

OFFERING MEMORANDUM

1866 B Street

Hayward, California 94541

3-Unit Medical / Professional Office Building

Corner Lot | 20+ Gated Parking Spaces | Rooftop Solar | Established 10-Year Medical Presence

\$1,900,000

Asking Price

5.44%

Pro Forma Cap Rate

6,240 SF | 3 Units

~18,000 SF Corner Lot

\$50,000

Dental Practice — Sold Separately



IN-PLACE INCOME \$9,946.70 / Mo	PROJECTED INCOME \$12,946.70 / Mo	APN 416-0120-014-02	YEAR BUILT 1979 (Class C)	64-PANEL SOLAR Offsets Electric Costs	PARKING 20+ Spaces Gated
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Paul Zinchik

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CalBRE 01454157

Confidential | July 2026

■ PROPERTY OVERVIEW

1866 B Street is a freestanding 3-unit medical/professional office building of approximately 6,240 SF situated on a large gated corner lot of approximately 18,000 SF with 20+ parking spaces in Hayward's Upper B Street commercial corridor. The building has operated as an established medical and dental destination for over 10 years and is currently generating \$9,946.70/month in verified in-place rental income from two established tenants. The building is equipped with a large 64-panel rooftop solar system that offsets electric expenses. The seller is vacating the fully built-out dental suite (Unit 3) at close, offering immediate occupancy to an owner-user. A dental practice is available separately at \$50,000 and may be rolled into the building price.

■ PROPERTY DETAILS

ASKING PRICE	\$1,900,000
PROPERTY TYPE	Medical / Professional Office
ADDRESS	1866 B St, Hayward, CA 94541
APN	416-0120-014-02
YEAR BUILT	1979 (Class C)
BUILDING SF	6,240 SF (±) 3 Units
SOLAR	Large 64-Panel Rooftop System

■ INVESTMENT SUMMARY

LOT SIZE	~18,000 SF Corner Lot
PARKING	20+ Spaces Gated Lot
SUBMARKET	Upper B Street / Downtown Hayward
PRO FORMA CAP RATE	5.44% (full occupancy)
PRICE / SF	~\$304 — Below Replacement Cost
IN-PLACE INCOME	\$9,946.70 / Month
PROJECTED INCOME	\$12,946.70 / Month
UTILITIES	Electric Offset by 64-Panel Solar

■ RENT ROLL

Unit	Use	SF	Current Rent	Aug 2026 Rent	Lease Term	Type	Status
Unit 1	Counseling Office	3,100 SF	\$6,764	\$6,967	<i>Contact Broker</i>	Gross	In-Place
Unit 2	Chiropractic Office	1,900 SF	\$3,182.70	\$3,278.18	<i>Contact Broker</i>	Gross	In-Place
Unit 3	Dental Suite	~1,240 SF	\$3,000 (proj.)	\$3,000 (proj.)	<i>Vacant at Close</i>	—	Projected
TOTAL	—	6,240 SF	\$12,946.70	\$13,245.18	—	—	—

All leases are gross — landlord covers operating expenses | Both in-place leases include 3% annual escalations | Unit 3 rent projected at market rate

■ FINANCIAL ANALYSIS

Income & Expense Summary (Projected Full Occupancy)

Projected Gross Annual Income **\$155,360**

Estimated Annual Expenses

Property Taxes (~1.18%) **~\$23,000**

Insurance **~\$8,000**

Maintenance / Repairs **~\$8,000**

Utilities (Common Areas) — Electric Offset by 64-Panel Solar **~\$8,000**

Reserves **~\$5,000**

Total Estimated Expenses ~\$52,000 (~33% of gross)

Net Operating Income (NOI) ~\$103,360 / Year

Pro Forma Cap Rate at Asking Price (\$1,900,000) 5.44%

Pro Forma Cap Rate at Aug 2026 Rents (\$158,942 Gross) **~5.63%**

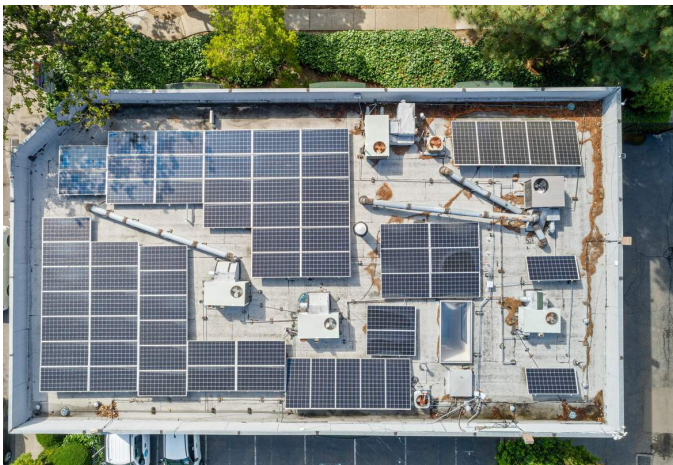
Financing Scenarios (30-Year Amortization | 30% Down | \$1,330,000 Loan)

Scenario A — 5.50% Interest

Scenario B — 5.25% Interest

Purchase Price	\$1,900,000	\$1,900,000
Down Payment (30%)	\$570,000	\$570,000
Loan Amount	\$1,330,000	\$1,330,000
Monthly Mortgage Payment	~\$7,552 / Month	~\$7,344 / Month
Annual Debt Service	~\$90,624 / Year	~\$88,128 / Year
Projected NOI	~\$103,360 / Year	~\$103,360 / Year
Debt Coverage Ratio	~1.14x	~1.17x
Pro Forma Cap Rate	5.44%	5.44%

Expenses are estimated. All leases are gross — landlord covers operating expenses. Large 64-panel solar system offsets electric expenses. At ~\$304/SF, the property is priced well below replacement cost for East Bay medical office. Buyer to verify all figures independently.



SECOND FLOOR PLAN



- SECOND FLOOR SUMMARY**
- Private Office 7
 - Restrooms 2
 - Break Room
 - Reception Area
 - Storage / Utility Areas
 - Open Work Area

DISCLAIMER: This floor plan is for marketing purposes only. All dimensions, features, and space are approximate and subject to verification. Not intended for construction or architectural use.

SITE PLAN & PARKING



1866 B ST.
HAYWARD, CA 94541

APPROX. SIZE: 3,200 SF (2ND FLOOR)
SIZE AND DIMENSIONS ARE APPROXIMATE

TOTAL PARKING SPACES: 20
2 ADA SPACES | 1 EV CHARGING SPACES



64-panel rooftop solar array (left) — offsets building electric expenses | Second floor plan & site plan (right)

■ DENTAL PRACTICE — Sold Separately at \$50,000

The seller is offering the dental practice and equipment package separately at \$50,000. This practice has been successfully operating at this location for over 10 years. The owner is consolidating operations across multiple locations. All equipment is approximately 10 years old and in functional condition. A comparable new dental build-out in the Bay Area typically costs \$300,000 to \$500,000 in construction, permitting, and equipment. The dental practice may be rolled into the building purchase price upon negotiation.



Item	Qty	Approx. Age	Notes
Dental Chairs (fully equipped units)	4	~10 years	Functional condition
Wall-Mounted X-Ray Units	3	~10 years	Functional condition
Dental Compressor	1	~10 years	Shared system — stays with building
Vacuum System	1	~10 years	Shared system — stays with building
Server / Computers	TBD	~10 years	Included
Cabinetry / Built-In Cabinets	Full Suite	—	Wall and floor cabinets throughout

■ LEASE SUMMARIES

Unit	Tenant Use	SF	Current Rent	Aug 2026	Lease Type	Term	Option	Escalation
Unit 1	Counseling Office	3,100 SF	\$6,764/mo	\$6,967/mo	Gross	Contact Broker	Contact Broker	3% Annual
Unit 2	Chiropractic Office	1,900 SF	\$3,182.70/mo	\$3,278.18/mo	Gross	Contact Broker	Contact Broker	3% Annual
Unit 3	Dental Suite	~1,240 SF	Vacant at Close	\$3,000 proj.	—	Vacant	—	N/A

Buyer to obtain and review original lease documents during due diligence. All lease terms to be independently verified prior to closing.

■ MARKET OVERVIEW & INVESTMENT THESIS

■ Gated Corner Lot | 20+ Parking Spaces

A gated lot with 20+ parking spaces on a corner is a premium asset in any medical submarket. Dental and medical tenants require strong parking ratios. This property eliminates the risk of inadequate parking — one of the most common deal-breakers in medical real estate.

■ 64-Panel Solar | Offset Electric Costs

The building features a large 64-panel rooftop solar system that offsets electric expenses. Lower operating costs translate directly to stronger net income for an investor and lower occupancy costs for an owner-user — a durable competitive advantage in the submarket.

■ East Bay Medical Office Market

Medical office vacancy in Alameda County remains well below traditional office at ~9.7% nationally. Healthcare employment grew ~3.5% year-over-year through 2025. At ~\$304 per square foot, the property is priced well below replacement cost for medical office in the East Bay.

■ Two Distinct Buyer Pools

Appeals to both investors and owner-users. An investor underwrites on \$9,946.70/month in verified in-place income with upside from the dental suite. An owner-user pays a premium to occupy a turnkey build-out while inheriting two stable income-producing tenants from day one.

■ Stable In-Place Income

Two established medical tenants provide \$9,946.70/month in verified in-place income from day one. Both leases include 3% annual escalations providing built-in income growth. Contact broker for lease details and terms.

■ Established Location | 10-Year History

The building has operated as a medical and dental destination for over a decade. An incoming owner or investor inherits a known address, community recognition, and a proven medical corridor without the time and cost of establishing a new location from scratch.

■ CONFIDENTIALITY NOTICE

This Offering Memorandum is furnished solely for the consideration of the acquisition of 1866 B Street, Hayward, California and is not to be reproduced or made available to any other person without the express written consent of Zinchik Real Estate. The information has been obtained from sources believed reliable but is not guaranteed. All projections are for example purposes only. Buyer to independently verify all information prior to closing.

■ CONTACT INFORMATION

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LICENSE	CalBRE 01454157
PROPERTY	1866 B Street, Hayward, CA 94541
ASKING PRICE	\$1,900,000
DENTAL PRACTICE	\$50,000 (Sold Separately — May Be Rolled Into Building Price)

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