

Metric	A — \$22/SF	B — \$25/SF	C — \$27.50/SF
Lease-up & Exit Rent (\$/SF)	\$22.00	\$25.00	\$27.50
Additional Stabilized Rent	\$466,752	\$530,400	\$583,440
Stabilized NOI	\$916,232	\$979,880	\$1,032,920
Stabilized CF to Equity (NOI – DS)	\$496,232	\$559,880	\$612,920
Stabilized Cash-on-Cash	11.0%	12.4%	13.6%
Year 1 Total CF to Equity (ops + pad)	\$936,596	\$952,508	\$965,768
Gross Sale Price (6.5% cap)	\$13,220,308	\$15,023,077	\$16,525,385
Net Equity at Exit (after debt & costs)	\$5,955,902	\$7,722,615	\$9,194,877
Total Cash to Equity (5-Year Hold)	\$8,640,983	\$10,662,289	\$12,346,710
Equity Multiple (on \$4.5M)	1.92x	2.37x	2.74x
Profit	\$4,140,983	\$6,162,289	\$7,846,710
LP Capital + 15% Pref (5 yrs)	\$7,262,500	\$7,262,500	\$7,262,500
Excess after Pref	\$1,378,483	\$3,399,789	\$5,084,210
GP Promote (50%)	\$689,241	\$1,699,894	\$2,542,105

ANNUAL CASH FLOW DETAIL (used for totals & promote)					
Year	1	2	3	4	5
SCENARIO A — \$22/SF					
Lease-up %	25.0%	75.0%	100.0%	100.0%	100.0%
New Rent	\$116,688	\$350,064	\$466,752	\$466,752	\$466,752
Total Base Rent	\$566,168	\$799,544	\$916,232	\$916,232	\$916,232
Recovery %	30.0%	60.0%	100.0%	100.0%	100.0%
NOI	\$356,596	\$679,789	\$916,232	\$916,232	\$916,232
DS	\$420,000	\$420,000	\$420,000	\$420,000	\$420,000
Pad / Sale Equity	\$1,000,000	-	-	-	\$5,955,902
Total CF to Equity	\$936,596	\$259,789	\$496,232	\$496,232	\$6,452,134
Cumulative	\$936,596	\$1,196,385	\$1,692,617	\$2,188,849	\$8,640,983
SCENARIO B — \$25/SF					
Lease-up %	25.0%	75.0%	100.0%	100.0%	100.0%
New Rent	\$132,600	\$397,800	\$530,400	\$530,400	\$530,400
Total Base Rent	\$582,080	\$847,280	\$979,880	\$979,880	\$979,880
Recovery %	30.0%	60.0%	100.0%	100.0%	100.0%
NOI	\$372,508	\$727,525	\$979,880	\$979,880	\$979,880
DS	\$420,000	\$420,000	\$420,000	\$420,000	\$420,000
Pad / Sale Equity	\$1,000,000	-	-	-	\$7,722,615
Total CF to Equity	\$952,508	\$307,525	\$559,880	\$559,880	\$8,282,495
Cumulative	\$952,508	\$1,260,033	\$1,819,913	\$2,379,793	\$10,662,289
SCENARIO C — \$27.50/SF					
Lease-up %	25.0%	75.0%	100.0%	100.0%	100.0%
New Rent	\$145,860	\$437,580	\$583,440	\$583,440	\$583,440
Total Base Rent	\$595,340	\$887,060	\$1,032,920	\$1,032,920	\$1,032,920
Recovery %	30.0%	60.0%	100.0%	100.0%	100.0%
NOI	\$385,768	\$767,305	\$1,032,920	\$1,032,920	\$1,032,920
DS	\$420,000	\$420,000	\$420,000	\$420,000	\$420,000
Pad / Sale Equity	\$1,000,000	-	-	-	\$9,194,877
Total CF to Equity	\$965,768	\$347,305	\$612,920	\$612,920	\$9,807,797
Cumulative	\$965,768	\$1,313,073	\$1,925,993	\$2,538,913	\$12,346,710

1. SHARED CAPITAL STRUCTURE			
Purchase Price	\$10,500,000		
Purchase Down Payment	\$3,500,000		
Debt Principal	\$7,000,000		
Interest Rate (IO)	6.0%		
Annual Debt Service	\$420,000		
Reserves (TI/LC + Deficit + Contingency)	\$1,000,000	Funded as equity	
TOTAL EQUITY (Down + Reserves)	\$4,500,000		
GP Equity (User)	\$450,000		
LP Equity	\$4,050,000		
GP Ownership %	10.0%		
LP Ownership %	90.0%		
2. SHARED OPERATIONS			
Current In-Place Base Rent	\$449,480		
Vacant SF (lease-up)	21,216		
GLA	39,060		
Reduced OpEx (CAM \$30k + Mgmt + Ins + Taxes)	\$299,388		
As-Is Snapshot NOI (reference only)	\$150,092		
As-Is Snapshot CF after DS (reference)	(\$269,908)		
Pad Sale Proceeds (Y1 distribution)	\$1,000,000		
Lease-up Ramp Y1 / Y2 / Y3+ (conservative)	25.0%	75.0%	100.0%
Recovery % Y1 / Y2 / Y3+	30.0%	60.0%	100.0%

3. SHARED EXIT ASSUMPTIONS			
Exit Year	5		
Exit Cap Rate	6.5%		
Selling Costs %	2.0%		
Preferred Return (LP)	15.0%		
GP Promote above Pref	50.0%		
4. SCENARIO LEASE-UP & EXIT RENTS (same PSF for lease-up AND exit)			
Metric	Scenario A — \$22	Scenario B — \$25	Scenario C — \$27.50
Lease-up / Exit Rent (\$/SF NNN)	\$22.00	\$25.00	\$27.50
Additional Stabilized Rent	\$466,752	\$530,400	\$583,440
Stabilized Total Base Rent / NOI	\$916,232	\$979,880	\$1,032,920
Exit NOI (same PSF × GLA)	\$859,320	\$976,500	\$1,074,150
Gross Sale Price (Exit NOI / Cap)	\$13,220,308	\$15,023,077	\$16,525,385
Net Sale Proceeds (after 2% costs)	\$12,955,902	\$14,722,615	\$16,194,877
Net Equity at Exit (after \$7M debt)	\$5,955,902	\$7,722,615	\$9,194,877