

GBB ADVISORS | MERGERS & ACQUISITIONS

PRIVATE & CONFIDENTIAL

Portfolio Offering

California Table Grape & Citrus Portfolio | Vertically Integrated Agricultural Operation

5,500+/-
Total Acreage

3,592+/-
Table Grape (Owned)

1,303+/-
Citrus (Leased)

164,015 SF
Cold Storage

\$107M
2025 Revenue

363 Sale
Transaction

Opportunity Overview

GBB Advisors has been exclusively retained to advise on the sale of a fully operational, institutional-quality portfolio of California table grape vineyards and productive citrus orchards. The diversified crop mix provides built-in revenue stability with complementary growing seasons and distinct market channels. The portfolio includes senior water rights, a 164,015 SF cold storage facility, and a full complement of farming equipment — every element required for immediate, turnkey operation. The Company is currently in Chapter 11 proceedings, creating a time-sensitive window for qualified buyers to acquire premium agricultural assets at potentially favorable valuations. Buyer does not need to acquire the entire portfolio.

INVESTMENT HIGHLIGHTS

- **Turnkey operation** — fully operational vineyards and orchards at or near peak production, generating revenue from day one
- **Diversified crop mix** — complementary harvest windows and distinct market channels reduce concentration risk
- **Premium growing region** — San Joaquin Valley with senior water rights across multiple irrigation districts
- **Institutional infrastructure** — 164,015 SF cold storage and full equipment complement for land-to-brand operation
- **Growing global demand** — global table grape market projected to reach ~\$105B by 2027; CA declining acreage benefits established producers
- **Favorable dynamics** — court-supervised sale creates time-sensitive opportunity at potentially attractive valuations
- **Flexible structure** — buyer does not need to acquire the entire portfolio

STRATEGIC RATIONALE

- Access to new contracts with major retail buyers
- Enhanced domestic supply and seasonal continuity
- Reduced dependence on third-party growers
- Procurement, labor, and logistics synergies
- Platform for proprietary varietal deployment

PORTFOLIO SNAPSHOT

Location: Central California — San Joaquin Valley
Crops: Table Grapes, Citrus (Navels, Cara Cara, Valencia, Minneola, Blood Oranges)
Total Acreage: 5,500+/- acres (grapes, citrus, pistachios)
Table Grapes Owned: 3,592+/- planted acres
Table Grapes Leased: 620+/- planted acres
Citrus Leased: 1,015+/- acres
Cold Storage: 164,015 SF
2025 Revenue: \$107M
Water Rights: Senior rights, multiple irrigation districts
Transaction: Court-supervised 363 sale

CONTACT

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