

OFFERING MEMORANDUM

Central Maine Multi-Family Portfolio



Clinton Portfolio of 18 Buildings



327 Shusta Rd, Madison



**Iron Mine Mobile Home
Park, Gardiner**



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PORTFOLIO DESCRIPTION



Malone Commercial Brokers is pleased to offer for sale a prime sixty five multi-family building portfolio in Central Maine.

Clinton 18-building portfolio

- Clinton 18-building Portfolio- 38 units, fully leased multi-family and residential buildings

327 Shusta Road, Madison

- 8,884± SF 27 room rooming house, one tiny home, and 3 RV sites on 7.5± Acres

Iron Mine Mobile Home Park, Gardiner

- 42 park-owned homes with 100% occupancy on 9.15± acres. Additional income with the 3-unit apartment building on site and a rental garage.

Buildings can be sold as a portfolio or individually. See Broker for more information.

Price: \$11,985,000



PROPERTY OVERVIEW

Clinton Portfolio

OWNER:	Roderick Apartments LLC
ADDRESSES:	4, 5, 11, 12, 21, 22, 27, 32 Roderick Road 497, 507, 520, 521, 522, 527, 530, 533, 537 Hinckley Road
BUILDINGS:	18 buildings
TOTAL UNITS:	38
HVAC:	New wall mounted FHW units; propane fired
UTILITIES:	Drilled well and septic
PARKING:	Ample on site
ZONING:	Rural district
SALE PRICE IF SOLD SEPARATELY:	\$3,495,000



RENT ROLL - CLINTON PORTFOLIO

Current Rent Roll		
<u>Property & Unit</u>	<u>Unit Type</u>	<u>Rent/Month</u>
4 Roderick Road Unit A	2/1	\$1,150
4 Roderick Road Unit B	2/1	\$1,100
5 Roderick Road Unit A	2/1	\$1,150
5 Roderick Road Unit B	2/1	\$1,100
11 Roderick Rd Unit A	2/1	\$1,100
11 Roderick Rd Unit B	2/1	\$1,125
12 Roderick Rd Unit A	1/1	\$900
12 Roderick Rd Unit B	1/1	\$800
12 Roderick Rd Unit C	1/1	\$800
12 Roderick Rd Unit D	1/1	\$800
12 Roderick Rd Unit E	1/1	\$800
12 Roderick Rd Unit F	1/1	\$800
12 Roderick Rd Unit G	1/1	\$800
12 Roderick Rd Unit H	1/1	\$800
21 Roderick Rd Unit A	2/1	\$1,250
21 Roderick Rd Unit B	2/1	\$1,250
22 Roderick Rd Unit A	2/1	\$1,250
22 Roderick Rd Unit B	2/1	\$1,425
27 Roderick Rd (Warehouse)	2/1	\$1,400
32 Roderick Rd Unit A	2/1	\$1,250
32 Roderick Rd Unit B	2/1	\$1,300
497 Hinckley Rd (SF)	4/1	\$1,750
507 Hinckley Rd Unit A	1/1	\$850
507 Hinckley Rd Unit B	1/1	\$900
507 Hinckley Rd Unit C	1/1	\$825
507 Hinckley Rd Unit D	1/1	\$800

507 Hinckley Rd Barn	Barn	\$0
520 Hinckley Rd (SF)	1/1	\$900
521 Hinckley Rd Unit A	2/1	\$1,100
521 Hinckley Rd Unit B	2/1	\$1,100
522 Hinckley Rd	1/1	\$900
527 Hinckley Rd Unit A	2/1	\$1,100
527 Hinckley Rd Unit B	2/1	\$1,100
530 Hinckley Rd Unit A	2/1	\$1,150
530 Hinckley Rd Unit B	2/1	\$1,100
533 Hinckley Rd (Trailer)	3/1	\$1,250
537 Hinckley Rd Unit A	2/1	\$1,100
537 Hinckley Rd Unit B	2/1	\$1,100
TOTAL	38 Units	\$39,375

Unit Mix		
<u>Type</u>	<u>Unit Count</u>	<u>Average Rent</u>
1/1	14	\$834
2/1	21	\$1,176
3/1	1	\$1,250
4/1	1	\$1,750



PRO FORMA - CLINTON PORTFOLIO

Profit and Loss Proforma		
	<u>Total</u>	<u>Per Unit</u>
Income		
Rent	\$472,500	\$12,434
Vacancy	-\$33,075	7%
Total Income	\$439,425	\$11,564
Expense		
Real Estate & PP Taxes	\$25,000	\$658
Insurance	\$21,608	\$569
Management	\$21,600	\$568
Maintenance	\$10,000	\$263
Electricity	\$8,179	\$215
Licenses/Inspections	\$85	\$2
Legal Expense	\$935	\$25
Pest Control	\$1,800	\$47
Heat/Oil/Propane	\$12,069	\$318
Landscaping/Snow removal	\$20,400	\$537
Cleaning	\$1,600	\$42
Reserves for Replacement	\$8,789	2%
Total Expense	\$132,064	\$3,475
NOI	\$307,361	\$8,088

Valuation	
# of Units	38
Income	\$439,425
Expense	-\$132,064
NOI	\$307,361
Indicative Cap Rate	8.79%
Portfolio Value	\$3,495,000
Value per Unit	\$91,974



CASH FLOW - CLINTON PORTFOLIO

Financing Assumptions	
Loan Amount @ 75% LTV	\$2,621,250
Loan Amount @ 1.35x DSCR	\$2,684,419
Loan Amount	\$2,621,250
Rate	7.00%
Amort	25 Years
Payment	\$222,317
Stabilized Amortizing DSCR	1.38x
LTV	75%

Sources and Uses	
Uses	
Acquisition	\$3,495,000
Closing Costs	\$50,000
Total Uses	\$3,545,000
Sources	
Equity	\$923,750
Bank Loan	\$2,621,250
Total Sources	\$3,545,000

Sale Year 10	
Value @ 9.00% Cap Rate	4,455,963
Costs @ 4%	(178,239)
Existing Loan Balance	(2,061,178)
Net Sale Proceeds	2,216,547

10 yr IRR											
		Operating Period									
		1	2	3	4	5	6	7	8	9	10
Income and Expenses	<u>Annual Increase</u>										
Income	3%	\$439,425	\$452,608	\$466,186	\$480,172	\$494,577	\$509,414	\$524,696	\$540,437	\$556,650	\$573,350
Expenses	3%	-\$132,064	-\$136,026	-\$140,106	-\$144,310	-\$148,639	-\$153,098	-\$157,691	-\$162,422	-\$167,294	-\$172,313
NOI		\$307,361	\$316,582	\$326,080	\$335,862	\$345,938	\$356,316	\$367,005	\$378,016	\$389,356	\$401,037
Debt Service											
Debt Service Bank		-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317	-\$222,317
Investor Equity Contribution	\$923,750										
Sale Proceeds											2,216,547
Project Returns											
Net Cash Before Distribution	(923,750)	\$85,044	\$94,265	\$103,762	\$113,545	\$123,620	\$133,999	\$144,688	\$155,698	\$167,039	\$2,395,266
Return on Equity Balance		9.2%	10.2%	11.2%	12.3%	13.4%	14.5%	15.7%	16.9%	18.1%	259.3%
Project IRR	18.4%										



PROPERTY PHOTOS

Clinton Portfolio



PROPERTY PHOTOS

Clinton Portfolio



AERIAL MAP-HINCKLEY RD, CLINTON



AERIAL MAP-RODERICK RD, CLINTON



5-MILE DEMOGRAPHICS- CLINTON



8,942
Population

2.3
Average Household Size

43.9
Average Age

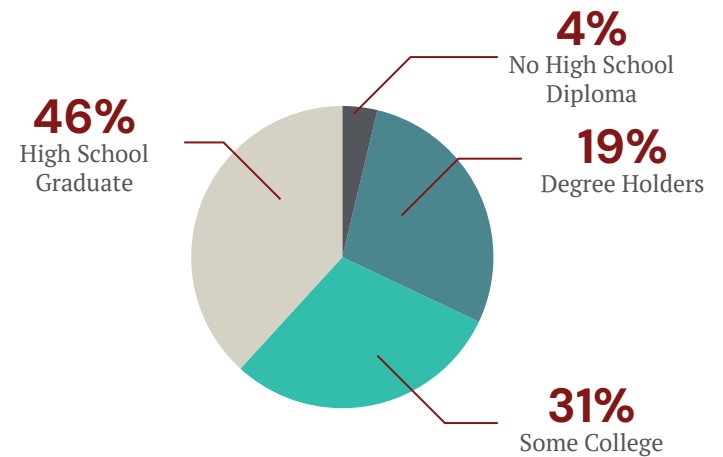
\$66,010
Average Household
Income



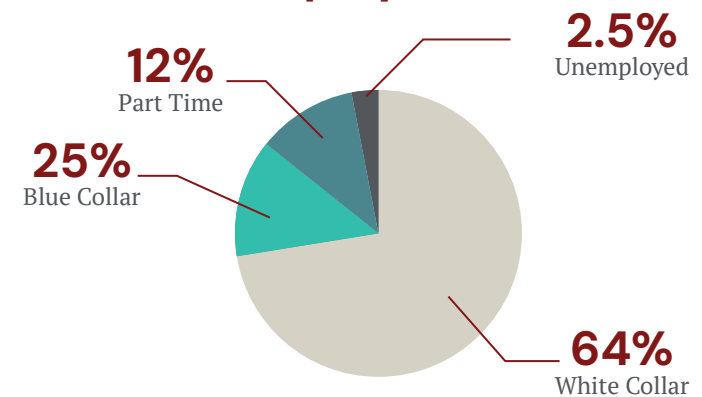
286
Total Businesses

2,695
Total Employees

Education



Employment



PROPERTY OVERVIEW

327 Shusta Rd, Madison

OWNER:	Home Deals LLC
DEED:	Book 5464, Page 78
ASSESSOR:	Map 2, Lot 22A
LOT SIZE:	7.50± AC
YEAR BUILT:	1960
CONSTRUCTION:	Masonry
HVAC:	Propane fired boiler
UTILITIES:	Drilled well and septic system
ROOMS:	27 rooms
RESTROOM:	Six (6) full bath Two (2) half bath
SPRINKLER:	Yes;wet
ADDITIONAL FEATURES:	Commercial kitchen with hood Full fire alarm kitchen
ADDITIONAL RENTALS:	One (1) tiny home Three (3) RV sites
PARKING:	Ample on-site
ZONING:	Residential Rural
SALE PRICE IF SOLD SEPARATELY:	\$1,995,000



RENT ROLL - MADISON

Current Rent Roll		
<u>Unit</u>	<u>Unit Type</u>	<u>Rent/Month</u>
A1	Boarding Room	\$1,200
A2	Boarding Room	\$1,122
A3	Boarding Room	\$941
A4	Boarding Room	\$1,187
B1	Boarding Room	\$1,042
B2	Boarding Room	\$1,304
B3	Boarding Room	\$1,091
B4	Boarding Room	\$1,121
B5	Boarding Room	\$971
B6	Boarding Room	\$1,254
B7	Boarding Room	\$1,168
B8	Boarding Room	\$1,056
C1	Boarding Room	\$1,056
C2	Boarding Room	\$1,079
C3	Boarding Room	\$1,058
C4	Boarding Room	\$1,102
D1	Boarding Room	\$1,072
D2	Boarding Room	\$927
D3	Boarding Room	\$1,134
D4	Boarding Room	\$373

E1	Boarding Room	\$1,185
E2	Boarding Room	\$1,053
E3	Boarding Room	\$1,018
E4	Boarding Room	\$826
E5	Boarding Room	\$1,043
E6	Boarding Room	\$1,058
E7	Boarding Room	\$980
3-Bed Apartment	-	\$2,624
Tiny Home	-	\$1,600
Three RV Sites	-	\$832
TOTAL	30 Units	\$33,474



PRO FORMA – MADISON

Profit and Loss Proforma		
	<u>Total</u>	<u>Per Unit</u>
Income		
Rent	\$401,689	\$13,390
Vacancy	-\$28,118	7%
Total Income	\$373,571	\$12,452
Expense		
Real Estate & PP Taxes	\$9,081	\$303
Insurance	\$11,254	\$375
Management	\$14,400	\$480
Maintenance	\$12,551	\$418
Electricity	\$9,934	\$331
Licenses/Inspections	\$2,235	\$75
Landscaping/Snow removal	\$3,000	\$100
Heat/Oil/Propane	\$16,257	\$542
Advertising	\$2,699	\$90
Trash Removal	\$1,080	\$36
Cleaning	\$14,400	\$480
Supplies	\$6,713	\$224
Phone/Cable/Internet	\$1,440	\$48
Fire Protection/Sprinkler	\$2,400	\$80
Reserves for Replacement	\$7,471	2%
Total Expense	\$114,916	\$3,831
NOI	\$258,655	\$8,622

Valuation	
# of Units	30
Income	\$373,571
Expense	-\$114,916
NOI	\$258,655
Indicative Cap Rate	12.97%
Portfolio Value	\$1,995,000
Value per Unit	\$66,500



CASH FLOW - MADISON

Financing Assumptions	
Loan Amount @ 75% LTV	\$1,496,250
Loan Amount @ 1.35x DSCR	\$2,259,026
Loan Amount	\$1,496,250
Rate	7.00%
Amort	25 Years
Payment	\$126,902
Stabilized Amortizing DSCR	2.04x
LTV	75%

Sources and Uses	
Uses	
Acquisition	\$1,995,000
Closing Costs	\$50,000
Total Uses	\$2,045,000
Sources	
Equity	\$548,750
Bank Loan	\$1,496,250
Total Sources	\$2,045,000

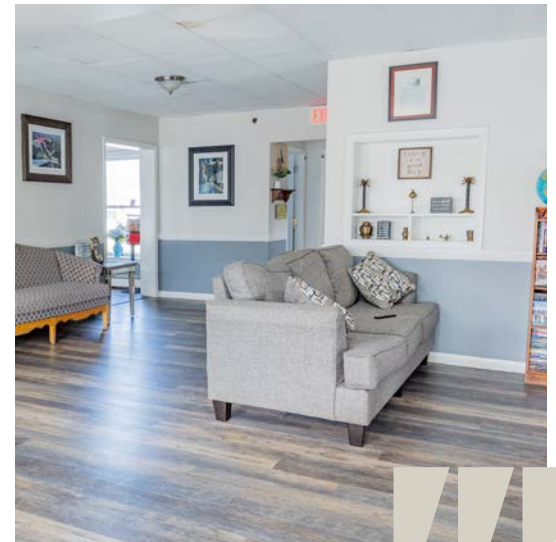
Sale Year 10	
Value @ 12.00% Cap Rate	2,812,379
Costs @ 4%	(112,495)
Existing Loan Balance	(1,176,552)
Net Sale Proceeds	1,523,332

10 yr IRR											
		Operating Period									
		1	2	3	4	5	6	7	8	9	10
Income and Expenses	<u>Annual Increase</u>										
Income	3%	\$373,571	\$384,778	\$396,321	\$408,211	\$420,457	\$433,071	\$446,063	\$459,445	\$473,229	\$487,425
Expenses	3%	-\$114,916	-\$118,364	-\$121,915	-\$125,572	-\$129,339	-\$133,220	-\$137,216	-\$141,333	-\$145,573	-\$149,940
NOI		\$258,655	\$266,414	\$274,407	\$282,639	\$291,118	\$299,851	\$308,847	\$318,112	\$327,656	\$337,485
Debt Service											
Debt Service Bank		-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902	-\$126,902
Investor Equity Contribution	\$548,750										
Sale Proceeds											1,523,332
Project Returns											
Net Cash Before Distribution	(548,750)	\$131,752	\$139,512	\$147,504	\$155,737	\$164,216	\$172,949	\$181,945	\$191,210	\$200,754	\$1,733,915
Return on Equity Balance		24.0%	25.4%	26.9%	28.4%	29.9%	31.5%	33.2%	34.8%	36.6%	316.0%
Project IRR	31.6%										



PROPERTY PHOTOS

327 Shusta Rd, Madison



PROPERTY PHOTOS

327 Shusta Rd, Madison



AERIAL MAP MADISON



5-MILE DEMOGRAPHICS- MADISON



6,352
Population

2.2
Average Household Size

47.3
Average Age

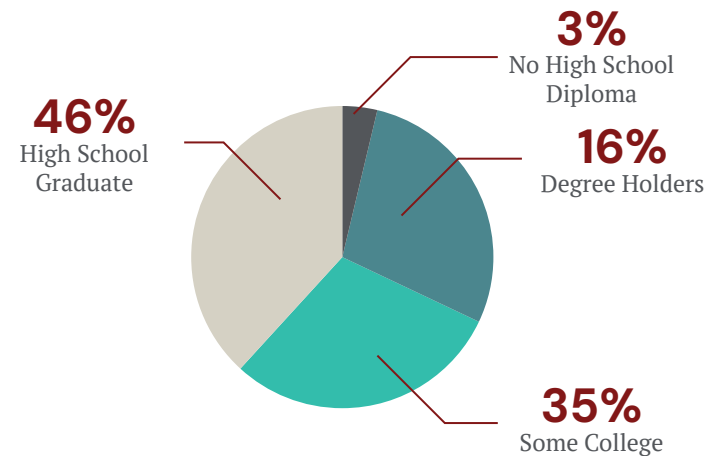
\$50,693
Average Household
Income



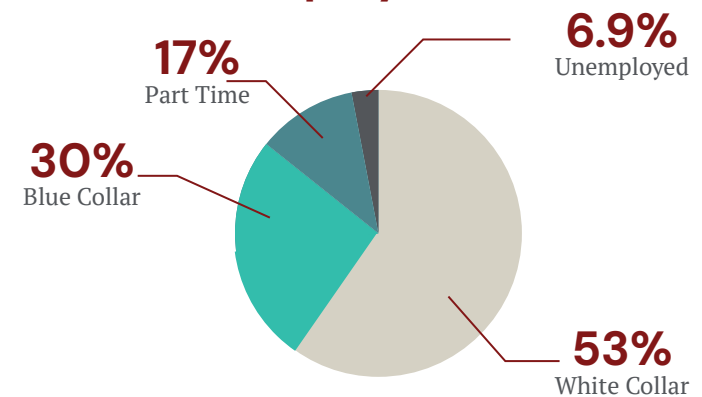
208
Total Businesses

1,885
Total Employees

Education



Employment



PROPERTY OVERVIEW

Iron Mine Mobile Home Park, Gardiner

OWNER:	Iron Mine LLC
DEED:	Book 13712, Page 28
ASSESSOR:	Map 2, Lot 22A
LOT SIZE:	7.50± AC
RENTALS:	42 park owned homes One 3-unit apartment building One rental garage Total: 46 rentals
UTILITIES:	Public water & sewer and telephone
FOUNDATION:	Concrete slabs
ROAD:	Paved roadways & driveways
LOT ENTRANCES:	Iron Mine Hill Road and Williams Lane
ZONING:	Residential Rural
PROPERTY TAXES:	\$42,874.00
SALE PRICE IF SOLD SEPARATELY:	\$6,495,000



RENT ROLL - GARDINER

Current Rent Roll			
Property & Unit	Mobile Home Size	Unit Type	Rent/Month
Iron Mine Unit 1	27x50	2/2	\$1,859
Iron Mine Unit 3	28x56	3/1	\$1,900
Iron Mine Unit 4	14x66	3/1	\$1,700
Iron Mine Unit 5	14x70	2/1	\$1,500
Iron Mine Unit 6	14x66	2/1	\$1,400
Iron Mine Unit 7	14x70	2/1	\$1,500
Iron Mine Unit 8	12x60	2/1	\$1,350
Iron Mine Unit 9	14x56	2/1	\$1,350
Iron Mine Unit 10	14x60	2/1	\$1,400
Iron Mine Unit 11	14x76	3/2	\$1,300
Iron Mine Unit 12	14x76	3/2	\$1,500
Iron Mine Unit 13	14x70	3/1	\$1,300
Iron Mine Unit 14	12x70	2/1	\$1,300
Iron Mine Unit 15	14x80	3/2	\$1,750
Iron Mine Unit 16	14x60	2/1	\$1,350
Iron Mine Unit 17	14x70	3/2	\$1,300
Iron Mine Unit 18	14x70	3/1	\$1,300
Iron Mine Unit 19	14x70	3/2	\$1,600
Iron Mine Unit 20	14x80	3/2	\$1,700
Iron Mine Unit 21	14x80	3/2	\$1,400
Iron Mine Unit 22	14x56	2/1	\$1,300
Iron Mine Unit 23	14x80	3/2	\$1,600
Iron Mine Unit 24	14x70	3/2	\$1,700
Iron Mine Unit 25	14x70	2/1	\$1,500
Iron Mine Unit 26	14x60	2/1	\$1,350
Iron Mine Unit 27	14x70	3/1	\$1,300
Iron Mine Unit 28	14x70	3/1	\$1,600
Iron Mine Unit 29	14x70	3/2	\$1,400

Iron Mine Unit 30	14x60	2/1	\$1,400
Iron Mine Unit 31	28x48	3/2	\$1,850
Iron Mine Unit 32	14x70	3/1	\$1,450
Iron Mine Unit 33	28x48	3/2	\$1,950
Iron Mine Unit 34	28x56	4/2	\$1,850
Iron Mine Unit 36	28x60	3/2	\$2,150
Iron Mine Unit 38	26x52	4/2	\$2,150
Iron Mine Unit 40	24x56	3/2	\$2,000
Iron Mine Unit 42	28x40	3/2	\$2,050
4 Williams Ln	14x70	2/2	\$1,350
10 Williams Ln	28x56	3/2	\$2,000
20 Williams Ln	28x48	3/2	\$2,000
22 Williams Ln	14x70	2/2	\$1,500
43 Old Brunswick Apt 1		2/1	\$1,350
43 Old Brunswick Apt 2		4/1	\$2,250
43 Old Brunswick Apt 3		2/1	\$1,400
43 Old Brunswick Garage		1/1	\$900
47 Old Brunswick		2/1	\$1,400
TOTAL		51 Units	\$72,509

Unit Mix		
Type	Unit Count	Average Rent
1/1	1	\$900
2/1	15	\$1,390
2/2	3	\$1,570
3/1	7	\$1,507
3/2	17	\$1,721
4/1	1	\$2,250
4/2	2	\$2,000



PRO FORMA - GARDINER

Profit and Loss Proforma		
	<u>Total</u>	<u>Per Unit</u>
Income		
Rent	\$870,108	\$17,061
Vacancy	-\$60,908	7%
Total Income	\$809,200	\$15,867
Expense		
Real Estate & PP Taxes	\$42,875	\$841
Insurance	\$24,000	\$471
Management	\$84,180	\$1,651
Maintenance	\$50,508	\$990
Landscaping/Snow removal	\$8,000	\$157
Utilities & Telephone	\$22,000	\$431
Professional	\$4,800	\$94
Other	\$3,600	\$71
Reserves for Replacement	\$16,184	2%
Total Expense	\$256,147	\$5,022
NOI	\$553,053	\$10,844

Valuation	
# of Units	51
Income	\$809,200
Expense	-\$256,147
NOI	\$553,053
Indicative Cap Rate	8.52%
Portfolio Value	\$6,495,000
Value per Unit	\$127,353



CASH FLOW - GARDINER

Financing Assumptions	
Loan Amount @ 75% LTV	\$4,871,250
Loan Amount @ 1.35x DSCR	\$4,403,347
Loan Amount	\$4,403,347
Rate	7.00%
Amort	20 Years
Payment	\$409,669
Stabilized Amortizing DSCR	1.35x
LTV	68%

Sources and Uses	
Uses	
Acquisition	\$6,495,000
Closing Costs	\$85,000
Total Uses	\$6,580,000
Sources	
Equity	\$2,176,653
Bank Loan	\$4,403,347
Total Sources	\$6,580,000

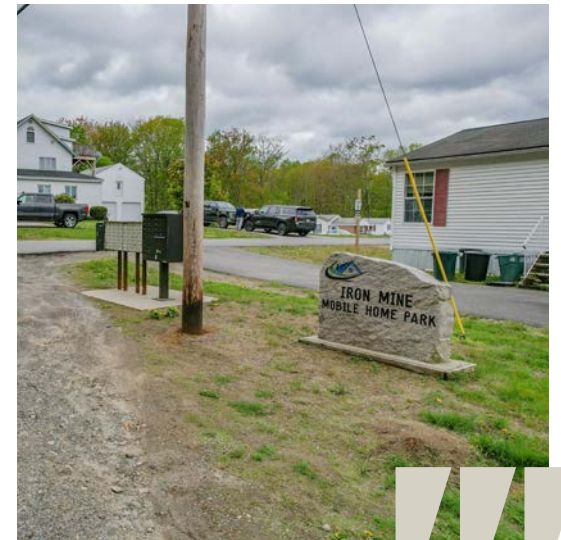
Sale Year 10	
Value @ 9.00% Cap Rate	8,017,881
Costs @ 4%	(320,715)
Existing Loan Balance	(2,940,276)
Net Sale Proceeds	4,756,889

10 yr IRR											
		Operating Period									
		1	2	3	4	5	6	7	8	9	10
Income and Expenses	<u>Annual Increase</u>										
Income	3%	\$809,200	\$833,476	\$858,481	\$884,235	\$910,762	\$938,085	\$966,228	\$995,214	\$1,025,071	\$1,055,823
Expenses	3%	-\$256,147	-\$263,831	-\$271,746	-\$279,899	-\$288,296	-\$296,945	-\$305,853	-\$315,029	-\$324,479	-\$334,214
NOI		\$553,053	\$569,645	\$586,734	\$604,336	\$622,467	\$641,141	\$660,375	\$680,186	\$700,592	\$721,609
Debt Service											
Debt Service Bank		-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669	-\$409,669
Investor Equity Contribution	\$2,176,653										
Sale Proceeds											4,756,889
Project Returns											
Net Cash Before Distribution	(2,176,653)	\$143,384	\$159,976	\$177,065	\$194,667	\$212,797	\$231,471	\$250,706	\$270,517	\$290,922	\$5,068,830
Return on Equity Balance		6.6%	7.3%	8.1%	8.9%	9.8%	10.6%	11.5%	12.4%	13.4%	232.9%
Project IRR	15.1%										



PROPERTY PHOTOS

Iron Mine Mobile Home Park, Garidner



AERIAL MAP IRON MINE MHP, GARDINER



5-MILE DEMOGRAPHICS- GARDINER



18,089
Population

2.2
Average Household Size

45.3
Average Age

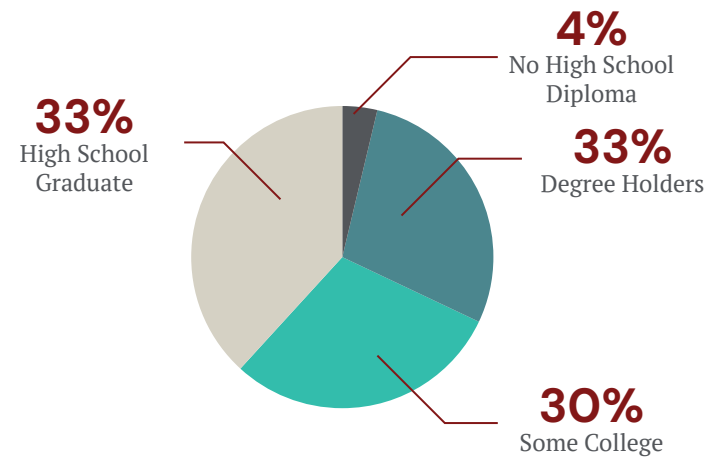
\$68,276
Average Household
Income



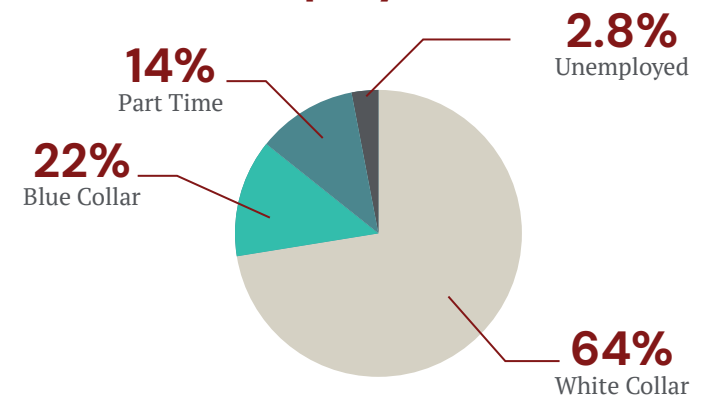
643
Total Businesses

7,321
Total Employees

Education



Employment



PORTFOLIO PRO FORMA

Profit and Loss Proforma								
	Clinton		Iron Mine		Madison		Total	
	Total	Per Unit	Total	Per Unit	Total	Per Unit	Total	Per Unit
Income								
Rent	\$472,500	\$12,434	\$870,108	\$17,061	\$401,689	\$13,390	\$1,744,297	\$14,658
Vacancy	-\$33,075	7%	-\$60,908	7%	-\$28,118	7%	-\$122,101	7%
Total Income	\$439,425	\$11,564	\$809,200	\$15,867	\$373,571	\$12,452	\$1,622,196	\$13,632
Expense								
Real Estate & PP Taxes	\$25,000	\$658	\$42,875	\$841	\$9,081	\$303	\$76,956	\$647
Insurance	\$21,608	\$569	\$24,000	\$471	\$11,254	\$375	\$56,862	\$478
Management	\$21,600	\$568	\$84,180	\$1,651	\$14,400	\$480	\$120,180	\$1,010
Maintenance	\$10,000	\$263	\$50,508	\$990	\$12,551	\$418	\$73,059	\$614
Electricity	\$8,179	\$215	\$22,000	\$431	\$9,934	\$331	\$40,113	\$337
Licenses/Inspections	\$85	\$2	0	\$0	\$2,235	\$75	\$2,320	\$19
Legal Expense	\$935	\$25	\$4,800	\$94	\$0	\$0	\$5,735	\$48
Pest Control	\$1,800	\$47	0	\$0	\$0	\$0	\$1,800	\$15
Heat/Oil/Propane	\$12,069	\$318	0	\$0	\$16,257	\$542	\$28,325	\$238
Landscaping/Snow removal	\$20,400	\$537	\$8,000	\$157	\$3,000	\$100	\$31,400	\$264
Cleaning	\$1,600	\$42	\$0	\$0	\$14,400	\$480	\$16,000	\$134
Phone/Internet	\$0	\$0	\$0	\$0	\$1,440	\$48	\$1,440	\$12
Supplies	\$0	\$0	\$0	\$0	\$6,713	\$224	\$6,713	\$56
Fire Protection	\$0	\$0	\$0	\$0	\$2,400	\$80	\$2,400	\$20
Trash	\$0	\$0	\$0	\$0	\$1,080	\$36	\$1,080	\$9
Advertising	\$0	\$0	\$0	\$0	\$2,699	\$90	\$2,699	\$23
Other	\$0	\$0	\$3,600	\$71	\$0	\$0	\$3,600	\$30
Reserves for Replacement	\$8,789	2%	\$16,184	2%	\$7,471	2%	\$32,444	2%
Total Expense	\$132,064	\$3,475	\$256,147	\$5,022	\$114,916	\$3,831	\$503,127	\$4,228
NOI	\$307,361	\$8,088	\$553,053	\$10,844	\$258,655	\$8,622	\$1,119,069	\$9,404

Valuation	
# of Units	119
Income	\$1,622,196
Expense	-\$503,127
NOI	\$1,119,069
Indicative Cap Rate	9.34%
Portfolio Value	\$11,985,000
Value per Unit	\$100,714



PORTFOLIO CASH FLOW

Financing Assumptions	
Loan Amount @ 75% LTV	\$8,988,750
Loan Amount @ 1.35x DSCR	\$9,773,681
Loan Amount	\$8,988,750
Rate	7.00%
Amort	25 Years
Payment	\$762,367
Stabilized Amortizing DSCR	1.47x
LTV	75%

Sources and Uses	
Uses	
Acquisition	\$11,985,000
Closing Costs	\$85,000
Total Uses	\$12,070,000
Sources	
Equity	\$3,081,250
Bank Loan	\$8,988,750
Total Sources	\$12,070,000

Sale Year 10	
Value @ 9.00% Cap Rate	16,223,683
Costs @ 4%	(648,947)
Existing Loan Balance	(7,068,159)
Net Sale Proceeds	8,506,576

10 yr IRR											
		Operating Period									
		1	2	3	4	5	6	7	8	9	10
Income and Expenses	<u>Annual Increase</u>										
Income	3%	\$1,622,196	\$1,670,862	\$1,720,988	\$1,772,618	\$1,825,796	\$1,880,570	\$1,936,987	\$1,995,097	\$2,054,950	\$2,116,598
Expenses	3%	-\$503,127	-\$518,221	-\$533,768	-\$549,781	-\$566,274	-\$583,262	-\$600,760	-\$618,783	-\$637,347	-\$656,467
NOI		\$1,119,069	\$1,152,641	\$1,187,220	\$1,222,837	\$1,259,522	\$1,297,308	\$1,336,227	\$1,376,314	\$1,417,603	\$1,460,131
Debt Service											
Debt Service Bank		-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367	-\$762,367
Investor Equity Contribution	\$3,081,250										
Sale Proceeds											8,506,576
Project Returns											
Net Cash Before Distribution	(3,081,250)	\$356,702	\$390,274	\$424,853	\$460,470	\$497,155	\$534,940	\$573,860	\$613,947	\$655,236	\$9,204,340
Return on Equity Balance		11.6%	12.7%	13.8%	14.9%	16.1%	17.4%	18.6%	19.9%	21.3%	298.7%
Project IRR	21.4%										



THANK YOU!



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