



11.44 TOTAL ACRES | GENERAL COMMERCIAL ZONING | +/-4.5 AC FENCED & PAVED/GRAVELED

OFFERING MEMORANDUM

PRIME DEVELOPMENT SITE | ATLANTA MSA

160 Maxham Rd | AUSTELL, GEORGIA 30168



◆ Point of Contact



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SECTION ONE

Executive Summary



Investment Overview



UNPRICED
PRICE

TOTAL LOT SIZE	11.44 AC
NO. OF LOTS	Four (4)
ZONING	GC General Commercial
TOTAL PAVED AREA	±4.5 AC



160 Maxham Rd | Austell, GA

Northmarq is pleased to present to qualified investors the opportunity to acquire the fee simple interest in the development land located at 160 Maxham Road in Austell, Georgia. The offering totals 11.44 acres in a high-growth submarket of the Atlanta MSA and is available for purchase individually or as a portfolio. Approximately 4.5 acres are currently fenced and paved, with utilities available to the site, while the smaller lots provide strong frontage, visibility, and access along Maxham Road (35,000+ vehicles per day). Recently annexed into the City of Austell, the property presents a potential opportunity to rezone to light industrial for IOS use or multifamily development. The site is located less than 15 miles from downtown Atlanta and approximately 0.8 miles from the Thornton Road intersection with convenient access to Interstate 20. The surrounding area benefits from strong demographics, with a population exceeding 124,300 and an average household income above \$99,500 within a five-mile radius.

INVESTMENT HIGHLIGHTS



Prime Development Opportunity

11.44 Total Acres in a High-Growth Submarket of the Atlanta MSA | Potential to Purchase Lots Separately, Contact Broker for More Information



Flexible Development Potential

Roughly 4.5 Acres are Fenced & Paved/Graveled | All Utilities Available to the Site | Excellent Visibility & Access via Maxham Rd (35,000+ VPD)



Significant Upside Potential

Recently Annexed into the City of Austell | Currently Zoned GC (General Commercial) with Potential Opportunity to Rezone to Light Industrial or Multifamily



Ideal Access to I-20 & Downtown Atlanta

Ideally Positioned Less than 15 Miles from Downtown Atlanta & In Close Proximity to Interstate 20 | Less than 0.8 Miles from the Thornton Rd Intersection



Strong Demographics in a High-Growth Submarket

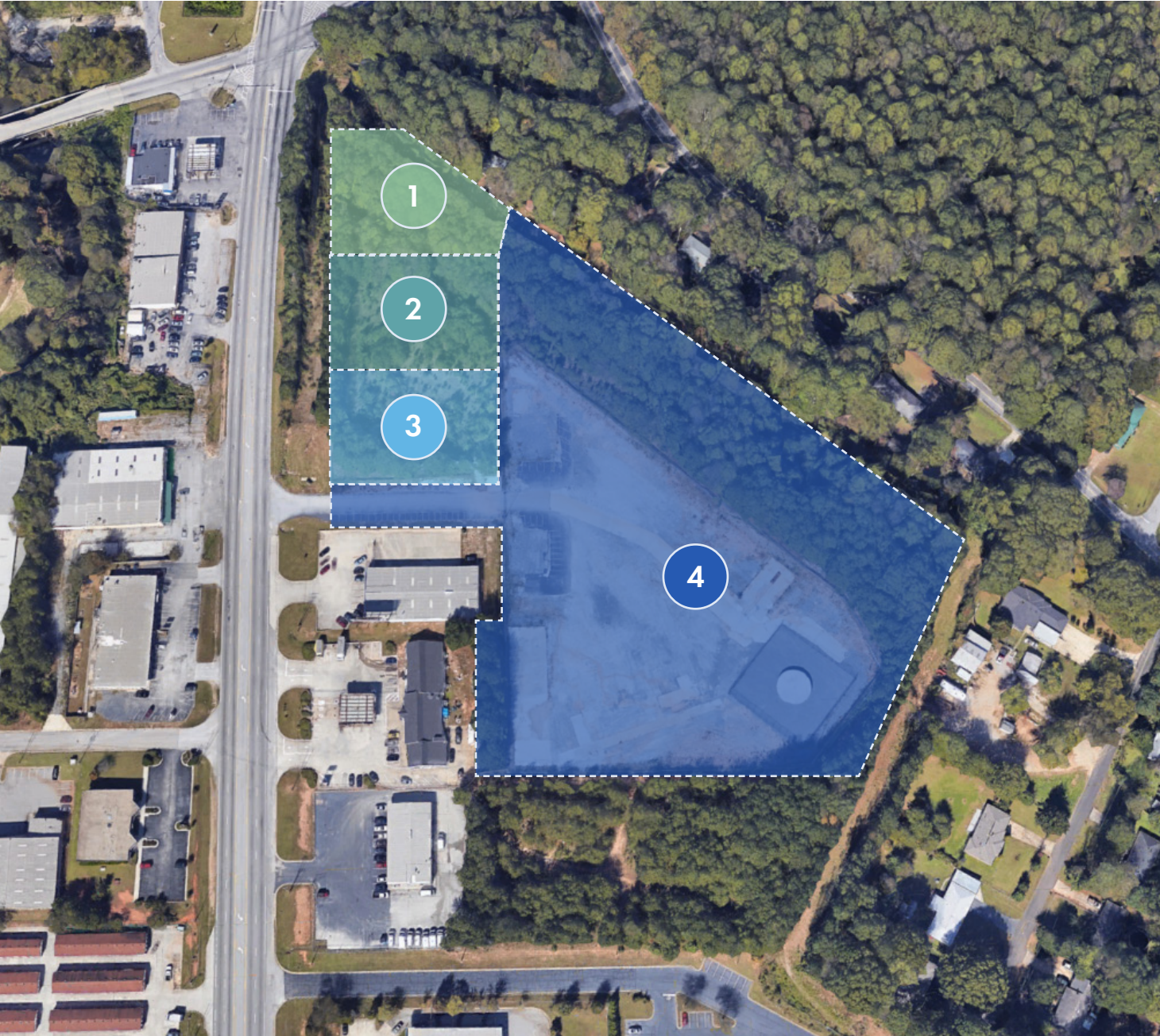
Cobb County is the 3rd Largest County in Georgia & Expected to Grow 19% by 2050 | Population of Over 124,300 with an Average HHI Over \$99,500 within a 5-Mile Radius



Strategic Location within Established Industrial Corridor

Austell & Lithia Springs Emerging as a Major Industrial Hub | Numerous Large-Scale Facilities Underway | Nearby Users Include Amazon, Staples, XPO, & Other Major Distributors

Property Overview



1 1.02 AC

2 1.00 AC

3 1.02 AC

4 8.40 AC

TOTAL
LOT SIZE

11.44 AC

SECTION TWO

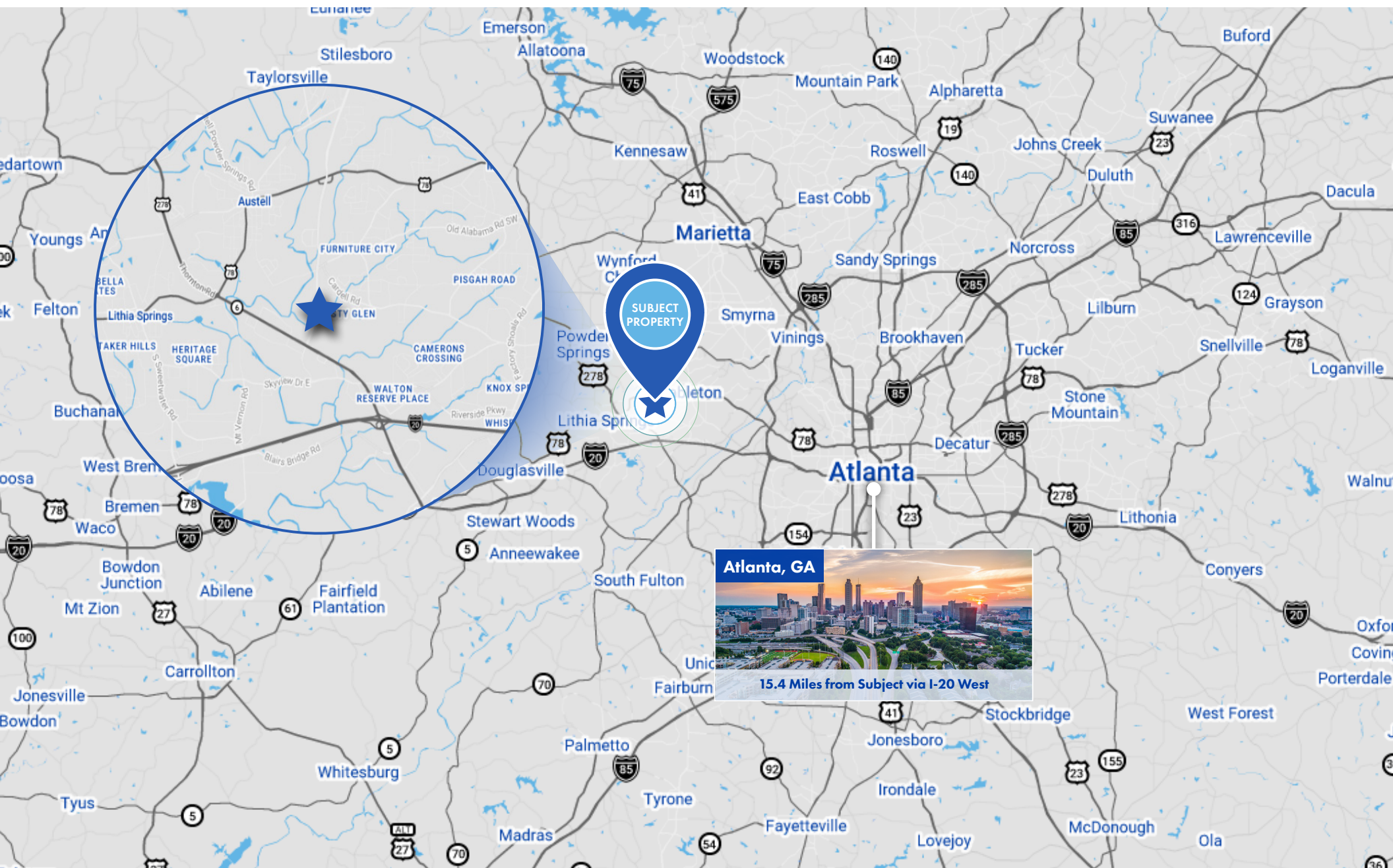
Location Overview



Aerial Map



Regional Map



Location Overview

Atlanta MSA

Atlanta is the largest city in Georgia and the county seat of Fulton County, with portions extending into DeKalb County. It is the eighth largest metropolitan area in the United States, with a 2023 metro population exceeding 6.2 million residents. Atlanta has consistently ranked among the fastest growing large metros in the nation, driven by strong in-migration and economic expansion. Known as the business capital of the Southeast, Atlanta is home to 16 Fortune 500 company headquarters and more than 30 Fortune 1000 companies, including The Coca-Cola Company, Delta Air Lines, The Home Depot, UPS, and Southern Company. The metro is also a hub for innovation, with strengths in fintech, film production, logistics, and advanced manufacturing.

Atlanta's central location makes it one of the nation's most important transportation and distribution centers. Three major interstate highways (Interstate 20, Interstate 75, and Interstate 85) converge in downtown Atlanta, creating a strategic nexus for regional and national commerce. The city is also globally connected through Hartsfield-Jackson Atlanta International Airport, the busiest airport in the world by passenger volume, with more than 100 million annual travelers and direct flights to over 150 U.S. destinations and 70 international cities. Nearly 80 percent of the U.S. population lives within a two-hour flight of Atlanta, making it a true gateway to both domestic and international markets. Atlanta's pro-business climate, diversified economy, and unmatched connectivity continue to solidify its position as one of the nation's leading metros for corporate growth, talent attraction, and real estate investment.



#1

MOST TRAVELED
AIRPORT IN THE WORLD



#3

CITY FOR REAL
ESTATE CONDITIONS



#2

METRO AREA FOR
BUSINESS CLIMATE



#2

METRO AREA
TECH HUB



#4

METRO AREA FOR
STEM PROFESSIONALS



#2

MOVING DESTINATION
IN THE NATION



#3

HIGHEST CONCENTRATION OF FORTUNE
500 HEADQUARTERS IN THE U.S.



#4

METRO AREA FOR LARGEST INCREASE
IN POPULATION, 2010 – 2019

Sources: Site Selection Group 2020 Tech City Ranking Report, Business Facilities 2020 Metro Rankings Report, WalletHub Best and Worst Metro Areas for STEM Professionals (2020), Penske Annual Top Moving Destinations List (2020)



Demographics



POPULATION

	1 MILE	3 MILES	5 MILES
2020 POPULATION	6,217	47,809	118,931
2025 POPULATION	6,220	49,402	124,360
2030 POPULATION	6,242	50,344	127,708



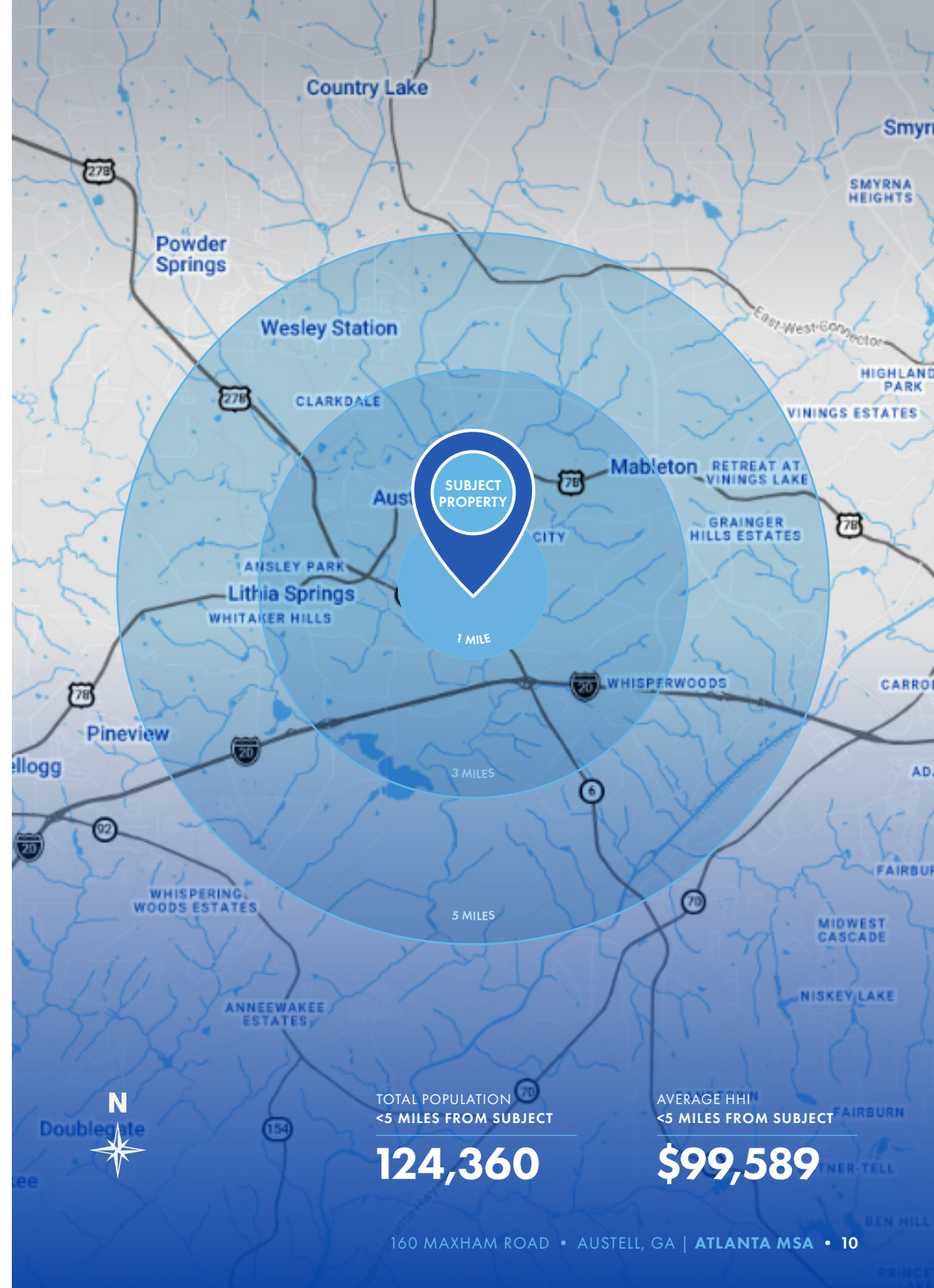
HOUSEHOLDS

	1 MILE	3 MILES	5 MILES
2020 HOUSEHOLDS	2,569	18,052	44,543
2025 HOUSEHOLDS	2,584	18,764	46,935
2030 HOUSEHOLDS	2,603	19,163	48,375



HOUSEHOLD INCOME

	1 MILE	3 MILES	5 MILES
2025 AVERAGE HOUSEHOLD INCOME	\$89,417	\$93,912	\$99,589
2030 AVERAGE HOUSEHOLD INCOME	\$99,625	\$105,735	\$111,255





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Debt + Equity | Investment Sales | Loan Servicing | Fund Management

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