

FOR SUBLEASE

PINPOINT



# PREMIER MADISON, MS WAREHOUSE

MADISON, MS 39110

*For More Information*

**BB MITCHELL, CCIM**

601.586.3220

bb@pinpointcres.com

212 DRAPERSON COURT | RIDGELAND, MS 39211 | 601.586.3220 | PINPOINTCRES.COM

# 195 INDUSTRIAL DRIVE NORTH

MADISON, MS 39110



## OFFERING SUMMARY

Lease Rate:	Available Upon Request
Lease Structure:	Triple-Net (NNN)
Total Square Footage:	200,783 RSF
Available Square Footage:	50,000 RSF
Lot Size:	13.79 Acres
Zoning:	Industrial
Market:	Jackson MSA
Submarket:	Gluckstadt

## PROPERTY OVERVIEW

Pinpoint Commercial Real Estate is thrilled to present 195 Industrial Drive available For-Sublease. The property is positioned alongside Industrial Blvd and boasts a sub-2-Minute Drive-Time to I-55 and a 10-Minute Drive-Time to AWS - Canton.. The available suite is serviced by five (5) dock high doors and is 28' clear. For more information, please contact Pinpoint Commercial Real Estate at 601.586.3220.

## PROPERTY HIGHLIGHTS

- Highly Functional Distribution/Warehousing Space
- Located in the Highly Robust Gluckstadt Submarket
- Clear Height: 28'
- Dock High Doors: Five (5)
- Drive-Time to Amazon Web Services (AWS) Canton - 10-Minutes

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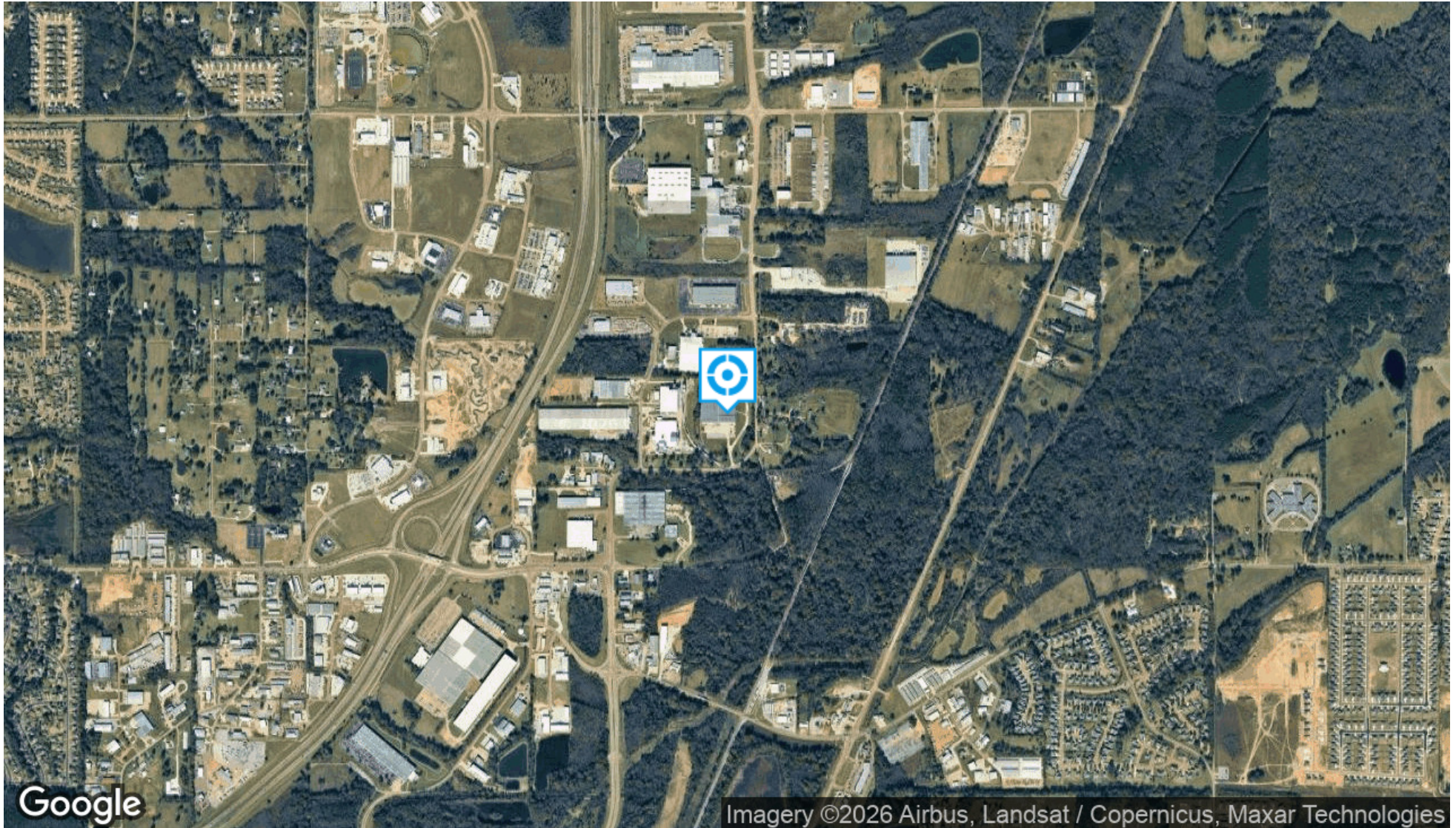
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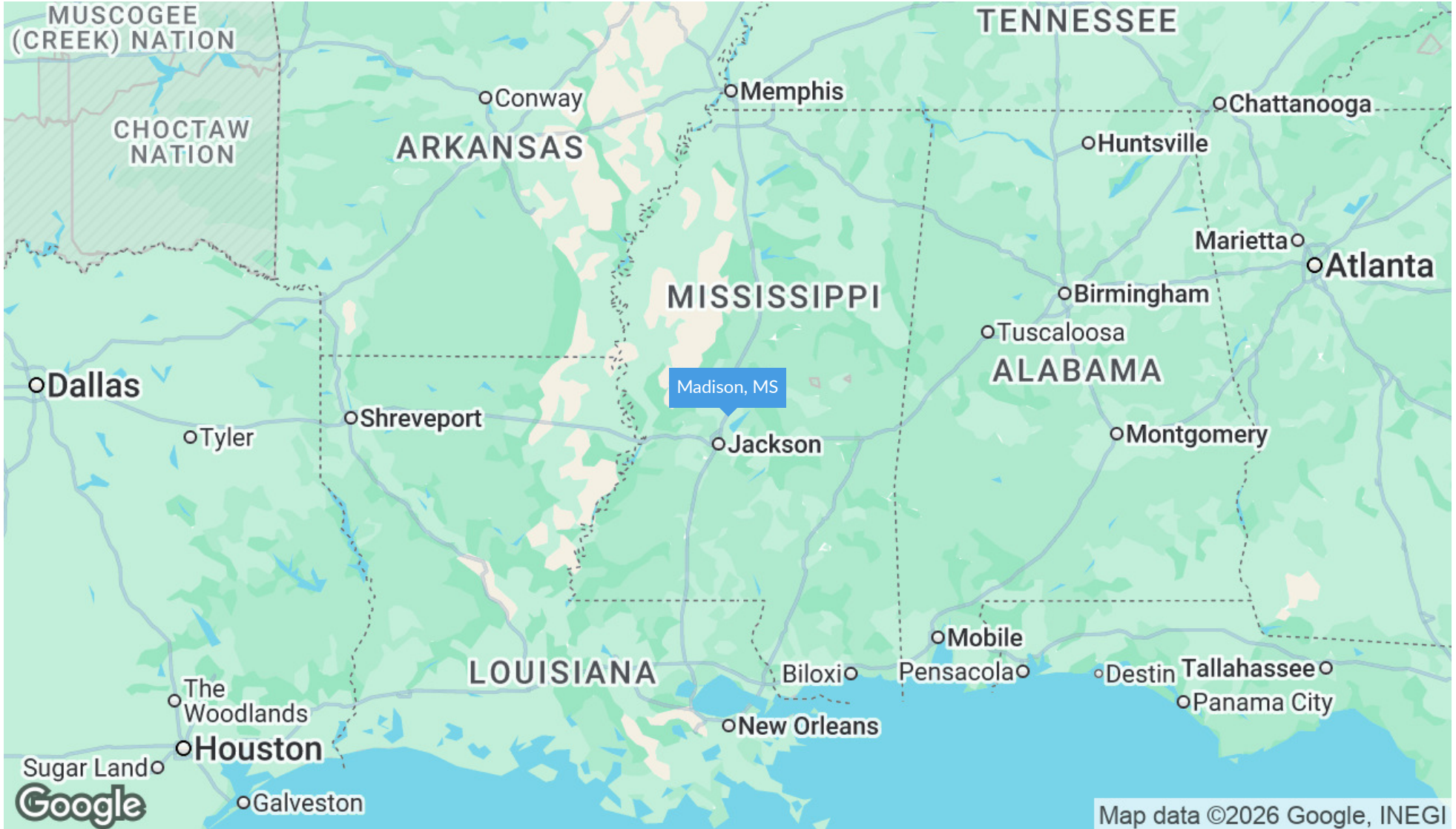
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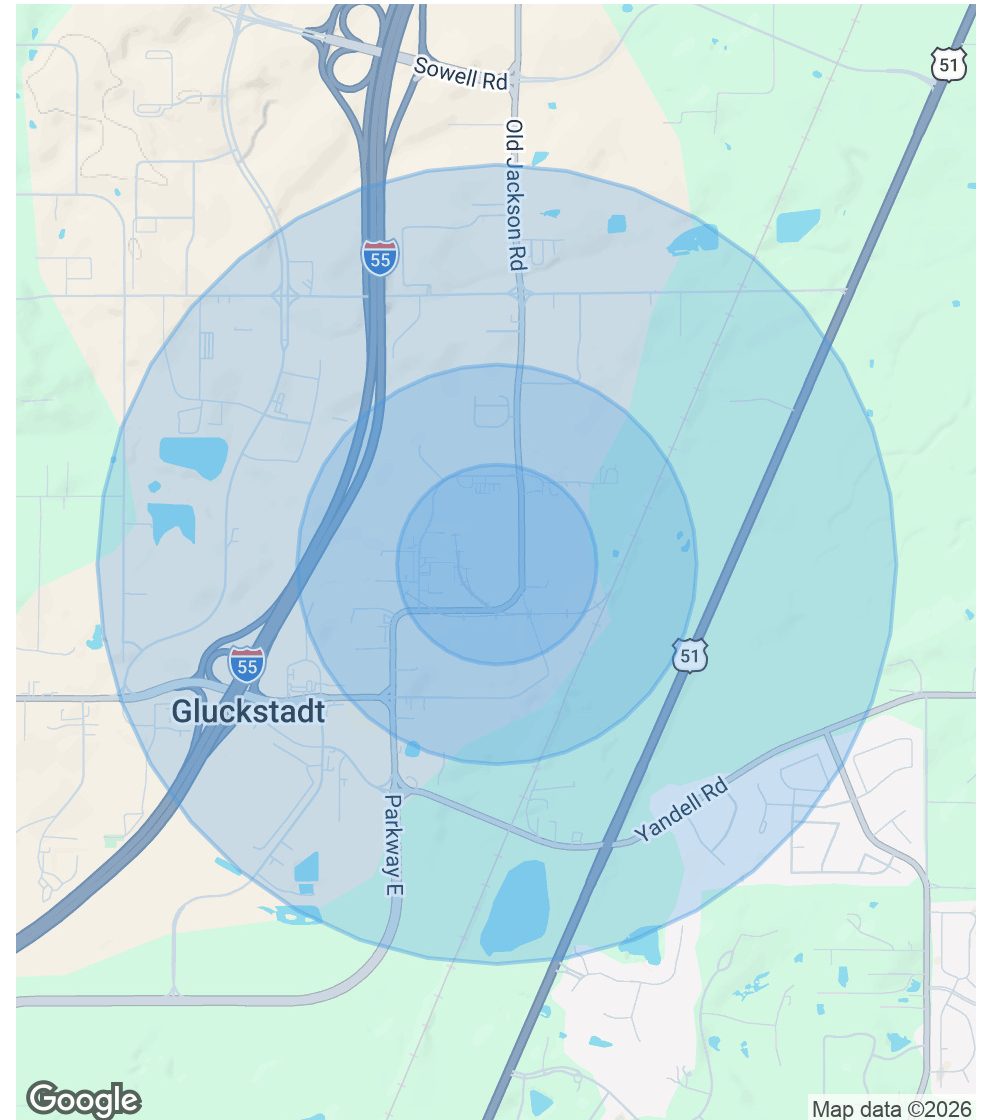
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POPULATION	0.25 MILES	0.5 MILES	1 MILE
Total Population	47	200	989
Average Age	34.6	35.4	36.3
Average Age (Male)	31.8	32.7	34.6
Average Age (Female)	35.4	36.3	37.4
HOUSEHOLDS & INCOME	0.25 MILES	0.5 MILES	1 MILE
Total Households	31	121	460
# of Persons per HH	1.5	1.7	2.2
Average HH Income	\$44,388	\$57,439	\$95,155
Average House Value	\$0	\$229,376	\$304,450

2023 American Community Survey (ACS)



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**BB MITCHELL, CCIM**

Vice President & Broker

[bb@pinpointcres.com](mailto:bb@pinpointcres.com)

Direct: 601.586.3220 | Cell: 601.934.5008

## PROFESSIONAL BACKGROUND

BB Mitchell is Vice President at Pinpoint Commercial Real Estate. With 200+ completed transactions totaling over \$250 million, BB is a trusted expert in industrial, office, medical, and retail real estate. He specializes in landlord representation and tenant representation, investment sales, user acquisitions/dispositions, and occupier solutions.

BB recently obtained his CCIM (Certified Commercial Investment Member) designation.

Before joining Pinpoint, BB managed a portfolio of 8+ million square feet as a leasing agent for Olymbec USA LLC in Memphis. He also worked as an accountant for the Mississippi State Treasurer's Office. BB holds a bachelor's degree in Accountancy and a minor in Real Estate from the University of Mississippi. BB and his family attend Christ United Methodist Church in Jackson, MS.

[Click here to email BB.](#)

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## WORKING WITH A REAL ESTATE BROKER

**\*\*THIS IS NOT A LEGALLY BINDING CONTRACT\*\***

### GENERAL

Approved 01/2003 By  
MS Real Estate Commission  
P. O. Box 12685  
Jackson, MS 39232

Before you begin working with any real estate agent, you should know whom the agent represents in the transaction. Mississippi real estate licensees are required to disclose which party they represent in a transaction and to allow a party the right to choose or refuse among the various agency relationships.

There are several types of relationships that are possible and you should understand these at the time a broker or salesperson provides specific assistance to you in a real estate transaction.

The purpose of the Agency Disclosure is to document an acknowledgement that the consumer has been informed of various agency relationships, which are available in a real estate transaction.

For the purpose of this disclosure, the term seller and/or buyer will also include those other acts specified in Section 73-35-3 (1), of the Miss. Code, "...list, sell, purchase, exchange, rent, lease, manage, or auction any real estate, or the improvements thereon including options."

### SELLER'S AGENT

A seller can enter into a "listing agreement" with a real estate firm authorizing the firm and its agent(s) to represent the seller in finding a buyer for his property. A licensee who is engaged by and acts as the agent of the Seller only is known as a Seller's Agent. A Seller's agent has the following duties and obligations:

#### To the Seller:

\*The fiduciary duties of loyalty, confidentiality, obedience, disclosure, full accounting and the duty to use skill, care and diligence.

#### To the Buyer and Seller:

\*A duty of honesty and fair dealing.

\*A duty to disclose all facts known to the Seller's agent materially affecting the value of the property, which are not known to, or readily observable by, the parties in a transaction.

### BUYER'S AGENT

A buyer may contract with an agent or firm to represent him/her. A licensee who is engaged by and acts as the agent of the Buyer only is known as the Buyer's Agent.

If a Buyer wants an agent to represent him in purchasing a property, the buyer can enter into a Buyer's Agency Agreement with the agent. A Buyer's Agent has the following duties and obligations:

#### To the Buyer:

\* The fiduciary duties of loyalty, confidentiality, obedience, disclosure, full accounting and the duty to use skill, care and diligence.

#### To the Seller and Buyer:

\* A duty of honesty and fair dealing.

### DISCLOSED DUAL AGENT

A real estate agent or firm may represent more than one party in the same transaction. A Disclosed Dual Agent is a licensee who, with the informed written consent of the Seller and Buyer, is engaged as an agent for both Seller and Buyer.

As a disclosed dual agent, the licensee shall not represent the interests of one party to the exclusion or detriment of the interests of the other party. A disclosed dual agent has all the fiduciary duties to the Seller and Buyer that a Seller's or Buyer's agent has except the duties of full disclosure and undivided loyalty.

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**A Disclosed Dual Agent may not disclose:**

- (a) To the Buyer that the Seller will accept less than the asking or listed price, unless otherwise instructed in writing by the Seller.
- (b) To the Seller that the Buyer will pay a price greater than the price submitted in a written offer to the Seller, unless otherwise instructed in writing by the Buyer.
- (c) The motivation of any party for selling, buying, or leasing a property, unless otherwise instructed in writing by the respective party, or
- (d) That a Seller or Buyer will agree to financing terms other than those offered, unless otherwise instructed in writing by the respective party.

**IMPORTANT NOTICE!**

"Customer" shall mean that person not represented in a real estate transaction. It may be the buyer, seller, landlord or tenant.

A Buyer may decide to work with a firm that is acting as agent for the Seller (a Seller's Agent or subagent). If a Buyer does not enter into a Buyer Agency Agreement with the firm that shows him properties, that firm and its agents may show the buyer properties as an agent or subagent working on the seller's behalf. Such a firm represents the Seller (not the Buyer) and must disclose that fact to the Buyer.

When it comes to the price and terms of an offer, the Seller's Agent will ask you to decide how much to offer for any property and upon what terms and conditions. They can explain your options to you, but the final decision is yours, as they cannot give you legal or financial advice. They will attempt to show you property in the price range and category you desire so that you will have information on which to base your decision.

The Seller's Agent will present to the Seller any written offer that you ask them to present. You should keep to yourself any information that you do not want the Seller to know (i.e. the price you are willing to pay, other terms you are willing to accept, and your motivation for buying). The Seller's agent is required to tell all such information to the Seller. You should not furnish the Seller's agent anything you do not want the Seller to know. If you desire, you may obtain the representation of an attorney or another real estate agent, or both.

**THIS IS NOT A CONTRACT. THIS IS AN ACKNOWLEDGEMENT OF DISCLOSURE**

The below named Licensee has informed me that brokerage services are being provided me as a:

- |   |   |
|---|---|
| <input type="checkbox"/> Client (Seller's or Landlords Agent) | <input type="checkbox"/> Customer (Not as my Agent) |
| <input type="checkbox"/> Client (Buyer's or Tenants Agent)    |   |
| <input type="checkbox"/> Client (Disclosed Dual Agent)        |   |

By signing below, I acknowledge that I received this informative document and explanation prior to the exchange of confidential information which might affect the bargaining position in a real estate transaction involving me.

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Client)

\_\_\_\_\_  
(Licensee)

\_\_\_\_\_  
(Customer)

\_\_\_\_\_  
(Client)

\_\_\_\_\_  
(Company)

\_\_\_\_\_  
(Customer)

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