

Multifamily investment opportunity — 7 units

Mac Westland
Real Estate Group

625 Alleghany Avenue

Staunton, Virginia 24401

\$1,275,000 asking price · \$182,143 per unit · 5.8% stabilized cap rate

5.8%

Cap rate (stabilized)

\$73.8K

Stabilized NOI

11.5x

Gross rent multiplier

100%

Current occupancy

Stabilized pro forma

Based on the in-place rent roll (09/04/2026, 100% occupied, 7 signed leases) plus taxes, insurance, reserves, and a vacancy allowance.

In-place contracted rent (annualized) \$108,150

Pet rent & utilities reimb. \$2,628

Gross income \$110,778

Less: vacancy & credit loss (5%) -\$5,539

Effective gross income \$105,239

Management & leasing fees \$8,863

Maintenance & repairs \$9,005

Utilities & administrative \$1,600

Property tax \$8,101

Insurance \$1,800

Capital reserves (\$300/unit) \$2,100

Total expenses \$31,469

Stabilized NOI \$73,770

5.8%

Cap rate at asking price

\$182,143

Price per unit

\$10,539

NOI per unit / year

11.5x

Gross rent multiplier

30%

Expense ratio (of EGI)

100%

Current occupancy

Underwriting assumptions: gross income reflects currently signed leases per the 09/04/2026 rent roll rather than trailing collections, since two of the seven units re-leased in July 2026 at rents above what was collected earlier in the year. Vacancy & credit loss is modeled at 5% of gross income, a conventional underwriting cushion — Staunton's rental market is currently strong and the property is fully occupied today, so this line is conservative rather than observed. Capital reserves are set at \$300/unit/year, a standard placeholder for future capex; actual reserve needs should be confirmed against the property's roof, HVAC, and mechanical age/condition. Property tax and insurance are per owner-provided figures.

Source: Owner and property management information.

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Figures derived from owner-provided financial statements and have not been independently verified. Buyer to confirm taxes, insurance, and reserves during due diligence. Not an offer or solicitation.