

FLINT VETERINARY CLINIC

*NNN Veterinary Hospital Investment
Opportunity in Flint, TX (Tyler MSA)*



In Partnership with

Heartland
VETERINARY PARTNERS



18421 OLD JACKSONVILLE HWY, FLINT, TX 75762

TABLE OF CONTENTS

01

EXECUTIVE
SUMMARY

02

FINANCIAL
OVERVIEW

03

TENANT
OVERVIEW

04

LOCATION
OVERVIEW

Exclusively Listed by



DANIEL SOLOMON

Senior Vice President

310.709.8985

daniel.solomon@kidder.com

LIC N°02105991

JACKIE MOELLER

Associate Vice President

310.773.7975

jackie.moeller@kidder.com

LIC N°02074226

PAULA DANKER

Broker of Record

858.369.3054

paula.danker@kidder.com

LIC N° 830945 (TX)

[SOLOMONHEALTHCARETEAM.COM](https://www.solohealthcareteam.com)

[KIDDER.COM](https://www.kidder.com)

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Kidder Mathews and should not be made available to any other person or entity without the written consent of Kidder Mathews.

This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Kidder Mathews has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Kidder Mathews has not verified, and will not verify, any of the information contained herein, nor has Kidder Mathews conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

This information has been secured from sources we believe to be reliable. We make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Recipient of this report must verify the information and bears all risk for any inaccuracies.



EXECUTIVE SUMMARY

INVESTMENT SUMMARY



\$611,850

LIST PRICE



\$52,008

CURRENT ANNUAL BASE RENT (NOI)



NNN

LEASE TYPE



8.50%

CAP RATE



\$235

BUILDING PRICE PER SF



\$19.94

RENT PRICE PER SF



CORPORATE

LEASE GUARANTOR
(HEARTLAND VETERINARY PARTNERS)



HEARTLAND VETERINARY PARTNERS CORPORATE GUARANTY

Lease features a corporate guaranty from Heartland Veterinary Partners – a leading veterinary operator with 300+ locations nationwide and one of the fastest-growing veterinary groups in the United States.



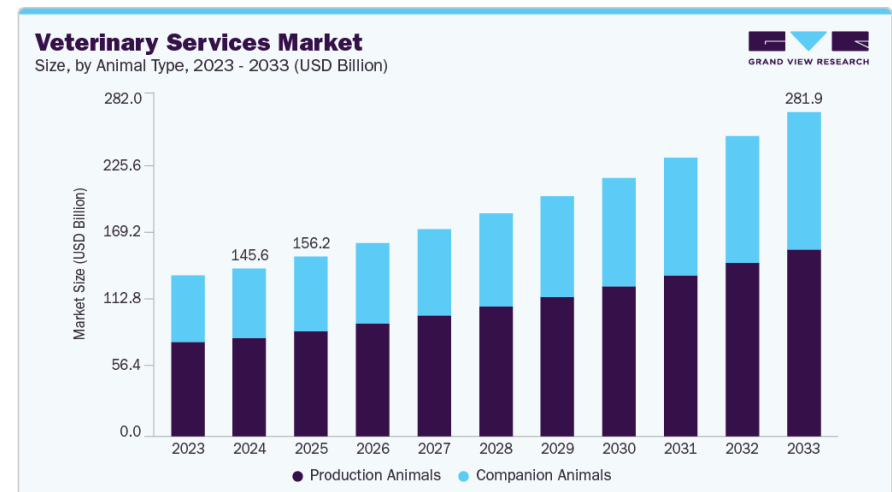
PROPERTY & LEASE HIGHLIGHTS

- **Heartland Veterinary Partners Corporate Guaranty** - Lease features a corporate guaranty from Heartland Veterinary Partners - a leading veterinary operator with 300+ locations nationwide and one of the fastest-growing veterinary groups in the United States.
- **Full Service Veterinary Hospital** - The hospital has 3 DVMs, indicating a strongly performing and high-volume veterinary practice. The Flint Veterinary Clinic is a full-service facility and offers a variety of services including dentistry, exotics, exams, in-house laboratory, laser therapy, pharmacy, radiology, orthopedic surgery, vaccines, and ultrasound imaging.
- **NNN Lease** - This NNN lease provides an extremely passive investment vehicle with minimal landlord responsibilities.
- **Secure Financial Backing** - The company is backed by private equity firm Gryphon Investors, a San Francisco-based investment firm with significant healthcare experience and over \$10 billion in assets under management (as of January 2026).
- **Low Rent Per Square Foot / Sub-\$1M Price Point** - The property benefits from a low rent per square foot, providing immediate rent defensibility and built-in upside. Additionally, the sub-\$1 million purchase price makes the investment accessible to a broad range of buyers.
- **Prime East Texas Location** - The Flint Veterinary Clinic is located on FM 2493 (Old Jacksonville Highway), a primary corridor between Flint and Tyler with ±32,000 vehicles per day. TxDOT is expanding the roadway from four to six lanes, supporting ongoing population growth and residential development.



TENANT HIGHLIGHTS

- **Long Term Commitment To The Site** - Operating for 41+ years, this practice has been a staple in the Flint community since opening in 1984. This long operating history reflects the strong reputation the clinic has built and the tenant’s long-term stability at this location.
- **Growth-Oriented Platform** - Heartland Veterinary Partners is a leading and rapidly growing veterinary support organization with a strong reputation as a partner of choice. The platform provides comprehensive non-clinical services, allowing veterinarians to focus on patient care while benefiting from national operational support.
- **Veterinarian-Centered Partnership Model** - Heartland Veterinary Partners supports veterinary hospitals while allowing clinics to maintain clinical autonomy and their local brand identity, helping preserve trusted relationships within the communities they serve.
- **Tenant Investment In Location** - Veterinary hospitals hardly ever relocate due to the high costs associated with moving and difficulty retaining the same patients in a new location. They are also very well insulated from e-commerce competition and resilient to economic downturns.
- **Robust Industry Growth** - The global veterinary services market, valued at \$150 billion in 2024, is projected to grow at a 7.45% CAGR from 2023 to 2030.
- **Dominant Private Equity Backing** - Supported by Gryphon Investors, a \$10B+ AUM private equity firm with extensive experience in scaling healthcare platforms through strategic capital and operational expertise, positioning Heartland Veterinary Partners for continued growth.
- **Key Pet Ownership Statistics In The US**
 - 71% of households in the US, or 94 million households, own a pet. This increase in pet ownership trend has fueled demand for veterinary services, including preventive care, diagnostic and treatments.
 - The average US dog owner spends about \$2,524 per year on recurring pet costs.



Source: [grandviewresearch.com/industry-analysis/veterinary-services-market](https://www.grandviewresearch.com/industry-analysis/veterinary-services-market)

LOCATION HIGHLIGHTS

- **Tyler MSA Population Growth** - The Tyler Metropolitan Statistical Area (MSA) has grown to approximately 245,000 residents according to recent U.S. Census estimates, reflecting a long-term trend of population expansion. The region has experienced double-digit population growth over the past four decades and continues to attract a younger demographic, with a median age of 33.4, supporting workforce growth and long-term economic development.
- **The Great State Of Texas** - Texas is the 2nd largest economy in the U.S. with a GDP exceeding \$2.7 trillion. A top-ranked business climate with no state income tax, Texas has been recognized as the Best State for Business for the past 21 years by Chief Executive Magazine. Texas's pro-business policies and resident-friendly regulations have fueled both corporate relocations and population influx. U.S. Census Bureau data shows that between July 1, 2022, and July 1, 2023, Texas added +/- 470,000 new residents.
- **Affluent Demographics** - The property caters to over 37,121 residents within a 5-mile radius and 162,662 residents within a 10-mile radius. The average household income within a 2-mile radius is \$120,235.
- **Strategic Location** -The Flint Veterinary Clinic is located in Flint, TX within the Tyler MSA, a key East Texas hub with a strong healthcare and employment base. Positioned approximately 11 miles south of Tyler, the property serves a broad regional population, benefiting from proximity to major healthcare systems and surrounding communities including Tyler, Bullard, and Whitehouse.
- **Active Growth & Development In The Tyler MSA** - The Tyler-Flint area continues to see strong growth with several nearby developments, including The Glen Apartments, Legacy Bend (±200-acre master-planned community), and The Crossing Town Center (±172-acre mixed-use project). These developments highlight ongoing population and commercial expansion, supporting increased demand in the area.
- **Positioned Along Primary Flint-Tyler Commuter Corridor** - Located along FM 2493 (Old Jacksonville Highway), a major north-south commuter corridor with ±32,000 vehicles per day, the property benefits from strong visibility and surrounding residential growth.



Credit: George Beckvermit







FINANCIAL OVERVIEW

LEASE ABSTRACT

TENANT	Heartland Veterinary Partners
ADDRESS	18421 Old Jacksonville Hwy, Flint, TX 75762
BUILDING SF	±2,608 SF
LOT AREA	±23,261 SF (0.53 ACRES)
LEASE COMMENCEMENT DATE	8/5/2020
LEASE END DATE	8/31/2027
LEASE TERM REMAINING	±1 Year and 5 Months
LEASE TYPE	NNN
TENANT RESPONSIBILITIES	Taxes, Insurance, Maintenance, Etc.
LANDLORD RESPONSIBILITIES	Roof, Structure, Parking Lot, and Building Systems
RENTAL INCREASES	3% Increase Every 3 Years
OPTIONS	1, 3 Year Option Remaining
GUARANTY	Heartland Veterinary Partners
YEAR BUILT	1984
RENTAL RATE/SF	\$19.94
MONTHLY BASE RENT	\$4,334
YEARLY BASE RENT	\$52,008

*Lease & Financial Information Disclaimer: All lease and financial details are provided for informational purposes only and are believed to be accurate, but are not guaranteed. Buyers are advised to independently verify all information through their own due diligence. The Broker and Seller / Landlord assume no liability for any errors or omissions.



PRICING

PRICE *\$611,850*

NOI *\$52,008*

CAP RATE *8.50%*

PRICE/SF *\$235*



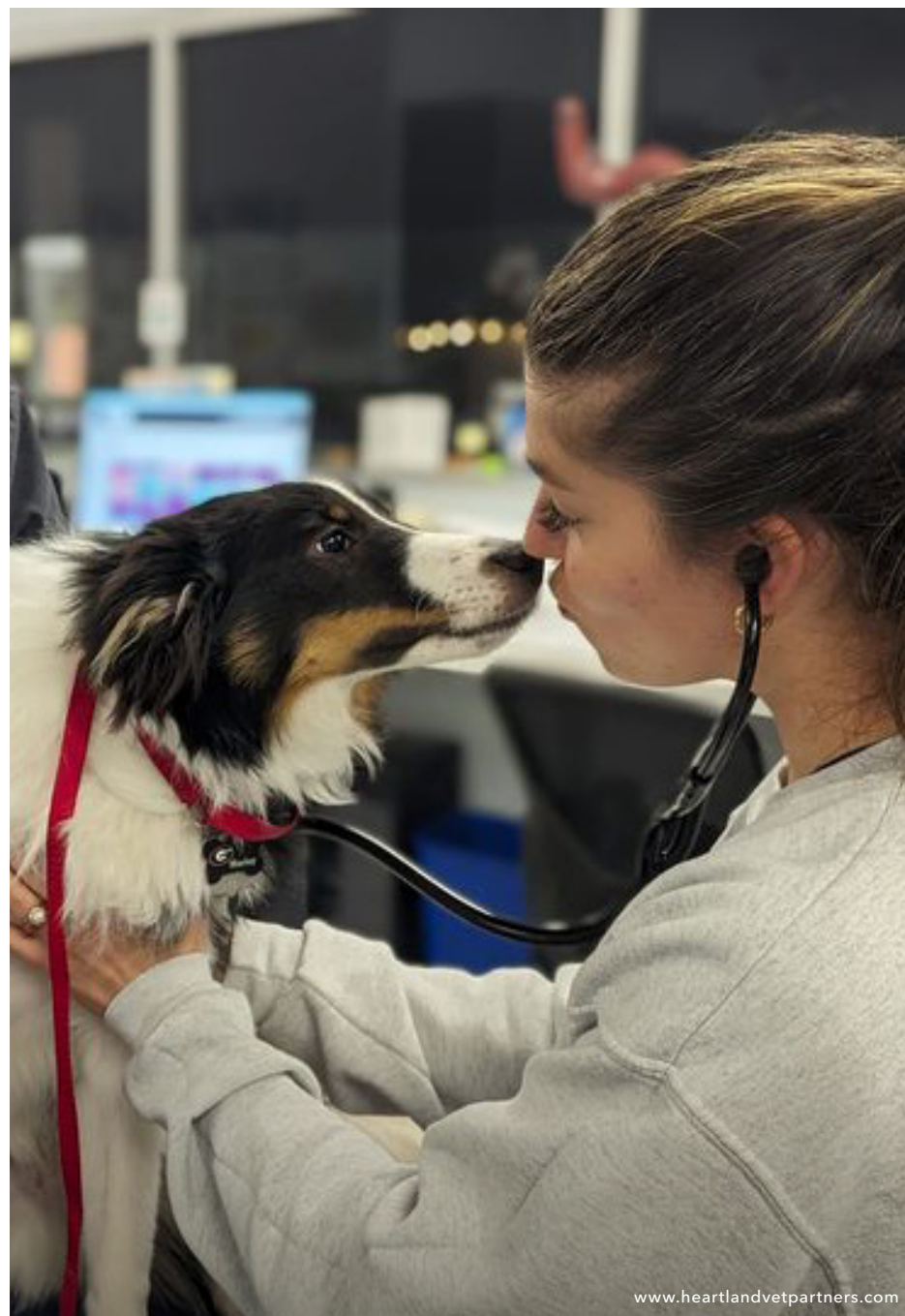
TENANT OVERVIEW

TENANT SUMMARY



Heartland Veterinary Partners is a leading veterinary support organization that partners with veterinarians to acquire and operate animal hospitals while preserving each practice's clinical independence, culture, and local reputation.

The company focuses on supporting successful hospitals without disrupting the qualities that made them thrive, allowing doctors and staff to continue delivering high-quality care within their communities. Today, Heartland operates a rapidly growing national platform of 300+ veterinary hospitals, each dedicated to providing compassionate, relationship-driven veterinary services. Established in 2016, Heartland Veterinary Partners is led by an experienced leadership team with deep expertise in veterinary operations, healthcare services, and business management. The company provides comprehensive non-clinical support including recruiting, marketing, accounting, and operational infrastructure, enabling veterinarians to focus on patient care and client relationships. Backed by institutional capital, Heartland continues to expand its national footprint while maintaining a long-term growth strategy centered on stability, operational excellence, and the preservation of each hospital's unique identity.



www.heartlandvetpartners.com

18421 OLD JACKSONVILLE HWY



LOCATION OVERVIEW

Section 04

TYLER MSA

The Tyler Metropolitan Statistical Area is a well-established East Texas market known for its strong healthcare presence, regional influence, and consistent population growth.

As the largest city in the region, Tyler functions as a central destination for medical services, education, retail, and employment, drawing from a wide surrounding trade area.

The local economy is anchored by a robust healthcare sector, with major institutions including CHRISTUS Health and UT Health East Texas employing thousands and serving patients across multiple counties. In addition to healthcare, the region is supported by education, manufacturing, and a growing base of small businesses, creating a balanced and resilient economic profile. This diversity has allowed Tyler to maintain stability through broader economic cycles.

Tyler has experienced steady population expansion driven by both natural growth and in-migration from larger Texas markets. Its relative affordability, lower cost of living, and high quality of life continue to attract families, professionals, and retirees alike. Residential development has expanded outward, particularly in South Tyler, where new housing, retail corridors, and commercial projects are reshaping the area into one of the city's most active growth zones.

The city's infrastructure and accessibility further support its role as a regional hub. Tyler is positioned along key transportation routes, including U.S. Highway 69 and Loop 323, providing efficient connectivity throughout East Texas and to major metros such as Dallas. Tyler Pounds Regional Airport also offers convenient regional access, supporting both business and leisure travel.

Investor interest in the Tyler MSA is driven by its reliable tenant demand, stable occupancy, and pricing compared to larger Texas markets. Healthcare and service-oriented properties in particular benefit from the region's strong demographic trends and essential-use tenancy. With continued population growth, expanding development, and a dominant position within East Texas, the Tyler MSA presents a durable and increasingly sought-after market for investors.

PROPERTY SPECIFIC DEMOGRAPHICS

162K
2024 POPULATION
10-MILE RADIUS

63K
HOUSEHOLDS
10-MILE RADIUS

\$120K
AVG HH INCOME
10-MILE RADIUS

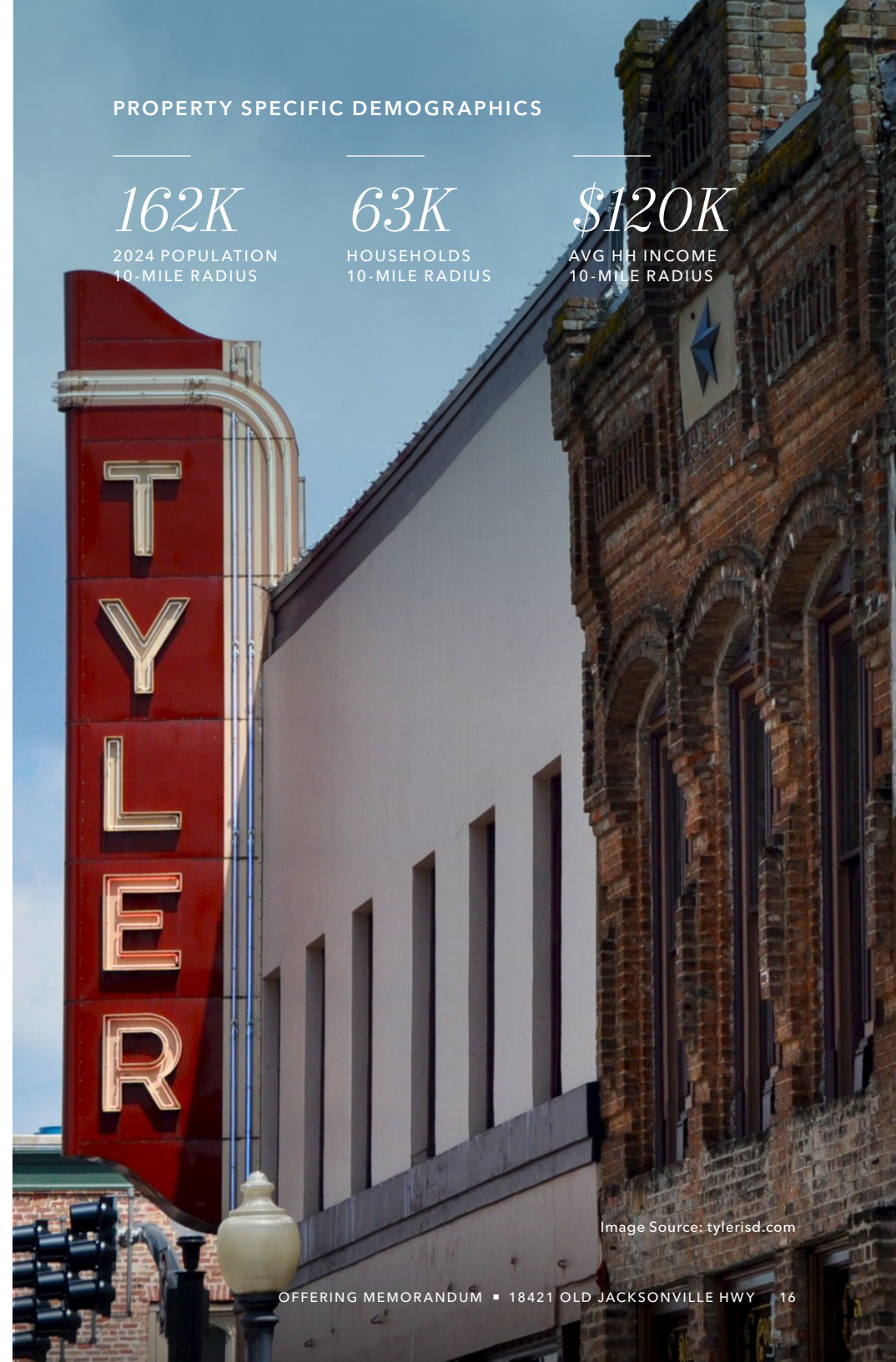


Image Source: tylerisd.com

THINGS TO DO IN TYLER-MSA

DOWNTOWN TYLER ENTERTAINMENT DIST.

A revitalized downtown corridor anchored by a mix of locally owned restaurants, breweries, coffee shops, and boutique retail. Popular destinations such as ETX Brewing Co., Culture ETX, and The Grove create a vibrant social atmosphere, hosting regular events, live music, and community gatherings that draw consistent foot traffic from across the Tyler MSA.

THE VILLAGES AT CUMBERLAND PARK

Tyler's premier regional retail hub, featuring a strong lineup of national tenants including Target, HomeGoods, Academy Sports + Outdoors, and a variety of casual dining options. The center serves as a primary shopping destination for East Texas, driving significant daily traffic and reinforcing the area's role as a dominant commercial corridor.

FAULKNER PARK & TYLER TRAIL SYSTEM

A highly amenitized recreational destination offering walking and biking trails, sports fields, tennis courts, playgrounds, and open green space. The park connects to Tyler's expanding trail system, supporting an active lifestyle and enhancing the overall livability of the area for both residents and employees.

TYLER ROSE GARDEN & AZALEA DISTRICT

Home to the nation's largest municipal rose garden, featuring over 38,000 rose bushes and serving as the centerpiece of Tyler's identity as the "Rose Capital of America." The surrounding Azalea District showcases historic homes and scenic landscapes, and annually hosts the Texas Rose Festival, drawing visitors from across the region and contributing to local tourism and community engagement.

LAKE TYLER

A highly regarded recreational lake located just east of Tyler, offering boating, fishing, waterfront parks, and year-round outdoor activities. The lake serves as a key lifestyle amenity for the area, enhancing quality of life and supporting Tyler's appeal as a desirable place to live and work.

Exclusively listed by

DANIEL SOLOMON

Senior Vice President

310.709.8985

daniel.solomon@kidder.com

LIC N°02105991

JACKIE MOELLER

Associate Vice President

310.773.7975

jackie.moeller@kidder.com

LIC N°02074226

PAULA DANKER, CCIM

Broker of Record

858.369.3054

paula.danker@kidder.com

LIC N° 830945 (TX)

KIDDER.COM

