

# LEASE

## MARKET SQUARE

1551 & 1677 Hawthorne Avenue Northeast Salem, OR 97301



### PROPERTY DESCRIPTION

Two spaces available for lease! 3-5 year lease terms.  
Competitive lease rates (NNN Lease)

### PROPERTY HIGHLIGHTS

- Sublease - Suite 1677
- Busy Shopping Center
- Great Location and Exposure
- Washer and Dryer Hook Ups

### OFFERING SUMMARY

Lease Rate:	\$2,600.00 - 2,605.00 per month (NNN)
Available SF:	1,325 - 2,077 SF
Lot Size:	5.7 Acres
Building Size:	81,917 SF
Zoning:	CR

DEMOGRAPHICS	0.25 MILES	0.5 MILES	1 MILE
Total Households	520	1,967	6,919
Total Population	1,369	5,334	19,977
Average HH Income	\$42,735	\$45,479	\$50,014

**Pam Rushing**  
503 884 0457

**Melissa Rodriguez**  
503 566 5718



**COLDWELL BANKER  
COMMERCIAL**  
MOUNTAIN WEST  
REAL ESTATE

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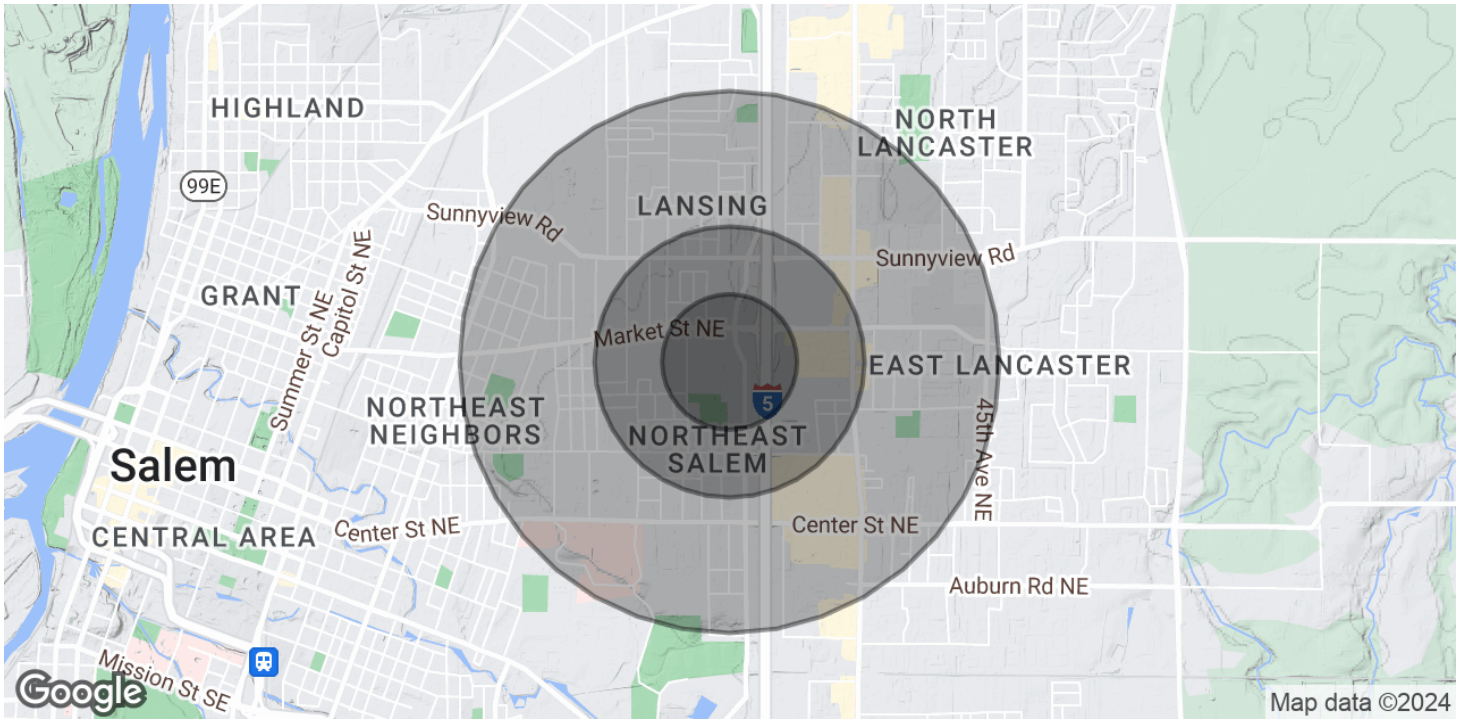


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<b>POPULATION</b>	<b>0.25 MILES</b>	<b>0.5 MILES</b>	<b>1 MILE</b>
Total Population	1,369	5,334	19,977
Average Age	32.5	33.9	34.4
Average Age (Male)	31.6	32.1	32.7
Average Age (Female)	31.4	33.9	34.7

<b>HOUSEHOLDS &amp; INCOME</b>	<b>0.25 MILES</b>	<b>0.5 MILES</b>	<b>1 MILE</b>
Total Households	520	1,967	6,919
# of Persons per HH	2.6	2.7	2.9
Average HH Income	\$42,735	\$45,479	\$50,014
Average House Value	\$214,388	\$196,036	\$198,856

\* Demographic data derived from 2020 ACS - US Census

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**PAM RUSHING**

Principal Broker

**Direct:** 503.884.0457 **Cell:** 503.884.0457  
prushing@cbcre.com

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**MELISSA RODRIGUEZ**

Broker

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## INITIAL AGENCY DISCLOSURE PAMPHLET

*Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information*

*to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.*

*This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.*

### Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

**Seller's Agent** — Represents the seller only.

**Buyer's Agent** — Represents the buyer only.

**Disclosed Limited Agent** — Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

*The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.*

### Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

- (1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and
- (2) The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

### Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the seller;
- (3) To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;
- (4) To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;
- (5) To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

### Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the buyer;
- (3) To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;
- (4) To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;
- (5) To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

### Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- (1) To the seller, the duties listed above for a seller's agent;
- (2) To the buyer, the duties listed above for a buyer's agent; and
- (3) To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person:
  - (a) That the seller will accept a price lower or terms less favorable than the listing price or terms;
  - (b) That the buyer will pay a price greater or terms more favorable than the offering price or terms; or
  - (c) Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker (a real estate licensee who supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- (2) To take no action that is adverse or detrimental to either party's interest in the transaction; and
- (3) To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

*You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.*



**AMERICAN PROPERTY MANAGEMENT**  
 Commercial Division  
 2154 N.E. Broadway Portland, Oregon 97232  
 Mailing Address: P.O. Box 12127, Portland, Oregon 97212  
 Phone 503-281-7779 FAX 503-460-2616

## Lessee Profile

Building/Suite: \_\_\_\_\_ APM Representative: \_\_\_\_\_

Office Space     Office-Warehouse Space     Retail Space     Other \_\_\_\_\_

Name of Business (Lessee) \_\_\_\_\_

Present Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone Number \_\_\_\_\_ Web Address \_\_\_\_\_ How Long? \_\_\_\_\_

Description of Business and Services Offered \_\_\_\_\_

Year Business Formed \_\_\_\_\_ How did you find APM? Building Sign/Newspaper Ad/Website/Other \_\_\_\_\_

**PRESENT LESSOR (Landlord) or Property Management Company:**

Name \_\_\_\_\_ Contact Person \_\_\_\_\_

Address \_\_\_\_\_ Phone Number \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Current Lease Expiration Date \_\_\_\_\_ Number of Years at this Location \_\_\_\_\_

Current Square Footage \_\_\_\_\_ Current Monthly Rent \$ \_\_\_\_\_

**LEASE INFORMATION (see business qualifications and financial documents required for Lease Proposal)**

Type of ownership business will be conducted under:  Sole Proprietorship     Partnership     Corporation

Where Incorporated \_\_\_\_\_  Other \_\_\_\_\_

Number of Employees \_\_\_\_\_ Number of Employees to Work at this Location \_\_\_\_\_

**OWNER OF BUSINESS**

Name \_\_\_\_\_ Title \_\_\_\_\_ E-Mail \_\_\_\_\_

Home Address \_\_\_\_\_ Phone \_\_\_\_\_

Social Security # \_\_\_\_\_ Percent of Ownership \_\_\_\_\_ How Long with Business \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_ E-Mail \_\_\_\_\_

Home Address \_\_\_\_\_ Phone \_\_\_\_\_

Social Security # \_\_\_\_\_ Percent of Ownership \_\_\_\_\_ How Long with Business \_\_\_\_\_

**BUSINESS BANKING INFORMATION**

Name of Bank \_\_\_\_\_ Branch \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

Type of Accounts 1. \_\_\_\_\_ 2. \_\_\_\_\_ Account Number 1. \_\_\_\_\_ 2. \_\_\_\_\_

Date Opened \_\_\_\_\_ Employer Tax ID # \_\_\_\_\_

**BUSINESS CREDIT REFERENCES (list two current local)**

Company \_\_\_\_\_ Address \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

Company \_\_\_\_\_ Address \_\_\_\_\_

Contact Person \_\_\_\_\_ Phone \_\_\_\_\_

Lease to be signed by (*please print*) \_\_\_\_\_  Individually     Under Business Name

Information as listed may be presented to a Credit Bureau or a Financial Institution to obtain consumer credit information. By signature below, 1.) authorization is granted to obtain said consumer credit information and, 2.) all information as listed is complete and correct as of date signed.

Company \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

***This is to be attached to and made a part of the Lease Proposal Package***