

ST. CLOUD PORTFOLIO

FOUR BUILDINGS

ST. CLOUD, MN



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If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE.

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ST. CLOUD PORTFOLIO

4-BUILDING
PORTFOLIO



CONTENTS

01

EXECUTIVE
SUMMARY

02

PROPERTY
DESCRIPTION

03

FINANCIAL
OVERVIEW

04

LOCATION
OVERVIEW

ST. CLOUD PORTFOLIO

4-BUILDING
PORTFOLIO

EXECUTIVE
SUMMARY

01



CBRE is pleased to exclusively present to qualified investors the opportunity to acquire a four-building office park.

Featuring a combined 32,808 square feet of space, the property is 100% occupied by 3 tenants. This opportunity provides a buyer with steady long-term income as 66% percent of the space is leased through 2033. The leases are landlord friendly net leases featuring 3% annual increase and full management reimbursement allowing for an investor to have a third party manage it or have increased cash flow. The office park is well located with visibility and access to a newly reconstructed Highway 10.

St. Cloud is 5th largest metro area in Minnesota featuring over 200,000 people. St. Cloud is the county seat of Stearns county and home to St. Cloud State University (10,000 student enrollment) St. Cloud has a diverse and stable job market and has significantly lower cost of living than the Twin Cities.



PROPERTY HIGHLIGHTS



100% OCCUPIED
THREE TENANTS, EACH WITH
SIGNIFICANT LEASE TERM
STILL REMAINING



DIVERSE AND STABLE
JOB MARKET
OPPORTUNITIES IN HEALTHCARE,
EDUCATION, MANUFACTURING
AND RETAIL



PROXIMITY TO
UNIVERSITY
ST. CLOUD STATE UNIVERSITY
NEARBY WITH OVER 10,000
STUDENTS ENROLLED.

PROPERTY HIGHLIGHTS



100% OCCUPANCY

Demonstrates strong demand and consistent revenue generation.



PRIME HIGHWAY 10 LOCATION

Excellent visibility and accessibility for tenants and clients.



FOUR SEPERATELY PARCELED BUILDINGS

Diversifies risk and allows for future flexibility to execute a break up and sell strategy or sell to potential users.



PROVEN HISTORICAL OCCUPANCY

Reflects the property's long-term stability and appeal.



TURN-KEY INVESTMENT

Ready to generate immediate income with minimal management effort.



QUALITY CONSTRUCTION

All brick buildings with high-end finishes.



FAVORABLE LEASES

Net leases featuring 3% Annual increases.



ATTRACTIVE INVESTMENT OPPORTUNITY

Positioned for long-term appreciation and cash flow



LONG TERM LEASE

Roughly 65% of the buildings are occupied by a long term lease with Reach-Up Head Start which extended their lease early pointing to their long term commitment to the spaces.



FASTEST-GROWING METRO AREAS

St. Cloud is one of Minnesota's fastest-growing metro areas with a population of 72,000 people and over 200,000 people in the broader metropolitan area



ST. CLOUD PORTFOLIO

4-BUILDING
PORTFOLIO

PROPERTY
DESCRIPTION

02



PROPERTY DESCRIPTION

ASKING PRICE	\$5,519,000
CAP RATE	8.00%
ADDRESSES	#1 340 Highway 10 S, Saint Cloud (APN:17.02346.00) #2 350 Highway 10 S, Saint Cloud (APN:17.02346.02) #3 358 Highway 10 S, Saint Cloud (APN:17.02346.04) #4 1250 Johnson Road, Saint Cloud (APN:17.02346.03)
RENTABLE SF (TOTAL)	32,808 SF (PORTFOLIO)
LOT SIZE	4.2 Acres (PORTFOLIO)
OCCUPANCY	100%

Four building park with a combined 32,808 square feet of education, child development and office space. The property is 100% occupied by three tenants with net leases and 3% annual increases and management reimbursement. The opportunity provides a buyer with steady long term income as 66% of the space is leased through 2033. The property is well situated at the intersection of Highway 10 and Highway 23 providing convenient access to primary thoroughfares in St. Cloud.



FOUR-BUILDING PARK
32,808 SQUARE FEET OF
OFFICE SPACE AVAILABLE



GROWING METRO AREA
POPULATION OF 72,000,
OVER 200,000 IN THE
BROADER METRO AREA



HIGHWAY ACCESS
65 MILES NORTHWEST
OF MINNEAPOLIS WITH
CONVENIENT ACCESS TO
BOTH I-94 AND HWY-10



CHILD DEVELOPMENT, EDUCATION & OFFICE SPACE

4-BUILDING
PORTFOLIO

Child development and office space available



US - 10
23,500+ VPD

**SUBJECT
PROPERTY**
4-BUILDING
PORTFOLIO

#2

#1

#3

#4



**SUBJECT
PROPERTY**
4-BUILDING
PORTFOLIO







TENANT HIGHLIGHT

Reach-Up Head Start is a program that provides comprehensive early childhood education and family support services to low-income families with children ages birth to five years old. Reach-Up provides free programming to prepare children for success in kindergarten as well as support parents in their role as their children's first and most important teacher. Their goal is to "enhance parenting skills and provide early child development education to create brighter futures." Reach-Up Head Start is one of the only programs that partners with families from pregnancy to pre-K to support their children and lay the foundation for a successful future.

Early Head Start for ages Birth-Three:

In late 1997, the State of Minnesota funded a small program for families with children, birth-three and pregnant women. The program began in 1998 and served over 20 families with year-round services. In 1999, the federal level awarded Early Head Start funds to 32 families. Today, the funded enrollment for Early Head Start is 86, which is funded by Federal and State sources, and other grants and donations.

Head Start for ages Three-Five:

Today, we serve 278 children with federal and state sources, and other grants and donations.

Kindergarten Transition Services:

The United Way of Central Minnesota provided funds to start this program in 1995 and continues to fund this program today. Head Start funds also support this program. Staff continues the work with Head Start families as their children move into kindergarten successfully.

Full-Day Services:

In 2001, Reach-Up Inc. converted 34 Head Start slots to work with families who need full-day/full-year care. Today, both Early Head Start and Head Start families are served with full-day programs.

CHILDHOOD
EDUCATION, &
FAMILY SUPPORT
SERVICES

0-5
SUPPORTED
AGES

1998
YEAR ESTABLISHED

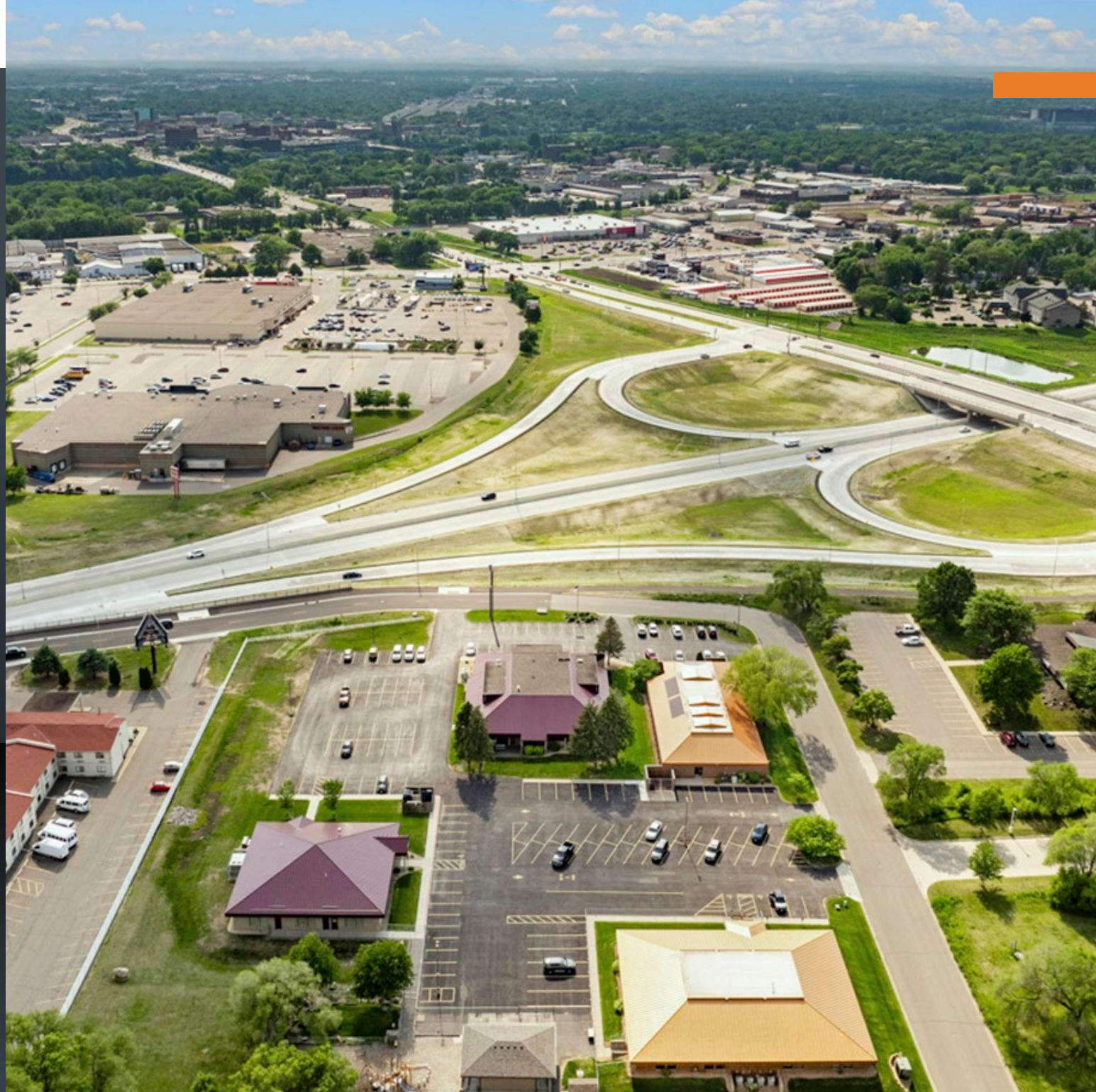


ST. CLOUD PORTFOLIO

4-BUILDING
PORTFOLIO

FINANCIAL
OVERVIEW

03



RENT ROLL

TENANT	BUILDING	SIZE (SF)	% OF GLA	INITIAL LEASE START	LEASE EXPIRATION	ANNUAL RENTS	RENT/SF	LEASE TYPE	YEAR	INCREASES	
Reach - Up Inc.	1250 Johnson	8,000	24.38%	9/24/2004	7/31/2033	\$135,000	\$16.88	Net	<u>YEAR</u>	<u>INCREASES</u>	
									8/01/26 - 7/31/27	\$131,820	
									(Underwritten)	8/01/27 - 7/31/28	\$135,000
									8/01/28 - 6/30/29	\$139,044	
									7/01/29 - 6/30/30	\$143,220	
									7/01/30 - 6/30/31	\$147,516	
									7/01/31 - 6/30/32	\$151,944	
									7/01/32 - 7/31/33	\$156,504	
Breakthrough Therapy	340 Highway 10 S	7,660	23.35%	10/1/2024	12/31/2029	\$83,034	\$10.84	Net	<u>YEAR</u>	<u>INCREASES</u>	
									1/1/26 - 12/31/26	\$78,974	
									(Underwritten)	1/1/27 - 12/31/27	\$83,034
									1/1/28 - 12/31/28	\$87,170	
									1/1/29 - 12/31/29	\$91,537	
Reach - Up Inc.	350 Highway 10 S	8,720	26.58%	1/1/2020	6/30/2033	\$95,400	\$10.94	Net	<u>YEAR</u>	<u>INCREASES</u>	
									6/1/27 - 6/30/27	\$93,120	
									(Underwritten)	7/1/27 - 6/30/28	\$95,400
									7/1/28 - 6/30/29	\$98,256	
									7/1/29 - 6/30/30	\$101,208	
									7/1/30 - 6/30/31	\$104,244	
									7/1/31 - 7/31/32	\$107,376	
									7/1/32 - 7/31/33	\$110,604	
Duffy Engineering & Associates Inc.	350 Highway 10 S	3,050	9.30%	2/1/2020	1/31/2030	\$29,280	\$9.60	Net	<u>YEAR</u>	<u>INCREASES</u>	
									2/1/26 - 1/31/27	\$28,428	
									(Underwritten)	2/1/27 - 1/31/28	\$29,280
									2/1/28 - 1/31/29	\$30,156	
									2/1/28 - 1/31/30	\$31,044	
Reach - Up Inc.	358 Highway 10 S	5,378	16.39%	1/1/2020	7/31/2033	\$98,800	\$18.37	Net	<u>YEAR</u>	<u>INCREASES</u>	
									6/1/24 - 3/31/27	\$96,000	
									(Underwritten)	4/1/27 - 6/30/28	\$98,880
									7/1/28 - 6/30/29	\$101,844	
									7/1/29 - 6/30/30	\$104,904	
									7/1/30 - 6/30/31	\$108,048	
									7/1/31 - 6/30/32	\$111,288	
									7/1/32 - 7/31/33	\$114,624	
Totals		32,808	100%			\$441,514	\$13.46	OFFICE PORTFOLIO 15			

RETAIL FINANCIAL SUMMARY

ANNUALIZED OPERATING DATA

	CURRENT	PER SF
Base Rent	\$441,514	\$13.46
Other Leased Income	\$0	\$0
Expense Reimbursements		
Real Estate Taxes	\$88,260	\$2.69
Insurance	\$15,716	\$0.48
CAM	\$108,613	\$3.31
Management Fee	\$25,600	\$0.78
Total Expense Reimbursements	\$238,189	\$7.26
Effective Gross Income	\$679,703	\$20.72
Total Expenses	\$238,189	\$7.26
Net Operating Income	\$441,514	\$13.46

EXPENSES

	CURRENT	PER SF
RE Tax	\$88,260	\$2.69
INSURANCE	\$15,716	\$0.48
CAM		
Electricity	\$16,091	\$0.49
Water/Sewer	\$15,319	\$0.47
Gas Total	\$9,708	\$0.30
Exterior Maintenance	\$22,000	\$0.67
Elevator Maintenance	\$3,861	\$0.12
HVAC Maintenance	\$6,835	\$0.21
Snow Removal	\$6,675	\$0.20
Landscaping/Grounds	\$14,039	\$0.43
Total CAM	\$94,528	\$2.88
Management Fee/Admin	\$25,600	\$0.78
Total Expenses	\$224,104	\$6.83

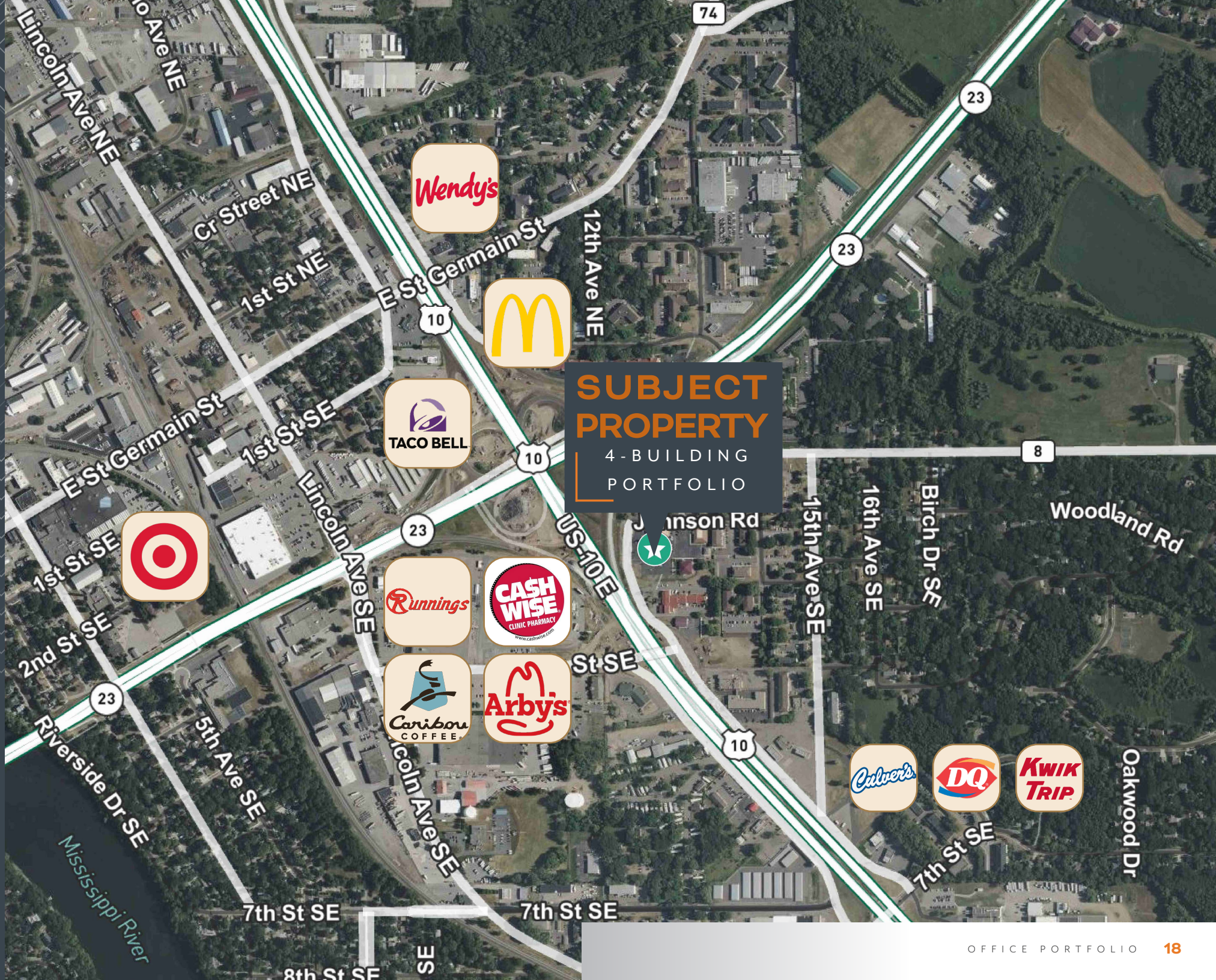
ST. CLOUD PORTFOLIO

4-BUILDING
PORTFOLIO

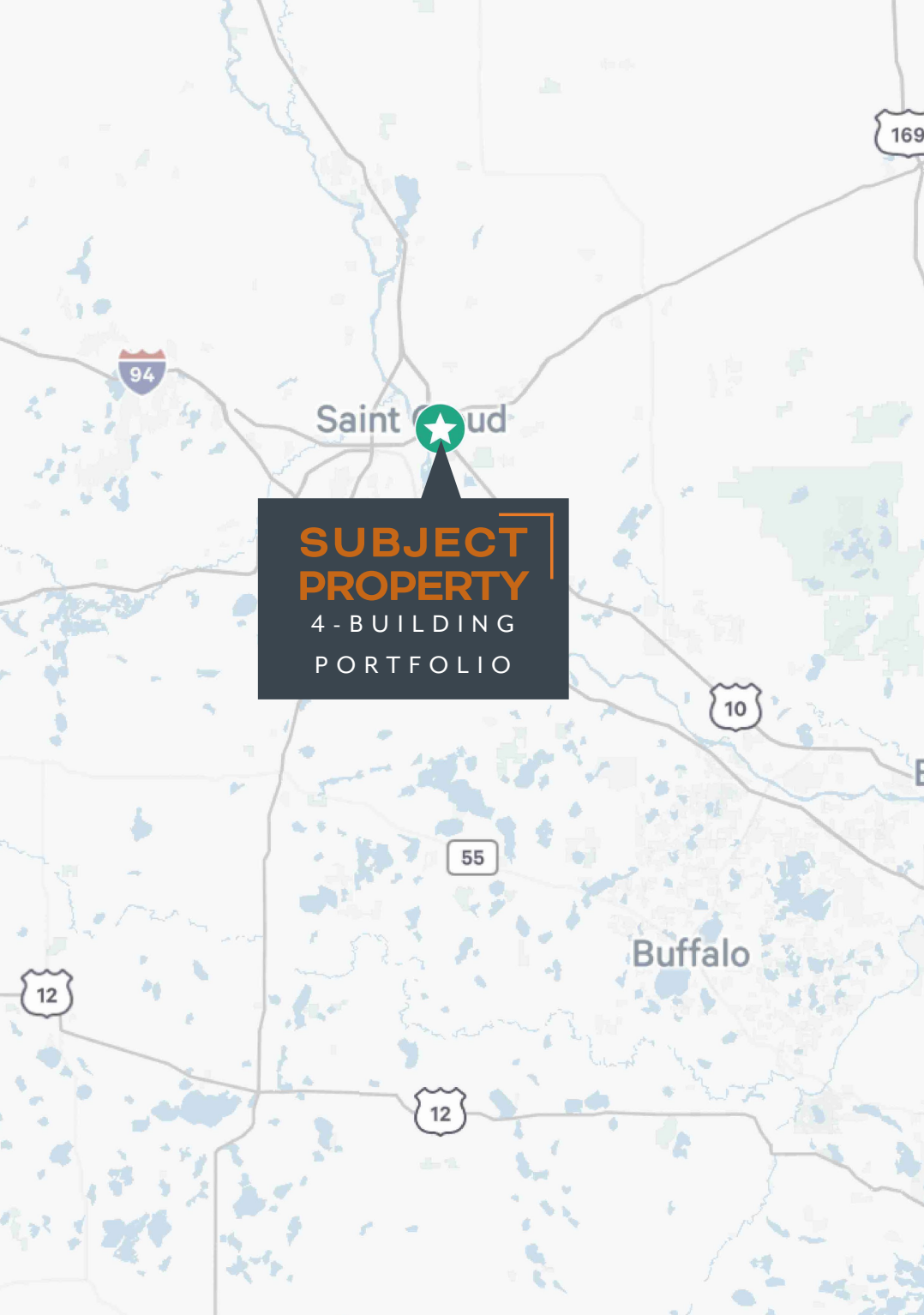
LOCATION
OVERVIEW

04





**SUBJECT
PROPERTY**
4-BUILDING
PORTFOLIO



DEMOGRAPHICS

ST. CLOUD	1 MILE	3 MILES	5 MILES
POPULATION			
2010 Population	9,330	50,906	87,688
2020 Population	8,533	51,754	92,807
2026 Current Year Estimate	8,723	52,564	95,416
HOUSEHOLDS			
2010 Households	3,486	19,615	34,515
2020 Households	3,576	20,305	37,112
2026 Current Year Estimate	3,644	20,838	38,608
HOUSEHOLD INCOME			
Average Household Income	\$67,098	\$75,373	\$81,591
Median Household Income	\$48,417	\$58,676	\$62,367
EDUCATION			
HS and Associates Degrees	59.7%	64.0%	62.7%
Bachelor's Degree or Higher	28.8%	28.0%	29.6%

ST. CLOUD PORTFOLIO

FOUR BUILDINGS

ST. CLOUD, MN



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