



Berkeley
UNIVERSITY OF CALIFORNIA

 **Sutter Health**
Alta Bates Summit
Medical Center

CBRE REGENT MEDICAL CENTER

2999 REGENT STREET
BERKELEY, CALIFORNIA

 **Sutter Health**
(MOODY'S: A1 | S&P: A+ | FITCH: AA-)

Stabilized MOB Featuring Diverse Tenant Mix
Bolstered by Leading Investment-Grade Health System

INVESTMENT HIGHLIGHTS



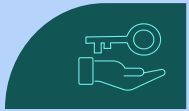
Investment-Grade
Health System
Tenancy



Stabilized, Diversified
Tenant Mix with
Strong Cash Flow



Proximate to Sutter
Health East Bay
Expansion Plans



Fee Simple
Ownership in High
Barrier to Entry
Market



Premier Bay Area
Location Near Top
University



Attached Parking
Structure with Direct
Building Access



Accelerated
Depreciation
Opportunity



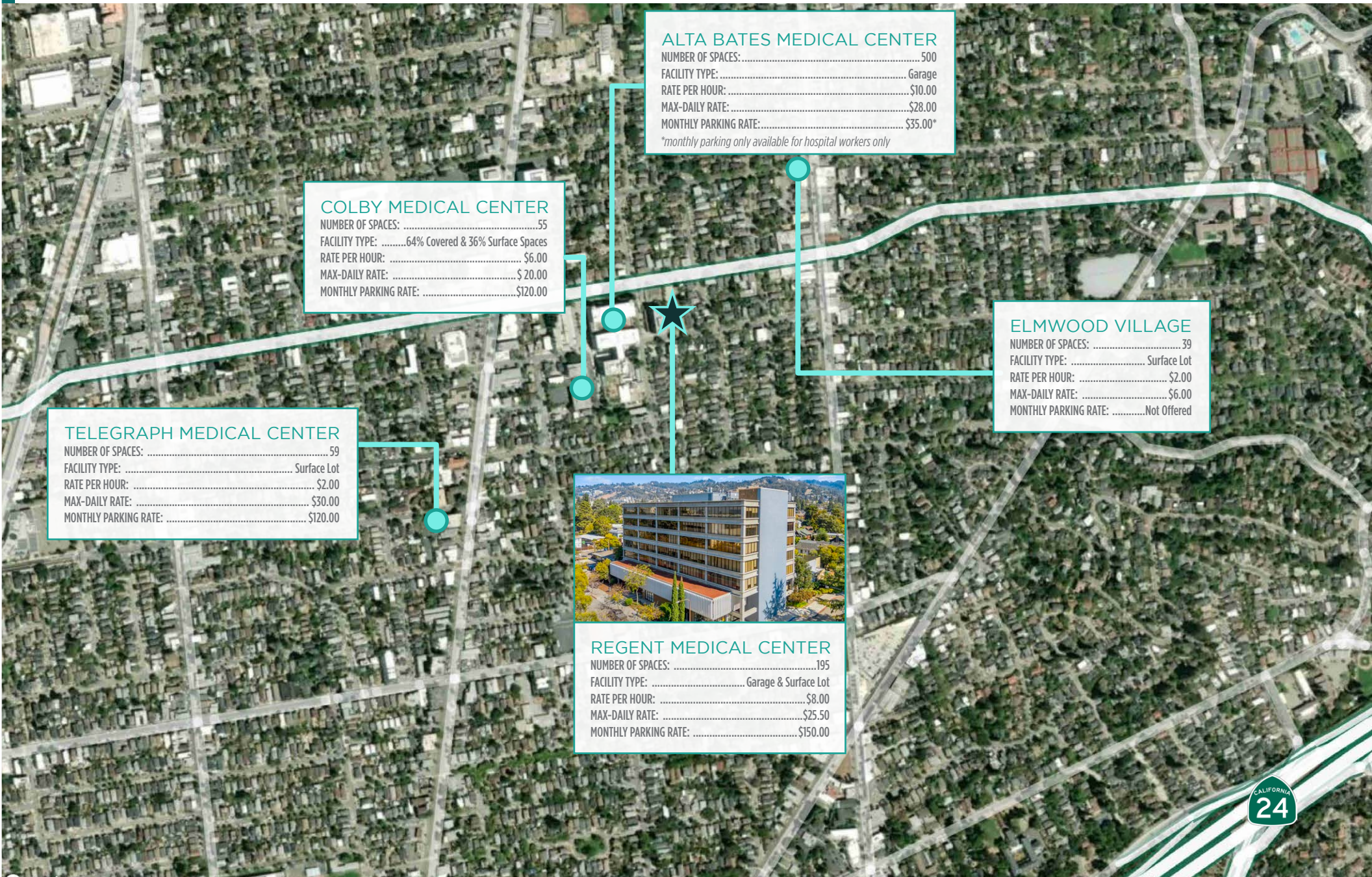
Excellent Healthcare
Fundamentals



World-Class
Demographics



COMPETITIVE PARKING SET





Excellent Healthcare Fundamentals

- The medical outpatient market in the San Francisco Bay Area is the 12th largest in the country with 21.7 million square feet, and with sustained demand, the market occupancy rates have stabilized between 93% and 94% since 2018
- Market occupancy within a one-mile radius of the Property reached 96% in Q3 2025, limiting leasing options and increasing tenant retention probabilities
- The region features several of the top health systems in the country including Sutter Health, UCSF, Stanford Health, CommonSpirit, Kaiser Permanente, and John Muir Health





World-Class Demographics

- Berkeley is among the fastest growing cities in the San Francisco MSA with the population expected to grow by 3.5% over the next five years
- Average household income (\$166,807) and healthcare spending per capita (\$3,688) exceed national averages by 1.7x and 1.4x, respectively
- Home values in Berkeley average \$1.59M, nearly 3.3x the national average, reflecting the area's affluence and demand for premium healthcare services
- The San Francisco Bay Area is the 12th largest MSA in the U.S. with a population exceeding 4.7 million residents

2025 DEMOGRAPHICS	5-MILE RADIUS	CITY OF BERKELEY	SAN FRANCISCO- OAKLAND-FREMONT MSA	CALIFORNIA	USA
Population	456,552	124,768	4,795,368	39,563,914	339,887,819
5-Yr Population Growth	2.7%	3.5%	0.5%	0.3%	2.1%
5-Yr 65+ Population Growth	6.2%	3.3%	9.3%	10.0%	9.5%
Average Household Income	\$176,660	\$166,807	\$196,319	\$143,246	\$116,179
Average Home Value	\$1,463,329	\$1,592,074	\$1,310,785	\$916,155	\$476,461
Healthcare Spending Per Capita	\$4,250	\$3,688	\$4,188	\$2,999	\$3,013



PARCEL #:
52-1573-51-2

COUNTY:
Alameda

ZONING:
R-3 (Medium
Density Residential)

REGENT ST

13

ASHBY AVE

LAND AREA: 1.21 ACRES

REGENT
MEDICAL
CENTER

PARKING SPACES:

196 Structured & Surface Spaces
(3.3:1,000 RSF)



WEBSTER ST

BATEMAN ST

WEBSTER ST

ADDRESS:
2999 Regent Street
Berkeley, CA 94705

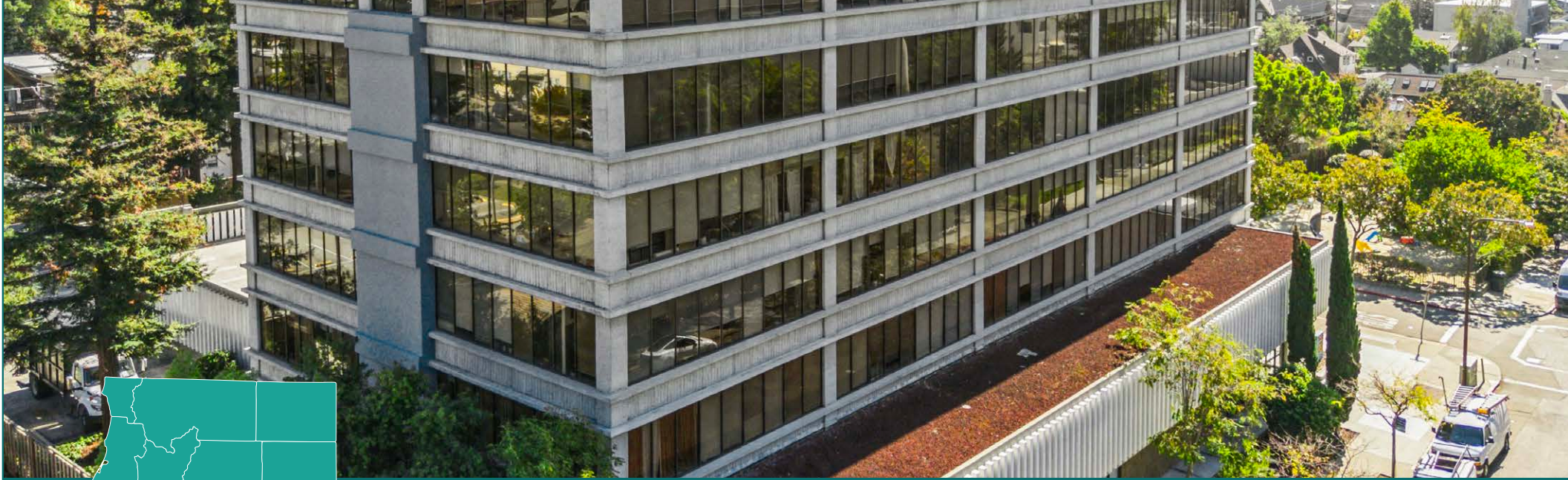
RENTABLE SQUARE FOOTAGE:
59,311 RSF (BOMA SF)
57,488 RSF (In-Place)

YEAR BUILT/RENOV:
1978/2002/2022

STORIES:
Seven (7) + Basement

PERCENT LEASED:
99%

OWNERSHIP:
Fee Simple



MARKET-LEADING HEALTH SYSTEM IN NORTHERN CALIFORNIA

TOTAL
HOSPITALS
23

CARDIAC
CENTERS
8

TRAUMA
CENTERS
5

AMBULATORY
SURGERY CENTERS
33

CANCER
CENTERS
11

LICENSED GENERAL
ACUTE CARE BEDS
4,174

ACUTE REHABILITATION
CENTERS
4

NEONATAL INTENSIVE
CARE UNITS
7

MENTAL HEALTH AND
ADDICTION CENTERS
5

 SUTTER HEALTH PRESENCE

CLINICAL METRICS

OF BEDS
4,024

OF DISCHARGES
195,639

AVERAGE LENGTH OF STAY
4.7 Days

OF ER VISITS
732,880

BED UTILIZATION RATE
67.4%

OF INPATIENT SURGERIES
51,608

TOTAL ACUTE DAYS
920,411

OF OUTPATIENT SURGERIES
151,490

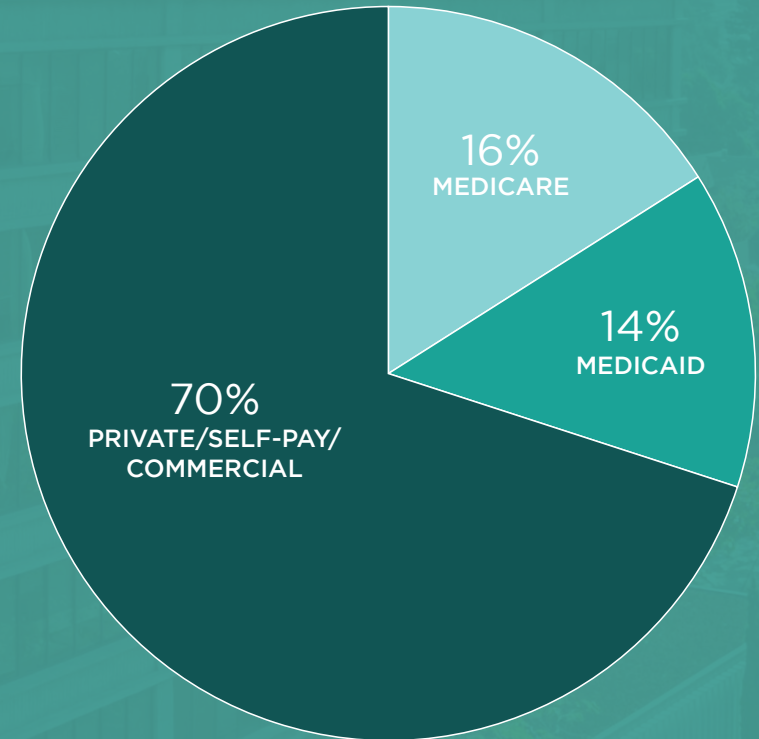
ADJUSTED PATIENT DAYS
1,692,368

OF BIRTHS
32,373

EST. # OF OUTPATIENT VISITS
2,438,581

**Source: Definitive Healthcare*

PAYOR MIX



SUTTER HEALTH: HISTORICAL FINANCIAL RESULTS (IN MILLIONS)

	FY-2020	FY-2021	FY-2022	FY-2023	FY-2024	1H-2025	5 Year Avg.
Total Patient Revenue	\$13,220	\$14,225	\$14,773	\$16,130	\$18,207	\$9,629	\$15,311
Patient Service Revenue	\$10,532	\$12,145	\$12,564	\$13,865	\$15,812	\$8,358	\$12,984
Net Income	\$200	\$1,221	\$(169)	\$1,170	\$1,008	\$911	\$686
EBITDA	\$1,105	\$2,094	\$658	\$2,023	\$1,888	\$1,368	\$1,554

**Source: EMMA, 2020-2024 Audited Financials and 1H 2025 Unaudited Financials*



HIP REPLACEMENT



COLON CANCER SURGERY



HEART ATTACK

BAY AREA OVERVIEW

WORLD CLASS RESEARCH INSTITUTIONS

The Bay Area boasts the nation's largest concentration of basic and applied research facilities, with six leading research universities, five national laboratories and numerous private and independent research labs and organizations.

LEADING RESEARCH UNIVERSITIES

Stanford University
University of California - Berkeley
University of California - San Francisco
Santa Clara University
San Jose State University
San Francisco State University

NATIONAL LABORATORIES

Lawrence Berkeley Laboratory
Lawrence Livermore Laboratory
Ames Research Center
SLAC National Accelerator Laboratory
Sandia National Laboratories (Livermore)
San Francisco State University

THE BAY
AREA
GENERATES

60

TOP GRADUATE SCHOOL
PROGRAMS IN BUSINESS,
MEDICINE, SCIENCE
AND ENGINEERING ARE
LOCATED IN THE BAY AREA

15%

OF ALL U.S.
PATENTS MORE
THAN DOUBLE THE
NEXT LARGEST
REGION, NEW YORK

CRITICAL MASS OF KNOWLEDGEABLE WORKERS

20% of California's Population Lives in
the Bay Area — **7.6 Million People**



GLOBAL TECH HQ



INNOVATIVE, HIGHLY PRODUCTIVE ECONOMY

Top Performing Economic Output

16TH
INDONESIA



17TH
\$1.19T GDP



SF BAY AREA

18TH
NETHERLANDS



Bay Area nominal GDP in 2023 was \$1.19 Trillion, which would rank 17th in the world.

Source: IMF Data

Prime Blend of Elite Corporations and Well Funded Start-Ups



2ND

MOST FORTUNE U.S. 500
COMPANIES

The region ranks 2nd in number of Fortune 500 companies (44) after New York.

REGIONAL INTANGIBLES



Direct Access to Foreign Talent and Capital

55% of Silicon Valley startup companies have reported that at least one of their key founders was an immigrant



20 direct flights every day from the major Asian economic centers. Flight times from:

Tokyo, 3 per day
(9h 0m)

Taipei, 5 per day
(11h 35m)

Shanghai, 1 per day
(11h 30m)

Seoul, 5 per day
(10h 35m)

Beijing, 1 per day
(11h 50m)

Hong Kong, 5 per day
(12h 40m)



Exceptional Public Transportation and Quality of Life

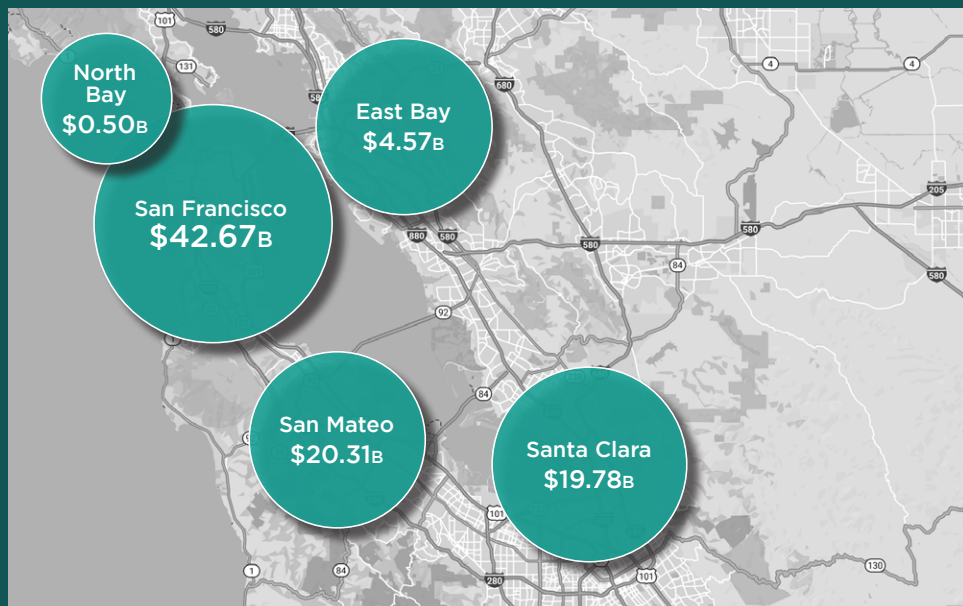
The San Francisco Bay Area has numerous public transportation options with the two most traveled being Caltrain and BART. Caltrain, which spans from San Francisco to Gilroy. BART is the 6th busiest regional rail system in the country by ridership.

LEADING INNOVATION Economy

BAY AREA VENTURE CAPITAL FUNDING DISTRIBUTION

MARKET	TOTAL DEALS		TOTAL FUNDING (BILLIONS)	
	Q4 2024	2024 TOTAL	Q4 2024	2024 TOTAL
San Francisco County	228	790	\$26.24	\$42.67
Santa Clara County	94	339	\$9.29	\$19.78
San Mateo County	63	222	\$8.40	\$20.31
East Bay (Alameda/Contra Costa County)	44	174	\$1.59	\$4.57
North Bay (Marin County)	9	23	\$0.92	\$0.50
Grand Total	438	1,548	\$45.62	\$87.85

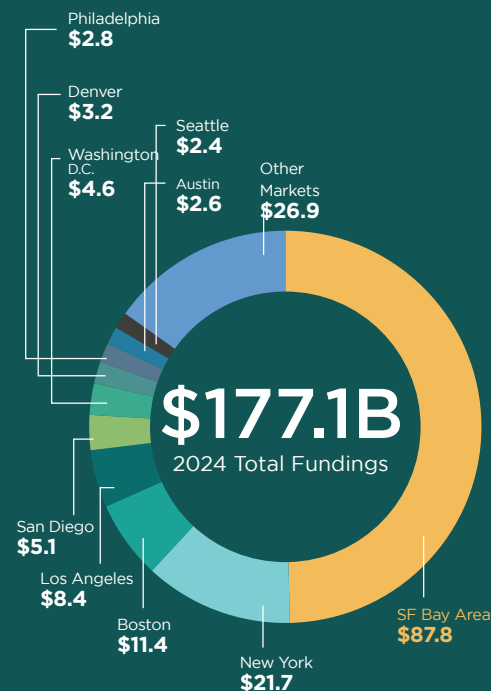
* as of Q3 2024 Total Funding



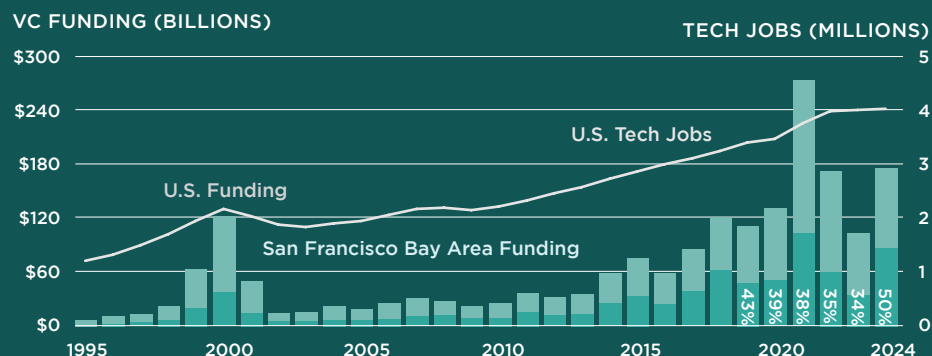
VENTURE CAPITAL CONTINUES TO DRIVE THE MARKET

Venture capital-powered tech company growth has historically been a strong space demand driver in Silicon Valley. With 50% of US venture capital channeled into the Bay Area in 2024, the region continues to provide the best business creation ecosystem for fast growing innovation-based companies.

The significant investment and outsized focus on Bay Area companies highlights the continued achievements and innovation of the region. The amount raised in the Bay Area in 2024 is more than the next eight top performing metros combined.



TOTAL VENTURE CAPITAL FUNDING & TECH EMPLOYMENT





MEDICAL MARKET OVERVIEW

The San Francisco-Oakland-Berkeley Metro medical market is supported by a population of 4,795,368 residents across the MSA and consists of 425 buildings totaling approximately 21.7 million square feet. The occupancy rate within the MSA has remained stable since 2018, fluctuating between 93% and 94%. The current average rental rate of \$3.41/sf/yr NNN represents one of the highest in the nation. Six major healthcare systems have made significant capital and clinical commitments in the Bay Area over the last several years in both acute and ambulatory care facilities, including the recently announced \$1 billion, Sutter Health Emeryville Health Campus, MarinHealth, Kaiser, UCSF, CommonSpirit (formerly Dignity Health), and Stanford Health Care. These commitments have driven new long-term leases and modern tenant improvements, reinforcing the San Francisco Bay Area as a primary hub for world-class healthcare.

Major Healthcare Systems

IN SAN FRANCISCO-
OAKLAND-BERKELEY METRO

Sutter Health



UCSF Health



KAISER PERMANENTE®

CommonSpirit 





425
BUILDINGS



21,684,217
TOTAL SF



6.7%
VACANCY



4.3M SF
DELIVERIES SINCE
2016



\$3.41/SF/MO.
RENT



Vacancy

The San Francisco-Oakland-Berkeley medical outpatient vacancy rate has ranged between 6.0%-7.0% since 2018, reaching 6.7% in the third quarter of 2025. The Bay Area offers prospective tenants quality medical space, a growing number of the nation's top health systems, and an ideal payor mix amongst the local population. With the availability of quality medical space declining, coupled with limited new supply, vacancy rates are forecasted to remain stabilized as rates continue toward new highs.



Supply

The medical inventory within the San Francisco MSA is made up of 425 buildings totaling 21.7 million square feet. Since 2016, 4.3 million square feet have been delivered to the market, however, the pace of new construction starts are becoming less frequent amidst increasing construction costs. In the past twelve months, three projects totaling 458,222 square feet have been started, the highest amount since 2021, highlighting the market's infrequent new development.



Rental Rates

Average rental rates as of the third quarter of 2025 averaged \$3.41/sf/mo NNN ($\pm$ \$6.33/sf/mo FSG) with Class A MOB rents averaging \$5.13/sf/mo NNN ($\pm$ \$8.05/sf/mo FSG). The overall average remains 6.3% below the highwater mark for the MSA of \$3.63/sf/mo in Q3 2022. The MSA's affluent and rapidly aging demographic profile, coupled with rapidly expanding health systems and regional practices, will continue to fuel demand for medical services.

PROCESS & OFFER INSTRUCTIONS

Distribute Offering Memorandum

Confidential Offering Memorandum distributed to interested parties that have executed a Confidentiality Agreement.

Marketing Period

During the marketing period, interested parties are encouraged to: (i) review materials posted to the “Virtual Deal Room” section of www.RegentMedicalCenter.com, (ii) schedule showings / market tours with exclusive listing brokers and (iii) dialogue with exclusive listing brokers to clarify any information provided in the offering memorandum.

Offers Process

Offers should be submitted in writing and include the following:

TERMS

- Purchase Price
- Earnest Money Deposit
- Inspection Period
- Closing Period

INVESTOR INFORMATION

- Description of Purchaser’s entity structure and capital source
- Details on Purchaser’s debt (if any) & equity structure
- Description of Purchaser’s due diligence process
- Description of any contingencies, caveats and approvals of which the Ownership should be aware in evaluating Purchaser’s offer

Please submit one electronic copy of the offer to Chris Bodnar (chris.bodnar@cbre.com) Brannan Knott (brannan.knott@cbre.com) and Cole Reethof (cole.reethof@cbre.com).

CBRE

INTERESTED PARTIES ARE
REQUESTED TO DIRECT
ALL COMMUNICATION
REGARDING THE
PROPERTY TO:

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+1 720 635 2653
chris.bodnar@cbre.com

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+1 443 983 6039
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