

UMIYA SUSHI - 20 UNIT CONCEPT/OPERATOR

601 S JACKSON RD, PHARR, TX 78577

LOWE'S & COSTCO ANCHORED OUTPARCEL

ABS NNN LEASE | 2.5% ANNUAL INCREASES W/ 8 YRS REMAINING | 7.0% CAP



OFFERING MEMORANDUM

Marcus & Millichap



**MCALLEN MEMORIAL
HIGH SCHOOL**
±2,060 Students



PSJA STADIUM



**MCALLEN
MEDICAL PLAZA**

**MCALLEN INTERNATIONAL
AIRPORT**



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Executive Summary

601 S Jackson Rd, Pharr, TX 78577

FINANCIAL SUMMARY

Price	\$3,210,000
Cap Rate	7.0%
Building Size	6,089 SF
Net Cash Flow	7.0% \$224,684.16
Year Built	2000
Lot Size	1.63 Acres

LEASE SUMMARY

Lease Type	Triple-Net (NNN) Lease
Tenant	Umiya Sushi (20 Locations)
Guarantor	Yan Hao Huang & Yi Xing Zheng (\$19M Net Worth)
Lease Commencement Date	May 7, 2025
Lease Expiration Date	May 31, 2035
Lease Term Remaining	8+ Years
Rental Increases	2.5% Annually
Renewal Options	1, 10 Year Renewal Option
Security Deposit	\$22,547

ANNUALIZED OPERATING DATA

Lease Years	Annual Rent	Cap Rate
Current - 5/31/2027	\$224,684.16	7.00%
6/1/2027 - 5/31/2028	\$230,301.26	7.17%
6/1/2028 - 5/31/2029	\$236,058.80	7.35%
6/1/2029 - 5/31/2030	\$241,960.27	7.54%
6/1/2030 - 5/31/2031	\$248,009.27	7.73%
6/1/2031 - 5/31/2032	\$254,209.50	7.92%
6/1/2032 - 5/31/2033	\$260,564.74	8.12%
6/1/2033 - 5/31/2034	\$267,078.86	8.32%
6/1/2034 - 5/31/2035	\$273,755.83	8.53%

Base Rent	\$224,684.16
Net Operating Income	\$224,684.16
Total Return	7.0% \$224,684.16









Property Description



INVESTMENT HIGHLIGHTS

- » 8+ Years Remaining on Lease Term w/ Annual Rental Increases
- » Tenant Operates 20+ Locations Across the Country
- » Located in Dense Retail Corridor, Major Tenants Include Costco Wholesale, Lowe's Home Improvement, Best-Buy, Sam's Club, Walmart Supercenter, and More
- » 231,129 Residents Within a 5-Mile Radius
- » Average Household Income Exceeds \$71,997 within a 5-Mile Radius
- » Excellent Frontage Along S Jackson Rd (29,909 CPD) and Easily Accessible by 109,272 CPD on US Hwy 2



DEMOGRAPHICS

1-mile

3-miles

5-miles

Population

2030 Projection	10,753	96,683	238,143
2025 Estimate	10,357	93,387	231,129
Growth 2025 - 2030	3.82%	3.53%	3.03%

Households

2030 Projections	4,040	35,209	81,845
2025 Estimate	3,836	33,736	78,706
Growth 2025 - 2030	5.31%	4.37%	3.99%

Income

2025 Est. Average Household Income	\$71,752	\$67,706	\$71,997
2025 Est. Median Household Income	\$52,796	\$51,464	\$55,393

Tenant Overview



UMIYA

SUSHI x SEAFOOD x GRILL



SAN ANTONIO, TX

Headquarters



2021

Founded



20+

Locations



UMIYASA.COM

Website

Umiya is a national, family-led Japanese restaurant chain, serving up an all-you-can-eat dining experience that caters to every palate. Founded in Texas, Umiya now spans over 20 locations, bringing high-quality Japanese cuisine—including sushi, hotpot and more—to cities across the U.S. With each new restaurant, Umiya provides unmatched quality and variety to every guest.

Umiya which is a Japanese fusion cuisine meets all-you-can-eat. Their restaurant offers a full-service experience, with servers taking orders and delivering dishes right to the customers' table. Their diverse menu features sushi, seafood, and grill favorites as well as expertly crafted cocktails and sake.

Property Photos



MCALLEN-PHARR-EDINBURG TRADE AREA

US & MILLICHAP

This South Texas metro is emerging as a powerhouse in cross-border commerce, advanced manufacturing, and healthcare services. With strong GDP growth, rapid job creation, and major infrastructure investments, the region is uniquely positioned to attract investment and support long-term economic expansion.



Information About Brokerage Services

11-2-2015

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS: .

•A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.

•A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

•Put the interests of the client above all others, including the broker's own interests;

•Inform the client of any material information about the property or transaction received by the broker;

•Answer the client's questions and present any offer to or counter-offer from the client; and

•Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction.

The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

•Must treat all parties to the transaction impartially and fairly;

•May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.

•Must not, unless specifically authorized in writing to do so by the party, disclose:

o that the owner will accept a price less than the written asking price;

o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and

o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

•The broker's duties and responsibilities to you, and your obligations under the representation agreement.

•Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Marcus & Millichap	9002994	tim.speck@marcusmillichap.com	972-755-5200
Licensed Broker/Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Tim A. Speck	432723	tim.speck@marcusmillichap.com	972-755-5200
Designated Broker of Firm	License No.	Email	Phone
Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone
Regulated by the Texas Real Estate Commission		Buyer/Tenant/Seller/Landlord's Initials	Date

Information available at www.trec.texas.gov
IABS 1-0

[exclusively listed by]

Chris N. Lind

Senior Managing Director
602 687 6780
chris.lind@marcusmillichap.com

Mark J. Ruble

Executive Managing Director
602 687 6766
mruble@marcusmillichap.com

Zack House

Senior Managing Director Investments
602 687 6650
zhouse@marcusmillichap.com

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Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

By accepting this Marketing Brochure, you agree to treat the information contained herein regarding the lease terms as confidential and proprietary and to only use such information to evaluate a potential purchase of this net leased property.

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs. Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his her own

investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

CONFIDENTIALITY AGREEMENT

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and it should not be made available to any other person or entity without the written consent of Marcus & Millichap. By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property at this time, please return this offering memorandum to Marcus & Millichap.

This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this offering memorandum has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

For financing options, please reach out to:

JOSH SCIOTTO

602-687-6647

josh.sciotto@marcusmillichap.com

Marcus & Millichap
Capital Corporation

Tim Speck

Broker of Record
972 755 5200
License #: 9002994

Marcus & Millichap

Offices Nationwide
www.marcusmillichap.com