

DOLLAR GENERAL®

102 JUNG SUN LN, CHAPARRAL, NM 88317

OFFERING MEMORANDUM

STRONG PLACER.AI RANKINGS

95TH PERCENTILE NATIONWIDE – VISITS PER PLACER.AI

**JUST NORTH OF META'S PLANNED
1GW DATA CENTER CAMPUS**

[CLICK TO VISIT THE NEWS RELEASE](#)



OVER 9 YEARS REMAIN

BUILD-TO-SUIT IN 2020

CORPORATE GUARANTEE

MORE THAN 20,000 LOCATIONS

REPRESENTATIVE PHOTOS

DOLLAR GENERAL®

102 JUNG SUN LN, CHAPARRAL, NM 88317

OFFERING PRICE: \$1,428,000 CAP RATE: 6.80%

GROSS LEASABLE AREA: +/- 9,206 SF

PRICE / SF: \$155.12

NET OPERATING INCOME: \$97,068

CURRENT OCCUPANCY: 100%

YEAR BUILT: 2020

LOT SIZE: +/- 1.53 AC

TYPE OF OWNERSHIP: Fee Simple

PROPOSED FINANCING: 5 YR TERM / 6.40% RATE / 25 YR AMORT / 65% LTV

CASH ON CASH RETURN: \$22,555 / 4.51%

TOTAL RETURN: \$38,114 / 7.63%



CLICK TO VIEW ON GOOGLE MAPS



CLICK TO VISIT WEBSITE



REPRESENTATIVE PHOTOS



REPRESENTATIVE PHOTOS

RENT SCHEDULE

YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current – 10/31/2035	\$97,068	\$8,089	\$10.75	6.80%
Option 1	\$106,776	\$8,898	\$11.83	7.48%
Option 2	\$117,444	\$9,787	\$13.01	8.22%
Option 3	\$129,192	\$10,766	\$14.31	9.05%

LEASE SUMMARY

LEASE TYPE:	Absolute-Net
LEASE GUARANTEE:	Corporate
OPTION TO PURCHASE / ROFR:	No
SALES / FINANCIAL REPORTING:	No
RENT COMMENCEMENT:	10/22/2020
LEASE EXPIRATION:	10/31/2035
RENT INCREASES:	10% At Each Option
OPTIONS:	Three – Five Years

INVESTMENT HIGHLIGHTS

STNL DOLLAR GENERAL

- 9,026+/- SQUARE FEET
- 1.53 AC PARCEL
- BUILD TO SUIT LOCATION IN 2020
- HARD CORNER LOCATION

DOLLAR GENERAL

- CORPORATE GUARANTEE – 20,000+ LOCATIONS
- INVESTMENT GRADE CREDIT – S&P: BBB
- RAPIDLY GROWING LOCATIONS NATIONWIDE

LEASE OVERVIEW

- 15 YEAR LEASE (LEASED THROUGH 10/31/2035)
- OVER NINE YEARS REMAIN
- THREE – FIVE YEAR OPTIONS
- 10% RENT INCREASES DURING OPTIONS

ABSOLUTE NET LEASE

- TENANT RESPONSIBLE FOR REAL ESTATE TAXES
- TENANT RESPONSIBLE FOR CAM
- TENANT RESPONSIBLE FOR INSURANCE
- TENANT RESPONSIBLE FOR PARKING LOT
- TENANT RESPONSIBLE FOR ROOF & STRUCTURE

LOCATION

- JUST NORTH OF META'S PLANNED 1GW DATA CENTER CAMPUS
- META PLEDGED TO DIRECTLY IMPACT THE AREA IN A POSITIVE LIGHT – ADDING JOBS, TAX BASE, GRANT PROGRAMS
- <https://datacenters.atmeta.com/wp-content/uploads/2026/03/Meta-El-Paso-Data-Center.pdf>
- STATE LINE DRIVE – TRAFFIC COUNTS: 3,796

DEMOGRAPHICS

- OVER 24,000 RESIDENTS WITHIN FIVE MILES
- AVERAGE HOUSEHOLD INCOME OF \$62,485 WITHIN FIVE MILES

STRONG PLACER.AI RANKINGS

95TH PERCENTILE NATIONWIDE – VISITS PER PLACER.AI

OVER 9 YEARS REMAIN

BUILD-TO-SUIT IN 2020



JUST NORTH OF META'S PLANNED 1GW DATA CENTER CAMPUS

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REPRESENTATIVE PHOTOS

DOLLAR GENERAL®

Dollar General is a major US discount retailer with over 20,000 small-format stores, offering everyday essentials, groceries, health/beauty, and seasonal items at low prices, focusing on convenience in rural and suburban areas with popular national brands and its own private labels, driven by a mission to "Serve Others". Founded in 1939, it's known for its convenient locations, low prices, and broad product assortment, making it a significant player in the small-box retail sector.

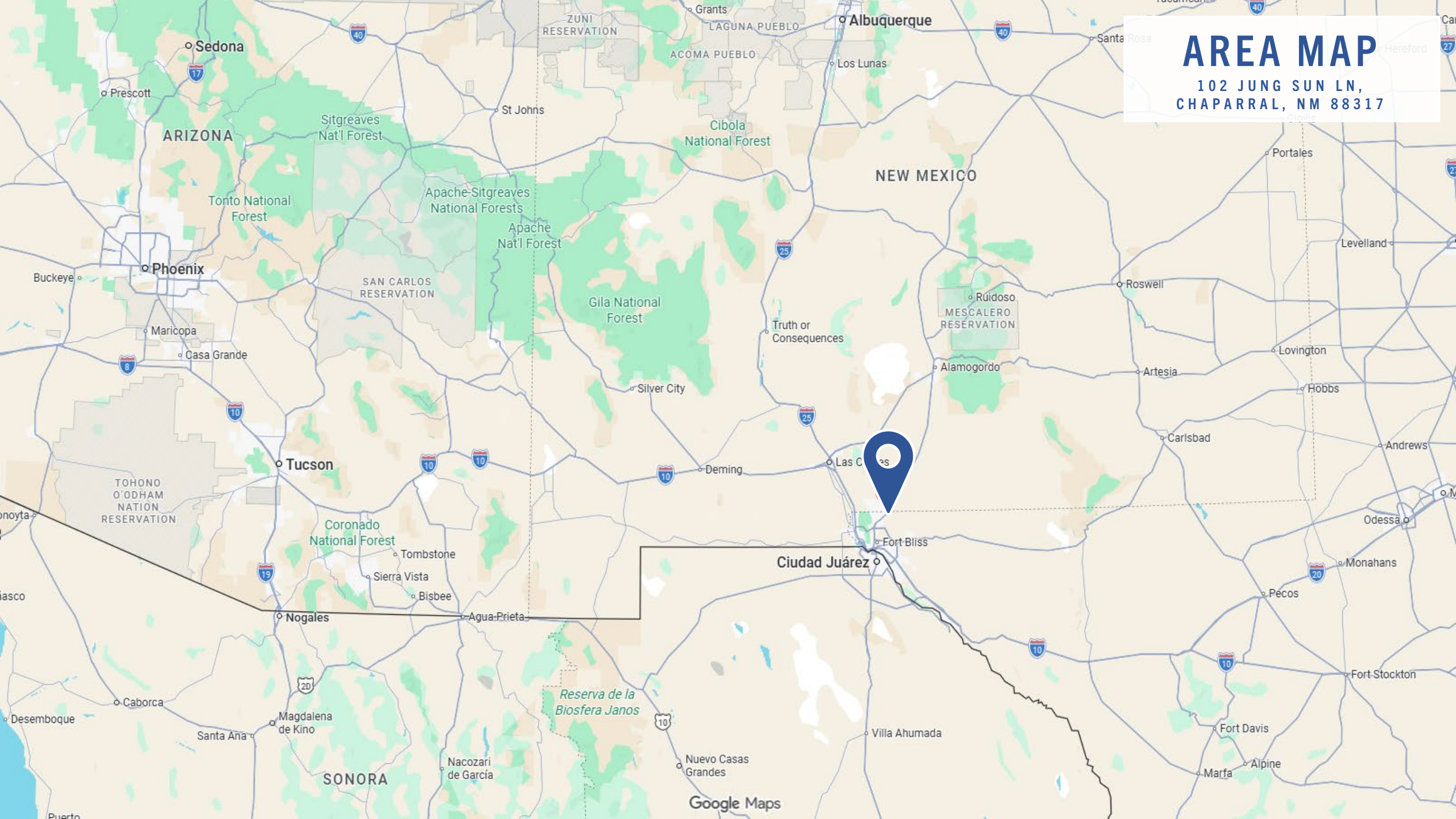
Key Aspects

- **Business Model:** A small-box discount retailer providing value and convenience through everyday low prices on essential goods.
- **Products:** Includes food (consumables, snacks), health & beauty, cleaning supplies, apparel, home goods, and seasonal items, featuring both national brands (P&G, Coca-Cola) and private brands (Clover Valley, True Living).
- **Store Locations:** Operates in 48 states, strategically located in rural, suburban, and urban areas for easy access.
- **Mission:** "To Serve Others," focusing on customers, employees, and communities through affordable products and job opportunities.
- **History:** Started as J.L. Turner & Son in 1939, becoming Dollar General Corporation in 1955 and going public in 1968.



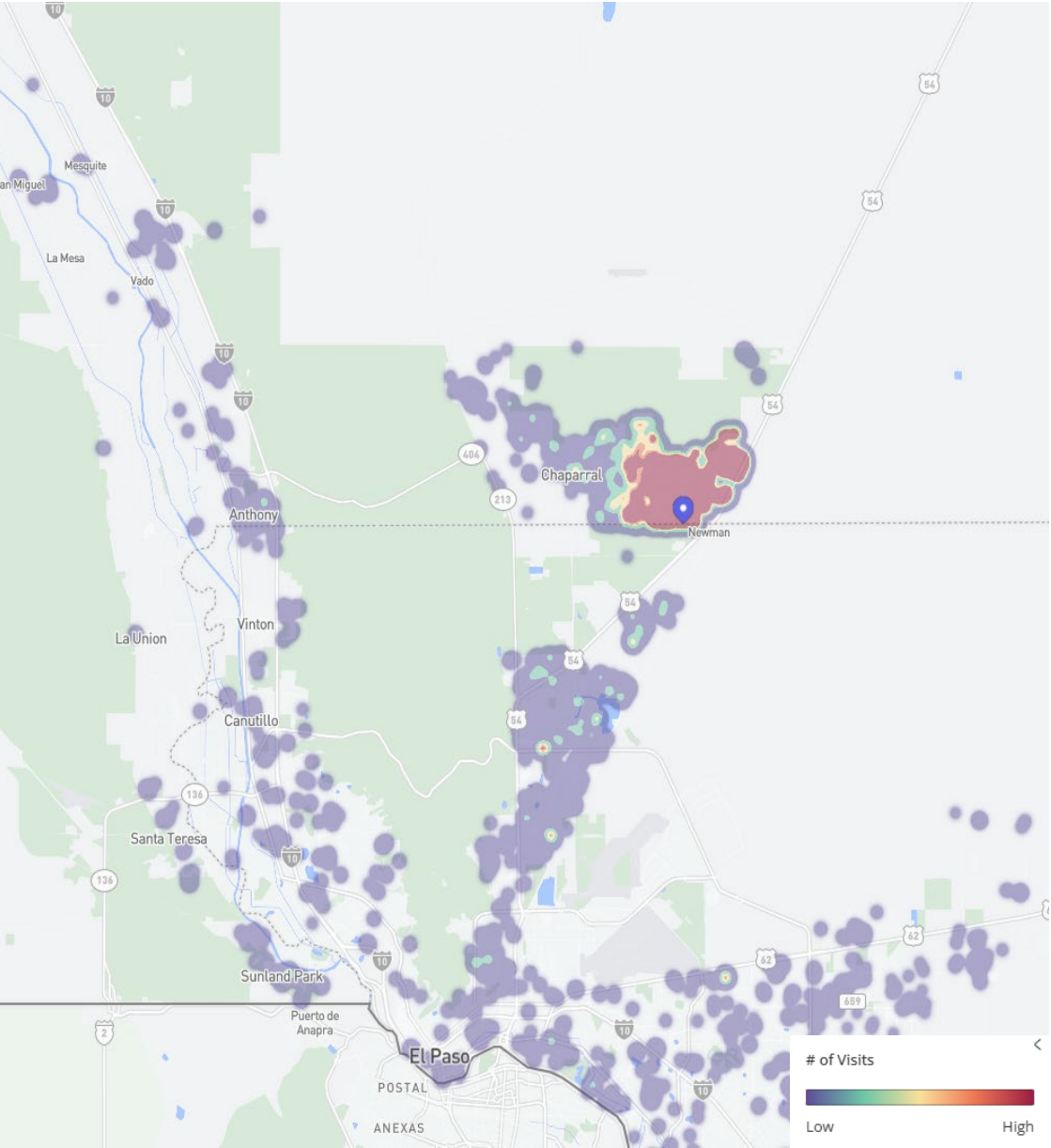
AREA MAP

102 JUNG SUN LN,
CHAPARRAL, NM 88317



INFORMATION FROM PLACER.AI (MAP FROM GOOGLE)
LAST 12 MONTHS

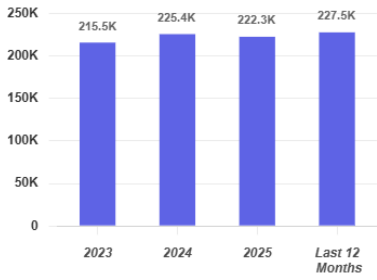
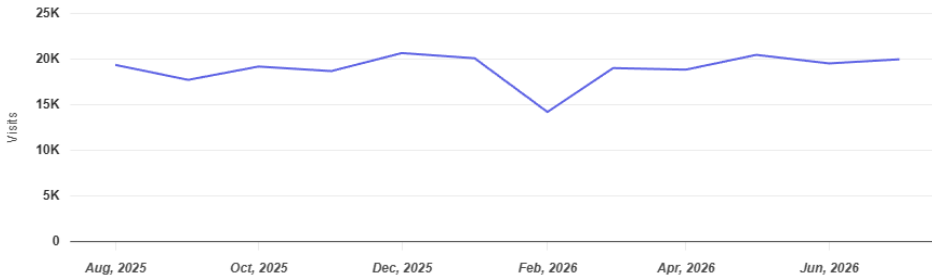
TRUE TRADE AREA



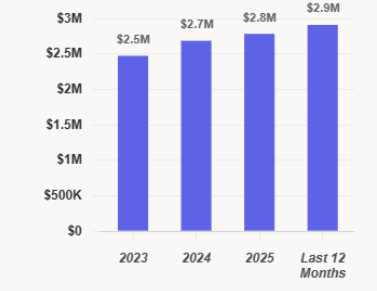
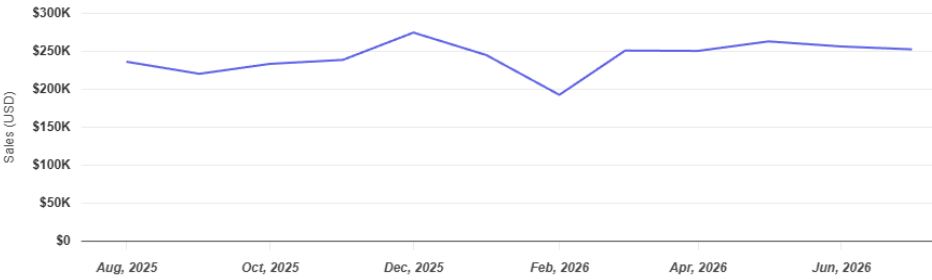
VISITS DATA

Visits	227.5K	Visit Frequency	10.09
Visits / sq ft	24.2	Avg. Dwell Time	12 Min
Visitors	22.5K	Sales	\$2.9M

VISITS VARIANCE



ESTIMATED SALES



TENANT RANKINGS

Nationwide 857 / 19,667 View List	New Mexico 15 / 145 View List	Local: 15mi 6 / 16 View List
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DEMOGRAPHICS SUMMARY

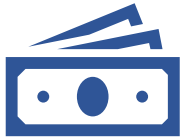
POPULATION	3 Miles	5 Miles	10 Miles
2029 Population Projection	13,091	24,743	105,011
2024 Population	12,762	24,047	103,799
2020 Population	12,185	22,580	102,944
Median Age	33.1	32.4	34

INCOME	3 Miles	5 Miles	10 Miles
Average	\$62,092	\$62,485	\$72,432
Median	\$48,142	\$52,362	\$60,892

TRAFFIC COUNTS	
State Line Dr	3,796 (2026)

HOUSEHOLDS	3 Miles	5 Miles	10 Miles
2029 Household Projection	3,588	7,311	35,907
2024 Households	3,497	7,102	35,495
2020 Households	3,350	6,686	35,248

Source: © 2024 Experian.



AVERAGE HOUSEHOLD INCOME
FIVE MILE RADIUS

\$62,485



HOUSEHOLDS WITHIN FIVE MILE
RADIUS

7,102



POPULATION WITHIN FIVE MILE
RADIUS

24,047



DAILY TRAFFIC COUNTS

3,796

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ACTIVITY ID: XXXX

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102 JUNG SUN LN, CHAPARRAL, NM 88317

OFFERING MEMORANDUM

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