

# 4706 YELLOWSTONE APARTMENTS

APPRAISAL-SUPPORTED MULTIFAMILY ASSET  
WITH EMBEDDED NOI GROWTH

**25 UNITS**

**HOUSTON, TX 77021**

**\$2,900,000**

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# BUYER INVESTMENT SNAPSHOT

## THE FINANCIAL THESIS AT A GLANCE

\$2.90M

ASKING PRICE

\$3.25M

2022 THIRD-PARTY APPRAISAL

\$349,668

STABILIZED GROSS RENT POTENTIAL

\$116K

PRICE / UNIT

\$174.9K

PRO FORMA NOI

6.03%

PRO FORMA CAP

25

RENOVATED UNITS

### WHY THE OPPORTUNITY STANDS OUT

- Acquire below prior third-party appraised value.**  
The \$2.90M asking price is \$350,000 below the December 2022 third-party appraised value of \$3.25M.
- Renovation capital is already deployed.**  
The buyer enters during lease-up and stabilization rather than taking on the property's prior heavy renovation phase.
- Forward rent potential materially exceeds the appraisal's rent assumptions.**  
The 2022 appraisal used \$795 for 1BRs and \$1,100 for 2BRs. Current housing-program limits support up to \$1,135 for 1BRs and \$1,374 for 2BRs, all bills paid.
- Gross rent potential is approximately 31% above the appraisal's GPR.**  
Current stabilized GPR of \$349,668 is \$81,888 above the appraisal's \$267,780 potential gross rental income.
- Existing leases demonstrate current rent acceptance.**  
Executed leases include contract rents of \$1,025, \$1,135 and \$1,250, with temporary concessions separately identified.
- Lease-up creates a visible path to NOI growth.**  
The current business plan is occupancy growth, concession burn-off and lease maturation - not speculative construction.

### RENT GROWTH VISIBILITY

| Unit Type | 2022 Appraisal Rent | Current Supported Rent | Increase |
|-----------|---------------------|------------------------|----------|
| 1BR / 1BA | \$795               | Up to \$1,135          | +42.8%   |
| 2BR / 1BA | \$1,100             | Up to \$1,374          | +24.9%   |

### RENOVATED ASSET + LEASE-UP UPSIDE + DOCUMENTED HISTORICAL VALUATION SUPPORT

Forward rents, NOI and cap rate are underwriting estimates; the 2022 appraisal is historical and not a current appraisal.

## EXECUTIVE SUMMARY

4706 Yellowstone Apartments is a renovated 25-unit multifamily property in Houston's 77021 submarket, currently transitioning through lease-up and stabilization. The property is offered at **\$2,900,000**, or \$116,000 per unit.

A third-party appraisal prepared by Mitchell Valuation concluded a **\$3,250,000 market value as of December 6, 2022**. At the time of appraisal, the property was analyzed as 17 one-bedroom and 8 two-bedroom units. Following renovation, two units were built out as efficiencies, resulting in today's 25-unit configuration of 17 one-bedroom, 6 two-bedroom and 2 efficiency units.

The appraisal's income approach underwrote one-bedroom rents at \$795 and two-bedroom rents at \$1,100. Current leasing and housing-program rent limits support materially higher forward rent potential: up to **\$1,135 for one-bedroom units** and **\$1,374 for the six two-bedroom units**, all bills paid. The efficiencies are presently underwritten at \$800.

|                |             |                 |                   |
|----------------|-------------|-----------------|-------------------|
| <b>\$2.90M</b> | <b>25</b>   | <b>44%</b>      | <b>52%</b>        |
| ASKING PRICE   | TOTAL UNITS | EXECUTED LEASES | INCLUDING PENDING |

### INVESTMENT HIGHLIGHTS

|                                                                                                                                                |                                                                                                                                                        |
|------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Appraisal-Supported Pricing</b><br>Third-party \$3.25M opinion of value dated December 6, 2022 versus a \$2.90M asking price.               | <b>Completed Repositioning</b><br>Approximately \$1.41M in renovation investment is represented in prior property materials and appraisal cost detail. |
| <b>Lease-Up Momentum</b><br>11 executed leases plus two pending units; operational upside remains as the renovated property stabilizes.        | <b>Rent Growth Visibility</b><br>Housing-program limits support up to \$1,374 for 2BR units and \$1,135 for 1BR units, all bills paid.                 |
| <b>All-Bills-Paid Model</b><br>Electric, water, sewer and trash are included in rent; utilities are explicitly normalized in the underwriting. | <b>Seller Financing - Selective</b><br>Short-term purchase-money financing may be considered; no equity, JV, partnership or profit-sharing structures. |

# PROPERTY OVERVIEW

|                     |                                                                     |
|---------------------|---------------------------------------------------------------------|
| Address             | 4706 Yellowstone Blvd, Houston, TX 77021                            |
| Units               | 25                                                                  |
| Current Unit Mix    | 6 two-bedroom / one-bath; 17 one-bedroom / one-bath; 2 efficiencies |
| Stories             | 2                                                                   |
| Year Built          | 1955; recently renovated                                            |
| Site                | Approx. 0.4591 acres / 20,000 SF                                    |
| Operating Model     | All bills paid                                                      |
| 2025 Property Taxes | \$28,182.94                                                         |

## RENOVATION & REPOSITIONING

The property underwent a substantial renovation and entered occupancy during 2025. The primary remaining value-creation opportunity is lease-up and stabilization rather than a major renovation program. Current financial presentation separates construction-period utility activity from normalized forward utility assumptions.



## THIRD-PARTY APPRAISAL SUPPORT

The offering's appraisal-supported positioning is based on an actual third-party appraisal prepared by Mitchell Valuation. The report concluded a **\$3,250,000 market value as of December 6, 2022**. The historical appraisal is presented as valuation evidence and is not represented as a current appraisal.

| 2022 Appraisal Metric         | Amount / Assumption |
|-------------------------------|---------------------|
| Opinion of Value              | \$3,250,000         |
| Income Approach Value         | \$2,925,000         |
| Unit Mix at Appraisal         | 17 x 1BR; 8 x 2BR   |
| 1BR Rent Assumption           | \$795 / month       |
| 2BR Rent Assumption           | \$1,100 / month     |
| Potential Gross Rental Income | \$267,780           |
| Vacancy / Loss to Lease       | 5%                  |
| Effective Gross Income        | \$254,391           |
| Operating Expenses            | \$64,285            |
| NOI                           | \$190,106           |
| Capitalization Rate           | 6.5%                |

**Current configuration:** the property remains 25 units, but two units were built out as efficiencies after the appraisal, producing today's 17 one-bedroom / 6 two-bedroom / 2 efficiency mix.

**Rent comparison:** current contract and housing-program-supported rents exceed the rent assumptions used in the 2022 appraisal, providing a factual basis for forward income growth as leases mature and the property stabilizes.

# CURRENT RENT ROLL

Tenant names are intentionally omitted from this public-facing OM. Pending units are shown separately and are not treated as executed leases.

| Unit | Status  | Contract Rent | Notes                |
|------|---------|---------------|----------------------|
| 1    | Leased  | \$1,250       |                      |
| 2    | Vacant  |               |                      |
| 3    | Leased  | \$800         | Efficiency           |
| 4    | Vacant  |               |                      |
| 5    | Vacant  |               |                      |
| 6    | Pending | \$1,135       |                      |
| 7    | Leased  | \$1,025       |                      |
| 8    | Leased  | \$1,025       |                      |
| 9    | Leased  | \$1,135       |                      |
| 10   | Vacant  |               |                      |
| 11   | Leased  | \$1,250       |                      |
| 12   | Leased  | \$1,250       |                      |
| 13   | Pending | \$1,135       |                      |
| 14   | Vacant  |               |                      |
| 15   | Leased  | \$1,025       |                      |
| 16   | Vacant  |               |                      |
| 17   | Leased  | \$1,135       | Non-renewal planned  |
| 18   | Vacant  |               |                      |
| 19   | Vacant  |               |                      |
| 20   | Vacant  |               |                      |
| 21   | Leased  | \$1,250       |                      |
| 22   | Vacant  |               |                      |
| 23   | Vacant  |               |                      |
| 24   | Vacant  |               |                      |
| 25   | Leased  | \$1,250       | Temporary concession |

|                          |                 |                         |                             |
|--------------------------|-----------------|-------------------------|-----------------------------|
| <b>Executed leases</b>   | <b>11 units</b> | <b>\$12,395 / month</b> | <b>\$148,740 annualized</b> |
| <b>Including pending</b> | <b>13 units</b> | <b>\$14,665 / month</b> | <b>\$175,980 annualized</b> |

**Concession note:** Unit 25 has a \$1,250 contractual monthly rent. The temporary concession does not change the stated contractual rent and burns off over the lease term.

## STABILIZED PRO FORMA

The forward pro forma uses the current housing-program-supported rent potential of **\$1,374 for the six two-bedroom units** and **\$1,135 for the seventeen one-bedroom units**, with efficiencies underwritten at \$800. These are forward stabilized assumptions and are not presented as the current rent roll.

| Unit Type    | Units     | Stabilized Rent | Monthly GPR     | Annual GPR       |
|--------------|-----------|-----------------|-----------------|------------------|
| 2BR / 1BA    | 6         | \$1,374         | \$8,244         | \$98,928         |
| 1BR / 1BA    | 17        | \$1,135         | \$19,295        | \$231,540        |
| Efficiency   | 2         | \$800           | \$1,600         | \$19,200         |
| <b>TOTAL</b> | <b>25</b> |                 | <b>\$29,139</b> | <b>\$349,668</b> |

| Pro Forma Income & Expense                                  | Annual             |
|-------------------------------------------------------------|--------------------|
| Gross Potential Rent                                        | \$349,668          |
| Less: Vacancy / Credit Loss (8%)                            | (\$27,973)         |
| <b>Effective Gross Income</b>                               | <b>\$321,695</b>   |
| Property Taxes - 2025 actual                                | (\$28,183)         |
| Insurance - current renewal premium                         | (\$34,022)         |
| Electric - annualized from recent 6-month usage             | (\$22,005)         |
| Water / Sewer - annualized from recent representative bills | (\$24,419)         |
| Management allowance (5% EGI)                               | (\$16,085)         |
| Repairs / Maintenance reserve (5% EGI)                      | (\$16,085)         |
| Admin / Grounds / Pest allowance                            | (\$6,000)          |
| <b>Total Operating Expenses</b>                             | <b>(\$146,798)</b> |
| <b>PRO FORMA NOI</b>                                        | <b>\$174,897</b>   |

Utility normalization: electric is annualized from the most recent six billing months in the provided schedule. Water/sewer excludes inherited prior-owner balances and uses the recent representative operating-period bills/payments. Utilities remain active in vacant units for leasing and showings, so current consumption occurs before stabilized occupancy. Management, maintenance and admin/grounds/pest are underwriting allowances.

## VALUATION & YIELD FRAMEWORK

At the \$2.90 million asking price, the updated housing-supported stabilized pro forma produces an indicated yield of approximately **6.03%**. The historical appraisal remains separate evidence: it concluded a \$3.25 million market value as of December 6, 2022 and an income-approach value of \$2.925 million.

| Metric                               | Amount       |
|--------------------------------------|--------------|
| Asking Price                         | \$2,900,000  |
| Price / Unit                         | \$116,000    |
| Updated Pro Forma NOI                | \$174,897    |
| <b>Updated Pro Forma Cap Rate</b>    | <b>6.03%</b> |
| 2022 Third-Party Appraised Value     | \$3,250,000  |
| Difference: Appraisal vs. Asking     | \$350,000    |
| Asking Price as % of Appraised Value | 89.2%        |

### INVESTMENT CASE

The \$2.90 million offering price is supported by a combination of third-party historical valuation, completed renovation, current lease-up, higher present-day rent potential, temporary concession burn-off and remaining occupancy growth. The OM does not rely on the historical appraisal NOI as today's pro forma; the two analyses are intentionally kept separate.

**Renovation capital is deployed. The remaining value-creation phase is operational.**

### CAP RATE SENSITIVITY AT \$2.90M

| NOI       | Yield on \$2.90M |
|-----------|------------------|
| \$148,924 | 5.14%            |
| \$174,897 | 6.03%            |
| \$190,106 | 6.56%            |
| \$200,000 | 6.90%            |
| \$217,500 | 7.50%            |

The \$190,106 row is the NOI used in the 2022 appraisal's income approach and is shown for historical comparison only.

# STRUCTURED SELLER FINANCING

Seller may selectively consider short-term purchase-money financing for a qualified buyer. Any seller-financed transaction must be a **true purchase and sale** with a defined debt obligation and a clear short-term exit strategy.

| Illustrative Structure     | Seller Position                                                    |
|----------------------------|--------------------------------------------------------------------|
| Down Payment               | 20%-30% contemplated; final requirement subject to seller approval |
| Payment Structure          | Interest-only may be considered                                    |
| Term                       | Short-term; final term subject to seller approval                  |
| Maturity                   | Balloon / payoff at maturity                                       |
| Exit Strategy              | Buyer must demonstrate credible refinance or sale strategy         |
| Equity / JV                | NOT CONSIDERED                                                     |
| Partnership / Profit Share | NOT CONSIDERED                                                     |

No joint ventures, equity participation, partnerships, shared ownership, or profit-sharing structures will be considered. Seller financing, if offered, will be documented solely as debt associated with the purchase transaction and is subject to seller approval, buyer qualification and definitive legal documentation.



## HOUSTON LOCATION

The property is positioned near major Houston employment, education, medical and entertainment destinations, including the University of Houston, Texas Medical Center, Veterans Hospital and NRG Stadium.



### OFFERING CONTACT

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### CONFIDENTIALITY & DISCLAIMER

This Offering Memorandum is for informational purposes only. The December 2022 appraisal is historical and should not be interpreted as a current appraisal or guarantee of value. Forward-looking rents, occupancy, expenses, NOI and capitalization rates are underwriting estimates and may vary. Prospective purchasers must independently verify all financial, physical, legal, zoning, tax, utility, insurance, environmental and other information and conduct their own due diligence. Seller may modify, withdraw or reject any proposal at any time.