

# 5625

## RUFFIN ROAD

SAN DIEGO, CA 92123

### RARE KEARNY MESA OWNER/USER SALE



**CBRE**

INVESTMENT PROPERTIES — PRIVATE CAPITAL PARTNERS



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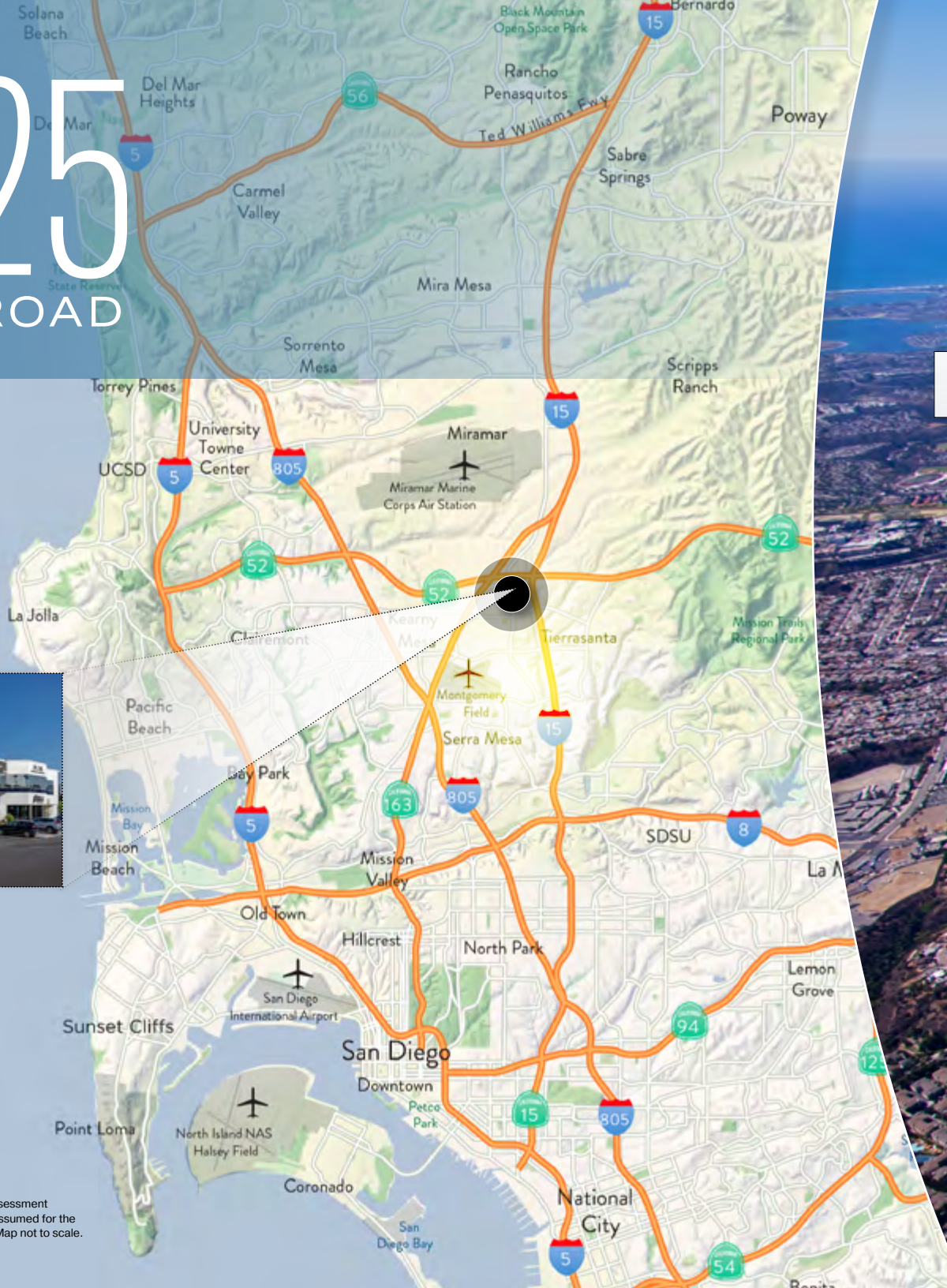
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# 5625

RUFFIN ROAD



SAN DIEGO  
MESA COLLEGE

SHARP

3





LA JOLLA

4

**COSTCO**  
BUSINESS CENTER  
**TARGET**



2



MONTGOMERY-GIBBS  
EXECUTIVE AIRPORT

5

**COFFEE BEAN & TEA LEAF**  
**WaBa**  
**Carl's Jr.**  
**WELLS FARGO**  
**COUNTRY WAFFLES**  
Bakery & Deli

**Solar Turbines**  
A Caterpillar Company

AERO DR

BALBOA AVE



**amazon**

**COSTCO**  
BUSINESS CENTER  
**FedEx**  
SAN DIEGO  
HARDWARE  
**FIRE**

**NATIONAL UNIVERSITY**

**KAISER**

**5625**  
RUFFIN ROAD



1

MARINE CORPS AIR STATION  
(MCAS) MIRAMAR

1

VILLAGE AT MIRA MESA

**VONS** **BevMo!** **petco** **85°C** **FLAME BROILOER™**  
**target** **Cane's** **VH** **PIZZA HUT** **five BELOW**  
**Marshall's** **HOBBY LOBBY** **Pollo Loco** **CVS pharmacy**  
**SPROUTS** **Chick-fil-A** **FISH GRILL** **Habit**

2

HAWTHORNE CROSSINGS

**ROSS** **Staples** **CYCLE GEAR** **TRENDY ANIME**  
**Mitsuwa** **BOOK-OFF** **DOLLAR TREE**

3

STONECREST PLAZA

**McDonald's** **VONS** **verizon** **DOLLAR TREE**  
**AT&T** **Walmart**

4

GENESEE PLAZA

**Marshall's** **target** **99 CENTS ONLY**  
**THE HOME DEPOT** **Jack in the Box** **McDonald's** **WELLS FARGO**  
**Panera BREAD** **PET SMART**

5

GATEWAY AT KEARNY MESA

**THE HOME DEPOT** **McDonald's** **target** **ALDI**  
**BEST BUY** **DEL TACO** **PIZZA STUDIO** **Marshall's**



# INVESTMENT

INVESTMENT OVERVIEW



## INVESTMENT SUMMARY



### ADDRESS

5625 Ruffin Rd  
San Diego, CA 92123



### ASKING PRICE

\$12,010,250 (\$350/PSF)



### TOTAL BUILDING SIZE

± 34,315 SF



### LAND SIZE

± 54,014 SF



### STORIES

Two (2)



### PARKING RATIO

4/1,000 SF



### WEBSITE

[pcplistings.com/5625ruffin](http://pcplistings.com/5625ruffin)

# RARE KEARNY MESA CLASS A OFFICE OWNER USER OPPORTUNITY

- ▶ Attractive freestanding Class A Office providing an estimated \$2.6 Million Year 1 Bonus Depreciation.
- ▶ **A buyer has several occupancy options within the building, but we believe 2 logical scenarios exist:**
  1. A buyer occupies 59% of the building totaling 20,343 SF.  
(It may be possible to occupy 28,012 SF - call for details)
    - a. Qualifies for SBA Loan with 10% down payment.
    - b. \$44,985/month of existing tenant income.
    - c. Significant tax advantage with NO occupancy costs in Year 1 and estimated loss carry forwards of \$59,629/month.
  2. A buyer occupies 41% of the building, totaling 14,532 SF.
    - a. \$64,606/month of existing tenant income.
    - b. Significant tax advantage with NO occupancy costs in Year 1 and estimated loss carry forwards of \$83,724/month.
    - c. 60-85% LTV owner user loans available
- ▶ **OWNER-USER ADVANTAGE**

This is an ideal office/medical office owner user investment that provides an attractive lease-saving trade-off. As opposed to leasing space, a purchase provides protection against future rental market uncertainty and rate hikes. It further offers occupancy control, significant tax benefits and after-tax equity accumulation.
- ▶ **BONUS DEPRECIATION ADVANTAGE**

Given the new tax legislation passed July 2025, a buyer would not have any occupancy cost in the first year given the estimated depreciation benefits and would also enjoy loss carry forwards for quite some time. (See Lease vs. Own Illustrations on pages 34-35.)





# MAJOR REMODEL COMPLETE

- ▶ New roof and rooftop HVAC equipment replaced in 2023
- ▶ New exterior paint
- ▶ New exterior window film
- ▶ New monument signs and interior signage including digital directories
- ▶ New flooring, lighting and fixtures in the restrooms
- ▶ Elevator finishes and machinery upgrades
- ▶ All new landscaping including adding all trees currently on-site
- ▶ Lobby and corridor flooring, lighting, and paint
- ▶ Faux wood-look film on corridor doors
- ▶ New interior and exterior FF&E





CARROLL CANYON BUSINESS PARK

RM  
REALMARKETING

Home Controls  
Automation Products & Support Since 1989

EMF

STEP  
SUPPORT THE ENLISTED PROJECT

Pacific  
BUILDING GROUP

MARINE CORPS AIR STATION  
(MCAS) MIRAMAR



SAN DIEGO COUNTY  
FLEET SERVICES OFFICE



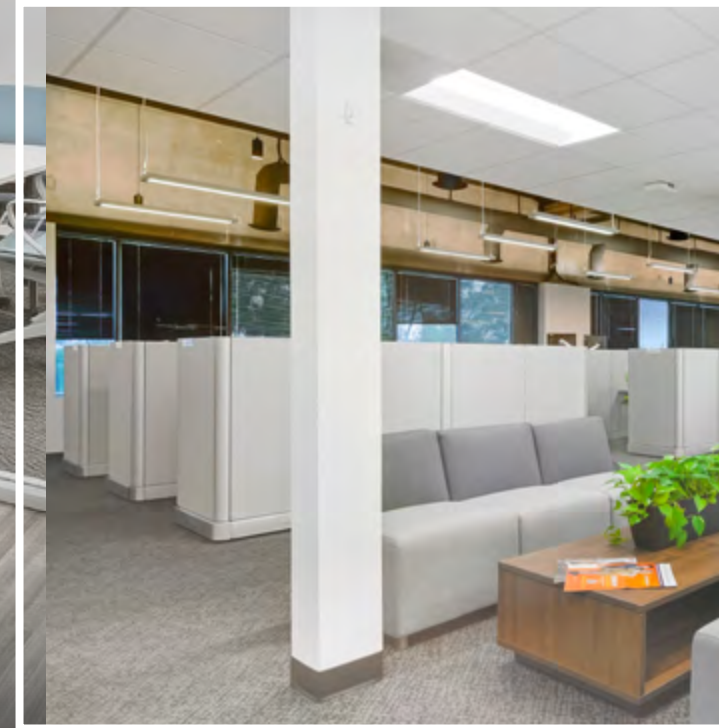
5625  
RUFFIN ROAD

RUFFIN RD











# UNIQUE BUILDING FEATURES



## Brand New Spec Suites

Extensive common area improvements including:

- The addition of an outdoor amenity area
- The construction of a shade structure for outdoor bistro seating
- Modern landscaping throughout
- Updated interior and exterior signage
- New monument and way-finding signage
- New tile flooring, lighting, paint, artwork and furniture in lobbies
- New carpet, ceiling tiles/grid, light fixtures and suite entry door finishes in corridors



## Monument and Building signage available



## Walking distance to numerous amenities



## Immediate access from Interstate 15 and Highways 163 and 52



## A generous parking ratio of 4/1,000



## Connectivity and speed via network of fiber optics for internet, cable and telephone services



## On-site bistro with indoor & outdoor seating



## Conference center



## Access to nearby public transportation



## On-site showers and lockers

# THRIVING LOCATION WITH SUBSTANTIAL GROWTH IN THE NEAR FUTURE

## ► SURROUNDED BY SAN DIEGO'S LARGEST COMMERCIAL DEVELOPMENTS—

### ① **San Diego State University West Campus**

[under construction]—New 1.6M SF campus, 80 acres of parks, new 35k seat stadium (opened in 2022), 95k SF of retail, 4,800 housing units, 2.4M SF of office, 400 hotel rooms and 740,000 SF of retail. This campus is expected to bring a \$3.1 billion dollar impact by offering 17,000 jobs. [missionvalley.sdsu.edu](http://missionvalley.sdsu.edu)

### ② **Hines Riverwalk Project**

[fully entitled]—4,300 residential units, 100 acres of parks and 1.1M SF commercial space. [riverwalksd.com](http://riverwalksd.com)

### ③ **Civita**

[near completion]—230-acre master planned community | 70 acres of parks, 4,800 residences, 480,000 SF retail center and 420,000 SF of office. [civitalife.com](http://civitalife.com)

### ④ **3Roots and Stone Creek Development**

[Largest Development in Central San Diego] 5,500 new residential units, 1M SF of commercial space, 150 room hotel, parks and open space. 3Roots is a welcoming and inclusive community, complete with parks, trails, a restored natural creek, neighborhood serving retail, multi-modal transit options, and hundreds of acres of open space. It will increase the population by 17% to 110,000 by 2030. This project has already broken ground and has had the first homes completed.

► Large tenants in the I-15 corridor, including Teradata, Northrop Grumman and General Atomics are adding jobs to further expand their footprint in the I-15 Corridor. The building is close proximity to San Diego's fastest growing companies and most recognizable employers such as Google, Intel, Qualcomm, General Atomics, Northrop Grumman, AT&T, Sony, Broadcom, Solar Turbine and National University.

1

**SAN DIEGO STATE UNIVERSITY**  
(6.7 mi away)  
35,000 seat stadium  
4,600 apartments  
1.6M SF office, retail & hotels

3

**CIVITA**  
230 acres  
4,870 residential units  
420K SF office  
480K SF retail & public amenities

2

**RIVERWALK**  
SAN DIEGO  
4,300 homes  
100 acres of parks  
1.1M SF Commercial

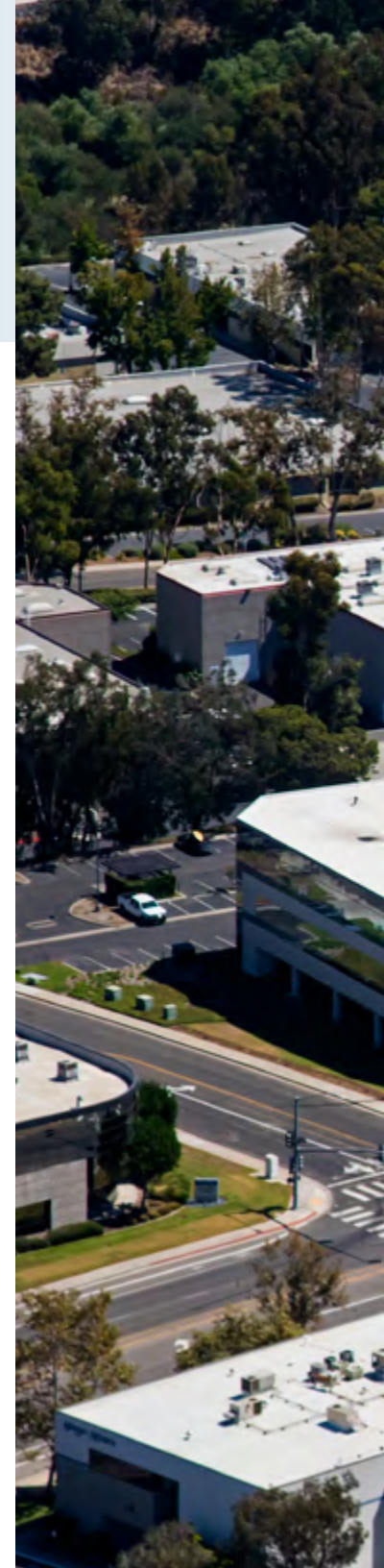
4

**3ROOTS**  
SORRENTO MESA  
(8.8 mi away)  
5,500 residential units  
1 MSF commercial space  
150 hotel rooms



# STRATEGIC LOCATION IN THE HEART OF SAN DIEGO'S CORPORATE HQ HUB

- ▶ According to the City of San Diego Kearny Mesa General Plan, the submarket is anticipated to add over 60,000 residents and over 130,000 jobs. This is evident by the recently completed \$1 billion 321-bed Kaiser Permanente Regional Hospital that serves as Kaiser's main hospital campus in San Diego. The Campus provides employment for 1,000 employees and is located a few minutes away from this property.
- ▶ Kearny Mesa is one of San Diego's premier submarkets, benefiting from its central location in San Diego and proximity to the region's executive and workforce housing, as well as business hubs in Downtown, Mission Valley, La Jolla, and UTC submarkets. It is the only submarket in Central San Diego that enjoys the confluence of the area's major freeways (I-805, I-15, SR-163).
- ▶ Historically a regional employment center for industrial and commercial enterprises ranging from small incubators to established global corporations, Kearny Mesa is gaining fame as a vibrant and multi-cultural "live-work-play" destination.
- ▶ The Property has abundant amenities, served by nine 9 retail power-centers totaling more than 800,000 SF in amenities, all within a short driving distance. Within 3 miles, there are 118 eating establishments, 34 banking locations, 12 grocery stores, 12 health and fitness centers, and 7 hotels.
- ▶ Kearny Mesa offers impressive demographics: Within a 5-mile radius, the average annual household income is over \$131,000.



# 5625

RUFFIN ROAD

WITHIN  
**3 MILES**  
OF THE PROPERTY



**118**  
EATING ESTABLISHMENTS



**34**  
BANKING LOCATIONS



**12**  
GROCERY STORES



**12**  
HEALTH/FITNESS CENTERS



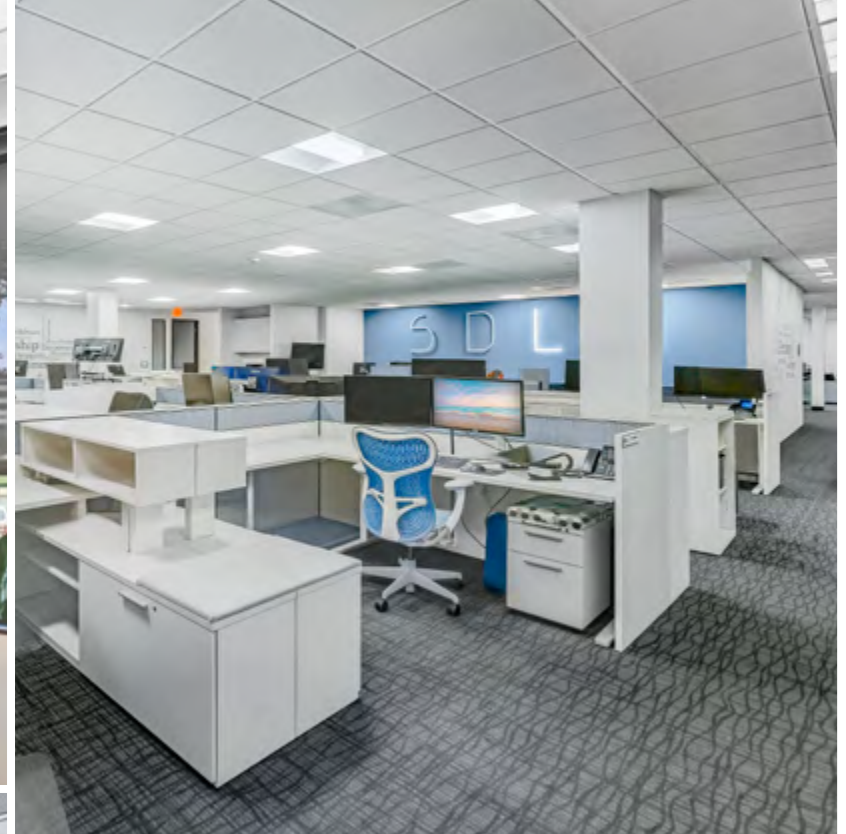
**7**  
HOTELS

RUFFIN ROAD

# SAN DIEGO'S LEADING MARKET FUNDAMENTALS

- ▶ Kearny Mesa has the highest percentage of its base buildings owned by owner/users, **currently sitting at 79%**. Therefore, these types of buildings rarely trade hands which offers an owner/user a unique opportunity to enter the Kearny Mesa submarket.
- ▶ Kearny Mesa has long been the real estate backbone for San Diego, providing the region with more than 23 million square feet of office and industrial space. Its central location is a magnet for commercial activity and jobs, leading to one of the region's lowest vacancies and best absorption through every business cycle.
- ▶ Kearny Mesa's central location framed by several freeways, including the I-805, I-15, SR-163, and SR-52, provides easy connections to executive and workforce housing.
- ▶ Kearny Mesa is rated #1 in San Diego for ingress/egress given all central San Diego freeways intersect the submarket and is only 20 minutes from Downtown and San Diego International Airport.

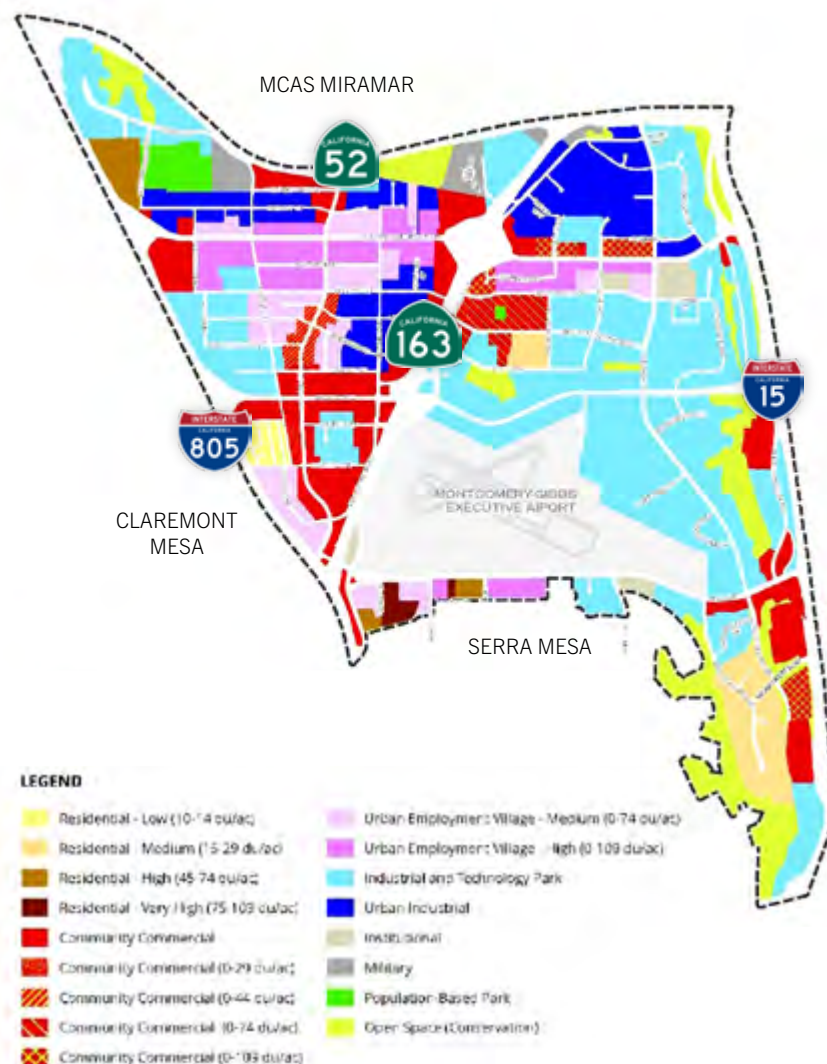




# NEW COMMUNITY PLAN IS CREATING A DEVELOPMENT BOOM IN KEARNY MESA

► The submarket's office supply and demand dynamics are being impacted by Kearny Mesa Community Plan shrinking office supply to make way for residential density, robust rent growth in the industrial space with tenants being priced out of expensive flex spaces, and medical office developers converting traditional office buildings.

► The adoption of the new approved Kearny Mesa Community Plan will greatly enhance the framework for future development. The city will promote urban design as the “Placemaking Tool”, and through thoughtful site planning, encouraging developers to build **high-density housing (up to 26,000 additional homes)**, design unique shopping and dining options, and further enhance the mobility network through public transit and walkability. Additionally, the urban design is **expected to add 25,000 jobs, transforming the submarket into the second largest employment center in San Diego.** According to the San Diego Union Tribune, the passage of the Community plan could transform Kearny Mesa into the **next Little Italy.**





4

5

6

3

1

2

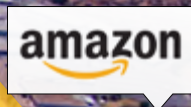


MONTGOMERY-GIBBS  
EXECUTIVE AIRPORT



BALBOA AVE

RUFFIN RD



PCPLISTINGS.COM/5625RUFFIN

**1 FASHION VALLEY**

★ macy's NORDSTROM  
JCPenney bloomingdales Apple  
Foot Locker SEPHORA  
LOUIS VUITTON VICTORIA'S SECRET  
The Gresecake Factory

**2 SPORTS ARENA SHOPPING CENTER**

target verizon petco GOLF GALAXY  
Kohl's carter's  
SOMA OLD NAVY Olive Garden HOME DEPOT

**3 DOWNTOWN SAN DIEGO**

petco THE VINTAGE SAN DIEGO  
CURIO COLLECTION WESTIN EMBASSY SUITES  
WYNDHAM Hilton Hard Rock

**4 STONECREST PLAZA**

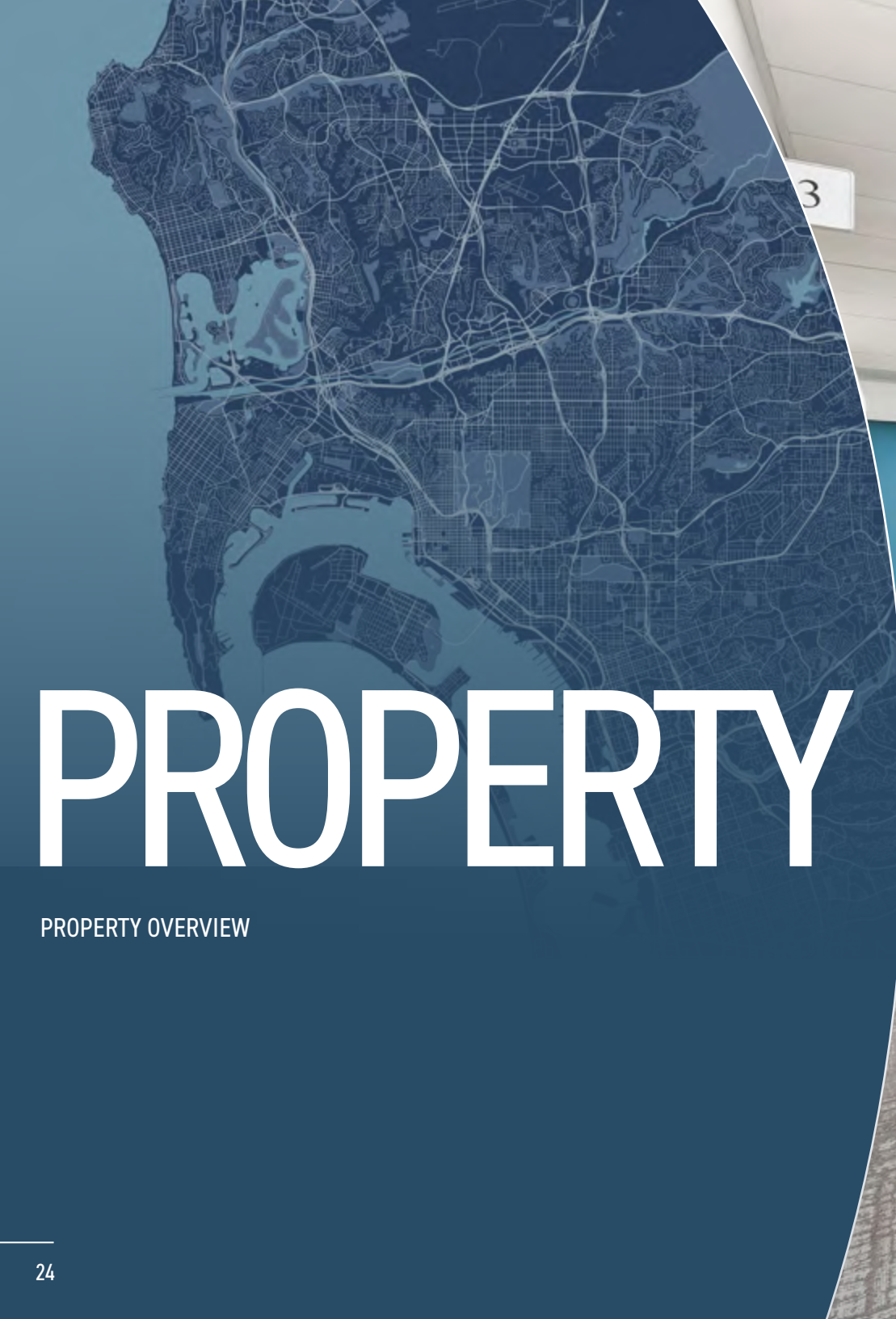
McDonald's VONS verizon  
DOLLAR TREE  
AT&T rubio's PAPAJOHNS

**5 FENTON MARKETPLACE**

IKEA COSTCO LOWE'S  
IHOP ISLANDS MCDONALD'S H&R BLOCK  
MATTRESS FIRM Luna Grill

**6 MISSION VALLEY**

Rack Marshalls target  
SPORTS FEVER FIVE STAR KAY HOT TOPIC ULTA  
GameStop



# PROPERTY

PROPERTY OVERVIEW





## PROPERTY SUMMARY



### ADDRESS

5625 Ruffin Rd,  
San Diego, CA 92123



### APN

369-191-20-00



### ZONING CODE

IL-2-1 (Industrial Light Zone)  
– City of San Diego



### LAND USE

Commercial



### BUILDING SIZE

± 34,315 SF



### LAND SIZE

± 54,014 SF



### YEAR BUILT

1987



### NO. OF BUILDINGS

One (1)



### STORIES

Two (2)



### PARKING RATIO

4/1,000 SF

## PROPERTY DESCRIPTION



### SITE ACCESS

The property is accessible via two (2) egress/ingress points off Ruffin Rd.



### GROUNDS

Well-maintained and updated lush landscaping surrounds the outdoor seating areas, suite entrances and parking areas.



### FOUNDATION

Poured concrete slab on grade.



### STRUCTURE

Reinforced concrete and masonry.



### ROOFING SYSTEM

Flat roof.



### EXTERIOR IMPROVEMENTS

Painted concrete and reflective glass curtain walls with metal-framed glass windows and doors. The property features an on-site café with a shade structure for outdoor bistro seating, new monument and way-finding signage.



### INTERIOR IMPROVEMENTS

The property features modern spec suites with updated interior signage, suite entry door finishes and new carpet in corridors, fiber-optics connectivity, a conference center for tenant use, as well as on-site showers and lockers. The building is served by one (1) elevator.





## ELECTRICAL/POWER SYSTEM

Adequate power for commercial and office uses.



## HVAC SYSTEM

Packaged rooftop units.



## LIFE SAFETY/FIRE PROTECTION

Standard, up-to-code life safety and protection.



## POTENTIAL UTILITIES PROVIDERS

**GAS:** San Diego Gas & Electric

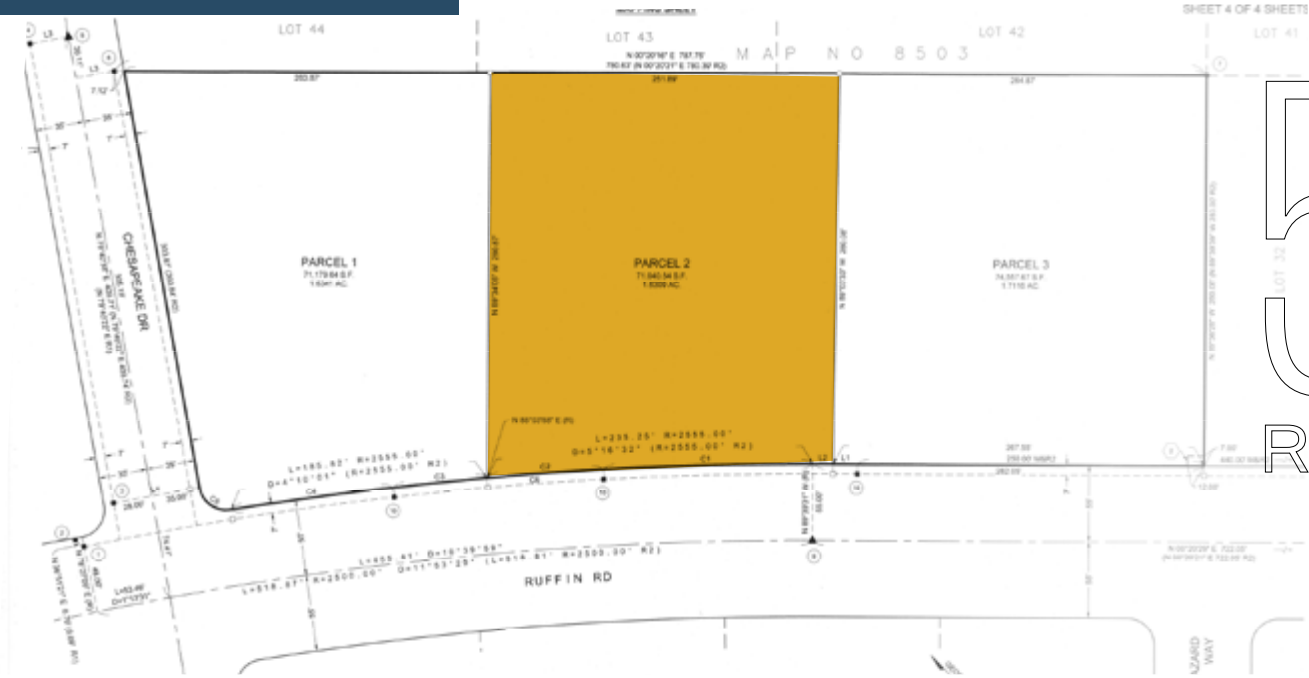
**ELECTRIC:** San Diego Gas & Electric

**WATER:** San Diego Water Department

**WASTE SERVICES:** City of San Diego

**TELECOMMUNICATIONS:** AT&T, Cox and Time Warner

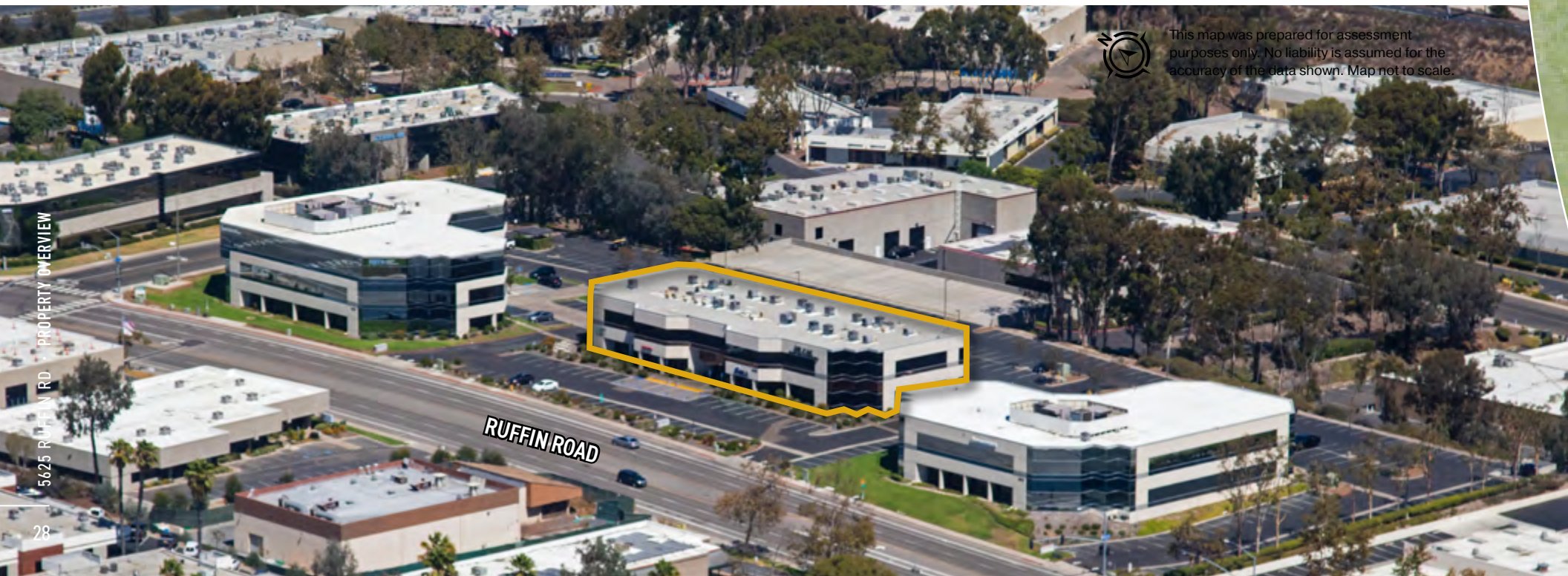




5625  
RUFFIN ROAD



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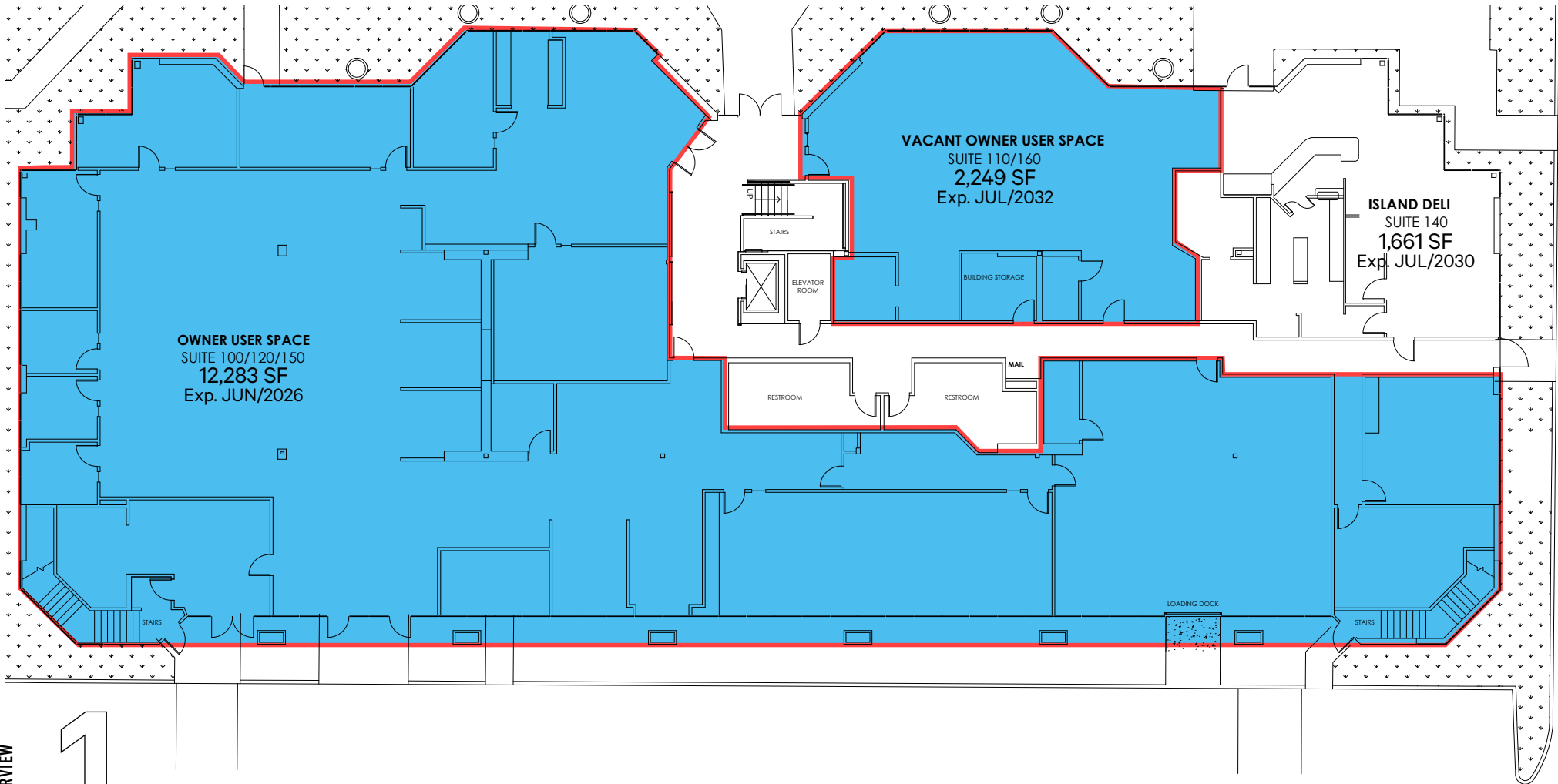


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CHESAPEAKE DR

5625  
RUFFIN ROAD

RUFFIN RD



 OWNER-USER SPACE

1  
FLOOR  
16,193 SF

**DR ZAK DENTAL CARE**

SUITE 200  
4,643 SF  
Exp. JUL/2028

**TRANSYSTEMS**

SUITE 225  
3,134 SF  
Exp. OCT/2030

**VACANT OWNER USER SPACE**

SUITE 230  
1,369 SF  
Exp. JAN/2032

**POTENTIAL  
OWNER USER  
SPACE**

**C&W**  
SUITE 210  
5,811 SF

**ROHDE & SCHWARZ USA**

SUITE 235  
3,165 SF  
Exp. MAR/2027



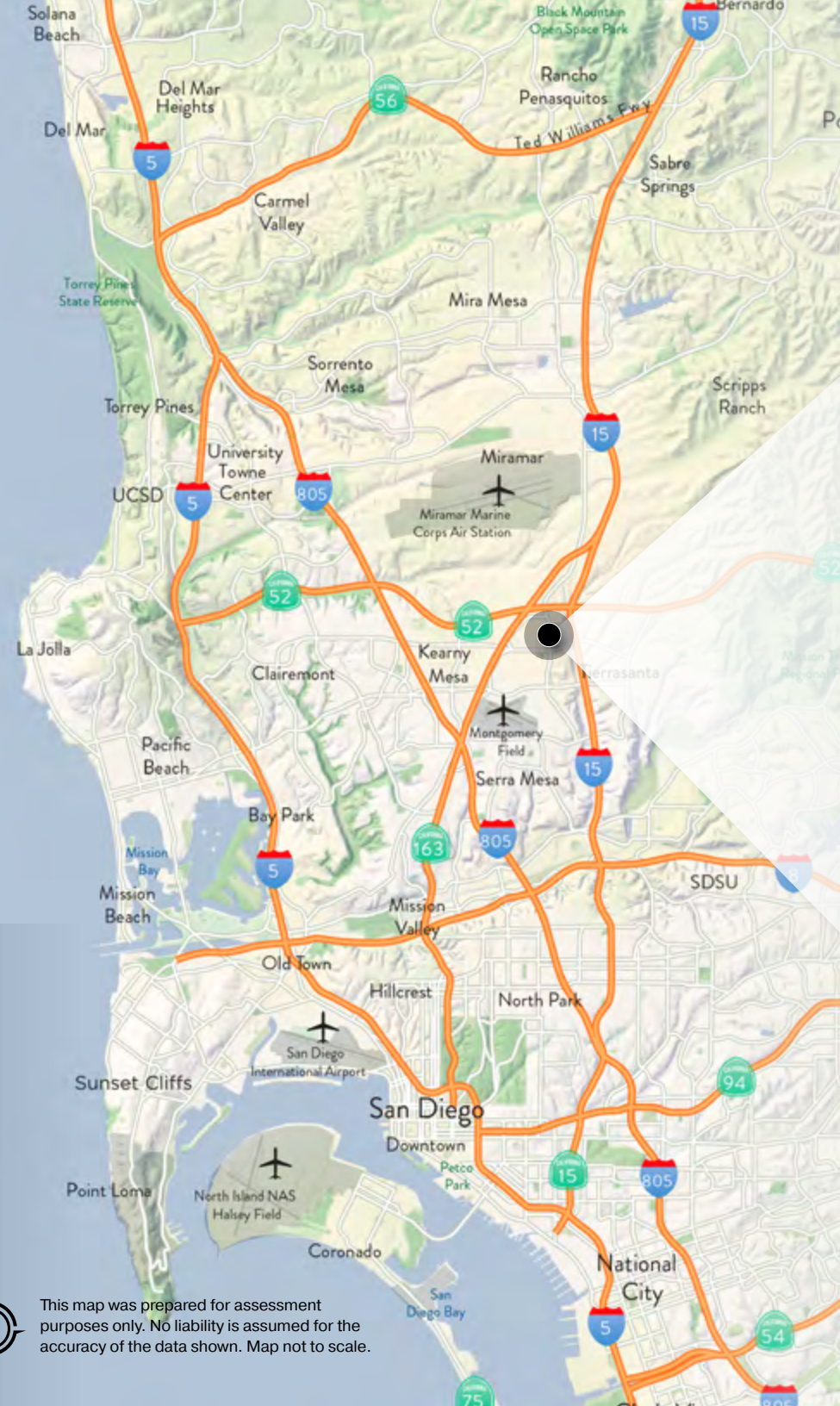
**OWNER-USER SPACE**

2

**FLOOR**  
18,122 SF

# SAN DIEGO AREA

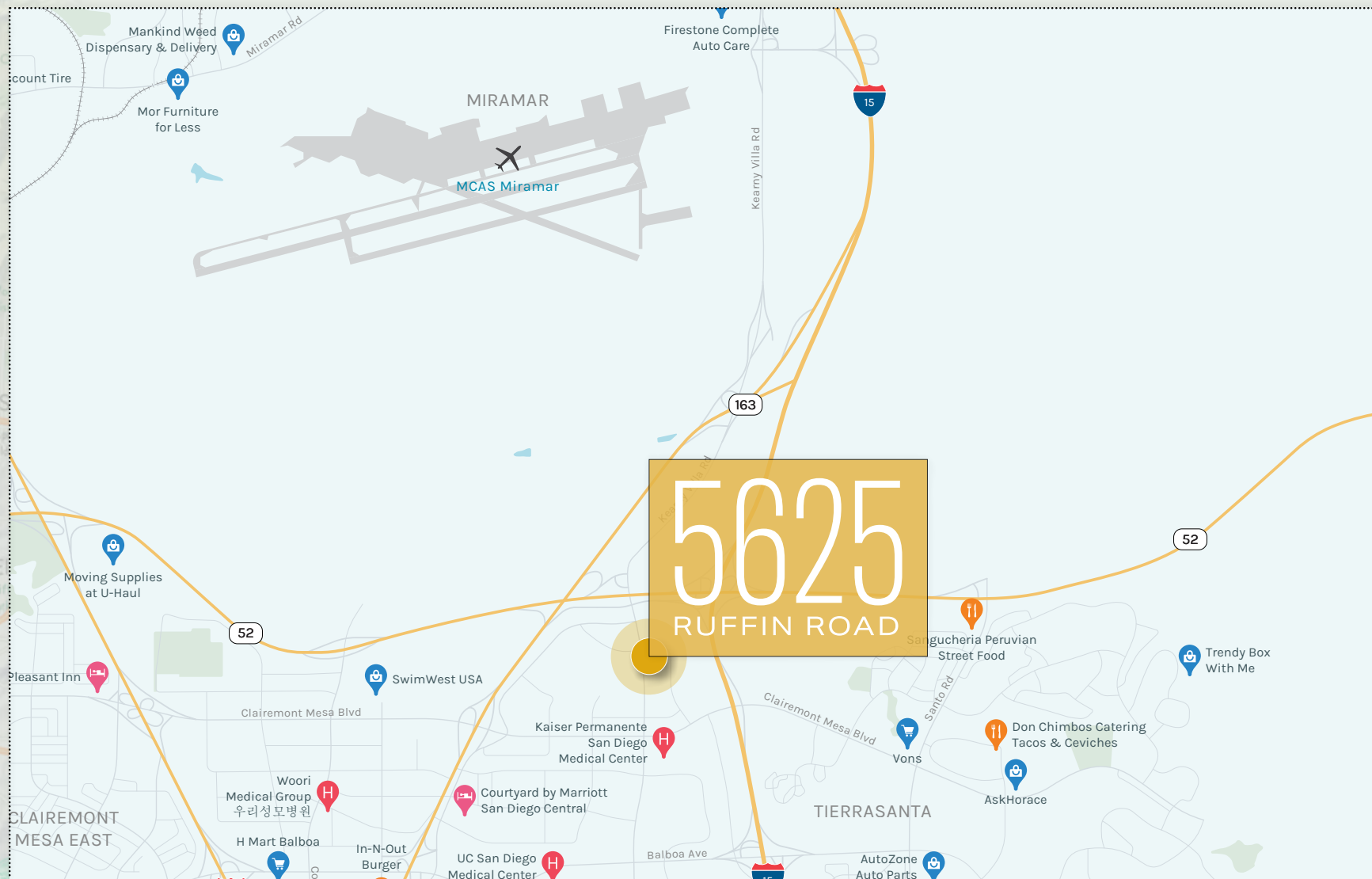
AREA OVERVIEW



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**MONTGOMERY-GIBBS  
EXECUTIVE AIRPORT**  
📍 ±2.7 MILES

**SAN DIEGO  
INTERNATIONAL AIRPORT**  
📍 ±11 MILES

**DOWNTOWN SAN DIEGO  
LITTLE ITALY**  
📍 ±9.2 MILES

**MIRAMAR MARINE CORPS  
AIR STATION**  
📍 ±6.5 MILES

**CAMP PENDLETON**  
📍 ±33 MILES



# FINANCIALS

FINANCIAL OVERVIEW





# OWN VS. LEASE ANALYSIS: BUYER OCCUPIES 59% OF THE BUILDING

| PURCHASE ASSUMPTIONS |                                 |                            |              |
|----------------------|---------------------------------|----------------------------|--------------|
| Unit Size            | 34,315 SF                       | Base Purchase Price        | \$12,010,250 |
| Property Type        | Office                          | Base Price Per Square Foot | \$350.00     |
| Address              | 5625 Ruffin Rd<br>San Diego, CA |                            |              |

| GLOBAL ASSUMPTIONS            |          |                                          |        |
|-------------------------------|----------|------------------------------------------|--------|
| Analysis Period               | 10 Years | Combined Federal and State Tax Rate [1]  | 45.38% |
| Operating Expense Growth Rate | 3.00%    | Effective Blended Capital Gains Rate [2] | 41.60% |

| LEASE ALTERNATIVE                |             | OWN ALTERNATIVE                            |                         |
|----------------------------------|-------------|--------------------------------------------|-------------------------|
| <b>Lease Assumptions</b>         |             | <b>Loan Assumptions</b>                    |                         |
| Size of Leased Premises          | 20,343 SF   | Loan Amount                                | 90.00% LTV \$10,809,225 |
| Monthly FSG Rent                 | \$3.15 PSF  | Interest Rate                              | 5.90%                   |
| Annual Rent Increases            | 3.00%       | Amortization Period                        | 30 Years                |
|                                  |             | Loan Fees/Costs                            | 1.00% \$108,092         |
| Equity Available for Investment  | \$1,309,117 | Total Equity Investment (Down Pyrm & Fees) | \$1,309,117             |
| After-Tax Equity Investment Rate | 3.00%       | Monthly Operating Expenses                 | \$1.23 PSF              |
|                                  |             | Annual Growth / Appreciation of Property   | 0.00%                   |
|                                  |             | Third Party Tenant Revenue                 |                         |
|                                  |             | Size of 3rd Party Tenant                   | 13,972 SF               |
|                                  |             | 3rd Party Monthly FSG Rent                 | \$3.22 PSF              |
|                                  |             | Annual Rent Increases                      | 3.00%                   |
|                                  |             | Depreciable Basis (Non Land Portion)       | 70% \$8,407,175         |

| LEASE                          |          |            | OWN                                  |          |            |
|--------------------------------|----------|------------|--------------------------------------|----------|------------|
| Monthly Year 1                 | Per SF   | Monthly    | Monthly Year 1                       | Per SF   | Monthly    |
| 1st Year Monthly Rent          | (\$3.15) | (\$64,080) | 1st Year Loan Payments               | (\$1.87) | (\$64,113) |
| 1st Year Monthly FSG Charges   | \$0.00   | \$0        | 1st Year Operating Expenses          | (\$1.23) | (\$42,181) |
| Tax Savings on Rent Expense    | \$1.43   | \$29,079   | Tax Savings on OPEX + 3rd Party Rev. | (\$0.04) | (\$1,273)  |
| Tax Savings on FSG Charges     | \$0.00   | \$0        | Revenue from 3rd Party Tenant        | \$1.31   | \$44,985   |
| After-Tax Investment Income    | \$0.16   | \$3,273    | Tax Savings on Interest Expense      | \$0.70   | \$23,980   |
|                                |          |            | Tax Savings on Depreciation          | \$2.86   | \$98,230   |
|                                |          |            | Building Appreciation                | \$0.00   | \$0        |
| Monthly Year 1 After-Tax Costs | (\$1.56) | (\$31,729) | Monthly Year 1 After-Tax Savings     | \$1.74   | \$59,629   |

Savings as Owner in Monthly After-Tax Costs Year 1 \$91,357

| 10-Year Total                                    |  | Total         | 10-Year Total                        |  | Total         |
|--------------------------------------------------|--|---------------|--------------------------------------|--|---------------|
| Total Rent (Effective \$3.61 Over 10 Yrs)        |  | (\$8,815,327) | Total Loan Payments                  |  | (\$7,801,707) |
| Total FSG Charges (Effective \$0.18 Over 10 Yrs) |  | (\$439,269)   | Total Operating Expenses             |  | (\$5,802,644) |
| Tax Savings on Rent Expenses                     |  | \$4,000,307   | Tax Savings on OPEX + 3rd Party Rev. |  | (\$311,974)   |
| Tax Savings on FSG Charges                       |  | \$199,336     | Revenue from 3rd Party Tenant        |  | \$6,490,131   |
| After-Tax Investment Income                      |  | \$450,227     | Tax Savings on Interest Expense      |  | \$2,729,085   |
|                                                  |  |               | Tax Savings on Depreciation          |  | \$1,795,050   |
|                                                  |  |               | Building Appreciation                |  | \$0           |
|                                                  |  |               | Principal Paydown                    |  | \$1,787,724   |
|                                                  |  |               | Capital Gains Tax                    |  | (\$1,579,910) |
| Total After-Tax Cash Flow                        |  | (\$4,604,726) | Total After-Tax Cash Flow            |  | (\$2,694,246) |

Savings as Owner in Total After-Tax Cash Flows \$1,910,480

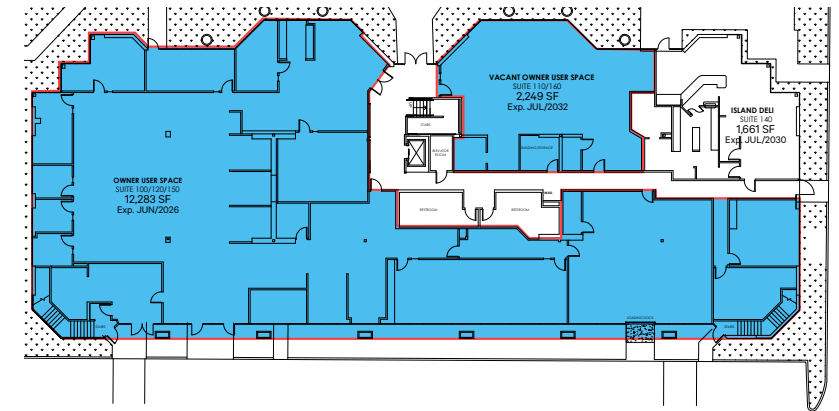
[1] Tax Rate calculated using 37.00% Federal and 13.30% State Ordinary Income Tax Rate.

[2] Rate includes cost segregated depreciation. Assumes 67.00% of asset treated as real property, capital gains on appreciation at 20.00%, depreciation recapture at 25.00%, and a blended ordinary income tax rate based on the federal and respective state tax rates.

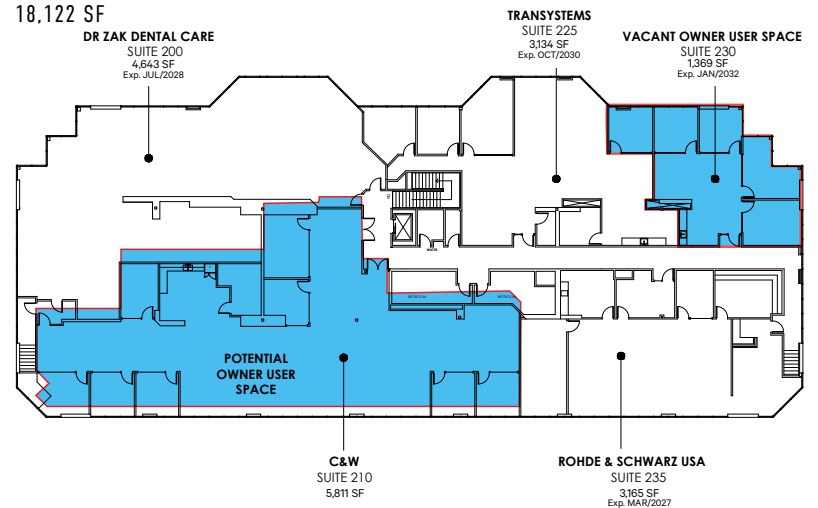
[3] Depreciation assumes Cost Segregation Study with 100% Bonus Depreciation for a typical Office asset.

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## FLOOR 1 16,193 SF



## FLOOR 2 18,122 SF



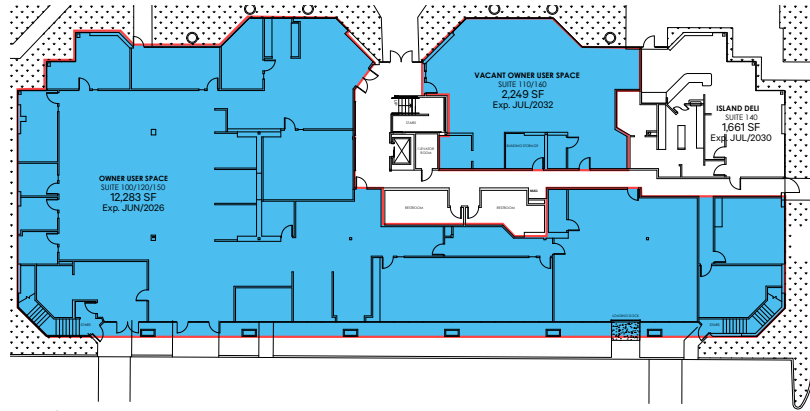
1. A buyer occupies 59% of the building totaling 20,434 SF.
  - a. Qualifies for SBA Loan with 10% down payment.
  - b. \$44,985/month of existing tenant income.
  - c. Significant tax advantage with NO occupancy costs in Year 1 and estimated loss carry forwards of \$59,629/month.

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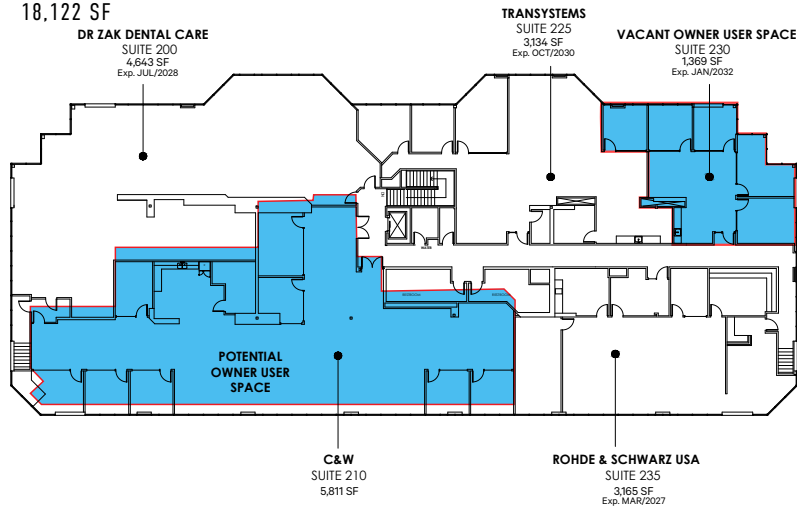
# OWN VS. LEASE ANALYSIS: BUYER OCCUPIES 41% OF THE BUILDING

## FLOOR 1 16,193 SF

### OWNER-USER SPACE



## FLOOR 2 18,122 SF



2. A buyer occupies 41% of the building, totaling 14,532 SF.
  - a. \$64,606/month of existing tenant income.
  - b. Significant tax advantage with NO occupancy costs in Year 1 and estimated loss carry forwards of \$83,724
  - c. 60-85% LTV owner user loans available

| PURCHASE ASSUMPTIONS |                                 |                            |              |
|----------------------|---------------------------------|----------------------------|--------------|
| Unit Size            | 34,315 SF                       | Base Purchase Price        | \$12,010,250 |
| Property Type        | Office                          | Base Price Per Square Foot | \$350.00     |
| Address              | 5625 Ruffin Rd<br>San Diego, CA |                            |              |

| GLOBAL ASSUMPTIONS            |          |                                          |        |
|-------------------------------|----------|------------------------------------------|--------|
| Analysis Period               | 10 Years | Combined Federal and State Tax Rate [1]  | 45.38% |
| Operating Expense Growth Rate | 3.00%    | Effective Blended Capital Gains Rate [2] | 41.60% |

| LEASE ALTERNATIVE                |             | OWN ALTERNATIVE                            |                        |
|----------------------------------|-------------|--------------------------------------------|------------------------|
| Lease Assumptions                |             | Loan Assumptions                           |                        |
| Size of Leased Premises          | 14,532 SF   | Loan Amount                                | 60.00% LTV \$7,206,150 |
| Monthly FSG Rent                 | \$3.15 PSF  | Interest Rate                              | 5.90%                  |
| Annual Rent Increases            | 3.00%       | Amortization Period                        | 30 Years               |
|                                  |             | Loan Fees/Costs                            | 1.00% \$72,062         |
| Equity Available for Investment  | \$4,876,162 | Total Equity Investment (Down Pymt & Fees) | \$4,876,162            |
| After-Tax Equity Investment Rate | 3.00%       | Monthly Operating Expenses                 | \$1.23 PSF             |
|                                  |             | Annual Growth / Appreciation of Property   | 0.00%                  |
|                                  |             | Third Party Tenant Revenue                 |                        |
|                                  |             | Size of 3rd Party Tenant                   | 19,783 SF              |
|                                  |             | 3rd Party Monthly FSG Rent                 | \$3.27 PSF             |
|                                  |             | Annual Rent Increases                      | 3.00%                  |

| LEASE                          |          |            | OWN                                  |          |            |
|--------------------------------|----------|------------|--------------------------------------|----------|------------|
| Monthly Year 1                 | Per SF   | Monthly    | Monthly Year 1                       | Per SF   | Monthly    |
| 1st Year Monthly Rent          | (\$3.15) | (\$45,776) | 1st Year Loan Payments               | (\$1.25) | (\$42,742) |
| 1st Year Monthly FSG Charges   | \$0.00   | \$0        | 1st Year Operating Expenses          | (\$1.23) | (\$42,181) |
| Tax Savings on Rent Expense    | \$1.43   | \$20,773   | Tax Savings on OPEX + 3rd Party Rev. | (\$0.30) | (\$10,176) |
| Tax Savings on FSG Charges     | \$0.00   | \$0        | Revenue from 3rd Party Tenant        | \$1.88   | \$64,606   |
| After-Tax Investment Income    | \$0.84   | \$12,190   | Tax Savings on Interest Expense      | \$0.47   | \$15,987   |
| Monthly Year 1 After-Tax Costs | (\$0.88) | (\$12,813) | Tax Savings on Depreciation          | \$2.86   | \$98,230   |
|                                |          |            | Building Appreciation                | \$0.00   | \$0        |
|                                |          |            | Monthly Year 1 After-Tax Savings     | \$2.44   | \$83,724   |

Savings as Owner in Monthly After-Tax Costs Year 1 \$96,537

| 10-Year Total                                    |  | Total         | 10-Year Total                        |  | Total         |
|--------------------------------------------------|--|---------------|--------------------------------------|--|---------------|
| Total Rent (Effective \$3.61 Over 10 Yrs)        |  | (\$6,297,219) | Total Loan Payments                  |  | (\$5,201,138) |
| Total FSG Charges (Effective \$0.18 Over 10 Yrs) |  | (\$313,791)   | Total Operating Expenses             |  | (\$5,802,644) |
| Tax Savings on Rent Expenses                     |  | \$2,857,615   | Tax Savings on OPEX + 3rd Party Rev. |  | (\$1,583,782) |
| Tax Savings on FSG Charges                       |  | \$142,395     | Revenue from 3rd Party Tenant        |  | \$9,314,802   |
| After-Tax Investment Income                      |  | \$1,676,992   | Tax Savings on Interest Expense      |  | \$1,819,390   |
|                                                  |  |               | Tax Savings on Depreciation          |  | \$1,795,050   |
|                                                  |  |               | Building Appreciation                |  | \$0           |
|                                                  |  |               | Principal Paydown                    |  | \$1,191,816   |
|                                                  |  |               | Capital Gains Tax                    |  | (\$1,579,910) |
| Total After-Tax Cash Flow                        |  | (\$1,934,008) | Total After-Tax Cash Flow            |  | (\$56,417)    |

Savings as Owner in Total After-Tax Cash Flows \$1,877,592

[1] Tax Rate calculated using 37.00% Federal and 13.30% State Ordinary Income Tax Rate.  
 [2] Rate includes cost segregated depreciation. Assumes 67.00% of asset treated as real property, capital gains on appreciation at 20.00%, depreciation recapture at 25.00%, and a blended ordinary income tax rate based on the federal and respective state tax rates.  
 [3] Depreciation assumes Cost Segregation Study with 100% Bonus Depreciation for a typical Office asset.

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# RENT ROLL

| Suite                                                                                                                                                                  | Tenant Name               | Square Feet | % of Property | Lease Term |          | Rental Rates                                                        |                                                                      |                                                          |                                                                            |                                                                | Free Rent                                      |                      | Recovery Type                                   | Tenant Improvements  | Leasing Commissions          | Market Assumption / Market Rent         | Percentage Above / (Below) Market |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-------------|---------------|------------|----------|---------------------------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------------------------|----------------------|-------------------------------------------------|----------------------|------------------------------|-----------------------------------------|-----------------------------------|
|                                                                                                                                                                        |                           |             |               | Begin      | End      | Begin                                                               | Monthly                                                              | FSF                                                      | Annually                                                                   | FSF                                                            | Date                                           | # Mos                |                                                 |                      |                              |                                         |                                   |
| 2-100, 2-120, 2-150                                                                                                                                                    | SDLA                      | 11,219      | 32.69%        | Dec-2016   | Jun-2026 | Current                                                             | \$34,442                                                             | \$3.07                                                   | \$413,308                                                                  | \$36.84                                                        | -                                              |                      | '17 BY (\$1,392,352) (95% GU)                   | -                    | -                            | Market - 75.00%<br>\$3.15 FSG (Office)  | -2.54%                            |
| 2-110, 2-160                                                                                                                                                           | VACANT (2-110, 1-160)     | 2,249       | 6.55%         | Aug-2027   | Jul-2032 | Aug-2027<br>Aug-2028<br>Aug-2029<br>Aug-2030<br>Aug-2031            | \$7,297<br>\$7,516<br>\$7,741<br>\$7,973<br>\$8,213                  | \$3.24<br>\$3.34<br>\$3.44<br>\$3.55<br>\$3.65           | \$87,563<br>\$90,189<br>\$92,895<br>\$95,682<br>\$98,552                   | \$38.93<br>\$40.10<br>\$41.31<br>\$42.54<br>\$43.82            | -<br>3.00%<br>3.00%<br>3.00%<br>3.00%          | Aug-2027 3 Months    | New Base Year (95% GU)<br>(Market)<br>\$134,940 | \$60.00<br>\$134,940 | \$13.79<br>\$31,009<br>7.00% | Market - 75.00%<br>\$3.15 FSG (Office)  |                                   |
| 2-130                                                                                                                                                                  | Conference Room/Storage   | 1,064       | 3.10%         | Aug-2005   | Jul-2055 | Current                                                             | \$0                                                                  | \$0.00                                                   | \$0                                                                        | \$0.00                                                         | -                                              |                      | None                                            | -                    | -                            | Renew<br>\$0.00 Non-Revenue             |                                   |
| <b>Notes:</b><br>Suite is assumed to remain non-revenue generating throughout the duration of the analysis.                                                            |                           |             |               |            |          |                                                                     |                                                                      |                                                          |                                                                            |                                                                |                                                |                      |                                                 |                      |                              |                                         |                                   |
| 2-140                                                                                                                                                                  | Gourmet Island            | 1,661       | 4.84%         | Mar-2001   | Jul-2030 | Current<br>Aug-2026<br>Aug-2027<br>Aug-2028<br>Aug-2029             | \$4,300<br>\$4,400<br>\$4,500<br>\$4,600<br>\$4,700                  | \$2.59<br>\$2.65<br>\$2.71<br>\$2.77<br>\$2.83           | \$51,600<br>\$52,800<br>\$54,000<br>\$55,200<br>\$56,400                   | \$31.07<br>\$31.79<br>\$32.51<br>\$33.23<br>\$33.96            | -<br>2.33%<br>2.27%<br>2.22%<br>2.17%          |                      | New Base Year (95% GU)                          | -                    | -                            | Market - 75.00%<br>\$2.50 FSG (Deli)    | 3.55%                             |
| 2-200                                                                                                                                                                  | Dr. Zak DDS               | 4,643       | 13.53%        | Jun-2018   | Jul-2028 | Current<br>Jun-2026<br>Jun-2027<br>Jun-2028                         | \$14,858<br>\$15,322<br>\$15,786<br>\$16,251                         | \$3.20<br>\$3.30<br>\$3.40<br>\$3.50                     | \$178,291<br>\$183,863<br>\$189,434<br>\$195,006                           | \$38.40<br>\$39.60<br>\$40.80<br>\$42.00                       | -<br>3.12%<br>3.03%<br>2.94%                   |                      | '18 BY (\$1,361,778) (95% GU)                   | -                    | -                            | Market - 75.00%<br>\$3.35 FSG (Medical) | -4.48%                            |
| 2-210                                                                                                                                                                  | Cushman & Wakefield       | 5,811       | 16.93%        | Sep-2020   | Dec-2026 | Current<br>May-2026                                                 | \$19,621<br>\$20,210                                                 | \$3.38<br>\$3.48                                         | \$235,452<br>\$242,515                                                     | \$40.52<br>\$41.73                                             | -<br>3.00%                                     |                      | '21 BY (\$1,547,054) (95% GU)                   | -                    | -                            | Market - 75.00%<br>\$3.15 FSG (Office)  | 7.19%                             |
| 2-225                                                                                                                                                                  | Transystems Corporation   | 3,134       | 9.13%         | Jul-2025   | Oct-2030 | Current<br>Jul-2026<br>Jul-2027<br>Jul-2028<br>Jul-2029<br>Jul-2030 | \$10,342<br>\$10,652<br>\$10,972<br>\$11,301<br>\$11,640<br>\$11,989 | \$3.30<br>\$3.40<br>\$3.50<br>\$3.61<br>\$3.71<br>\$3.83 | \$124,106<br>\$127,830<br>\$131,664<br>\$135,614<br>\$139,683<br>\$143,873 | \$39.60<br>\$40.79<br>\$42.01<br>\$43.27<br>\$44.57<br>\$45.91 | -<br>3.00%<br>3.00%<br>3.00%<br>3.00%<br>3.00% |                      | New Base Year (95% GU)                          | -                    | -                            | Market - 75.00%<br>\$3.15 FSG (Office)  | 4.76%                             |
| 2-230                                                                                                                                                                  | VACANT (2-230)            | 1,369       | 3.99%         | Feb-2027   | Jan-2032 | Feb-2027<br>Feb-2028<br>Feb-2029<br>Feb-2030<br>Feb-2031            | \$4,442<br>\$4,575<br>\$4,712<br>\$4,854<br>\$4,999                  | \$3.24<br>\$3.34<br>\$3.44<br>\$3.55<br>\$3.65           | \$53,301<br>\$54,900<br>\$56,547<br>\$58,243<br>\$59,990                   | \$38.93<br>\$40.10<br>\$41.31<br>\$42.54<br>\$43.82            | -<br>3.00%<br>3.00%<br>3.00%<br>3.00%          | Feb-2027 3 Months    | New Base Year (95% GU)<br>(Market)<br>\$49,352  | \$36.05<br>\$49,352  | \$13.79<br>\$18,876<br>7.00% | Market - 75.00%<br>\$3.15 FSG (Office)  |                                   |
| 2-235                                                                                                                                                                  | Rohde & Schwarz USA, Inc. | 3,165       | 9.22%         | May-2016   | Mar-2027 | Current<br>Oct-2026                                                 | \$11,043<br>\$11,374                                                 | \$3.49<br>\$3.59                                         | \$132,515<br>\$136,491                                                     | \$41.87<br>\$43.13                                             | -<br>3.00%                                     | Mar-2027 0.48 Months | '21 BY (\$1,547,054) (95% GU)                   | -                    | -                            | Market - 75.00%<br>\$3.15 FSG (Office)  | 10.76%                            |
| <b>Notes:</b><br>Tenant has a 6% cap on controllable CAM expenses (assumed not hitting, not modeled). Tenant has reduced base rent in March 2027, (modeled, credited). |                           |             |               |            |          |                                                                     |                                                                      |                                                          |                                                                            |                                                                |                                                |                      |                                                 |                      |                              |                                         |                                   |

## TOTALS / AVERAGES

|                                             |            |        |
|---------------------------------------------|------------|--------|
| OCCUPIED SqFt                               | 30,697     | 89.5%  |
| VACANT SqFt                                 | 3,618      | 10.5%  |
| TOTAL SqFt                                  | 34,315     | 100.0% |
| WEIGHTED-AVERAGE LEASE TERM REMAINING:      | 1.61 Years |        |
| WEIGHTED-AVERAGE LEASE TERM LAPSED:         | 8.23 Years |        |
| WEIGHTED-AVERAGE LEASE TERM FROM INCEPTION: | 9.84 Years |        |

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# CBRE

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5625

RUFFIN ROAD

SAN DIEGO, CA 92123

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