



# 3000-3006

South Main Street  
Los Angeles, CA

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# 3000-3006 S Main Street

Los Angeles | CA

**PROPERTY INFORMATION**

## EXECUTIVE SUMMARY

This 18,856 square foot industrial building offers a an opportunity to own a versatile, multi-tenant asset in the heart of Los Angeles. Originally built in 1919, the property has been well maintained and continues to function efficiently for modern industrial use. With a clear height of 14 feet, two grade-level drive-in doors (10' w x 12' h), and 200 amps of power, the building accommodates a wide range of light manufacturing, distribution, and storage needs. The property sits on a 19,356 square foot corner lot just a mile from Downtown LA and the 10 and 110 Freeways.

Currently, the property is occupied by two strong tenants who have approximately two years remaining on their leases, offering steady in-place income with a potential owner-user opportunity in the near future. The multi-tenant setup provides flexibility for future repositioning or continued passive investment, with upside potential as leases roll. The property's functional layout, combined with its stable tenant profile, makes it an attractive option for investors seeking consistent returns and long-term appreciation.

Situated within an RD1.5 zoning district, the property benefits from excellent access to major transportation routes and is just a 21-minute drive to Los Angeles International Airport. This central location provides convenience for logistics and operations while being surrounded by a dense industrial and residential mix that supports ongoing demand. Whether held as an income-producing asset or repositioned for an owner-user, this property presents a solid opportunity in one of LA's most competitive industrial submarkets.

**\$4,250,000**

LIST PRICE

**\$225.39**

COST PER NET RSF

**18,856**

RENTABLE SF

**4.43%**

CAP RATE

**1919**

YEAR BUILT

# RENT ROLL

Tenant	Lease Type	Space SF	Mo. Rent/SF	Increases	Start Date	Term	End Date	Options
Jesus Ginez	Modified Gross	9,856	\$7,748.20 (\$0.79)	3%	May 1, 2017	Ten years	Apr 30, 2027	None
City Of Angels Boxing	Modified Gross	9,000	\$11,309.72 (\$1.25)	3%	Dec 1, 2022	Five years	Dec 31, 2027	1 (5) year option

# PROPERTY HIGHLIGHTS



## STABLE IN-PLACE CASH FLOW

The property is currently leased to two established tenants who are paying slightly above market rent, ensuring strong, stable cash flow for investors or owner-users looking for immediate income.



## PRIME LOCATION IN CENTRAL LA

Situated in an RD1.5 zoning district, the property benefits from excellent access to major transportation routes, including a 21-minute drive to Los Angeles International Airport, ensuring convenient logistics and operational efficiency.



## VERSATILE, MULTI-TENANT INDUSTRIAL ASSET

The 18,856 square foot building is designed for light manufacturing, distribution, and storage. With three grade-level drive-in doors and one exterior dock, the space offers flexibility for various industrial uses, catering to a range of tenants.



## STRONG TENANT PROFILE AND PROPERTY DEMAND

The property is located in a dense industrial and residential mix, which supports ongoing demand for industrial space in this competitive Los Angeles submarket, making it an attractive option for both income-producing and repositioning strategies.



## UPSIDE POTENTIAL WITH LEASE EXPIRATIONS

The multi-tenant layout provides future repositioning opportunities as leases roll, allowing for the potential to increase rents and improve returns as market conditions evolve.



## FUNCTIONAL LAYOUT WITH EFFICIENT FAR

The building offers a clear height of 14 feet and a floor area ratio (FAR) of 0.87 on a 21,780 square foot lot, maximizing usable space while providing ample trailer parking, catering to a variety of industrial uses.

# PROPERTY DETAILS

## PROPERTY DETAILS

Address 3000 Main Street, Los Angeles, CA

Property Type Multi Tenant Industrial

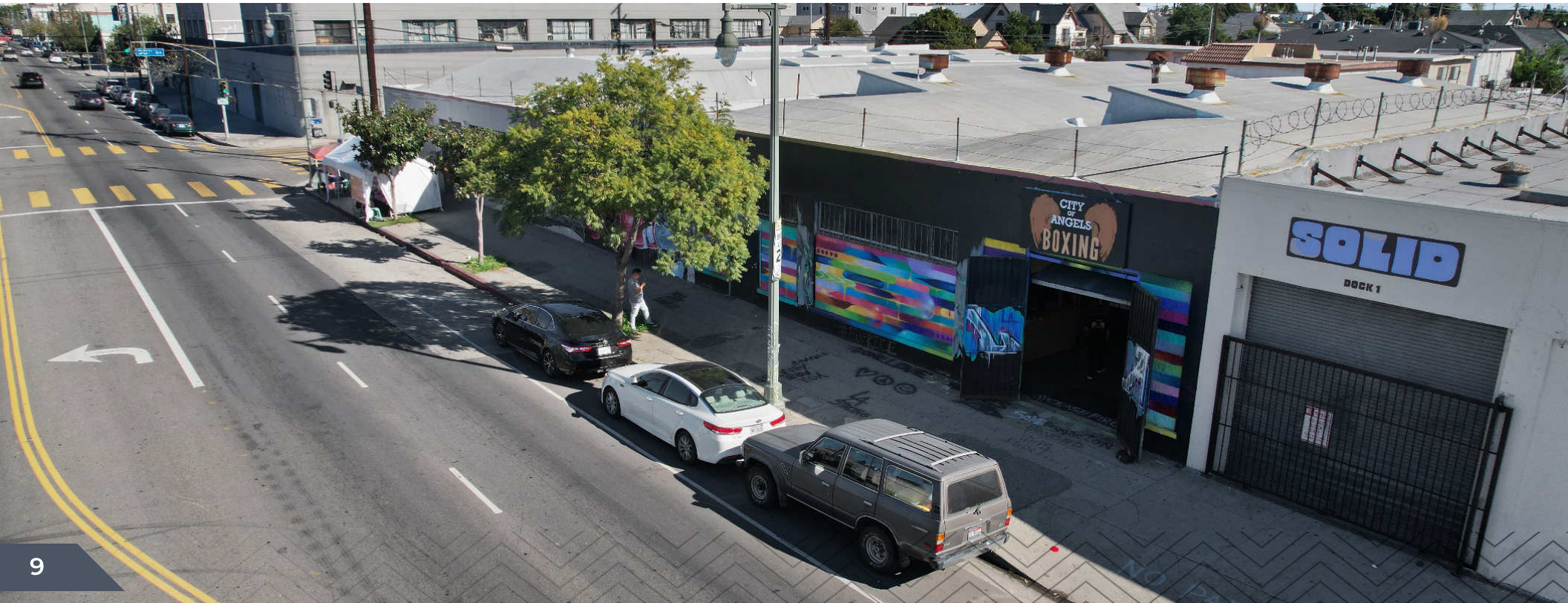
Approx. Gross SF 18,856

Year Built 1919

Approx. Lot Size 19,356









# 3000-3006 S Main Street

Los Angeles | CA

LOCATION INFORMATION

**3000**  
MAIN STREET  
LOS ANGELES, CA



# LOCATION DETAILS

## LOCATION INFORMATION

City, State, Zip	Los Angeles, CA 90031
Submarket	Lincoln Heights / Northeast Los Angeles
Market	Los Angeles
Street Traffic	“Good Transit” — several Metro bus lines nearby; the Metro Gold (L) Line is ~1.2 mi away.
Nearest Highway	I-5, US-101, and State Route 60 / 10

## AREA OVERVIEW

Nearest Airport	Los Angeles International Airport (LAX)
Nearest Fire Service	Los Angeles Fire Department – Station 15
Nearest Police Service	Los Angeles Police Department – Newton Community Police Station
Nearest Elementary School	Main Street Elementary School
Nearest High School	Manual Arts High School
Freeways	Interstate 10 (I-10)









## MARKET OVERVIEW

The industrial real estate market in Los Angeles remains a pillar of strength, consistently ranking as one of the top markets in the U.S. As of 2025, the overall vacancy rate for industrial properties in the region is 4.8%, reflecting a healthy market equilibrium between supply and demand. This stability is driven by the strategic location of Los Angeles, which serves as a vital gateway for imports and exports due to its proximity to the Ports of Los Angeles and Long Beach, the busiest ports in the U.S. This access to major international trade routes ensures that the region remains a critical hub for warehousing, logistics, and e-commerce. The Los Angeles industrial market benefits from its robust transportation infrastructure, which includes a vast network of highways, railroads, and air freight facilities, all contributing to the demand for high-quality industrial spaces.

Rental rates in the industrial sector have consistently risen, reflecting the ongoing demand for space in the region. As of 2025, average rental rates for industrial properties in Los Angeles have seen a steady upward trajectory, with prime locations commanding the highest premiums. This is particularly evident in infill areas like the one surrounding 3000 Main Street, where demand for multi-tenant industrial spaces is robust. The influx of e-commerce and logistics companies seeking strategically located facilities for last-mile delivery operations continues to drive rent growth. In addition, the growing trend of automation and the need for technologically advanced spaces has elevated the demand for high-specification buildings with modern amenities, making properties like 3000 Main Street an attractive investment.

Furthermore, Los Angeles' industrial market is supported by a thriving economy, low unemployment rates, and a steady influx of both domestic and international capital. Investors continue to show confidence in the region's industrial sector due to its resilience, with properties in key submarkets seeing strong leasing activity. The region's expanding infrastructure projects, such as upgrades to key transportation corridors and the continued growth of the Port of Los Angeles, further enhance the attractiveness of industrial investments. With limited land for new development and the continued migration of tenants seeking well-located, flexible spaces, Los Angeles' industrial market remains highly competitive. Properties like 3000 Main Street, located in a desirable submarket, stand to benefit from the sustained demand and long-term growth prospects in this thriving market.

**\$51,700**

Median Household  
Income (Approx.)

**\$728,812**

Median Home Property  
Value (Approx.)

**1,245,543**

Population  
(Approx.)

# LOCATION HIGHLIGHTS



## STRONG DEMAND AND LOW VACANCY RATES

The Los Angeles industrial market is experiencing a healthy demand for space with a vacancy rate of 4.8%, indicating a balanced market with steady absorption and leasing activity.



## RISING RENTAL RATES

Industrial rental rates continue to rise, driven by increased demand for space from logistics, e-commerce, and distribution companies. Prime locations see the highest premium.



## LIMITED DEVELOPMENT OPPORTUNITIES

With limited available land for new development in key industrial zones, existing properties in desirable locations are experiencing stronger demand and higher market values.



## STRATEGIC LOCATION

Los Angeles is a critical logistics hub due to its proximity to the Ports of Los Angeles and Long Beach, the largest ports in the U.S., making it a vital gateway for imports and exports.



## LAST-MILE DELIVERY GROWTH

The surge in e-commerce has fueled demand for last-mile delivery facilities, increasing the need for well-located, flexible multi-tenant properties in urban infill areas.



## INFRASTRUCTURE INVESTMENT

Ongoing infrastructure improvements, including upgrades to transportation corridors and ports, support the long-term growth and competitiveness of the industrial sector in Los Angeles.

# MAJOR EMPLOYERS



GIBSON DUNN



Keck Hospital of USC  
Keck Medicine of USC



KAISER PERMANENTE®

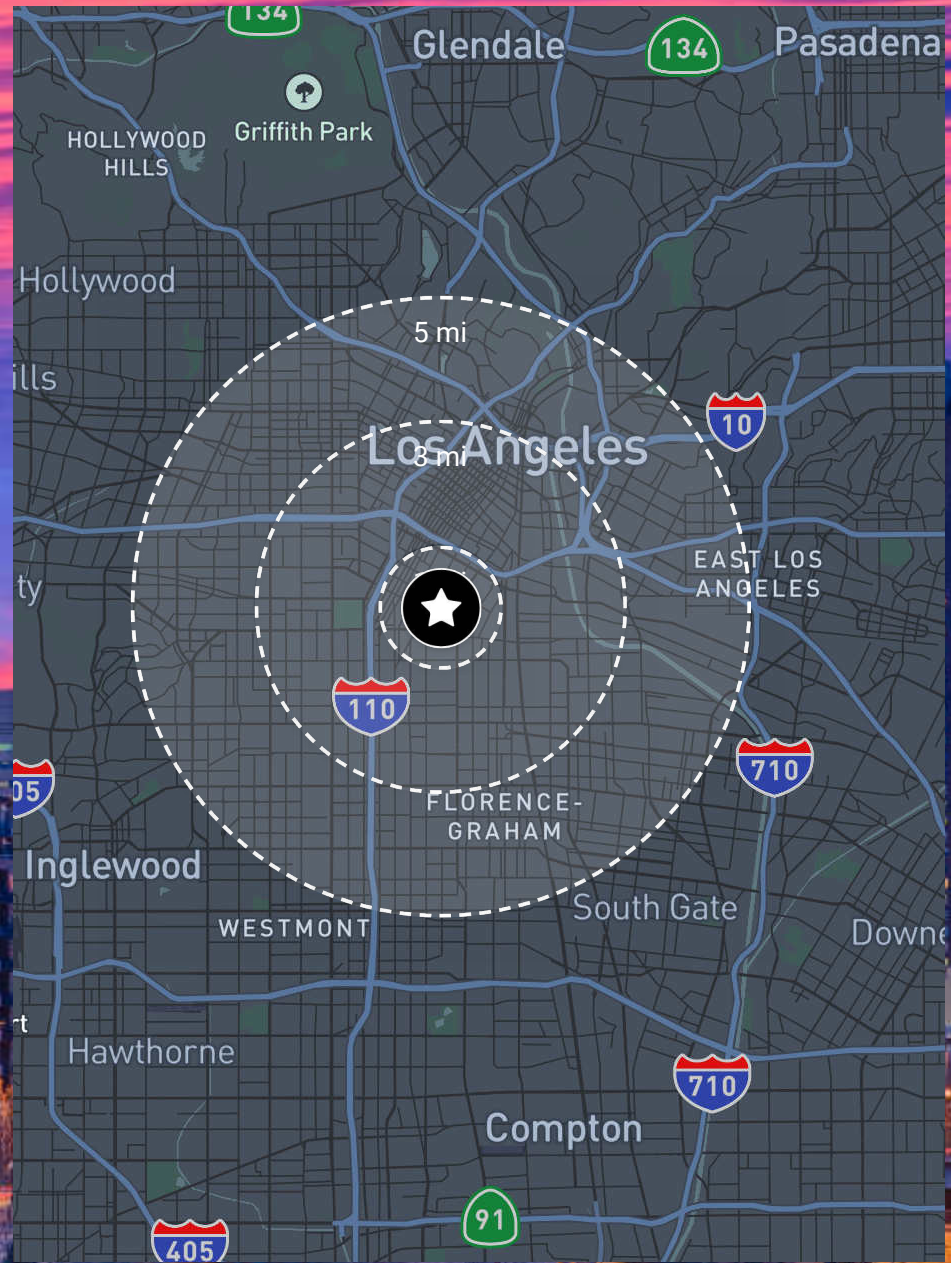


The area surrounding 3000 Main St, Los Angeles, CA 90007 is anchored by a diversified employment base, notably in higher education, healthcare, professional services, and finance. Major local employers include the University of Southern California and its affiliated Keck Hospital, which collectively support thousands of academic, medical, and administrative positions, underscoring the stability provided by the education and health sectors. Capital Group and financial service firms such as PricewaterhouseCoopers and Ernst & Young contribute to the region's reputation as a West Coast financial center, while Kaiser Permanente Los Angeles Medical Center and Dignity Health - California Hospital Medical Center further reinforce the strength of the healthcare industry. The presence of Gibson Dunn, a leading law firm, highlights the significant legal and corporate services sector in greater Los Angeles. Proximity to multiple Metro transit lines, freeways, and Downtown LA's core facilitates workforce mobility and broadens the local employment catchment. Collectively, the varied industry presence and established corporate anchors provide economic resilience and support long-term market demand for residential and commercial properties in the neighborhood.

Employer	Industry	Employees	Distance
University of Southern California (University Park Campus)	Education	10,000	2.1 mi
The Capital Group Companies, Inc.	Financial Services	8,800	3.0 mi
Keck Medicine of USC (Keck Hospital of USC)	Healthcare	6,100	6.8 mi
Ernst & Young (EY)	Professional Services (Accounting/Consulting)	2,400	2.5 mi
Kaiser Permanente Los Angeles Medical Center	Healthcare	2,100	8.0 mi
PwC	Professional Services (Accounting/Consulting)	1,900	2.6 mi
California Hospital Medical Center	Healthcare	1,700	1.4 mi
Gibson, Dunn & Crutcher LLP	Legal	650	3.6 mi

# DEMOGRAPHICS

Metric	1-Mile Radius	3-Mile Radius	5-Mile Radius
Population (2024)	46,822	500,443	1,245,543
Projected 2029	44,478	483,102	1,203,760
Population Growth	-5.01%	-3.47%	-3.35%
Average Age	33	37	37
Households (2024)	11,159	166,975	416,731
Household Growth	+5.31%	+3.01%	+3.24%
Median Household Income	\$34,370	\$45,574	\$51,017
Average Household Size	3.30	2.70	2.80
Average Vehicles per Household	1.00	1.00	1.00
Median Home Value	\$643,564	\$696,413	\$728,812
Median Year Built	1953	1960	1955



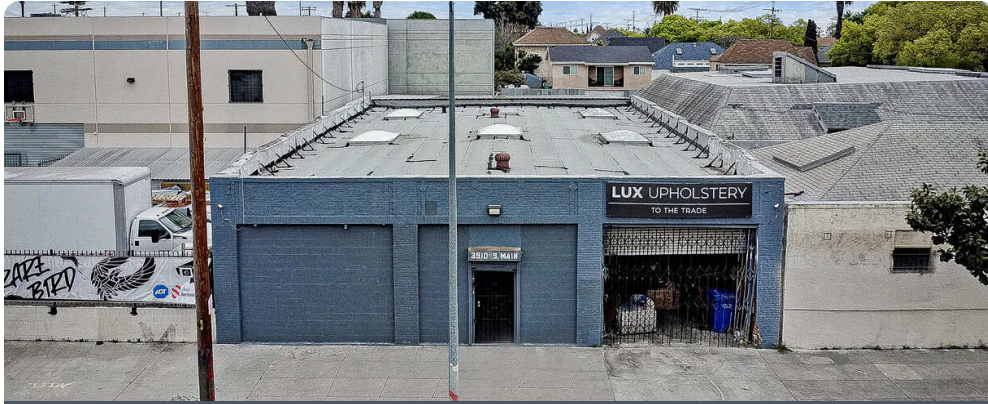


# 3000-3006 S Main Street

Los Angeles | CA

**SALES COMPARABLES**

# SALES COMPARABLES



3510 S Main St

City	<b>Los Angeles</b>
Type	<b>Warehouse</b>
Sale Price	<b>\$900,000</b>
Price/SF	<b>\$240/SF</b>
Leased %	<b>100%</b>
RBA	<b>3,750 SF</b>
Built	<b>1921</b>
Land Area	<b>5,837 SF</b>
Tenancy	<b>Single</b>
Drive Ins	<b>1 total/ 10' w x 12' h</b>

This 3,750 SF single-tenant industrial warehouse, built in 1921, is slightly smaller in scale and sits on a compact 5,837 SF lot, nestled between two larger neighboring buildings.



3201-3215 S Broadway

City	<b>Los Angeles</b>
Type	<b>Warehouse</b>
Sale Price	<b>\$1,484,000</b>
Price/SF	<b>\$177.51/SF</b>
Leased %	<b>0%</b>
RBA	<b>8,360 SF</b>
Built	<b>1947</b>
Land Area	<b>8,463 SF</b>
Tenancy	<b>Multi</b>
Drive Ins	<b>2 total</b>

This 8,360 SF industrial warehouse occupies a high-visibility corner lot in Historic South-Central Los Angeles, offering both accessibility and strong positioning for future growth. The property features two drive-in bays, 17' clear height, a bow truss roof, and three-phase power. Currently leased to a longstanding tenant on a month-to-month basis. This property is very incomplete, there are holes in the walls and the mezzanine has no flooring.

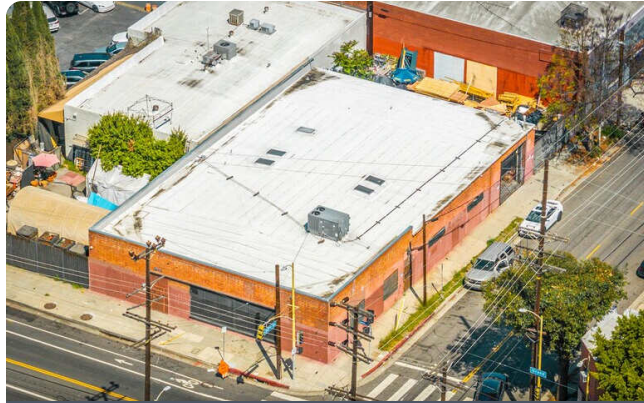
# SALES COMPARABLES



3766 S Main St

City	<b>Los Angeles</b>
Type	<b>Warehouse</b>
Sale Price	<b>\$2,500,000</b>
Price/SF	<b>\$233.64/SF</b>
Leased %	<b>0%</b>
RBA	<b>10,700 SF</b>
Built	<b>1950</b>
Land Area	<b>13,504 SF</b>
Tenancy	<b>Single</b>
Drive Ins	<b>2 total/ 10' w x 10' h</b>

This 10,700 SF single-tenant industrial warehouse, built in 1950, features a layout ideal for manufacturing or traditional warehouse use. The property includes ±1,000 SF of office space, 600 amps of power, two grade-level doors, and one dock-high loading door. Sitting on a 13,504 SF fully fenced lot with parking for up to 14 vehicles, the site provides secure yard space and strong functionality. It has 14' clear height and is available for immediate occupancy.



2842 S Grand Ave

City	<b>Los Angeles</b>
Type	<b>Warehouse</b>
Sale Price	<b>\$1,942,500</b>
Price/SF	<b>\$287.35/SF</b>
Leased %	<b>0%</b>
RBA	<b>6,760 SF</b>
Built	<b>1951</b>
Land Area	<b>8,740 SF</b>
Tenancy	<b>Single</b>
Drive Ins	<b>1 total/ 12' w x 12' h</b>

The property currently has a month-to-month tenancy, presenting an opportunity for immediate occupancy. The property features secured parking for eight vehicles, 14–18 ft ceilings, skylights, and a ground-level loading door, providing natural light and easy access for operations. Recent upgrades include a new roof (2024) and new HVAC system (2023). The interior includes a showroom, office, and production area.



3837-3841 Broadway Pl

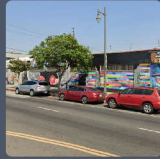
City	<b>Los Angeles</b>
Type	<b>Warehouse</b>
Sale Price	<b>\$3,750,000</b>
Price/SF	<b>\$284.09/SF</b>
Leased %	<b>0%</b>
RBA	<b>13,200 SF</b>
Built	<b>1968</b>
Land Area	<b>14,810 SF</b>
Tenancy	<b>Multi</b>
Drive Ins	<b>6 total/ 11' w x 10' h</b>

13,200 SF manufacturing/warehouse space across two buildings, built in 1930, with 1,000 SF of office area, four offices, and four restrooms. Features 18' ceiling height in most areas, hazard sprinklers, and a kitchen. Currently used for body and fender work, including two spray booths and 1,600 SF of unpermitted rear space (included in total).



**2842 S Grand Ave**

Sale Price  
**\$1,942,500** Built  
**1951**  
Price Per SF  
**\$287.35/SF**



**3000 Main Street, Los Angeles, CA**



**3201-3215 S Broadway**

Sale Price  
**\$1,484,000** Built  
**1947**  
Price Per SF  
**\$177.51/SF**



**3837-3841 Broadway Pl**

Sale Price  
**\$3,750,000** Built  
**1968**  
Price Per SF  
**\$284.09/SF**



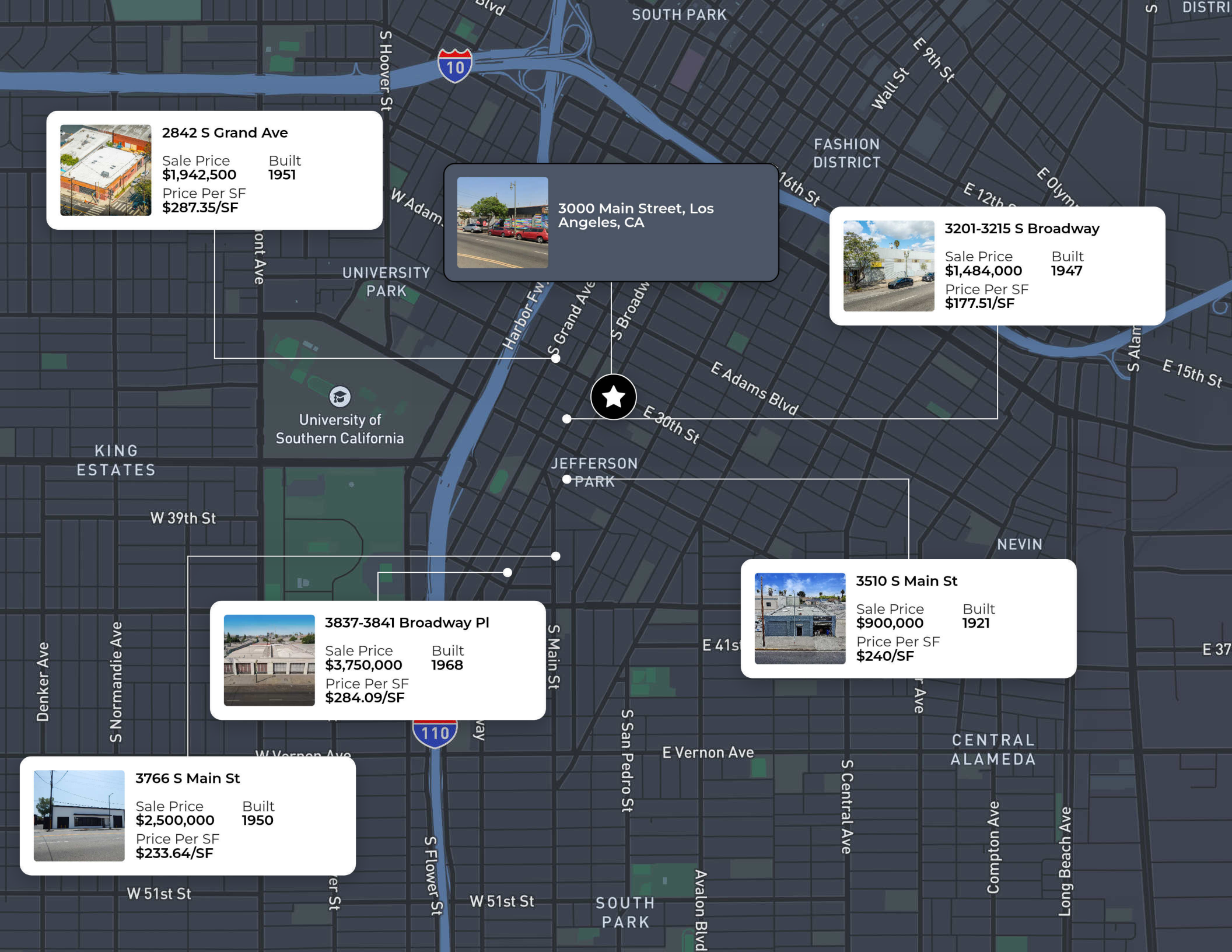
**3510 S Main St**

Sale Price  
**\$900,000** Built  
**1921**  
Price Per SF  
**\$240/SF**



**3766 S Main St**

Sale Price  
**\$2,500,000** Built  
**1950**  
Price Per SF  
**\$233.64/SF**



# SALES COMPARABLES SUMMARY

Address	Sale Date	Sale Price	Price Per SF	Land Area	RBA	Zoning	Built	Sale Type
3510 S Main St	6/13/2024	\$900,000	\$240/SF	5,837 SF	3,750 SF	LAM1	1921	Owner User
3201-3215 S Broadway	7/29/2025	\$1,484,000	\$177.51/SF	8,463 SF	8,360 SF	LAM1	1947	Owner User
3766 S Main St	4/23/2025	\$2,500,000	\$233.64/SF	13,504 SF	10,700 SF	LAM1	1950	Owner User
2842 S Grand Ave	7/30/2025	\$1,942,500	\$287.35/SF	8,740 SF	6,760 SF	M1	1951	Investment
3837-3841 Broadway Pl	8/4/2025	\$3,750,000	\$284.09/SF	14,810 SF	13,200 SF	M1-2	1968	Owner User



# 3000-3006 S Main Street

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INVESTMENT COMPARABLES

# CAP RATE COMPARABLES



1202-1210 Mateo St

Location	Los Angeles, CA 90021
Sale Price	<b>\$7,730,000</b>
Price/SF	<b>\$365.93</b>
Sale Type	<b>Investment</b>
Days on market	<b>5.77%</b>
RBA (SF)	<b>21,124</b>
Land Area	<b>26,119 SF</b>
Year Built	<b>1924/2021</b>

21,124 SF industrial warehouse, built in 1924 and renovated in 2021, is a 100% leased investment property with excellent freeway visibility, located adjacent to the Arts District. The freestanding building sits on a 26,119 SF lot and features 14' clear ceilings, three drive-in/grade-level doors, and fenced and gated parking. Single-story construction with a parking ratio of 0.19/1,000 SF and M3-1-RIO zoning



1200 W Slauson Ave

Location	Los Angeles, CA 90044
Sale Price	<b>\$625,000</b>
Price/SF	<b>\$166.49</b>
Sale Type	<b>Investment</b>
Days on market	<b>7.38%</b>
RBA (SF)	<b>3,754</b>
Land Area	<b>3,668 SF</b>
Year Built	<b>1935</b>

1200 W Slauson Avenue is a 3,754 SF, two-unit mixed-use industrial property built in 1935, featuring separate metering and 3-phase electrical upgrades for each unit. The building showcases an exterior mural reflecting Los Angeles culture and is highly visible at the signalized intersection of Slauson Avenue and S Budlong Avenue. Situated on a 3,668 SF lot with one drive-in/grade-level door, this single-story property is zoned CM ("Commercial").



620 E 7th St

Location	Los Angeles, CA 90021
Sale Price	<b>\$1,600,000</b>
Price/SF	<b>\$213.33</b>
Sale Type	<b>Investment</b>
Days on market	<b>5.32%</b>
RBA (SF)	<b>7,500</b>
Land Area	<b>8,712</b>
Year Built	<b>1980</b>

This 7,500 SF industrial warehouse, built in 1980 with concrete construction, offers an opportunity for investors or owner-users in a prime Downtown Los Angeles location. The property features an 18' clear ceiling height, two drive-in/grade-level doors, and a fenced yard, providing functional space for a variety of industrial uses. Situated on an 8,712 SF lot with a parking ratio of 0.8/1,000 SF, the building is currently occupied under a triple net lease through October 2025, making it ideal for investment or long-term occupancy.



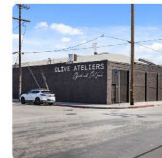
### 620 E 7th St

Sale Price	Cap Rate
<b>\$1,600,000</b>	<b>5.32%</b>
RBA (SF)	Year Built
<b>7,500</b>	<b>1980</b>



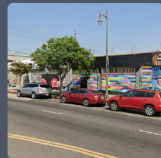
### 1200 W Slauson Ave

Sale Price	Cap Rate
<b>\$625,000</b>	<b>7.38%</b>
RBA (SF)	Year Built
<b>3,754</b>	<b>1935</b>



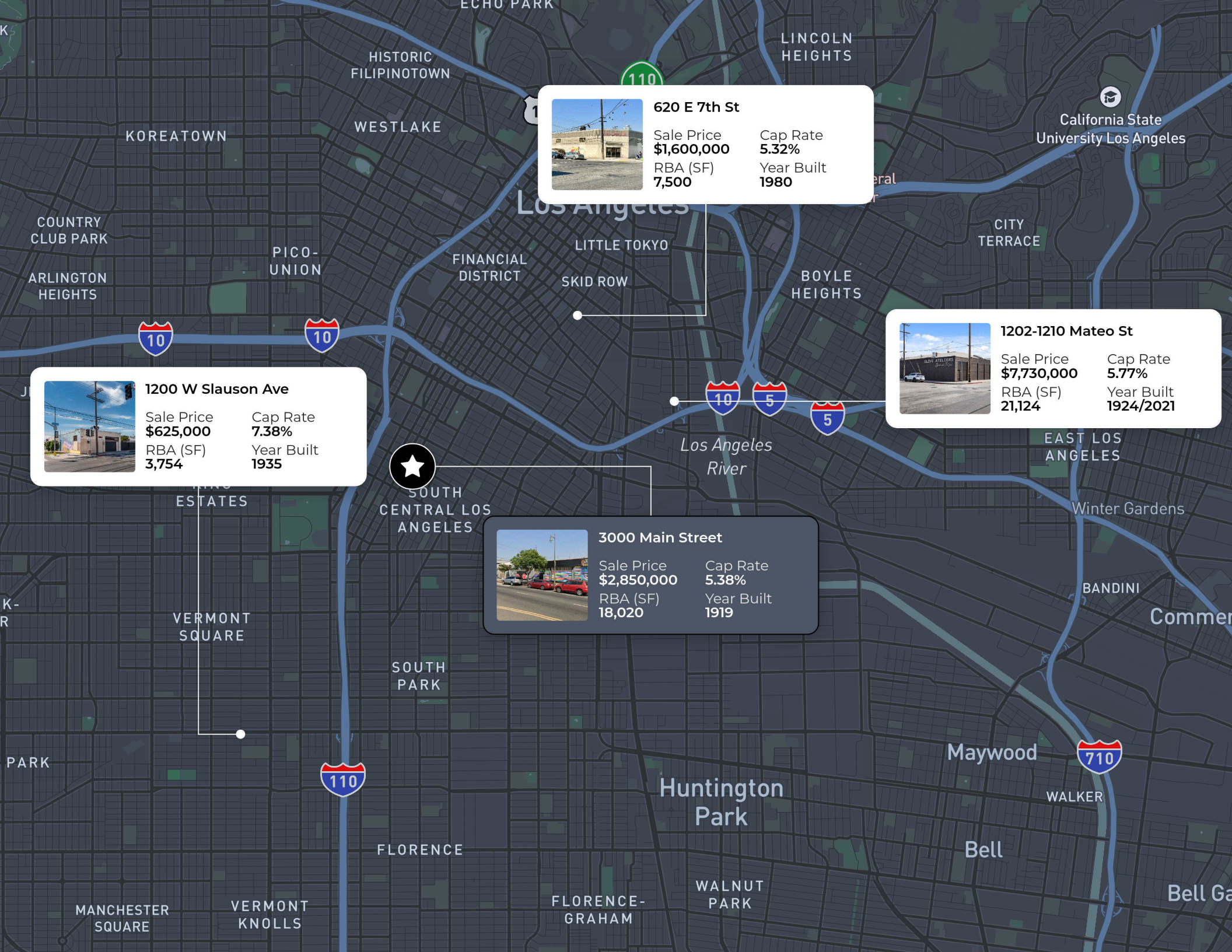
### 1202-1210 Mateo St

Sale Price	Cap Rate
<b>\$7,730,000</b>	<b>5.77%</b>
RBA (SF)	Year Built
<b>21,124</b>	<b>1924/2021</b>



### 3000 Main Street

Sale Price	Cap Rate
<b>\$2,850,000</b>	<b>5.38%</b>
RBA (SF)	Year Built
<b>18,020</b>	<b>1919</b>



# CAP RATE COMPARABLES SUMMARY

Address	Location	Sale Date	Sale Price	Sale Type	Cap Rate	RBA (SF)	Land Area	Year Built
1202-1210 Mateo St	Los Angeles, CA 90021	5/28/2024	\$7,730,000	Investment	5.77%	21,124	26,119	1924/2021
1200 W Slauson Ave	Los Angeles, CA 90044	6/30/2025	\$625,000	Investment	7.38%	3,754	3,668	1935
620 E 7th St	Los Angeles, CA 90021	6/30/2025	\$1,600,000	Investment	5.32%	7,500	8,712	1980



# 3000-3006 S Main Street

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LEASE COMPARABLES

# LEASE COMPARABLES



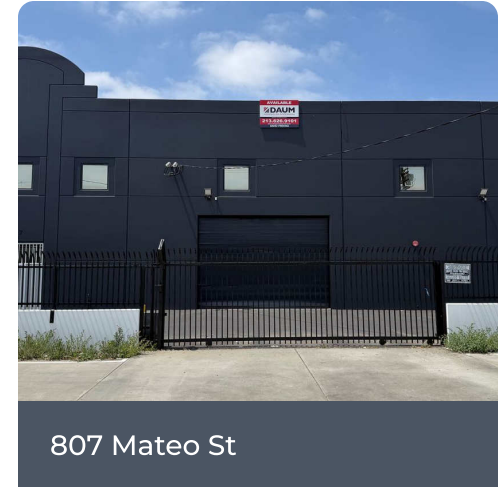
3766 S Main St



1668-1680 E 40th St



3101-3115 S Broadway



807 Mateo St

City	<b>Los Angeles</b>
SF Leased	<b>10,700</b>
Rent	<b>\$0.98</b>
Lease Start Date	<b>Sept 2025</b>
Lease Expiration Date	<b>Aug 2028</b>

City	<b>Los Angeles</b>
SF Leased	<b>10,000</b>
Rent	<b>\$0.99/IG</b>
Lease Start Date	<b>Aug 2025</b>
Lease Expiration Date	

City	<b>Los Angeles</b>
SF Leased	<b>9,000</b>
Rent	<b>\$1.11</b>
Lease Start Date	<b>Aug 2025</b>
Lease Expiration Date	

City	<b>Los Angeles</b>
SF Leased	<b>12,700</b>
Rent	<b>\$1.40/IG</b>
Lease Start Date	<b>Aug 2025</b>
Lease Expiration Date	

Built in 1950, the property includes ±1,000 SF of office space, 600 amps of power, two grade-level doors, and one dock-high loading door. Sitting on a 13,504 SF fully fenced lot with parking for up to 14 vehicles, the site provides secure yard space and strong functionality. It has 14' clear height.

There are two units at this location, both are approximately 10,000SF each. There is a bonus mezzanine space that is not included in the total square footage. The property includes one truck-level door and four ground-level doors. It is also situated in an area with an excellent labor pool and is conveniently close to the Metro Blue Line.

Located in Downtown Los Angeles, this 23,212 SF industrial property offers visibility with dual street frontage and access to the 10 and 110 Freeways. Built in 1950, the building is divisible into two units (14,770 SF and 8,350 SF) and features both dock-high and ground-level loading, a fenced yard with 15 parking spaces, and 14' clear heights.

Located in the heart of the Arts District, this 2,700 SF industrial property offers 4,060 SF of office space, 24' clear height, and two ground-level doors. The building features T-8 fluorescent lighting and parking for 20 cars. It sits just three blocks north of the 10 Freeway.

# LEASE COMPARABLES SUMMARY

Address	City	State	SF Leased	Asking Rent	Lease Type	Lease Start Date	Rentable Area
1668-1680 E 40th St	Los Angeles	CA	10,000	\$0.99/IG	Direct	Aug 2025	10,000
3101-3115 S Broadway	Los Angeles	CA	9,000	\$1.11	Sublease	Aug 2025	9,000
807 Mateo St	Los Angeles	CA	12,700	\$1.40/IG	Direct	Aug 2025	12,700
3766 S Main St	Los Angeles	CA	10,700	\$0.98	Direct	Sept 2025	10,700

**3000 Main Street**  
 City SF Leased State Asking Rent

**807 Mateo Street**  
 City Los Angeles SF Leased 12,700  
 Asking Rent \$1.40

**3766 Main Street**  
 City Los Angeles SF Leased 10,700  
 Asking Rent \$0.98

**3101 South Broadway**  
 City Los Angeles SF Leased 9,000  
 Asking Rent \$1.11

**1668-1680 E 40th St**  
 City Los Angeles State CA  
 SF Leased 10000 Asking Rent \$0.99/IC



# 3000-3006 S Main Street

Los Angeles | CA

YOUR ADVISERS

## MEET YOUR AGENT



Investment Adviser

(714) 683-4328

[jordan.sullivan@centadv.com](mailto:jordan.sullivan@centadv.com)

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# JORDAN SULLIVAN

Jordan Sullivan is an accomplished real estate professional specializing in industrial and commercial properties in Long Beach, California. With over seven years of experience in sales, including mortgage refinances, annuities, and tax relief, Jordan has consistently demonstrated outstanding performance, earning a reputation for his results-driven approach, dedication, and exceptional work ethic. His ability to maintain strong client relationships has been a cornerstone of his career, setting him apart as a trusted advisor in the real estate market.

Jordan holds an associate's degree in Political Science from Cypress College and in Economics from California State University, Fullerton. This academic foundation equips him with a keen understanding of market trends, economic forces, and financial strategies, allowing him to offer clients insightful advice and tailored solutions. His comprehensive knowledge of the financial landscape, combined with his expertise in sales, enables him to provide a seamless, stress-free experience for clients navigating the complexities of commercial real estate transactions.

Jordan's dedication to his clients, combined with his financial background and in-depth knowledge of the Long Beach real estate market, makes him an invaluable asset to anyone seeking a trusted, results-oriented partner in commercial real estate. He is always striving to build lasting relationships based on trust, professionalism, and a commitment to excellence.

## MEET YOUR AGENT



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# JUSTIN WHITE

Working for a land speculator was all it took for Justin White, Managing Partner of Centennial Advisers, to fall in love with the commercial real estate business. Over his 30-year career, he's developed a unique approach to business in general, and real estate in particular, that is the foundation of Centennial Advisers.

A natural at sales, White started in real estate by specializing in Long Beach in apartment buildings. Early in his career, he was recognized as a great sales trainer by both regional and national firms, and has now managed and trained over 500 brokers. When the real estate market struggled in 2010 and many agents got out, Justin doubled down, training brokers to find the opportunities the "Great Recession" offered rather than the losses. Justin focused on the many financial and practical advantages of a simultaneous 1031 Exchange. Advisers he mentored went from making a "decent living" to earning six figures within about three years (and learned a lot about themselves and overcoming the challenges they faced as they went).

Centennial Advisers was launched with Justin's guiding principle, "Do what is in the best interest of the client, the adviser, and the firm." Our agents take that to heart and work as a team. The environment Justin cultivates is one of collaboration, providing the support each advisor needs to hone their skills and the support the clients need during transactions. Collaboration means clients have multiple experts consulting on their deals, each with a focus on a specific area and property type. That translates to exceptional service for clients, each receiving deep insights, extensive information to make informed decisions, and more access to capital when selling and inventory when buying.

Justin's career has spurred superstar advisers who are out there helping thousands of clients do better and make more money for their future and their family's future. Justin resides in Long Beach with his wife, Michelle, and their seven children. Away from the office, Justin coaches youth ice hockey, baseball, and softball, plays golf, and travels.



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