POPULATION                    |           |           |           |           |           |                |             |             |            |               |
| 2010                                | 13,246    | 72,908    | 209,923   | 16,176    | 80,361    | 11,424         | 2,228,450   | 2,228,519   | 8,083,788  | 62,649,565    |
| 2020                                | 12,871    | 75,140    | 217,935   | 16,288    | 81,632    | 11,568         | 2,308,216   | 2,308,241   | 8,558,385  | 67,000,845    |
| 2024                                | 11,925    | 70,897    | 204,636   | 15,194    | 77,286    | 10,700         | 2,143,283   | 2,143,309   | 8,290,175  | 68,019,298    |
| 2029*                               | 9,986     | 62,990    | 187,383   | 12,892    | 68,770    | 8,906          | 2,099,814   | 2,099,839   | 8,259,749  | 68,922,580    |
| MEDIAN HOUSEHOLD INCOME SUMMARY     |           |           |           |           |           |                |             |             |            |               |
| 2010                                | \$55,505  | \$57,297  | \$50,597  | \$52,048  | \$45,797  | \$50,768       | \$54,872    | \$55,812    | \$59,648   | \$50,245      |
| 2020                                | \$87,511  | \$94,260  | \$84,016  | \$89,623  | \$80,079  | \$76,912       | \$76,707    | \$77,499    | \$84,861   | \$67,998      |
| 2024                                | \$102,559 | \$111,079 | \$97,274  | \$104,485 | \$93,409  | \$95,574       | \$88,309    | \$89,285    | \$96,702   | \$80,913      |
| 2029*                               | \$125,002 | \$134,200 | \$116,762 | \$127,026 | \$112,044 | \$119,110      | \$102,905   | \$108,139   | \$114,850  | \$95,698      |
| AVERAGE HOUSEHOLD INCOME SUMMARY    |           |           |           |           |           |                |             |             |            |               |
| 2010                                | \$91,295  | \$99,503  | \$90,190  | \$91,794  | \$80,914  | \$81,379       | \$84,052    | \$84,054    | \$87,365   | \$73,387      |
| 2020                                | \$117,111 | \$123,402 | \$109,035 | \$118,443 | \$105,468 | \$112,365      | \$104,548   | \$106,944   | \$115,050  | \$93,343      |
| 2024                                | \$131,294 | \$138,063 | \$121,978 | \$133,125 | \$118,446 | \$127,354      | \$115,605   | \$118,117   | \$127,279  | \$103,571     |
| 2029*                               | \$153,337 | \$160,202 | \$141,619 | \$155,578 | \$137,919 | \$149,790      | \$133,343   | \$136,305   | \$145,449  | \$117,775     |
| BACHELOR'S DEGREE OR HIGHER SUMMARY |           |           |           |           |           |                |             |             |            |               |
| 2010                                | 56.7%     | 56.7%     | 45.8%     | 57.4%     | 44.9%     | 55.4%          | 29.2%       | 29.2%       | 30.1%      | 28.2%         |
| 2020                                | 67.9%     | 66.0%     | 56.2%     | 67.5%     | 57.9%     | 67.0%          | 40.1%       | 40.1%       | 41.8%      | 41.1%         |
| 2024                                | 68.7%     | 66.5%     | 56.8%     | 68.2%     | 58.8%     | 68.0%          | 41.0%       | 41.0%       | 42.6%      | 42.1%         |
| 2029*                               | 68.8%     | 66.6%     | 56.8%     | 68.3%     | 58.9%     | 68.2%          | 41.1%       | 41.1%       | 42.7%      | 42.3%         |
| EMPLOYED CIVILIANS 16+ POPULATION   |           |           |           |           |           |                |             |             |            |               |
| 2010                                | 23,880    | 134,372   | 397,978   | 28,806    | 144,463   | 20,410         | 4,402,110   | 4,401,970   | 16,309,732 | 140,767,834   |
| 2020                                | 27,179    | 150,249   | 437,376   | 33,350    | 161,935   | 25,012         | 4,949,016   | 4,948,909   | 18,880,829 | 159,134,877   |
| 2024                                | 27,361    | 152,060   | 440,126   | 33,567    | 164,564   | 25,238         | 4,875,036   | 4,874,920   | 19,020,065 | 165,603,831   |
| 2029*                               | 27,356    | 152,415   | 440,796   | 33,463    | 164,505   | 25,159         | 4,864,572   | 4,864,457   | 19,330,855 | 169,179,612   |



# SALES COMPARABLES | MAP





# SALES COMPARABLES | SUMMARY

|                            | Property/Address                                                       | Sale Date | Total Units | Year Built | Total Price  | Avg. SF | Price Per SF | Cap Rate |
|----------------------------|------------------------------------------------------------------------|-----------|-------------|------------|--------------|---------|--------------|----------|
| WEST HOLLYWOOD COMPARABLES |                                                                        |           |             |            |              |         |              |          |
| 1                          | <b>1320 Harper</b><br>1320 N Harper Ave, West Hollywood, CA 90046      | Sep-25    | 14          | 1993       | \$10,800,000 | 20,786  | \$519.58     | 5.00     |
| 2                          | <b>1283 Havenhurst</b><br>1283 Havenhurst Dr, West Hollywood, CA 90046 | Jun-25    | 8           | 2008       | \$9,000,000  | 12,990  | \$692.84     | 3.24     |
| 3                          | <b>626 Flores</b><br>626 N Flores St, West Hollywood, CA 90048         | Mar-25    | 19          | 1964       | \$6,526,000  | 23,611  | \$276.40     | 5.23     |
| 4                          | <b>8833 Cynthia</b><br>8833 Cynthia St, West Hollywood, CA 90069       | Jun-25    | 5           | 2009       | \$6,099,550  | 9,090   | \$671.02     | 4.02     |
| 5                          | <b>132 Clark</b><br>132 S Clark Dr, West Hollywood, CA 90048           | Jan-26    | 15          | 1985       | \$5,105,000  | 10,792  | \$473.04     | 4.42     |



# SALES COMPARABLES

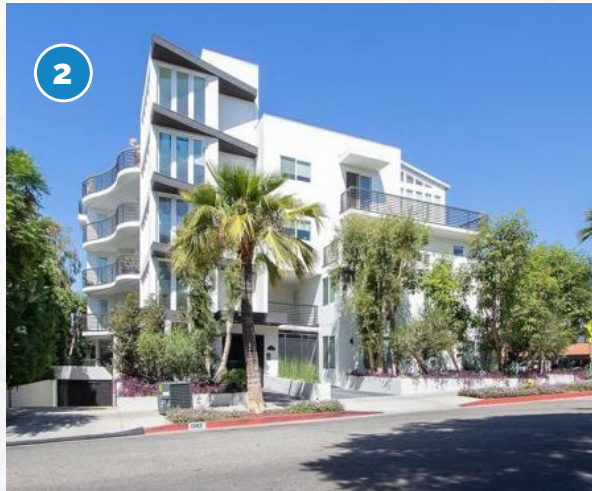
## WEST HOLLYWOOD NEIGHBORHOOD



1

**1320 Harper**  
1320 N Harper Ave,  
West Hollywood, CA 90046

|              |              |
|--------------|--------------|
| Sale Date    | Sep-25       |
| Total Units  | 14           |
| Year Built   | 1993         |
| Total Price  | \$10,800,000 |
| Avg. SF      | 20,786       |
| Price Per SF | \$519.58     |
| Cap Rate     | 5.00         |



2

**1283 Havenhurst**  
1283 Havenhurst Dr,  
West Hollywood, CA 90046

|              |             |
|--------------|-------------|
| Sale Date    | Jun-25      |
| Total Units  | 8           |
| Year Built   | 2008        |
| Total Price  | \$9,000,000 |
| Avg. SF      | 12,990      |
| Price Per SF | \$692.84    |
| Cap Rate     | 3.24        |



3

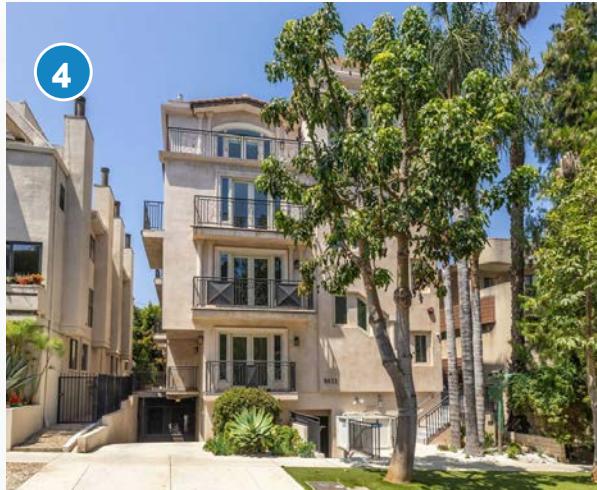
**626 Flores**  
626 N Flores St,  
West Hollywood, CA 90048

|              |             |
|--------------|-------------|
| Sale Date    | Mar-25      |
| Total Units  | 19          |
| Year Built   | 1964        |
| Total Price  | \$6,526,000 |
| Avg. SF      | 23,611      |
| Price Per SF | \$276.40    |
| Cap Rate     | 5.23        |



# SALES COMPARABLES

## WEST HOLLYWOOD NEIGHBORHOOD



4

**8833 Cynthia**  
8833 Cynthia St,  
West Hollywood, CA 90069

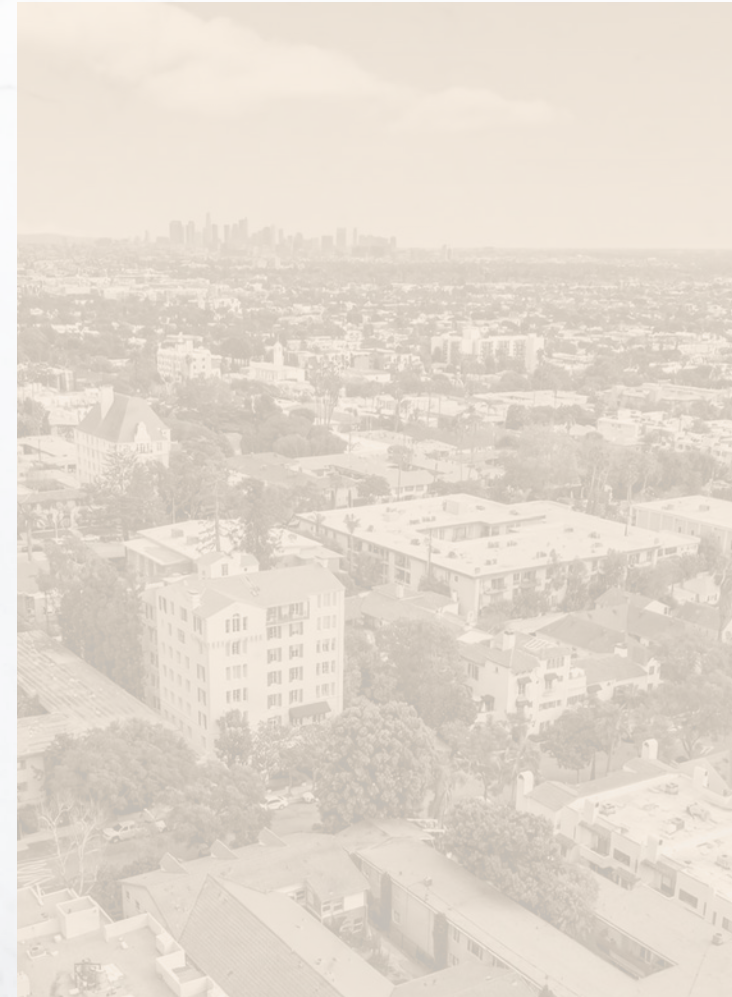
|              |             |
|--------------|-------------|
| Sale Date    | Jun-25      |
| Total Units  | 5           |
| Year Built   | 2009        |
| Total Price  | \$6,099,550 |
| Avg. SF      | 9,090       |
| Price Per SF | \$671.02    |
| Cap Rate     | 4.02        |



5

**132 Clark**  
132 S Clark Dr,  
West Hollywood, CA 90048

|              |             |
|--------------|-------------|
| Sale Date    | Jan-26      |
| Total Units  | 15          |
| Year Built   | 1985        |
| Total Price  | \$5,105,000 |
| Avg. SF      | 10,792      |
| Price Per SF | \$473.04    |
| Cap Rate     | 4.42        |





# 1429

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