

In-Place Rents + Estimated rent for vacant Unit C

| Projected Sale Price<br>\$950,000                | GRM= 10.9<br>CAP= 6.4% |                 |
|--------------------------------------------------|------------------------|-----------------|
| ** Income                                        | Monthly                | Annual          |
| (1) 3 Bedroom/2-Bath Main-Level unit A           | \$2,195                | \$26,340        |
| (1) 2-Bedroom/1-Bath Main-Level unit B           | \$1,750                | \$21,000        |
| (1) 2-Bedroom/1-Bath Upper-Level unit C (vacant) | \$1,695                | \$20,340        |
| (1) 2-Bedroom/1-Bath Upper-Level unit D          | \$1,650                | \$19,800        |
| <b>Total Income</b>                              | <b>\$7,290</b>         | <b>\$87,480</b> |

| ** Expenses                                | Monthly        | Annual          |
|--------------------------------------------|----------------|-----------------|
| Property Taxes (2025)                      | \$814          | \$9,764         |
| Insurance - Property (2025)                | \$258          | \$3,096         |
| Utilities - Garbage (2025)                 | \$120          | \$1,495         |
| Utilities - Water/Sewer (2025)             | \$360          | \$4,703         |
| Landscaping (Tenant in Unit B responsible) | \$0            | \$0             |
| Self-Managed                               | \$0            | \$0             |
| Maintenance / Reserves (7% estimate)       | \$510          | \$6,124         |
| Vacancy Factor (2% Estimate)               | \$146          | \$1,750         |
| <b>Total Expenses</b>                      | <b>\$2,208</b> | <b>\$26,931</b> |

\*30.8% Expense Factor

|                             |                |                 |
|-----------------------------|----------------|-----------------|
| <b>Net Operating Income</b> | <b>\$5,082</b> | <b>\$60,549</b> |
|-----------------------------|----------------|-----------------|

| Performance                                     | * 6.865% 30-yr amortization fixed for 30 years, 1-point |                  |
|-------------------------------------------------|---------------------------------------------------------|------------------|
| Down Payment                                    | \$237,500                                               | 25% Down Payment |
| Closing Costs / Prepaid Expenses / Improvements | \$10,000                                                |                  |
| Loan Amount                                     | \$712,500                                               |                  |

|                           | Monthly | Annual   |
|---------------------------|---------|----------|
| Debt Servicing (25% down) | \$4,676 | \$56,112 |
| Cash on Cash Return       | \$406   | \$4,875  |

|                                             |             |                               |
|---------------------------------------------|-------------|-------------------------------|
| Estimated Sale Price in 5 years             | \$1,101,310 | * 5 year estimate (3% growth) |
| Loan Value after 5 years                    | \$669,711   |                               |
| Equity from Sale after 5 years              | \$431,599   |                               |
| Proceeds from income after 5 years          | \$24,374    |                               |
| Equity + Income after 5 years               | \$455,973   |                               |
| Basis (Down + Closing Costs + Improvements) | \$247,500   |                               |

|                                             |                  |
|---------------------------------------------|------------------|
| <b>Profit over 5years</b>                   | <b>\$208,473</b> |
| <b>Cash on Cash Estimated Annual Return</b> | <b>13.0%</b>     |

\* Courtesy of Brian Spear, Opt Real Estate, 503-515-9374. Income &amp; Expense estimates are based on current market conditions.

\*\* Future projections do not account for future rent or expense increases

\*\*\* Real Estate offers several tax benefits which are not reflected in this spreadsheet including tax deferral of gains &amp; yearly depreciation

