

**Profit and Loss**  
**Pensacola Facility**  
**January-December, 2023**

| Distribution account            | Total               | %              |
|---------------------------------|---------------------|----------------|
| Income                          |                     |                |
| Storage Income                  | 150,953.79          |                |
| <b>Total for Income</b>         | <b>\$150,953.79</b> | <b>100.00%</b> |
| <b>Gross Profit</b>             | <b>\$150,953.79</b> | <b>100.00%</b> |
| <b>Expenses</b>                 |                     |                |
| Payroll Expenses                | 18,566.84           |                |
| Marketing                       | 9,595.48            |                |
| Expense Reimbursement           | 67.79               |                |
| Payment Processing Fees         | 3,961.89            |                |
| Repair & Maintenance            | 6,564.49            |                |
| Storage Auction Expense         | 1,291.26            |                |
| System, Software & Subscription | 4,341.16            |                |
| Taxes and Licenses              | 352.50              |                |
| Tenant Insurance                | 4,187.18            |                |
| Utilities                       | 7,262.06            |                |
| Property Insurance              | 70,170.23           |                |
| Property Taxes                  | 8,937.74            |                |
| <b>Total for Expenses</b>       | <b>\$135,298.62</b> | <b>89.63%</b>  |
| <b>Net Operating Income</b>     | <b>\$15,655.17</b>  | <b>10.37%</b>  |